

| | haper article accusing President Miguel de la Madrid of having "ioney in foreign bank accounts. Page 2 | 865 14 15 16 17 18 MAY 1984 | ful international investment baoking oetwork. The three films are to retain | | 1980 1981 19 27 6 6 | | said yesterday that the latest storing international rouf- to Continental, and If so, for initiative by Lonrho was being dence in the U.S. banking how much. treated as "our number one system. Mr Jean-Louis Recoussing. | ŗ |
|--|--|---|--|---|--|--|---|---|
| | Sakharov petition | four sessions-closed 10.1 down on the day at 874.4. The FT- Actuaries All-Share index lost | their local independence but will form a partnership aimed at exploiting the fast-growing. International capital markets. | Lazard Brothers | 1980 1981 12.3 14.4 | 1982 1983 11.5 13.4 | priority. Our mergers secre- tariat and the lawyers are work- ing frantically on it. We have a duty to ensure that the under- for Continental Itself. This was put It down to the fact that other | 1 |
| | petition Moscow about dissident physicist Andrei Sakharov and his wife who are on hunger | 0.8 per cent to 518.79. Gilts resumed their downturn. Page 22 | Under an agreement announ- ced yesterday, the links between | have a 10 per cent share in the profits of both houses, making it one of the largest partners. | Mr James Joll | of Pearson: Mr | takings are kept under review. reflected in heavy trading in hanks "have a lot of information Sir Gordon Borrie Ithe director the hicago Bank's shares on to digest. The situation will be general of Fair Trading) will the New York Stock Exchange, come clearer on Monday." | |
| | strike in the Soviet Union. thereby allowing French Presi- dent Francois Mitterrand to raise the issue on a planned | COFFEE: Supply difficulties lifted the July position £96.5 yesterday to a 64-year high of | strengthened significantly by a series of capital and cash ex- changes. | Lord Blakenham, Pearson's chairman, said the reorganisa- tion would produce a "unique | firm; Mr Jan I of Lazard Bro Guyot of the Pa | Fraser, chairman others: M Jean | bave to advise the Secretary of State whether the Lonrho moves are consistent with the under- to \$9;, and by 2.00 pm were options for survival besides a back at \$10. The shares were mercer with a stranger partner | |
| | visit to Moscow. Standard proposals | £2,474 a tonne. Page 21 DUN AND BRADSTREET and A. C. Nielsen, U.S. information | cent of Lazard Brothers is owned by S. Pearson and Son, the diver- | international investment bank- ing group, comprising leading firms in London, New York and Paris, with a common name and | Antoine Berni france, a Fren ment compar | heim of Eura- ch listed invest- | Lonrho said vesterday that it the most actively traded on the or attempting to go it alone. bad beld discussions with the NYSE. Office of Fair Trading and the The question in most The rumours that wouldn't | : |
| | monstangarus in telecommunum- (| processing companies, agreed on a merger which values Nielsen at just over \$1bn (£721m). Back Page | the Financial Times. Most of the rest is controlled by M. Micbel David-Weill, who is senior part- | an intimate knowledge of each other. "Together they will be better | For the first York and Paris | | Continned on Back Page mankers' minds is whether die, Page 16 | |
| | cations and electronics indus- tries. Back Page Philippines' shuffle | INFLATION rate for April was unchanged at 5.2 per cent, dis- appointing City hopes of a | ner of the New York firm and the major partner in Paris. The London merchant bank is | able to provide world-wide ser- vices to their customers." The aim of Lazard Partners will be to increase the co- | closed details and balance sh Net tangible : | of their profits | Do you realisethat technology is the | • |
| | Philippines' President Ferdin- and Marcos said his cabinet would resign by the end of | slight fall. The Government remained confident that infla- tion would continue to edge | York bouse. Until recently, Lazard Brothers has had few business links with | operation between the Lazard bouses in areas like money management, mergers and | and profits in September we tax and intere | the year to last re £55m before | world's most dynamic investment sector | ; |
| | Agent Orange lawsuit | down in the rest of this year. Back Page CONSTRUCTION workers' | the two other Lazard houses, which have traditionally worked much more closely together. After the reorganisation, 100 | It will be run by a committee of seven, chaired by M Michel | On a similar bouse made £71 | basis, the Paris n on net tangible | that technology is at the forefront of world economic recoverythat technology now | |
| | erans sued three U.S. govern- ment agencies for failure to | union negotiztors seem certain to accept a pay rise totalling nbout 5.5 per cent with fringe benefits. Page 4 | per cent of the London merchant bank will be owned by a new grouping, Lazard Partners, which | since the three Lazard bothers set up as general merchants in | a partnership. of £13.4m befo | re tax last year, | permeates almost every aspect of | |
| | the herbicide Agent Orange. The suit came 12 days after seven chemical companies aet- | BOOTS announced that it has won a licence from the U.S. Food and Drug Administration | will be 50 per cent owned by Pearson. Most of the rest will be controlled by partners in tha New York and Paris bouses. | century. M David-Welll said: "We are adding powerful partners but | £79m. The mer continue as a the Accepting | meber of both Houses Commit- | modern livingand still offers investors | |
| | for \$180m (£129.6m). Beirut fighting flares | to sell its pain-reliever ibupro- fen over the counter in the U.S. FRANCE'S Government refused | At the same time Pearson will become a partner in both the New York and Paris firms. Directly and indirectly, it will | tal." | Association. Feature, Page | British Bankers e 6: Lex, Back age | excellent growth prospects? | |
| | wounded in heavy fighting be | to allow the private Citroen car company to implement plans to make 2,000 workers redundant. Page 2 | | or likely to he | and Of | tol | | |
| | Award for FT reporter | POLLY PECK , international trading group, is making a recommended offer for Wear- | BY JASON CRISP AND PETER | RIDDELL | | | | |
| | Financial Times, received the | well, clothes maker, in a merger | PROFFSSOR Bryan Carsberg is | director-general is the latest | staff of about a | 50 and a hudget | Wardley do. | |
| | financial journalist under 28. | deal which values the latter at up to £53.4m. Page 18; Lex, Back Page | expected to be named on Tues- day as the first director-general of the Office of Telecommunica- | munications, as preparation for | the staff will b The deputy to general is exp | e civil servants. o the director- ected to be Mr | | |
| | financial journalist under 28. Page 3 MARKETS | deal which values the latter at up to £53.4m. Page 18; Lex, Back Page | expected to be named on Tues- day as the first director-general of the Office of Telecommunica- tions (Oftel), which will regu- late the affeirs of both British Telecom (BT) and Mercury, its business services rival. | latory structure for telechin munications, as preparation for the proposed sale of shares in British Telecom this year. The next step is the publication of British Telecom's operating licence, which bas to be sent to | of about 21.5m the staff will h The deputy t general is exp Bill Wiggleswo vant at the Tra Department. Prof Carsher | e civil servants. o the director- ected to be Mr rth, a civil ser- ide and Industry | | |
| Seattle | financial journalist under 28. Page 3 MARKETS DOLLAR New York lunchtime DM 2.7715 | deal which values the latter at up to £53.4m. Page 18; Lex, Back Page STERLING New York lunchtime \$1.3885 London \$1.387 (1.3965). | expected to be named on Tues- day as the first director-general of the Office of Telecommunica- tions (Oftel), which will regu- late the affeirs of both British Telecom (BT) and Mercury, its business services rival. Prof Carberg is professor of accounting at the London School of Economics (LSE) and is director of research at the In- | latory structure for telechin- munications, as preparation for the proposed sale of shares in British Telecom this year. The next step is the publication of British Telecom's operating licence, which bas to be sent to Parliament for approval. Both houses will debate the licence. They will be able to approve or reject it, but not amend it. | of about 21.5m the staff will h The deputy to general is exp Bill Wiggleswo vant at the Tra Department. Prof Carsher as director-ger from July 1 "appointed day Oftel and esta | a year. Most of ee civil servants. o the director- ected to be Mr rth, a civil ser- de and Industry rg's appointment heral would be the planned '' for setting up ablishing British | Which could explain why the Wardley Technology Trust was the top | |
| مسینی انتخاب انتخاب معدد سینی | financial journalist under 28. Page 3 MARKETS DOLLAR New York lunchtime DM 2.7715 FFr S.515 SwFr 2.276 Y233.2 London | deal which values the latter at up to £53.4m. Page 18; Lex, Back Page STERLING New York lunchtime \$1.3885 London \$1.387 (1.3965), DM 3.85 13.8525) SwFr 3.165 (3.175) FFr 11.805 (11.8225) V323.75 (324.75) | expected to be named on Tues- day as the first director-general of the Office of Telecommunica- tions (Oftel), which will regu- late the affeirs of both British Telecom (BT) and Mercury, its business services rival. Prof Carberg is professor of accounting at the London School of Economics (LSE) and is director of research at the In- stitute of Chartered Accoun- tants. He came to ministers' notice after working as an in- dependent adviser to the govern- | atory structure for telechin- munications, as preparation for the proposed sale of shares in British Telecom this year. The next step is the publication of British Telecom's operating licence, which bas to be sent to Parliament fnr approval. Both houses will debate the licence. They will be able to approve or reject it, hut not amend it. Oftel will have powers simi- lar to those of the Office of Fair Trading. It will monitor com- | of about 21.5m the staff will h The deputy t general is exp Bill Wiggleswo vant at the Tra Department. Prof Carsher as director-ger from July 1 "appointed day Oftel and esta Telecom as a company. P initial appoint | a year. Must of ee civil servants. o the director- ected to be Mr rth. a civil ser- ide and Industry rg's appointment beral would be the planned if for setting up ablishing British public limited rof Carsberg's ment would be | Which could explain why the Wardley Technology Trust was the top performing international technology trust in the year to 30th April, 1984. (Source: Planned Savings Statistics – April.) | |
| . (* | financial journalist under 28. Page 3 MARKETS DOLLAR New York lunchtime DM 2.7715 FFr 5.513 SwFr 2.276 Y233,2 London DM 2.7735 (2.758) FFr 5.5135 (84675) SwFr 2.2785 (2.2715) Y 233,25 (2.22,35) | deal which values the latter at up to £53.4m. Page 18; Lex, Back Page STERLING New York lunchtime \$1.3885 London \$1.387 (1.3965), DM 3.85 13.8525) SwFr 3.165 (3.175) FFr 11.805 (11.8225) Y323.75 (324.75) Trade weighted \$0.4 (80.5) LONDON MONEY 3-month interbank | expected to be named on Tues- day as the first director-general of the Office of Telecommunica- tions (Oftel), which will regp- late the affeirs of both British Telecom (BT) and Mercury, its business services rival. Prof Carberg is professor of accounting at the London School of Economics (LSE) and is director of research at the In- stitute of Chartered Accoun- tants. He came to ministers' notice after working as an in- decondent adviser to the govern- ment on specific telecommunica- tions matters, including the cellular radio licences and the general licence for value-added | latory structure for telechin- munications, as preparation for the proposed sale of shares in British Telecom this year. The next step is the publication of British Telecom's operating licence, which bas to be sent to Parliament fur approval. Both houses will debate the licence. They will be able to approve or reject it, hut not amend it. Oftel will have powers simi- lar to those of the Office of Fair Trading. It will monitor com- petition and will be expected to ensure that BT does not abnse its de facto monopolies. Oftel will have legal powers to | the staff will h The deputy t general is exp Bill Wiggleswo vant at the Tra Department. Prof Carsher as director-ger from July 1 " appointed day Oftel and esta Telecom as a company. P initial appoint for three years, to keep bis pos of Chartered . | e civil servants. o the director- ected to be Mr rth, a civil ser- ide and Industry rg's appointment beral would be the planned '' for setting up ablishing British public limited rof Carsberg's ment would be He is expected | Which could explain why the Wardley Technology Trust was the top performing international technology trust in the year to 30th April, | |
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| | financial journalist under 28. Page 3 MARKETS DOLLAR New York lunchtime DM 2.7715 FFT 5.515 SwFT 2.276 Y233.2 Landon DM 2.7735 (2.758) FFT 8.5135 (8.4675) SwFT 2.2795 (2.2715) Y 233.25 (222.35) Trade weighted 131.3 (132) Jokyo close Y233.85 U.S. LUNCHTIME RATES Fed Funds 9% 3mooth Treasury BHis 9.81% Long Bood 96H yield D/2 | deal which values the latter at up to £53.4m. Page 18; Lex, Back Page STERLING New York lunchtime \$1.3885 London \$1.387 (1.3965). DM 3.85 13.8525) SwFr 3.165 (3.175) FFr 11.805 (11.5225) Y323.75 (324.75) Trade weighted \$0.4 (80.5) LONDON MONEY 3-month interbank mid rate 932% (92) 3-month eligible bills buying rate \$12% (511) STOCK INDICES FT Ind Ord 874.4 (-10.1) FT.A All Share 519.79 (-0.8%), FT-SE 100 1.104.9 (-8.1) FT.A long gilt yield index High coupon 10.6 (10.53) New York lunchtime DJ Ind Av 1.133.4S (-8.79) Tokyo Nikkei Dow 10.126.88 (-213.63) | expected to be named on Tues- day as the first director-general of the Office of Telecommunica- tions (Oftel), which will regu- late the affeirs of both Britisb Telecom (BT) and Mercury, its business services rival. Prof Carberg is professor of accounting at the London School of Economics (LSE) and is director of research at the In- stitute of Chartered Accoun- tants. He came to ministers' notice after working as an in- decondent adviser to the govern- ment on specific telecommunica- tions matters, including the cellular radio licences and the general licence for value-added network services offered on tele- phone lines (VANS). The appointment of the Appointments 23 Gold M Atts 14 How is Collecting 15 Less Commedities 21 Lendon Company News 13, 15 Man in Creasword 14 Mining Economic Diary 15 Man in Creasword 14 Mining | National States of the second | or about 21.5m the staff will b The deputy t general is exp Bill Wiggleswo vant at the Tra Department. Prof Carsher as director-ger from July 1 " appointed day Oftel and esta Telecom as a company. P initial appoint for three years. to keep bis pos of Chartered would have a 1 from the LSE. EEC moves standards, 23 aidg. 23 aidg. 24 ANNL 20 Sears 14 SA 25 Sears 24 Hembr 24 Jahn | a year. Most of the civil servants. to the director- ected to be Mr rth, a civil ser- rth, a civil ser- rde and Industry rg's appointment heral would be the planned "for setting up ablishing British public limited rof Carsberg's ment would be He is expected t at the Institute Accountants but leave of absence on technology Back Page Soc. Rates 17 JAL STATEMENTS ndustries | Which could explain why the Wardley Technology Trust was the top performing international technology trust in the year to 30th April, 1984. (Source: Planned Savings Statistics – April.) For your FREE 12 page Wardley Technology Trust brochure please return the coupon TODAY. Wardley | - |

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OVERSEAS NEWS

Yugoslavia Iran warns against intervention and IMF 🧠

Mexico protests over corruption claim

where

BY KATHLEEN EVANS IN DUBAI

be predicted."

hank accounts.

mation."

seek to end

pricing row

Aleksandar Lebi in Belgrade

YUGOSLAVIA AND the Inter-

national Monotary Fund IMF

are urgently seeking to bridge

nisagreements over Yugoslav

pricing policy, which stands in

the way of Yugoslavia drawing

on the first trancho of its \$370m

Following the visit this week

by Mr Vlado Klemencic, the

Yugoslav finance minister, to

Washington, Mr Alan Whit-tome, head of the IMF's Euro-

poan Dopartment, is expected

here early next week to try to resolve the dispute which turns on the partial manner in

which Yugoslavia ended its

four and a half month price freeze, on May 3.

The IMF considers that Yugo-clavia has reneged on its pledge

to let the prices of 55 per cent of all goods and services he de-

termined freely by market, with remaining prices to be controlled to varying degrees.

The IMF wants to reduce dis-

tortions cauaed by administra-

But the Yugoslav Govern-ment, anxious to retain a

handle on accelerating inflation,

has in fact completely decon

trolled some 20 per cent of

prices, and retained a 30-day

notification procedure in order

ing 35 per cent. In addition. it

has retained the right to roll

back any incroases it considers

This price policy dispute could interrupt the refinancing

of \$1.3hn debt maturities this

year already agreed hy western commercial banks. It could also

affect rescheduling of some \$800m which Yugoslavia this

year owes western govern-

ments, though agreement on this official debt is expected to

be signed in Paris noxt week.

Both banks and governments arc taking their lead from the

However, somo Yugoslav offi-

cials concede that the 30-day

debt refinancing agreement this

week in New York, in the hope

have settled their dispute,

to slow increases in the remain-

tive price controls.

excessive.

IMF.

IMF standby credit for 1984.

By David Buchan and

IRAN yesterday issued its stern- Mr Rafsanjani's declaration est warning yet against the in- was followed quickly by a broadvolvement of other Gulf Arab cast in Arabic from Tehran struck Iranian vessels some- Sabaii states in its war against Iraq quoting the Iranian Foreign and any Western attempt at Ministry as saying that all Arab oil exports from the Gulf would intervention. Speaking at the weekly prayer be insecure if Iran's shipping

meeting in Tehran, Hajoteslam lanes continued to be in jeo-Hasemi Rafasanjani, Speaker of pardy. the Mailis (parliamont), also The warnings came bours

said that Iran regarded exports after Iraq's claim that its airof oil by Saudi Arabia and craft had carried out attacks Kuwait on behalf of Iraq as on two "naval targets in the direct participation in the war. Gulf close to Iran's Kharg Iran, he said, should prepare Island oil terminal, itself for war "throughont tho But shipping and But shipping and salvage comworld against the interests of panies in the region could not every country desiring inter- find any confirmation of any

vention in the Gulf." He spoke raids on shipping and no casucryptically of "an extremely alty reports were received by momentous development, the Lloyd's in London. Nor were consequences of which cannot any distress signals picked up in the region.

between Khomeini and Kharg Iseland.

The Iraq announcement was raids on tankers and shipping using Iranian ports.

operation Council's foreign ministors meeting in Rivadh, seemed designed to pre-empt any pressure from the conservative Arab states of the Gulf.

Robert Cottrell in Tokyo adds: Japan is likely to appeal for safo passago for shipping in the Gulf when Mr Tariq Aziz, Iraq's Foreign Minister, area.

Nevertheless, it is possible arrives in Tokyo on Monday, that the Iraqi aircraft may have Mr Aziz is accompanied by Mr ls some- Sabaii al-Ahmad al-Jabir, Bandar Foreign Minister ef Kuwait.

The two Arab leaders, who The Iraq announcement was requested the trip, will moet interpreted in the Gulf as a Mr Yasuhiro Nakasone, Prime clear sign that the Baghdad Minister, Mr Shintare Abe, regime intends to continue its Foreign Minister, and other government officials. Reuter adds: Norwogian

Its timing, just 12 hours after shipowners said they would the cooclusion of the Gulf Co- send no more ships to the Gulf and had ordered Norwegian vessels already in the area to leave as soon as possible. Norwegian shipowners yester-

day stopped sailing into the Gulf because of recent attacks on shipping, higher insurance premiums and problems with crews reluctant to work in the

cracks down on Bolivian strikers

By Hugh O'Shaughnessy

THE LEFT-of-centre Bolivian Government of President Hernán Siles decreed a firm crackdown on industrial nnrest yesterday as fears of a military coup surfaced in La Paz.

As ho annonneed tongh action against strikers, President Siles sent security forces into the Central Bank early vesterday morning to dislodge workors who had been occupying it and holding np domestic and international banking strike. nperations for the past month.

At the same time the Gavernment announced a doubling of the wages of workers in the private sector and the productive concerns in the public sector and a bonus of 51,900 pesos (about \$15) for employees of ministries.

Earlier the armed forces had issued a statement warn-ing that they would intervene if unrest in the country worsened.

Late yesterday it was not clear whether the labour unrest which had mushroomed after the announcement of tough austerity measures by President Siles last month,

was abating. Workers at the Central Bank, who were threatened with dismissal if they did not return to their posts yesterday were holding a mass meeting to consider their response to the Government's threat to replace them with retired employees and new recruits. Some strikers were manning street harricades.

Leaders of the COB trade union confederation were continuing their hunger strike aimed at forcing the Government to retract its aus-terity plan and sack his economic team. President Siles was giving no sign yesterday of acceding to workers' de-mands and has rejected the

mands and has rejected the the proferred resignation of Sr Flavio Machicado, tho finance minister. • President Luis Alberto Monje of Costa Rica will he seeking Britain's help in find-ing a manafil solution to the ing a peaceful solution to the Central American crisis during his visit to London next

President Monje who arrives on June 24 is also oxpected to ask Britain to back Costa Rica's declaration of neutrality in the regional conflict. Tho social democratic Costa Rican leader is to visit a dozen Western Enropean countries next month and address a plenary session of the International Labour Organisation in Geneva where be once worked as an official. Costa Rica feels itself vul-

nerable in the Central Ameri-

BY RUPERT CORNWELL IN SONN THE CRISIS in the German Monday around Frankfurt and engineering industry deepened dramatically yesterday as em-ployers ordered mass lock-onts elsewhere in the Hesse region. The main victims of the strike so far have been the car from next Tuesday in the strikemanufacturers, crippled by supplies of key components bound area of North Badendrying up from strike-blt factories in North Raden-Wuerttemberg around Stuttgart. The measure will be confined

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Wuerttemberg. BMW is already more or less to companies employing 2,000 men or more. Even so around at a standstill, while other car 65,000 engineering workers in the region will be Idled, in addicompanies are likely to be similarly affected early next tion to the 13,800 already on week.

Despite mounting fears for Almost immediately the DGB, the economic consequences of the country's central union federation, hit back with a call the dispute, no agreed mediator has yet emerged to try to nudge both sides towards a settlement. The only, if slender hope of an early end lies in the profor a general protest strike on Wednesday of all its members in North Baden-Wuerttemberg. IG Metall, the ongineering fessed willingness of both IG Metall and the employers to meet again. But last night there union, meanwhile announced last night that it was planning a mass demonstration on May

a mass demonstration on may 28 in Bonn to back up its de-mand for a five-hour cut in the working week to 35 hours. This new escalation of the battle between engineering employers and union comes on in a further attempt to settle top of a guaranteed widening of the problems of the EEC before trouble next week, when a the scheduled community further 33,000 IG Metall summit at the end of next members are due to strike from month.

A commentary by Tass, the Soviet newsagency, earlier this week said plans by the West

Bonn protests at criticisms by Soviet newspapers

BY LESLIE COLITT IN BERLIN

Government | W. German employers

order lock-outs of

engineering workers

WEST GERMANY, yesterday intensify German-Soviet rela-protested against Soviet Press tions by long-term co-operation. attacks on the Bonn Govern- Until recently Moscow had Until recently Moscow had concentrated its attacks on the Reagan Administration, leaving West Germany unscathed. But in the past few days the Soviet Press has launched a series of attacks on Bonn, claiming that it was following in the "tracks of. Washington's Intervialier attacks on the Bonn Government on the eve of an official visit to Moscow by Herr Hans Dietrich Genscher, the Foreign Minister, Bonn is concerned that the Soviet criticism may signal a hardening of Moscow's Westpolitik. of Washington's Imperialist

The Soviet army newspaper of Wash brought up a chargo of growing policies." militarism while the party news A comm paper, Pravda, suggested West Germany was being inundated by a wavo of neo-Nazism. Herr Peter Boenisch, the

European Union in lift the last remaining restrictions on West German orms production were "very dangerous." It said their realisation would be a further chief West German Government spokesman said the charges were "an old worn propaganda step toward "undermining the keystone of peace and conrecord." He said West Germany was working to continuo the keystone of peac East-West dialogue and fidence in Europe.

French government blocks Citroen redundancy plans BY PAUL BETTS IN PARIS

THE FRENCH Government yes- native oxcept to go ahead with terday refused to allow the the cuts if it is to return to privato Citroen car company to profitability: go ahead with its controvorsial But the governmont is now trying to persuade Citroen

senior Administration official lished the morning after the and another, unspecified sourco and another, unspecified sourco Mexican President's arrival in with access to CIA and Nat- Wasbington, on a trip resigned ional Security Agency inforto stress growing regional alarm at the arms build-up in Central America and the "per-The Mexican anthorities have sought and obtained an im- nicious " effect of rising U.S. inmediate reply from the State terest rates on the heavily in-Department, officially stating debted Latin American nations. administration of Sr Jose Lopez vention in the region,

debt and trade.

A strongly-worded letter of Portillo, protest was sent to the Washington Post and the Mexican Presi-dent received a personal apology from Mrs Katherine Graham, the paper's owner, the samo day.

The State Department letter, issued to the Mexicons on Thursday, says that the ioformation available "in all government offices leads to the firm conclusion that Presideot de la Madrid has set a high standard, both personally and efficially, in carrying out his promise to bring honesty to Government." Sr de la Madrid, both in his election campaign and assuming office in December, 1982, promised a "moral renova-

his predecessor. MEXICO HAS sent a strong that the U.S. Government has prominant Lopez letter of protest to the U.S. no information in its possession Several appointees are currently in jail which could substantiate Mr State Department concerning awaiting trial on corruption The allegations have marred charges. what Mexican officiala say was President Miguel de la Madrid's first state visit to the U.S. thia week, accusing the Mexican

otherwise a successful oxchange of views on the issues of Central America, Latin American The article, which Sr de la Madrid's office describes as "a slander. . . which appeared in the cartoons section of the Washington Post," was pub-

Mexican officials believe pri-vately that Mr Anderson's allegations form part of what they see as a pattern of growing U.S. pressure on the de la Mardid administration to swing its Central American policy into

line with Washington's. Mexico is the prime mover of the Contadora group of nations (which includes Venezuela, Colomoia and Panama), seeking a negotiated settlement to Central America's wars. In a on speech to both Houses of the U.S. Congress on Wednesday, tion" campaign to clean up the Sr de la Madrid argued strongly massive corruption rife in the against outside military inter-

U.S. economy surges ahead at 8.8% a year

BY REGINALD DALE, U.S. EDITOR IN WASHINGTON

BY DAVID GARDNER- IN MEXICO CITY ...

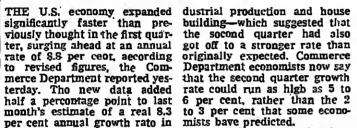
President of having large sums

of money deposited in foreign

The article, hy Mr Jack Anderaon tho syndicated columnist, was sourced to a

notification procedure — long a feature of Yugoslav pricing policy—is unnecessary, and merce Department reported yes-may soon he removed. Ameri-terday. Tho new data added can banks signed their 1984 half a percontage point to last month's estimate of a real 8.3 per cent annual growth rato in

that by the time the long sign-ing process oy banks in Europo the January to March period. and other regions is completed, Yesterday's report followed a the IMF and Yugoslavia will



that over-rapid expansion could add further upward pressure on series of good results for April interest rates, possibly endan-notably for retail sales, in- gering the recovery. The White

maintained that the economy is not over-beating

First quarter profits were run-

the federal hudget deficit, aftor

covered from a decline of 0.8 years. The House has already per cent in the final quarter of passed a very different package last year, the Department said. totalling \$153bn.

ning at an annual rate of crats in the Szoate acknow-\$148.3bn, up 37.2 per cent on ledged yesterday that it would tho first quarter of 1983. be difficult to reconcile the two Meanwhile, on Capitol Hill, versions.

IBM urged to settle in **Israel denies** camp shootings **EEC** competition case By David Lennon in Tel Aviv

ISRAEL has dealed any respon-

BY PAUL CHEESERIGHT IN BRUSSELS women in the Ein Hilwe Palestinaln refugee camp near Sidon, terday stepped up pressure on duct is announced. IBM, the world's largest Mr Andriessen's in southern Lebanon on Thursday. Arab states have called for a UN Security Council computer manufacturer, for a rapid settlement of a competimeetiog to consider their alletion case which bas been rungation that the Israelis were ning for three years. order IBM to make the infor-"The deadline is the middlo mation available and probably responsible for the killings. An Israel army spokesman said vesterday that one woman fore the summer break. By legal ruling is in then I would like to close this of preparation. case by one way or another." IBM has ma had been shot by a camp resideot, aod that the other had oied after being hit by bullets fired by mourners at the funoral said Mr Frans Andriessen, the commissioner for competition later that day for the first vicbehind the case lie the fears BM is accused of abusing its of both the Commission and a dominant position in the mar-number of EEC manufacturers Mr Olof Rydbeck, commissiooer general of the UN relief and works agency, which provides aid to refugees, issued a statoment in Beirut saying that computers until machines are the sbooting had been carried out by Paleslinian camp guards | Commission wants that informa- ged into IBM computers.

Many private economists fear

THE U.S. economy expanded dustrial production and house Hnuse, though clearly con- the stage was set for conference cerned about such risks in an negotiations between the House election year, has consistently and Senate on plans to reduce ot over-beating the Republican-led Senate The first quarter saw a 3.9 approved a package of cuts and

per cent increase in after-tax tax increases that would total corporate profits which re- \$1425n over the next three

Both Republicans and Demo-

month.



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THE European Commission yes- tion released when a new pro-

Mr Andriessen's comments mean that unless IBM and the Commission can negotiate a settlement, the Commission will

of this year - in principle be seek to exact a heary fine. A legal ruling is in the final stages

IBM has made it clear it would fight such a ruling in the European Court of Justice.

ket, by refusing to release that IBM's strong position in the dotails of how equipment from market might become even more competitors can be linked to its powerful unless time can be gained for competitors to make

of

its army in 1949.

plans to make 2,000 workors redundant. In a clear effort to try to defuse the widening Citroen

compulsory redundancies.

basis of reducing the working week at Citroen by two hours, labour disputo, M Pierre Beregovoy, tho Social Affairs Minister, said the government bad agreed to allow Citroen to cut 4,000 jobs this year by early The company claims this would not solve its problems.

By opposing the Citroen redundancies for the moment, the retirement and other socially government appears to be playacceptable schemes but that it ing for time in a conflict which waa opposed at this stage to any is already causing wide political repercussions in France. M Beregovoy indicated yester-Citroon, the financially troubled subsidiary of the day that there were three months to negotiate a workable French Peugeot car group, is solution to the Citroen problem.

Mugabe attacks

opposition over

rebel action

By Tony Hawkins in Revere

MR ROBERT Mugabe the Zim-

st week

mara

seeking to reduce its workforco in France by 6,000 thia year. Four of its plants in the Paris The pro-Communist CGT union, which has led the strike area have been occupied by militant workers opposed to tho action and plant occupation at . company's job cut plans. Citroen, appeared to welcome The company again insisted the governmont's intervention yesterday that it had little alter- yesterday.

John Griffiths reports on the revival of Germany's premier motor racing venue

Return of the Nuerburgring

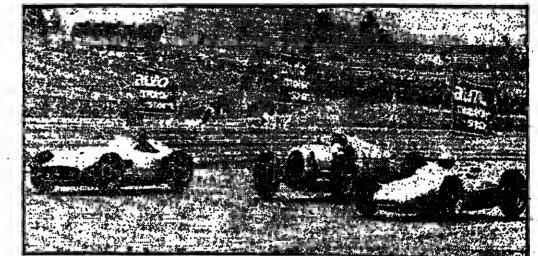
HIGH ON the forest-shrouded west of Bonn, is sparse-much Eifel hills, amid a strong aura of it in paper-making-and of myth and legend, the second tourism is important. The great "ring" cycle is under closure of the old Nuerburgring way. The production has cost to grand prix raciog (though DM 81m (£21m) and the open- part of it is still used for lesser ing performance at the weekend events) dealt a nasty blow to involved a cast of thousands. an area reliant on an annual The intention of Dr Bern-hardt Vogel, Minister President It is believed by D

It is believed by Dr Vogel and of the West German state of his associates that the new. Rhineland-Palatinate, and his purpose-built circuit -- one of fellow government impresarios whose straight runs is parallel is that roles for at least 1,300 with and a few yards from the should be created in percetuity. course down which Nuvolari, The "ring" itself is 2.8 miles Fangio and their cohorts once long and, lying flat, is shaped as thundered-will generate a turnthough it had been trampled by ovor of at least DM 50m. As a herd of elephants. But its many as 1,300 new jobs are twists and curves bave been hoped for, not just at the circuit designed by computer. They but also at surrounding towns combine to make up the new scattered around the hills and

combine to make up the act valloys. Nuerburgring—a namo as valloys. famous to motor racing enthus- Motor racing is almost as iasts as that of Richard Wagner much a national passion in West to opera lovers. The first Nurburgring cycle the old "ring" occupied a began in 1927 in this pic-hallowed place in the motor in-turesque but job-starved area dustry, as the site from which then known as the "poorhouse the country's prc-war world of Prussia" and ended with domination of motor sport was shocking suddenness seven years launched.

ago in the flaming wreckage of The project has therefore attracted DM 40m of federal former world champion Nikki funding channelled through Lauda's grand prix car. Nuerburgring GmBH, the com-The accident triggered a longpany set up to operate the cirforeshadowed boycott by grand prix drivers of the enormously cuit. Its chairman is Dr Wolfchallenging, but by then gang Brix, the state Minister of notorious, 14-mile-long "old" Commerce and Traffic. Nuerburgring circuit. Lauda, The circuit bas taken nearly badly disfigured, was one of its three years to build, and in-

worst casualties. industry in this region south- asphalt, constructing over 13 ties," ho points out. Private Nurburgring's most famous past, lenge simply isn't there."



Veteran racing cars apeed along the newly-huilt track of the Nnerburgring last weekend

lobby, the circuit

able humber of indicepers and indistinctes relations. Five he said, hoteliers, oncouraged by the times world champion Juan "The new "ring" is just too huilding of the new circuit, have Manuel Fangio, Rene Dreyfuss, perfect. It's a bit like chatting already considerably increased Manfred von Brauchitschitz, up a lady of the night when you

ticipate in the further growth Brabham, John Surtees, James hat is expected. Dr Vogel sees an even widor Hunt and Stirling Moss, an ack-nowledged world champion who that is expected. role for the new "ring." He never actually won the title.

with instruction courses and facilities such as skidpans.

gamering which may never he tayoured the new circuit, whin repeated. Mercedes, which is safe run-off areas and the "christened" the circuit with a lack of nasty things to hit at race between 20 identical ver- the roadside, in stark contrast sions of its high performance to the old "ring." 190 model to be launched

volved laying 90,000 tons of their catering and botel capaci- Hermann Lang and others of the know sbe's available-the chal-

miles of guardrails, and putting investors will be sought to par- plus Niki Lauda himself, Jack

Just a few bours later, many a road safety training centre, of them were in the Mercedes' driving acats. The race was won by the young Ayrton Senna, and Already it has produced a all the younger drivers greatly gathering which may never he favoured the new circuit, with

Stirling Moss, the old master, Later this year, a motor rac- shortly, before the world for its was not however so impressed.

ther strengtheniog the region's the following sat down in the string of corners you had to ap-tourism potential. "A consider elegant restaurant of the Kur proach just right to get through.

babwe Prime Minister, yester-day warned the opposition Zapu party to prepare for "an exceedingly tough new road." The Prime Minister, speaking at the funeral of all official of the ruling Zanu-PF party killed hy Ndebele dissidents Jast weekend, seid ... enough is end

Political analysis said - Mr Mugabe's bitter attack on the opposition party led by Mr Joshua Nkomo appeared to fore-ahadow a new offensive against the dissidents in Matabelmand. The Mingabe Government accuses the opposition party of alding and abottlar the vabels who have been waging a hif and run campaign against security forms since 1992

forces since 1983, "From today, the action we will take will bear hearing on Zapu," he said, siding that Zapu had spurned the Spyero-ment's hand of friendship and sbown it wanted war. He said ho would give power to the police and the security forces to hunt for the murdered man's killers. adding " anybody here who belongs to Zapu will have to The Zanu official, Mr Peter

Shnuoyu, was murdered only 80 miles south east of Harare in the first incident reported to have taken place close to the capital.

FINANCIAL TIMES. USPS No 1008 published delix scont Sudders in holistave. U.S. subscriding (*** haindave, U.S. subscription \$420.00 per annum. Second: Bostage ped at New York-SV-additional additional meiling alling for the second state of the second state

حكذا حث اتعل

vironmental measures Well over 500,000 people are expected to visit the track each year so improvements to surrounding infrastructure bavo been mado including upgrading roads and building a major new

wasto water disposal system to which a number of communities can now be connected.

ing museum will be opened, guests and drivers. "The old ring had an endless whuch is soeo by Dr Brix as fur. On the night before the race. succession of problems; a whole able number of innkeepers and fuerstliches Amtshaus: Five he said.

in soating for 120,000. Mindful of the vocal West German ecology authorities have spent DM 4m

on reafforestation and other enwants to see it developed into

agency.

delivered to customors. The equipment which can be plug- work through due in part to anticipatory increases.

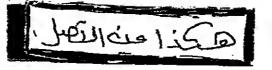
SWEDEN'S consumer price Index has continued an noward trend in splte of the Govern-ment's tougb anti-inflation policy which includes a recentlyannounced prico froeze until the end of 1984, writes David Brown from Stockholm. Prices advanced 0.6 por cent

Swedish prices up

during April. The annual riso of 3.9 per cent is nearly a full percentage point above the EEC average, according to the SCB, the official Swedish statistics

The SCB says the Government's price freeze has yet to

management and unions to negotlate a compromise on the ahvur it mbal i



bave to be re-engined with a

British power-plant, and the

RTM-322 is considered suitable.

Sikorsky is studying the engine at its Stratford, Con-

Another market could be the

Franco-West German (Aero-

necticut, plant.

UK NEWS

Financial Times Saturday May 19 1984

R-R signs helicopter engine deal

BY MICHAEL DONNE, AEROSPACE CORRESPONDENT

e worke ROLLS-ROYCE and Turbomeca of France have signed an agreement to develop and produce a belicopter engine, the RTM-322, at a cost of more than £100m.

The British and French defence ministries are sub-scribing part of the develop-ment cash and the two companies the rest.

panies the rest. The engine, of 2,100 shaft-horsepower, is aimed at the growing market for clvil and military helicopters. However it is what is called a "core" engine, which means it can be

adapted for other uses. From the basic "hot core" of the RTM-322, for example, Agusta) Rolls-Royce and Turbomeca could develop a turbo pro-Rolls-Royce and Turbomeca being developed to replace the could develop a turbo pro-ageing Sea King helicopters in peller engine to replace the both the Royal Navy and Dart turbo-prop, and a jet Italian Navy. A commercial engine for small business version of the helicopter will aircraft also be developed.

The first sales target is the

aigned an agreement yesterday to collaborate in a wide range of civil and military aircraft programmes with Embraer, the

Brazilian aerospace company.

Short, under the agreement will adopt the Embraer Tucano

BY OUR AEROSPACE CORRESPONDENT

fast aircraft manufacturer, and executive aircraft.

It has applied to the UK AIR FARES between London Civil Aviation Authority and and the Netherlands, already the Dutch Government for set to be cut from £87 to £49 return this summer, may be further reduced to £20 permission to fly the ronte at that rate. The service would be an extension of its Gatone way from September 1. Michael Donne reports.

(Westland-

helicopter

Angio Italian

EH-101

Rolls-Royce and Turbomeca a

wick-Newark operation, using Virgin Atlantic Airways the same Boeing 747. which will offer a cheap (199 Maastricht is close to the Dutch-German-Felgian border single) fare across the North Atlantic from Gatwick to Newark (New Jersey) from June 22, plans to operate a service from Gatwick to Maastricht at £20 one way. Atlantic service.

copter.



markets are emerging. One is able in 1988. in the U.S. Sikorsky Black The two companies foresee an eventual market of more than 5.000 engines, of which Hawk tactical transport heliwhich

uses a U.S. engine. more than half of the The British Defence Ministry exports. The value of the is studying the Black Hawk as total market would be many a possible replacement for hundreds of millions of pounds.

Shipbuilding subsidy rise sought Wessex and Puma helicopters in the UK armed forces. If chosen, the Black Hawk would

By Andrew Fisher, Shipping Correspondent

THE GOVERNMENT is pressiog the EEC to be allowed to increase subsidies on individual shipbuilding orders, so as in bridge the wide gap between UK costs and Far Eastern prices.

The move, announced in Parliament yesterday by Mr Norman Lamont, an Industry Minister, followed a proposal the Enropean Commission hy In Fehruary that EEC mem-ber states be allowed to increase aid to national shipbuilding industries.

This is intended, however, to be linked to further cuts in capacity and jobs, along with investment in new techniques to make remaining yards more competitive. The varions states have yet to approve such measures. Under present rules for the

intervention fund, by which the Government helps Britisb yards come closer to matching low Far Eastern prices, such aids may amount to 15 par cent of the contract price. of government support for shipbnilding orders." State-owned British Shipbuilders

Michael Latham, Conservative

DBS 'ought to be superstation in sky'

BY RAYMOND SNODDY

DIRECT BROADCASTING by far confined to the stadium, the satellite should be a superstation in the sky carrying live sport, plays and concerts as People all over Britain should be able to watch performances at the South Bank and the well as round-the-clock news, Barblean through contributing says Mr Bryan Cowgill, managing director of Thames Teleto an electronic box-office. vision. The third of the three extra

Apart from offering a film channel it really would not do to serve a staple diet of repeat material dressed up as the best of the BBC and the best of on Thursday. ITV, he told the Royal Tele-

vice that the combined re-sources of the BBC and ITN ming would be needed to make were equipped in provide would be of enormous value lo the UK. If "the lion lay down with the tiger" both the BBC DBS a success, he said: "What we desperately need is a new concept and then the entreand ITN, and their associated international news agencies. preneurial energy and nous that will create a huzz and an Visnews and UPITN could pool appetite." DBS should be used to

their resources for a 24-hoursa-day news channel.

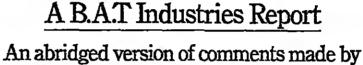
He said: "We have published Apollo since 1962 and c" association has been a source of VAT anomaly reintroduced great satisfaction to us. However, the recent reorganisation

THE GOVERNMENT has con- MP for Rudland and Melton, firmed that listed buildings and churches, and ancient monu-ments, will be exempt from the by Mr Barney Treasury Minister. proposed 15 per cent value added tax on structural alterations and improvements, but not repair or maintenance Joan

Grav reports This answer was given to a Commons question from Mr

of our widely-based business Hayboe, publishing and information services into FT Busice Information has led to This reintroduces precisely the anomaly the imposition of rationalisation of our intered 15 per cent VAT on alteraand an expansion and develop tions was designed to avoid. Before the Budget repairs and ment of our husiness magazin. newsletters and allied service maintenance were subject to Mr Attallah said it was t

carly to say what plans he at Mr Cluff had for Apollo. VAT and improvements and alterations not.



Patrick Sheehy, Chairman of B.A.T Industries, at the Annual General Meeting on Thursday 17th May, 1984.



ts at critic and offer it to try to win the ago, was signed by Sir Philip MADURAN RAF competition for a £200m. order of 155 trainer aircraft.

n employ

-outs of

A joint team will be set up to study possible "advanced" commuter airliner concepts' Lufthansa denies claims

mercial sense."

over Laker evidence

BY RAYMOND HUGHES, LAW COURTS CORRESPONDENT

LUFTHANSA has denied a suggestion that the U.S. Justice Department dropped a key part of its investigation into Laker Airway's collapse on limited evidence available in the U.S.

The West German sirline says Justice Department officials had access in relevant Lufthansa documents in Germany and took evidence from its staff in Cologne,

Only after a thorough investionly arter, a morough invest-gation, with Lufthansa's full co-operation, did the Justice De-pariment announce that Luft-bansa, Swissalr, British Cale-donian, McDonnell Douglas and General Electric, were out of the inquiry," Lufthansa claime ていていていた。 anta da pu

not start any civil or criminal other airlines and companies anti-trust action over allegations that a group of airlines and to wreck a plan to refinance Laker. It is still investigating other plan to get rid of Laker.

aspects of the Laker collapse including, It is believed, allegations of a conspiracy to destroy

Foreman, chairman and chief

Laker by fare-price fixing. Lufthansa, BCal, Swissair and McDonnell Douglas believe that they are not involved in the farc-fixing investigation as they were not Laker's competitors on the London-New York route. Lufthansa and BCal also he lleve the Justice Department's decision has removed the basis for the claims against them in the \$1.tbn (£797m) civil antitrust action begun in a Washing-

ton court by Mr Christopher Morris, the Laker liquidator. It is not a view shared by Mr. Morris and his lawyers. They not: distinguish between claims. The Justice Department American, Trans World Airways stated last week that it would and British Airways — and the

> Mr Morris has sued. His claim is based on a belief that the two alleged

Further collaborative aviation ventures will he studied jobs in the company, which now employs 6,000 and promoting work in the UK aerospace "on anything that makes comwork in the UK aerospace list of four aircraft being equipment and component in- studied by the RAF. The others The pact. going far beyond the original Shorts-Embraer dustries. will adopt the Embraer Tucano collaboration on the Tucano turbo-prop basic trainer aircraft aircraft first mooted some time Shorts will be responsible for the total programme within

the UK, including all the design and development work Firecracker, from Firecracker associated with tailoring the Aircraft.

Shorts and Embraer in joint RAF trainers bid SHORT BROTHERS, the Bel- for the 1990s, and new business Tucano won the RAF competi- Tucano to meet the RAF's retion it would be built 100 per cent in Belfast, creating 600

space: the Australian A-30

quirements, as well as for marketing and after sales support," be said. The Tucano is one of a short-

are the Swiss Pilatus PC-9, in conjunction with British Aero-Wamira; and the British-built

Mr Lamont said vesterday that the EEC bad been sent proposals "for a significant increase in the permissible level

> would like to be able to secure 30 per cent subsidies for some large contracts.

vision Society. In a survey of what program-

liberate a wealth of material so

Cluff buy art magazine Financial Times Reporter APOLLO, one of the art world's theatre and the concert hall.

glossiest magazines, has been bought by Mr Algy Cluff, menaging director of Cluff Oil and owner of The Spectator, and M-Naim Attallah, publisher and a director of Asprey's jewellers.

Attallah and

channels planned for DBS could provide the first steps The monthly magazine was sold for an undisclosed amount by FT Business Information. towards a television version of subsidiary of the Financial the BBC World Service, he said Times. The kind of journalistic ser-

Apollo, which bas a circulafon of about \$.000 mainly in Britain and the U.S., will be published as a joint venture !!! Mr Cluff and Mr Attallah, They own jointly the Literary Review. Mr Joe Rogaly, chief execu-tive of FTBI, said vesterday that Apollo was being setbecause the groun was com-contrating on business man-zines such as Investor' Chronicle.

spiracies were both part of a

Labour in Wales rejects support for law-breaking

BY ROBIN REEVES, WELSH CORRESPONDENT

CALLS FOR unqualified support to trade unions and councils breaking the law were rejected overwhelmingly at the Labour Party's Welsh Conference in Tenby yesterday. It backed an earlier con-

ference appeal by Mr Neil Kinnock, Labour leader, not to treat the law with contempt because it was a weapon for a future Labour government; opting for a moderate resolution from the National: Union of

Mach

-pro-spice

and MM

overwhelmingly a Transport and General Workers Union resolution. This called for re-Introduction of foreign exchange controls on the export of capital, selective tariffs on manufacturing imports and "the development of a more orderly world trading system to main tain a high and sustainable level of economic growth in developing nations.

However, delegates supported

Moving the resolution, Mr George Wright, the union's Welsh secretary and a leading Public Employees. This called on Welsh local authorities, many of which are contender to succeed Mr Moss Labour-controlled, to resist Evans, said the policy of an government financial targets, open door for imports and the maintain services and staffing, and reject privatisation,

export of capital had produced an economic disaster in the UK.



Award for FT journalist

ANN MARY (above left), of the Financial dation for outstanding achive-Times, yesterday received her ments in economic and financial award for the leading financial journalist under 28, presented nn behalf of the Wincott Foundation by Mrs Joyce Wincolt.

comfoundation momorates Harold Wincott, the press). The eminent financial journalist who

SIEGHART Other awards from the fnunjournalism went to Mr Rupert Pennant-Rea of the Economist (senior journalist of the year) and Mr Patrick Weever of the Birmingham Post; provincial

The panel of judges made a died in March 1969. Ms special award to Channel Four Sieghart, who writes mainly on television for carrying a regu-the Eurobond's markets, was lar, hour-long news programme recently commended in the that has enabled economic

The prosperity of the whole world depends. to a great extent, on the investment decisions made by vigorous and enterprising companies like ours.

When we invest in another country we provide money, jobs and skills, and we create new resources that are vital for the development of that country.

But investment will flow to where it is most needed and does most good only if the conditions are right. And I have to say that in many parts of the world the conditions are not yet right.

For example, some countries have foreign investment review bodies which create so many obstacles that it is easier to go elsewhere.

Others have developed administrative barriers, difficult to pin down, but time-consuming and frustrating. I have in mind the practices of some of our friends in Europe. If we are to realise the potential of a common market of 270 million people, we must sweep away the barriers and create one internal market to equal that in the United States.

We have seen European Commission initiatives for harmonising company law which totally misunderstand the complex nature of a group such as ours. With our vast experience of many forms of corporate organisation we do not believe that any one system of management structure will suit them all.

Looking outside Europe, there are pressures to make us reduce our shareholdings in companies. We are very well aware of the benefits of local

involvement, but cutting our shareholding too far can deprive a local company of our expertise and even make us question the desirability of any further investment in that country.

Sometimes the draconian financial policies laid down when the International Monetary Fund is called into a country do not show sufficient understanding of the underlying social circumstances and can result in a shrinking of the economy.

Certainty in taxation standards is another major criterion for investment and I am glad we are seeing some encouraging signs on the question of unitary taxation.

Finally, financial services is a sector where we now have a vital interest, and one which offers tremendous potential throughout the world. We therefore need to create one common market in Europe for services, as well as goods, and I welcome the growing support for an international liberalisation of trade in services.

These issues face any company which is seeking to invest. They do not stop us. We are constantly examining new opportunities and overcoming practical difficulties - thanks to the skill and enthusiasm of our managers.

But it is vital that we draw public attention to where barriers and disincentives to investment exist. Because, more than ever before, private investment by companies such as ours has a vital role to play in both the developed and developing world. A role that this Company, given the right conditions, is willing and eager to accept.



Finance

Professio

Property,

Services

3,122 2,887 2,053 4,114

Tim Dickson finds out how VAT registrations show new businesses are growing

Volunteers tell an optimistic tale

115

824

1.912

2.413

SURPLUS OF STARTS OVER STOPS BY SECTOR 1989-83*

Retail

-3,98

-2,012

-2,926

1,365

Wholesale

4,973

3,132 4,843

GOVERNMENT oepartments frequently and quite legitimately rewrite economic bistory by restating old statistics as more information comes to light.

The revelation this week in the Trade and Industry Department's British Business magazine that more new businesses are surviving than was previously is of more than just academic interest.

The conclusion is based on a study drawn from Value Added Tax returns by Mr Pom Ganguly, the department's statistician, which shows a substantial annual surplus of businesses starting to trade over those which stopped during 1980 to 1983.

The figure was 16,000 in 1980, doubled to 32,000 in 1981, dipped to 23,000 in 1982 and more than doubled last year to 47,000, making a total for the period of 118,000.

The findings not only confirm the buoyancy in the numbers of businesses starting to trade that earlier surveys noticed, but also present a healthier picture of business formation than previous studies.

The difference lies in the wider definition of starts in the lstest exercise to include those voluntarily registered for VAT expected might be the case even though their turnover was when the definition of business

3,460 3,374 6,501 6,291 12,893 855 1983 1980-83 5,225 14,936 30,764 • Minus figure indicates a deficit in 1981 and £13,500 in 1980. Traders voluntarily register for VAT for saveral reasons. These include the value as a status symbol, over-estimating likely turnover, the need to satisfy customers who will only deal with a registered business and the need to claim back VAT payments on their own supplies.

2,119

Year

1981

1982

"volunteers" hese were initially excluded to derive earlier estimates for business starts but have been reintronealth sector because it is widely duced thought they account for a significant amount of economic activity. said the Ganguly Mr

undertakers, whose output is exempt, are not recorded; nor exclusion of such large numbers of registrations was more questionable than if the figures do the figures cover businesses whose taxable turnover is below were much smaller, as was the statutory registration limit and who choose not to register voluntarily."

Agriculture Production Construction Transport

5.147

6,433

below the registration threshold, starts and stops was pro-This is £18,500, but £18,000 ln visionally suggested early in bers of new businesses suggest 1980-83 were in construction 1983, £17,000 in 1982, £15,000 1982. Ministers have already quoted previous DTI studies and are study gives no clue to the numbound to cite the latest figures ber of jobs or wealth being as evidence that their policies created by the new starts. to assist smaller companies are working. However, while they form should have a box where businesses could enter the nummsy present a more comprehensive view of the important ber of employees was turned structural changes which have down occurred, they far from repre-ment's sent a perfect harometer of the filling. down becsuse of the Govern-ment's keenness to reduce form of the small business

The latest study includes not only a breakdown by sector but Mr Ganguly says, for example: "The problem still for the first time, an snalysis of businesses by size of turn-over. This shows a substantial net deficit among the smallest remains that registrations and deregistrations of certain businesses such as opticians and husinesses and, apart from 1980, a small net deficit among the largest.

In general throughout the sectors the deficits among the peated for 1981-83. smallest and largest were more The number of than compensated by the surplus among the medium sized. in 1983.

Source: Ospertment of Trade and Industry The biggest net gains over at a time of rapid change, the and about half that number in

Motor

Trades

607

1,678 1,100

2,125

5.510

Catering

1,226 229 2,346 4,088

production and wholesaling. Separate tables in the study show that business deaths are A suggestion that each VAT much lower for 1981 and 1983 -the former may be because loss of information due to the civil servants' strike and the latter because of outstanding returns. There may be other reasons to be cautious about interpreting the signifi-

Other

Services

5,320 7,844 6,924

9,866

29,954

Total

16,099

23,117

47,165

718,481

cance of the results. Among businesses which bad stopped trading in 1980, 2.2 per cent had done so with a turn over in excess of £500,000 but the ranges from zero to £13,000 and £14,000 to £49,000 accounted for just under four-fifths of the

total. A similar pattern is re-The number of births rose from 157,700 in 1980 to 168,400 **NUT starts** three-day strike campaign

By David Brindle, Labour Staff

ABOUT 4.000 members of the National Union of Teachers will take part next week In the first of a series of threeday strikes planned over pay in England and Wales.

The union yesterday named the 224 schools in 42 education authorities which will be bit by the strike. Members will stop work from Monday night until Friday morning. The NUT stressed that pupils taking GCE or CSE examinations wonid not be

affected and has instructed its memhers to continue taking exam preparation classes. The schools chosen for

strike action were selected on the basis of ballot results in 1,700 schools where members had voted on the plan for three-day walk-outs. The upion said it had failed to win the necessary two-thirds majority in only a handful.

Mr Doug McAvoy, acting NUT general secretary, said: "We expected a good response, but these results are staggering. They are a body-blow to the employers." Of the 42 anthorities targeted, 24 (122 schools) are Conservative-controlled and

Conservative-controlled and 18 (102 schools) are Labour. Incinded are hig urban areas such as Liverpool, Sheffield, Leeds and inner-London. In some, only primary or only secondary schools will be affected.

Teachers involved will re-ceive full strike nay from the NUT's "substentation fund," which stands at about £10nL Roughly the same number are likely to be involved in three-day strikes at other schools in the coming weeks. Meanwhile, the National

Association of Schoolmasters Union of Women Teachers the second-largest teaching union, will extend its selective strike programme to schools in Sonth Glamorgan

Action is already being taken in Hampshire, the Isle of Wight. Leeds, Cambridge-sbire and Cheshire and the nnion says 595 members will be involved next week,

None of the main teaching, unions has reacted with much cuthusiasm to the initiative of the Labour-controlled Association of Metropolitan Anthorities aimed at opening fresh talks on the employers' pay offer of 4.5 per cent.

Link nearer

Construction industry likely to accept offer worth 5.5%

I manual Links Galugay may 18 1901

BY DAVID GOODHART, LABOUR STAFF

UNION NEGOTIATORS for be out-voted by the other about 550,000 construction wor- unions. kers seem certain to accept a Mr John Taylor, the building, pay rise just above the rate of employers' chief negotiator, inflation. said: "We have pushed it as

Talks between the unions and far as it can go and a lot of the Building and Civil Engineer- people will say we have gone ing Joint Board have produced too far." a final offer of 5 per cent on . Imperial Chemical Industries'-minimum rates. With fringe 5.6 per cent pay offer has been benefit improvements added rejected by union officials representing the company's 30,000 hoth sides estimate the deal at

5.5 per cent manual workers. The minimum rate for crafts-men for a 39-hour week will rise man of the joint unions com-from £97.50 to £102.37, and for mittee and national officer of a labourer from £83.70 to £87.16. the General, Municipal and The craft increase is estimated Boilermakers Union, said: "We, at 5.1 per cent and the cannot take the offer seriously. at 5.1 per cent and the labourer's at 4.93 ner cent. ICI has been smothered by a

Although most building wor-kers, both unionised and nonhuge profit increase of 139 per

cent yet it wears suck clotb-and ashes in response to ur. unionised, are paid above the minimum rate, the Union of Construction and Allied Trades and Technicians estimates that claim." • Leaders of 500,000 town hall, white-collar staff have rejected; more than 30 per cent of builda 4 per cent offer in reply to their 7 per cent claim. Mr Mike Blick, chief negotiaing workers are on the mini-מתוום

The executive of Ucatt, the tor of the National and Local main building, will consider the pay offer on Tuesday and it will go to a national con-sultative conference on Wednes-Government Officers Association. said after a joint nnion meeting in London that to accept would leave local govern. accept the offer, a slight hehind other workers and the improvement on last year's cost of living.

wake of the ban on union mem-

tists and most of the others

mainly employed in administra-

were technical staff.

bership there.

Talks will resume on May 31 The unions hope for an im-proved offer, although they Cao. Mr George Henderson, who represents about 75,000 metunot expect more than the 4.5. bers in the Transport. and General Workers Union, has per cent accepted by local rejected the offer but he can government manual workers.

Workers 'leaving GCHQ' after ban on unions BY DAVID BRINDLE

UNION officals bave released group, which represents about figures for the first time to sup- 150 remaining union members port their claim that staff are at the signals and intelligence leaving Government Communi- centre, sald the pattern of a cations Headquarters in the "brain drain" was only now, wake of the ban on union mem- showing because staff had been working out their notices. "GCHQ is short of scientists

They say that according to "GCHQ is short of scientists tobe latest official staff circular, anyway," Mrs Duffton said-15 GCHQ workers left in the "We expect to see a lot more" week ended May 4 after resign-ing. Nine of the 15 were scien-The unions say that recently advantised in yacancies af

The unions say that recently advertised job vacancies at GCHQ, which is based at Cheltenham, point up the In a comparable week last year, the unions say, only seven exodus of specialist staff. One workers resigned. They were advertisement detailed "about 15." vacancies for linguists in tive duties. Russian: another was for an Mrs Nancy Duffton, organ- unspecified number of scien-iser of the GCHQ trade union tists, engineers and technicians.

New CPSA leaders will urge industrial action BY OUR LABOUR STAFF

against

Indifference over written-off car Milk board loses appeal over Irish butter claim repairs costing lives says AA

BY KENNETH GOODING, MOTOR INDUSTRY CORRESPONDENT

THE INDIFFERENCE of anthorities to what bappens to cars and credit companies insisting written-off in accidents is cost on a report from a qualified ing lives, according to the Auto- engineer before they advance mobile Association.

The AA calls for the Driver The AA says the Vehicle & Vehicle Licensing Centre's Builders and Repairers Associacomputer at Swansea to reveal on the registration document if a car bas been in a serious accident. Such cars should have a comprehensive examination before heing allowed on the road, it says.

It would like to see banks ing system for repair companies a loan to huy a used car.

tion is concerned that insurance companies are not sufficiently particular about what bappens to cars after they have been written off. The VBRA has been pressing Whitehall for a licens-

and engineers for years, The AA's Drive magazine reports that insurance companies write off every year more than 200,000 cars damaged in road accidents. For about one quarter it will not be the end of the road.

Many will be rebuilt by ex-perts but thousands will be sold to the unsuspecting public after being re-worked dangerously by the unscrupulous.

SDP attacks June 14 by-election date

BY JOHN HUNT

to bold the Portsmouth South by election on June 14. the Liberal Alliance from mustersame day as the Euro-elections, ing its fall strength to try to brought a protest yesterday defeat the Conservatives. from Mrs Shirley Williams. The campaign will be interfrom Mrs Shirley Williams. dent

THE CONSERVATIVE decision in the constituency at the The campaigns were interrupted by the Easter holiday. The latest opinion poll shows the Government leading Labour by 2 per cent, the lowest since the general-election. Support for the SDP-Liberal Alliance has

for Post Office increased to 23 per cent. The late Mr Ralph Bonner Social Democratic Party presi- rupted by a bank boliday. said the ABB had adopted the commercial negotiations and The SDP and Liberals see it wrong legal procedure. agreements between UK milk She denounced it as a de- as a repetition of recent tactics Pink had a 12,300 majority at and BT unions producers. It infringed the liberate attempt by the when on May 3, the same day as Portsmouth South in the general Thatcher Government to cheat local elections, the Conserva- election with 50 per cent of the Next week the Commercial ABB's private rights and gave Court will be asked to refer By David Goodhart n enti lement to electorate of a proper tives held Surrey South-west vote. The SDP was second with and Stafford and Labour beld 25.4 per cent and Labour third ouestions of law in the dispute damages. political debateto the European Court of Justice in Luxembourg. The SDP, which came second Cynon Valley in by-elections. with 22.6 per cent, The disputed paragraphs of **Bigger official** MANFIELD Selfridges yesterday. eniss contribution to Union FEW Soxone overseas aid LILLEY dorsed a motion calling for SKINNED William HILL THE GOVERNMENT is to ROLAND CARTIER increase grant support for overdevelopment projects seas GARRARD Mappin & Webb TRUEFORM jointly funded with British voluntary organisations by fim in 1984-85. Mr Timotby Raison, The Crown Jewelle OLYMPUS Miss Selfindage Minister for Overseas Development, announced in reply to a SMT BUTLER SHOE parliamentary question yester-Show&Kilbuth Galliford day. So the silocation for the joint funding scheme-under which government contributions meet balf the costs of approved over-seas projects operated by Britisb voluntary organisations -will be increased from £2.59m to £3.59m. Among the agencies to benefit sre Oxfam, Christian Aid, the Save the Children Fund and the Catholic Fund for Overseas Development. Voluntary agencies are often able to operate in areas not open to official aid

BY RAYMOND HUGHES, LAW COURTS CORRESPONDENT THE Milk Marketing Board has the ABB's claim refer to Euro failed in a second attempt to pean Council and Commission strike out part of a High Court regulations. The ABB allegas strike out part of a High Court claim for more than £12m that they authorised the UK to damages by the An Bord Bainne Co-operative, the Irisb Dairy

Board. The Appeal Court yesterday dismissed the MMB's appeal against the High Court's refusal in February to strike out part of the claim.

> The ABB, which markets Kerrygold brand butter in the UK, alleges it has to sell its butter uneconomically because of a differential pricing system adopted by the MMB in breach of EEC milk regulations.

the claim sbould be struck out because the ABB bad used the wrong legal procedure. The MMB was a public authority and

so its decision could be challenged only through the judicial review procedure, not by an action for damages. The ABB replied that the

pricing decision resulted from

grant monopoly rights to milk marketing boards on conditions which restricted the boards'

prices

The ABB contends that the MMB has breached European law and sbused its dominant

position in the English market and distorted competition contrary to the Treaty of Rome. Yesteroay Sir John Donald-

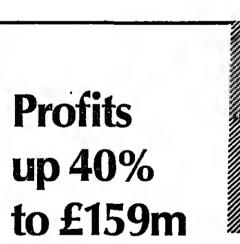
of a differential pricing system dopted by the MMB in breach of EEC milk regulations. The MMB argued that part of

not it was also oased on public law rights.

In the Appeal Court's view the public and private law issues were inextricably mixed -"homogenised is the term which springs to mind in the context of the subject matter of

the dispute." Sir Jobn said. Accordingly it could not be

right to sell at differential on Monday,





| | 1983/4 £m | 1982/3 £m | % Change |
|--------------------------------|--------------|--------------|-------------|
| Turnover | 1,846.0 | 1,597.0 | +15.6 |
| Trading profits after interest | 155.9 | 111.0 | +40.4 |
| Group profits before tax | 159.1 | 113.5 | +40.2 |
| Dividends | 33.6 | 25.1 | +33.9 |
| Earnings per share | 7.1p | 5.0p | +42.0 |

Footwear retailers • departmental stores, jewellery and other retailing
motor vehicle sales, service and delivery
licensed betting offices • property development and investment • engineering.



the executive to draw np a feasibility study on both complete amalgamation with all BT and Post Office unions and a looser federal structure. The UCW has long supported the principle of merger with the Post Office Engineering Union, the main BT union, but previously has rejected moving closer to the small management unions. Officials in the UCW and POEU now helieve amalgamation is possible within 18 months but it probably depends on the dominant broad left group keeping con-trol of the POEU executive.

The executive election results will be announced at the POEU conference in June. The left's 14-9 domination probably will be reduced and may dissppear

THE NEW left-wing executive and on job cuts, and had turned THE long-debated merger of the largest Civil Service between the dominant union union, the Civil and Public realism of the union right. Services Association, will urge It was confirmed yesterday industrial action to force the that the left swept to power on in the Post Office and British Teiecom came a step closer civil servants' pay claim to arbi-The conference of the tration, said one of its leaders of Communication vesterday. Workers, the main Post Office Mr Ray Alderson, the Comunion, overwhelmingly en-

ing the 23-6 majority of rightwingers. The only good news for the right was that Mrs Kate munist newly-elected senior vice-president of the Civil and Public Services Association, said the executive's priority would be to win a substantial improvement on the 3.7 per cent

offer, The results of the executive elections showed that CPSA members wantad a fight back against the Government on pay

programme abandoned

THE Granada television pro-gramme Union World has had to abandon plans to run a programme this evening on phonetapping in the miners' strike Union World, said yesterday the after two self-confessed tappers pulled out at the last moment. Onr Labour Staff reports. Mr David Norman, treasurer

inquiry into what he believes is widespread abuse of regula-tions on phone-tapping. Mr David Kemp, producer of

two people who had been prepared to speak on the programme — while keeping their identities secret - had

pulled out suddenly. of the Post Office Engineering It appeared some pressure Union, has alresdy called for an had been applied

A FINANCIAL TIMES SURVEY **ISLE OF MAN** JULY 6 1984

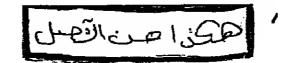
The Financial Times proposes to publish a Survey on the Isle of Man in its issue of July 6, 1984. The provisional editorial synopsis is set ont below:

INTRODUCTION The island authorities have quietly consolidated the measures taken in the banking and finance sector following the appointment of top-level officials. They have had to do this in an economy which, like that of the UK, has been hit by the recession of the past two to three years. Signs are emerging that an upturn may also be taking place in the Manx economy.

Editorial coverage will also include;

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|-----------|--------------------|-----------|
| FREEPORTS | POLITICS | UK BUDGET |
| INDUSTRY | BUILDING SOCIETIES | PROFILES |

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the so-called new

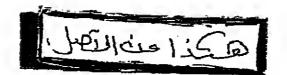
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atror

Losinska, the union president, held her post The results of the workplace ballot by the 197,000 CPSA members will be subject to an inquiry because there was an

unusually large number of late returns, The elections outcome spells a troubled year for Mr Alistair Graham, general secretary,

the executive, effectively revers-



Ion in THE WEEK IN THE MARKETS h 5,50

A rally without staying power

Both equities and gilts tried market and took a long time to a balance in its trading mix, be accepted by investors as a albeit in a less ambitious way. Successful diversification. Guinness bas launched an agreed £48.6m offer for Martin but rising prices were short-lived, faltering in the face of a barrage of poor news from both barrage of poor news from boin sides of the Atlantic. In the U.S., the liquidity problems of Continental Illinois, the country's eighth largest hank, have been headed off by the Federal Reserve Board coming in as lender of last resort. But if CI's immediate difficulties are solved the apparent stresses on the world banking system have dealt a blow to investor confidence.

1921 (1945 - 1946 - 1946 -

In the UK, meanwhile, the market had to contend with a dismal set of PSBR figures for April. The borrowing requirement of £2.43bn—equal to a third of the forecaat for the whole year-was way ahead of City estimates of between £1bn and flibn' The Treasury did its best to play down the figure's significance but the gilt market was not going to climb against that kind of adverse news. So the Government Broker, who bad already cut the price of his abort tap by £2; the day before, was still left out in the cold.

The insurance sector, mean-time, had more to think about than the latest first quarter results from Commercial Union and General Accident, Allianz Versicherung of Germany is not going ahead with its plans to acquire the insurance interest of Armco in the U.S. Speculation now is that Allianz will again turn its attention to London. Suggested targets in-clude Phoenix, Sun Alliance and Commercial Union. The latter has certainly tested shareil i firs (i(holders' loyalty in recent years and Allianz was a holder of CU shares a few years back.

Inflight video:

1 HILL

shareholders to get its teeth into but firsl Whatever expected from Sir Austin Pearce at Tuesday's amual meeting of British Aerospace they were certainly not pre- there are guesses as to a pared for a statement that counter bidder for BAe while Thorn EMI was making over- any takeover by Thorn must supplies of 7m to 8m barrels tures for a merger. The thought surely leave a lot of its equity of oil a day a possibility which that Thorn, a group making a overhanging the market. HMG major proportion of its money would hardly have a strong from consumer products, should desire to hold a significant inharbour ambitions to leap into vestment in the enlarged group the capital intensive world of given its disposition towards given its disposition towards aerospace left the market privatisation. initially stunned and then bemused. **Black knight**

Immediately people were making comparisons with the If the word "balance" was Thorn merger with EMI back much in evidence at Thorn this in 1979 which was greeted with week, Arthur Guinness was also

leaden Spot the Unlisted

Thorn was doing its best to the Newsagent which had been present a case of industrial logic to the City this week. The under attack from W. H. Smith sporting a £34.4m cheque. The merger, should it come about, would give a broader balance to price was too ambitious for Smith which bowed out yester-Thorn which at present is heavily dependent upon UK consumer spending. BAe would day. The move by Guinness, which will bring in nearly 500 Martin bring in a major capital goods sector and considerable oversbops to add to its own Lavells seas exposure. And if there are chain of newsagents and Drummonds pharmacies operation, very few areas of obvious conmarks a substantial change in nection between the two groups,

the defence activities at least abare some similarities if only strategy. For the past two years the new chief executive, Mr Ernest Saunders, has been busy among customers. Yet if the industrial logic proved a little hard to follow, the financial side of the arguweeding out many of the small diversifications Guipness had accumulated over the years. The group was rapidly retracing ment is a bit easier to live with. its sleps to concentrating on brewing its famous stout but the Martin deal will bring back Thorn is currently around 50 per cent geared in its balance sheet. BAe has managed to some balance between brewing keep some cash so far. But that could all change as . BAe ploughs investment into its and non-brewing activites. Yet the offer raised immedicivil aircraft programme while Thorn, on the other hand, ate doubts in the City. While Smith's original offer looked odd, because Smith has been should be piling up cash from its video rental operations. The one could easily complement rapidly exiting from the area of small newagencies, it could at the other. least be justified in terms of

opportunism. Guinness, on the other hand, is going to have to work harder to justify the price. Its diversification record is not impressive and it might The Government has at least made its position reasonably clear. As long as suitable safe guards are provided over military supplies the Governfind that Martin, just like Guinness, is a solid cash generator but with limited ment, which owns 48 per cent of BAe, will take a neutral stance and let other share-holders decide the groups' growth prospects. Certainly Martin's recent profits bave fate. With luck, that position been virtually static. will not lead to another muddle like the one that briefly sur-rounded British Sugar when

Rising oils the authorities took a similarly passive attitude

Up by around a quarter since Anyway a deal of this magnithe beginning of the year the tude is not going to be struck overnight — the combined market capitalisation is over oil sector has been one of the best performers so far. In essence share prices have been flibi-and talks are presumdriven upwards by some enably at a very tentative stage. So far there really is a short-age of hard facts for the market thusiastic expectations for demand, a feature given some endorsement by the first quarter figures from Royal reactions are clear enough-Dutch/Shell this week, and by the two prices have raced away rapidly heightening tensions in in opposite directions, Already the Middle East. The turmoil in the Gulf has

of oil a day, a possibility which has inevitably led to speculative price rises for North Sea crude even if other crude oils and oil products are tending to be fairly stable To date nobody seems to be panicking to build stocks. The impossible problem sit-ting in London is how to read

Three USM quoted companies at different stages of develop-

200

1983

Acorn, the largest micro

computer manufacturer in the

UK, bad a disappointing arrival

on the market at 120p per share. The timing was unlucky, coinciding with bad news from two major U.S. manufacturers

of microcomputers which fuel

led fears of fierce cost cutting

Acorn's managing director

puter market, Acorn paid £5m

on May 3 for Torch Computers

whose products are compatible

with Acorn micros including the BBC model and the Elec-tron. Acorn has also gone into

a joint venture with BSR inter-national the audio products

group in Hong Kong to exploit

optical disc technology for com-puters. The BBC micro was recently launched in the U.S.

and reduced margins.

slipped back since.

1984

ment illustrate the problems typically facing a young, public

an early dramatic success in a particular niche of the

electronics market and a small, enthusiastic management with

strong personalities at the top.

the Middle East situation. Yet, Thorn merger with EMI back much in evidence at Thorn this from a share price point of view, in 1979 which was greeted with week, Arthur Guinness was also it looks like "heads you win, an initial thumbs down by the on the acquisition trail to obtain tails you don't lose." If oil

particular niche

LONDON ONLOOKER

supplies are dramatically disrupted there could be a significant rise in oil shares but if the Middle East suddenly calms For the year, current cost in-down-end that is a suitably come could come out around big "if" in the near term-the oil price is unlikely to slip back very far.

Somewhat easier to predict is the demand side of the equation Earlier this year the market was getting excited by the outlook. A cold snap in January and February left readily associated with less than analysis looking at a relatively health giving activities such as bord with resting and grand g harsh winter against a mild one. In the U.S., for example, demand up up 15 per cent in January and 5 per cent in which left Grand Metropolitan's February. Add a little extra half-time figures stumbling

in for the economic upturn and some rather gushing predic-tions emerged. Those may have been a little overheated how- made a reasonable showing with ever, and since the first quarter a near 30 per cent rise to £145m the position has looked a great pre-tax but behind the bare

That buoyant first quarter was in clear evidence when Royal Dutch/Shell produced its Dairies has been much harder multiple. figures on Thursday. Its net hit in the cheese and butter

earnings for the three months markets by intense competition

MARKET HIGHLIGHTS OF THE WEEK

| | Price y'day | Shange on week | 1984 High | 1984 Low | |
|----------------------|----------------|-------------------|--------------|-------------|---------------------------------|
| F.T. Ind. Ord. Index | 874.A | + 3.4 | 922.8 | 770.3 | Good rally halted by U.S. news |
| Aran Energy | 60 | -14 | 83 | 46 | Dry well fears |
| Bakers H'hold Stores | 154 | +50 | 154 | 93 | Bid from Harris Queensway |
| Bishopsgate Trust | 212 | +25 | 212 | 144 | Agreed BPCC bid |
| British Aerospace | 317 | +71 | 338 | 276 | Thorn EMI merger approach |
| Britoil | 260 | +30 | 277 | 795 | Middle East tension |
| Gerrard & National | 330xd | +36 | 348 | 250 | Rationalisation hopes |
| Hanson Trust | 233 | + 181 | 241 | 762} | Presistent investment buying |
| Lyle Shipping | 40 | -37 | 112 | 35 | Liquidity problems |
| Mertin The Newsagent | 346 | +71 | 356 | 735 | Arthur Guinness counter-bid |
| Metal Closures | 215 | +34 | 220 | 129 | Revived bid hopes |
| Oil & Gas Production | 61 | + 6 | 62 | 51 | Merchant Navy pension fund bid |
| Oilfield Inspection | 105 | -70 | 210 | 95 | Chairman's profits warning |
| Paterson Jenks | 265 | +65 | 270 | 170 | Agreed bid from McCormick |
| Petranol | 650 | +155 | 650 | 740 | Texas exploration hopes |
| Shell Transport | 690 | +50 | 700 | 568 | Excellent first-quarter figures |
| Telemetrix | 320 | -45 | 390 | 235 | Profits warning |
| Thorn EMI | 560 - | -59 | 698 | 560 | Merger approach to BAe |
| Waring & Gillow | 148 | +48 | 150 | 94 | Possible bid approach |
| Whentoe | 82 | -24 | 120 | 82. | Poor Interim statement |
| | | | | _ | |

almost doubled to £930m. Oll from the Milk Marketing Board sales were running at 1m bar- than bad been originally sus-rels a day more than in the peried. On the positive side comparable period, pushing oil and gas earnings up to over profits.

The share price responded well, though for perspective it is worth noting that after adjusting the figures to a current cost of supplies hasis net earnings appear somewhat less exciting at £937m compared lo £719m. come could come out around £3.4bn against £2.89bn, assoming a status quo in the oil mar-ket — a tentative assumption at this stage.

drinking, smoking and gambling it was a much weakened per-formance from dairy products half-time figures stumbling some way short of the City's

expected development. Express

U.S. consumer products came to the rescue with a sharp upturn fibn, while the chemicals busi- in profits to f60.4m. thanks in ness significantly improved its part to currency translation and partly due to a buoyant performance in sporting goods and i my this week. Rumours of a run pet foods. Liggett, the tobacco | on the bank began at the end of business, was not the driving

force this time round and if anything its performance proved slightly disappointing as it strove for volume growth at the expense of price rises.

Back in the UK brewing and consumer services kept up a steady, if unexciting, momentum with trading profits up by around an eighth in both cases with a little help from earlier cost cutting efforts. Generally the brewing activities, Truman and Watney Mann improved in line with the market whilst any

weakness on cash betting was more than compensated for by a higher take from casinos. Discussions over the sale of Liggett are continuing but the sale is probably still some months away even though ibe proceeds are already earmarked for further expansion in the U.S. The disposal of Liggett may berald earnings dilution in the 1984-85 frading year but the current year is unlikely to be affected. So something

around £350m to £360m pre-tax against £295m is still in prospect leaving the shares on no more than a ten times earnings

Terry Garrett

Banking tremors

NEW YORK

TERRY DODSWORTH

Part of the reason for the

interest rates ratcheted

THE SHADOW of Continental Illinois, the eightb largest bank in the U.S., has cast a deep pall over every market in the coun-

last week. Over the weekend, by equally strong returns from the biggest names in U.S. bank- new car sales and housing ing assembled their reserves to statistics. As a result, profits stop the baemorrhage. But des- have held up much more pite the new backing, and fur- strongly than some economists ther support from the authori- thought possible last December ties. Continental was forced to - and while fears of wage incede ground and by Thursday flation are beginning to rewas talking of mergers.

surface, a serious explosion looks some way off. Meanwhile, the big banks bave inevitably been among the It bas been impossible to put a finger on the relative impact a intger on the relative impact of this saga on the credit mar-kets, though problems at a major bank are obviously always unsettling. Fixed iocome trad-ing has heen equally hil this victims of this week's share slide, followed by the airlines, and a bunch of high technology stocks, which have been hit by week by market miscalculations a number of special factors. in the last Treasury offerings, wbich left huge lines of stock roasting. Standing at almost roasting. Standing at almost \$23 last August, and \$22 at the beginning of this year, it had traded down to \$13; al the beginning of last week. Throughout this week it has been struggling to maintain the in dealers' bands. After hefty mark-downs last Friday, prices had to be cut still further early in the week to restore some semblance of order to the

market. As a resull, yields on the 30- share price above \$10, where year long bond were driven up its yield — until the dividend to around 13.7 per cent at was finally abandoned on Thurs-one point early in the week, day — had been driven up to aimost a full percentage point an enormous 18 per cent. higher than three weeks ago. They have slipped back a little assault on Continental, and the since, but not enough to give slide in other bank stocks, many much support to the Treasury, of which are already trading at which has persisted in telling less than balf book value, may the markets lo slop worrying have been renewed fears about about inflation-something they the international debt problem are clearly not prepared to do. At the shorter end of the debt steadily up again. markets, the anxietics about

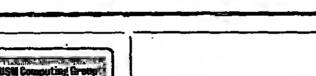
The same interest rate fears have also steadily undermined airline share prices recently. Continental were only too obvious. Conversely to longer term bond rates. Treasury Bill rates this

and this week they were sent plunging further by the tanker hombings in the Gulf. Airline week began to move downwards, profits over the past six months as investors rushed to the safety have been helped enormously by the slippage in fucl prices, so the stocks are hyper-sensitive of short-term Government paper and pushed the price up. CD rales, meanwhile, were heading to anything that might reverse in the opposite direction-partlthat trend. cularly Continental's-as inves-At the same time, oil-related tors expressed their anxietics by moving out into Gorernment backed securities. Federal shares themselves continue to benefit from the swirl of rumours about possible take-overs. Occidental, for example, jumped by \$21 to \$353 on Thursday on suggestions that a Funds were even more unruly, as the Fed pumped in resources through the discount window to support Continental, and then Middle East investment comsucked it out via open market pany was assembling more of its shares. And R. J. Reynolds operations to try and maintain

some stability. gained \$1% to \$62% when it dis-The fact thal share prices closed plans to divest lts Aminoil subsidiary—a move have not slipped further says quile a lot for the continuing that could bring the tobacco strength of the economic exgiant a cash windfall of \$2bn, pansion. The April figures on industrial production published this week, and showing a 1.4 per cent increase, proved the point of many analysts who had

MONDAY 1,151.07 TUESDAY 1.150.86 seen March's lower statistics as a weather-related aberration. WEDNESDAY 1,153.16 The numbers were supported THURSDAY

along with a \$800m pre-tax exceptional gain. - 6.07 - 0.21 + 2.30 1.142.27 -10.89



expectations. In the six months to March overall group profits pre-tax but behind the bare figures the food division was deal calmer. For the full year figures the food division was volume might he shead by sorely depressed with a 43.9 per between I and 2 per cent. cent slump to £8.7m at the trading level. The sethack was an

electronic Market Tabi Long

111

1.5.5

stars

BY ALISON HOGAN

MICROVITEC should further boost the strongly performing electronics sector of the Unlisted Securities Market when dealings in its shares begin next week.

It will feel at home with other young, high growth com-panles quoted on the USM with earnings multiples in the thirties. The offer for sale of 27 per cent of the equity: 7.3m shares, was heavily over-subscribed at the fixed price of 180p. The shares will begin on a historic price earnings of 34.6 times

The electronics sector of the prospect of doubled profits is USM has outperformed the not unusual electronics sector of the FTA The fully listed company, in electronics sector of the FIA The fully instead company, in index consistently for over a contrast, is more mature, often year. There are certain technical with less dramatic profits reasons which contribute to the growth, but a better quality of strong performance. The market earnings through baving strong performance. The market earnings in some of the stocks is very thin, dominated by institutions, many of which, having built up USM investor is to spot the a satisfactory stake tend to hold companies in the USM nursery the shares rather than trade which will make the quantum them. A steady stream of new, leap to become, perhaps the ICL. well received issues acts as a further boost.

The electronics sector of the in the recent case of Datastream USM, though rising steadily, has where Dun & Bradstreet baid occasional steps hackward. 25 times its asset value and 57 Having performed particularly times earnings.

A principal aim is to broaden the base of the company away from the particular market strongly since the beginning of sector where they are perbaps reaching saturation. The nicbe which Tony Martinez, chairman of Micro-vitec, bas found and filled is in the month with several stocks including Acorn Computer, Norhain Electronics and CML Microsystems reaching new highs, the sector fell back a little this week.

the production of a range of colour display monitors for use The main attraction for with computers, where it is the investors in the electronics sector is the stage of develop-ment at which the majority of UK market leader. Last year, the colour display last week, though they bave

monitors accounted for approxicompanies find themselves when they come to the market, "If they have not flopped in Year mately 98 per cent of group turnover. Though there is room for expansion, especially over-2, then they usually show strong growth in Year 3," said one stockbroker. The trading record seas, Mr Martinez, realises that Microvitec must diversify. It has consequently developed

of USM companies is typically a range of colour terminals, three or four years. The which are more sophisticated than the monitors, and also produces switch mode supplies and

floppy disc assemblies. He believes his management Mr Chris Curry is planning to team can carry the high stan- diversity into the business comdards of the design, production and marketing of the monitor developed a broader trading into different areas of computer base. The challenge for the USM investor is to spot the companies in the USM nursery peripherals. Investors who rushed into buy shares this week will be banking on it too. Acorn Computers, which joined the USM last October or STC of the future; or be has gone a little further down taken over for a fancy price as road of diversification the Investors, beginning to recognise the potential of the new developments, pushed the shares up to a new high of 193p

and appears to bave been wellreceived, Micro Busicess Systems, the largest distributor of micro computers in the UK, was described by one stockbroker as a 'text book example" of a successful technology stock on the USM. It joined in November 1982 placing 1.8m shares at 120p per share, reporting £282.000 pre-tax profits on turn-

over of f2.58m. At the end of March chair-man Mr Clive Richards announced 1983 profits of f1.7m on turnover of £14.14m and the company's intention to seek a full listing. The shares were temporarily suspeoded at 390p pending an announcement of a £14.45m take over of two com panies, Data Efficiency, and Computer Peripherals, both distributors of computer equipment.

The news was well received by the market Micro Business has proved adept at using its paper to expand. In Decem-ber it bough Alveronic Com-pulers for £3.6m via a share placing.

Sustained growth in the area of high technology is hard to achieve. It is a fast moving, competitive industry where margins are always under severe pressure. These three companies may have better than average chances of succeeding. There are others who will never make the break.

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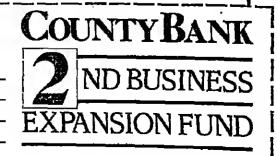
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25th MAY 1984

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2000000

INTERNATIONAL BANKING

Copper surplus

MINING

BY KENNETH MARSTON

The first potential mine is

However, the company has

production before end-1991 the

company will repay the differ-

and 20 per cent of the total

costs incurred in bringing the

Thus Corporation Falcon-

This is a very reasonable con-

The other potential mine is a

very different proposition. For a start, it is far bigger, also it

will be an open-pit operation

It is the Ok Tedl property in

al current prices.

sense of the word.

Richard Lambert on the restructuring of a financial family Lazard-a new style of banking partnership

ANDRE MEYER, the legendary French financier who rebuilt Lazard Frères in New York after the second world war, did not think too highly of his counterparts in Lazard Brothers, the London merchant bank. A man who even in his sweetest moments was capable of turning his subordinates' spines into jelly, Meyer would sometimes give people hell simply for phoning London without his prior permission.

· · · · · · · · ·

According to a recent biograpby*, he thought the British were lazy, unambitious and dimwitted. "We should never have allowed them to use our name," he used to moan.

Five years after his death, the relationships have changed significantly. The London bank has become a limited partner in the New York operation, and developed increased contacts with the closely related Paris Bank, Lazard Frères et Compagnie. And now, the network is to be streogthened considerably.

The complicated series of transactions announced yesterday will create a new kind of partnership in the international investment banking community ---one which flies in the face of the current vogue for size and financial muscle.

It will go a good way towards recreating a banking family which was split 65 years ago when control of Lazard Brothers in Londoo was sold to British interests. And in a oum-ber of significant ways, it will also carry the imprint of the qualities which Meyer cherished.

At present, 79 per cent of the London bank is owned by Pearson, a group which among other things also owns the Financial Times. Most of the rest is owned by the family interests of Michel David-Weill, who succeeded Andre Meyer as senior pariner of the New York firm, and who is also the major partner in Paris. It was his forebear who, in the mid-nineteenth century, was summoned from France to the U.S. by the original three Lazard brothers, his cousins, to keep the books in their Californian dry-goods business.

The plan now is for 100 per cent control of Lazard Brothers



Lord Blakenham (left), chairman of Pearson, and M Michel David-Weill, senior partner of Lazard Frères

cent owned by Pearson. The we believe that the bigger you rest will be beld by partners in get and the more concerned the French and New York with your own operations, the houses, under the firm control of David-Weill. This is being achieved by a

money.

or Morgan Stanley.

number of assel swaos, along with some cash adjustments, An essential feature of the deal is that the three houses will retain their individual identities and their separate balance sheets.

The goal is to harmonise the strategy and objectives of the three firms in the international markets, while relaining thrir

own particular strengths in domestic business. Like other investment bankers, David-Weill believes that the increasingly international nature of the world's capital markets will create big opportunitles in areas like money management. tlons." mergers and acquisitions, and the underwriting and marketing of securities. But unlike most of his competitors, he argues that these activities will not necessarily require ao enor-mous slab of financial muscle. "The fashion of the day says

you can only prosper if you have a lot of capital." he says.

the first time disclosed their profits-and they took comfortmore difficult it is to be an ably fat. In the year to last September. New York made £55m hefore tax and interest on adviser. We believe that ideas and opinions can replace partners capital, and the trend has apparently held up well in the past six months. The Paris Cynics may say that this is

whistling in the wind. After all, bank, with net assets of £6m, the net tangible assets of the made a profit of £7m. New York house, disclosed for the first time yesterday, are no more than £40m-which puts It Both these houses are partnerships, and comparisons with

In the little league compared the London bank have to allow with the likes of Goldman Sachs for the fact that its reported profits have to carry a much Yet this has been a consistent larger chunk of management philosophy, and one that has expenses. All the same, it looks as though New York makes a born fruit. Meyer told his biogood bit more mooey thao the grapher that he had never wanted to build a giant firm, London firm on roughly balf because "I thought we were tbe capital.

more financial engineers. I was This long standing antipathy always afraid of big orgaoisato size for its own sake helps will aim to bring a much to explaio why the three branches of Lazard have not Under his leadership, Lazard simply gooe to for an outright Frères shunned anything so merger, "If you merged the vulgar as retail business, and three houses, you would be face-Meyer didn't care to compete less," says David-Welll, "I am for low margin husiness. As one associate recalled, "It was convinced that if one were to bccome the subsidiary of against his meotality to take a another, it would lose a good Stoom position and make a \$1m third of the possibilities open profit on it. He would rather to it. take a \$10m position and make

York and Paris houses have for bank has been able to retain its membership of the Accepting Houses Committee and the Bankers Association. Brilish have which would been jeonardised by foreign ownership.

Uoder the new agreement. Lazard Pariners will not take an active role in the day-to-day management of the three houses. And under the voting rules of the partnership commiltee, the UK members have to approve the appointment of Lazard Brothers chairman and his deputy, as well as any changes in its articles of asso-

ciation. However the seven-man committee, which will include two members from Pearson pius the chairman of Lazard Brothers,

greater degree of co-operation Fraser. between the three houses in the International markets, "We'll have maybe nine meetings a year, in Loodon, Paris or New York," says Mr Fraser, "We will discuss current business and future expectations and how we cao work out opportunities together far beyond what we've

done so far." cent control of Lazard Brothers Lazard Brothers as 20m profit on 11." Ian Fraser, chairman of The transactions announced Andre Meyer." By Carry Reich, the Star Mountains of Papua with a rise of the Star Mountains of Papua with a rise of the Star Mountains of Papua with a rise of the Star Mountains of Papua with a rise of the Star Mountains of Papua with a rise of the Star Mountains of Papua with a rise of the Star Mountains of Papua with a rise of the Star Mountains of Papua with a rise of the Star Mountains of Papua with a rise of the Star Mountains of Papua with a rise of Papua with a rise of the Star Mountains of Papua with a rise of Papua with a rise of the Star Mountains of Papua with a rise of the Star Mountains of Papua with a rise of the Star Mountains of Papua with a rise of the Star Mountains of Papua with a rise of Papua with a rise of the Star Mountains of Papua with a rise of Papua with a rise of the Star Mountains of Papua with a rise of the Star Mountains of Papua with a rise of Papua with rise of Papua with a rise of Papua with rise of Papua with r

vestment banking interests. It will end up with a 10 per cent to sag-now at below breakshare in the profits of hoth New even levels for many mines-York and Paris. As a result, it and there is a surplus of both will he the second largest part- copper stocks and mine producner in New York, after Davidtion capacity, it seems odd to Weill, and the third largest in have been reporting this week Paris where David-Weill also on the development of two new

mines with a difference. figures, the initial consequences will be broadly neutral in terms of Pearson's profits. But likely to be small, but exceed-ingly rich. It is the Ansil New York and Paris have grown noticeably faster than deposit in the Noranda district London in recent years, aod of north-western Quebec which Pearson hopes that the new was last estimated to hold ore liaison will itself lead to an reserves of over 2m tonnes accelerating profits perfomance. with a high average copper

grade of T per cent. mesh in together? The London dian Falconbridge nickel major. halted development work on Ansil In the spring of 1982 because of tow copper prices and the unpromising outlook for the metal market. announced this week that it has decided to resume work on the underground proposition thanks. to a grant of C\$25m (£14m) form the Quebec Government. and Paris firms.) Provided Ansil is brought to

ence between the C\$25m grant smart moves in more recent years. One was the decision by Lazard Brothers 10 sell its leasing husiness in 1983, thus avoidproperty to production. ing the pain being suffered hy competitors in the wake of the bridge Copper will not have wasted the money it has already Budget's tax changes. The merchant bank advised BAT in its speni nn Ansil and if the new successful bid for Eagle Star, mine costs, say, C\$60m to get the largest ever European taketo production the net cost to the company will be C\$48m. over, and last week it took a profit of some £6m on ils hold-The only snag is that the grant ing in Datastream, the business data group which is being Ansil is not brought on stream bought hy Dun & Bradstreet. by end-199t.

Just under two years ago, the London hank took an important dition because it should be step towards the philosophy of the New York and Paris part. possible to get Ansil to production before 1988. By then copnerships hy introducing a pay per prices should be better than structure for its top dozen or so they are now, unless another employees hased on the overall return on capital. "This has had electrifying results," claims Mr severe economic turndown comes along, and with its high copper grade the mine would probably be a paying proposition

For his part, Michel David-Weill does not share the prejudices of his famous predecessor. "I would not do what I am doing today if I did not feel that Lazard Brothers was closer to Lazard Brothers was closer to and in the first three years it the spirit of Lazard Freres than and in the first three years it will be a gold mine in the strict most people realise," he says with feeling.

'Financier: the biography of

WHILE copper prices continue per cent. being Australia's to sag-now at below break. Broken Hill Proprietary and even levels for many mines- Amora Minerals of the U.S. part of the Standard Oil of Indiana group.

. It will cost something of the order of A\$1.6bn (£1.04bn) to be brought to production and it contains over 410m tonnes of orr. Ok Tedi has been des-cribed as a virtual cone of copper ore sheathed by a cap of gold.

The mining of the gold has now started—the plant was officially opened this week—and something in the region of 20 tonnes of gold will be produced in the first year.

The second phase of operations, which has been delayed Corporation Falconbridge tions, which has been delayed Copper, controlled by the Cana- as a result of a land-slide in this jungle area, is now expected to start in mid to late-1987 and will involve the mining of gold and copper nre. The final phase of mining only copper nre will run from about 1989 until the early years of the next century. It is a bold project, to say the least.

> Another company which will still be mining in the next cen-tury is Anglo American Coal Corporation (Ameoal) which south Africa. Amcoal is thus very much of a long-term growth stock and, indeed, earnings climbed steadily from its formation in 1975 until last vear.

Amcoal then came up against the world over-supply of coal and low prices in the highly competitive export market. This week the group bas announced earnings for the financial year to March 31 of Rt09.2m (£61m) which, in the circumstances, do will have to be repaid in full if not compare badly with the Rt13.4m earned in the previous 12 months.

> But Amcoal had the benefit of coal export contracts which were entered into before the market went sour and it also had some good forward exchange contracts. These will no longer apply in the current year and the group has warned that its profits from coal exports will be significantly lower,

> Fortunately there will be further growth in its domestic trade with the commencement of coal supply in two new power stations starting in about next March and September, respectively. At the moment, however, shares seem high enough the with a yield of 5 per cent on an, admittedly, well-covered



The Mercury approach to unit trusts:

has the largest interest. On the basis of last year's copper mines. But they are

But how will the three firms

firm has in the past had a somewhat sleepy and accident prone reputation-not helped by a narrow escape from what would have been a disastrous merger with the Slater Walker empire in the early 1970's. David-Weill recalls diplomatically that the London house had called off the marriage "after consultations with Andre Meyer and my father." (who had also been a powerful figure in the New York

Mr Fraser says be is very conscious of past criticism, but he can also point to some



New from Hambros: H.B.L. European Trust

Hambros Bank Unit Trust Managers are established managers of specialist unit trusts. The current H.B.L. range covers four areas - U.K. Smaller Companies, North America. Japan and Far East, and, uniquely, Scandinavia.

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Why Hambros?

Hambros are eminently well placed to provide the investment expertise essential to the successful management of a European portfolio. Our connections in the financial centres of Europe have been established for over a century and we have ready access to the detailed local information so necessary for successful stock selection. In the case of the H.B.L. Scandinavian Trust, this has helped to achieve an increase in its offer price* of 321c since its formation in September 1983, against a 16% rise in a weighted index of the Scandinavian markets.

Why Europe? It isn't necessary to lonk far in Western Europe to find evidence of firmly established economic strength and low inflation, reflected in strong currencies. But it is only in the last eighteen months that European stock markets have shown similar performance,

fuelled by increasing investment from overseas. With governments now encouraging

liberalisation of their capital markets we believe this trend will continue to gather pace. The undervaluation of some European markets compared with major markets such as Japan and the U.K., and the world movement out of recession now make the prospects for selective investment in toese markets very attractive.

H.B.L. European Trust

The aim of the trust is to achieve long term capital growth from a portfolio of European equities, with an emphasis on smaller companies, The initial portfolio will be heavily weighted into Germany, Switzerland and Holland, countries which currently enjoy the lowest inflation rates in Europe. The balance will be invested very selectively in the other markets where above average growth opportunities are identified. Thereafter, an active management policy, both in stock selection and geographical weighting, will be pursued.

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Please complete the chupon or telephone your order before 31st May 1984. Alternatively, seek the advice of your professional investment adviser.

The price of units and the income from them can go down as well as up. *As at 9tr. May, 1984

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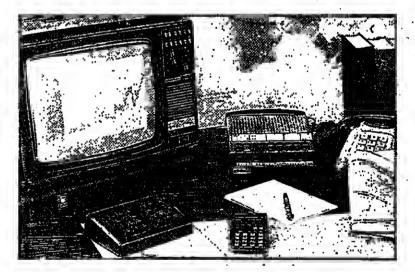
Hambros Bank Unit Trust Managers Limited

The Trust is authorised by the Secretary of Stale for Trade & Industry. It is a wider range Trustee Investment under the Trustee Investments Act 1961.
 The income will be distributed, net of basic rate tax, annually on 21st May, though the Managers will report to unit holders half-yearly.
 Charges. The Managers are permuted to include in their selling price an initial

3. Charges, The Managers are permitted to include in their setting process mining service charge of a per cent, out of which remuneration is payable to qualified intermediance; rates are available on request. An annual service charge of the of 1 per cent, tplus V.A.T. to f the value of the Fund is deducted from income to most the expenses of the Trustee and Managers. The Trust Deed permits a maximum charge of the per cent, upus V.A.T. annually. A You may sell all or part of your unitholding back to the Managers at not less than the bid price, calculated to a formula laid down by the Department of Trade & the bid price.

Trustee: The Royal Bank of Scotland London Trustee Company. will be acknowledged and certificates will be posted within 6 weeks of the close of the offer

| 🥙 I/We apply: | (Nnte: Tr Premier Unit Trust Admini Telep | hone orders to Brentwood n 2000) and enclose a chequ | an 31st May, 1984 , Hutton, Brentw (0277) 211459 |) vood, Essez CM13 1AA. |
|---|---|---|--|--------------------------------|
| TITLE MR/ MRS/MISS | FIRST FORENAME | OTHER INITIALS | SURNAME | |
| HOUSE NO. & ST | TREET | TOWN | | COUNTY/POSTAL CODE |
| Signature(s) If the case of joint ap | I ant/we are over the age of 18. | | | Oate ?T/l |



systematic planning for long-term performance.

As part of a group responsible for over £6,000 million of funds invested around the world, Mercury Fund Managers can draw on extensive experience and skills when making investment decisions.

As you might expect, we have developed a number of clear beliefs about the requirements for investment success.

We believe, for example, that many investors are far less proficient at analysing the relative strengths and weaknesses of different markets and industrial sectors than at analysing and valuing individual shares.

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We believe that this planned but flexible approach provides the basis for our consistent long-term investment

کن احت النج

success and we are happy to say that some of the leading institutions in the UK appear to share that belief and have made us responsible for the investment of their funds.

If you feel that you could also benefit from this professional approach, you should consider the Mercury range of unit trusts:

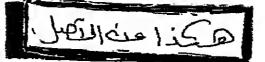
Mercury American Growth Fund Mercury European Fund Mercury General Fund Mercury Gilt Fund Mercury Income Fund Mercury International Fund Mercury Japan Fund Mercury Recovery Fund Mercury Exempt Fund

For full details of these funds, and our other services, contact us at Mercury Fund Managers Ltd. 33 King William Street. London ECAR 9.4S (telephane 01-280 2800).

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Surply -YOUR SAVINGS AND INVESTMENTS-2

The mystery in the metals markets

past month just when every- the past few years are disapthing suggested the markets pearing fast in the face of should be moving higher and higher?

Consumer demand for metals In other words the scenario is strong. For the first time for appeared to be set for a further several years there are signs of upsurge, possibly an explosion, sn increase in capital spending in prices, especially in London and investment in new plant bearing in mind the decline in and machinery, which generate the value of sterling, which the real demand for many normally would have sent Lon-metals. This improvement don prices soaring for dollar demand for consumer durable Suddenly, such as metals. demand for consumer durable Suddenly, showever, every-poods that helped rush some thing atarted to go wrong. metal prices up sharply last Instead of prices continuing year.

2

Responding to the surge in demand this year, surplus stocks of most metals have declined and merchants claim that the -sharply and in some cases dramatically. Copper stocks, for example, in the London Metal Exchange warehouses have fallen in the past five months from a five-year peak of nearly 436,000 tonnes to just over 252.000 tonnes.

- There have been similar warehouse stocks declines for lead-down from 218.000 tonnes last October to 92.675 tonnes on many occasions they comlast week and zinc down from over 100,000 tonnes in November to just over 44.000 tonnes. Aluminium stocks held in the London Metal Exchange warehouses have also plummeted from a peak of 278,000 tonnes last June to the present level of 155,000 tonnes.

IT COULD be called the great is generally agreed that the ket (Comex). Many commodity zinc. metals markets mystery. Why surplus supplies that have funds base their buying and Sin have prices slumped during the depressed market prices over selling decisions purely on chart speci rising demand and reduced production.

stop-loss

move up as expected, the markets took a sharp downturn for no apparent reason. Producers decline is only a temporary pbenomenon, resulting from becomenon, resulting from technical market influences. They say that selling by specu-lators, particularly the very hig commodity investment funds in the U.S., are primarily respon-sible for the sudden fall in prices. These days the weight of speculative funds in the futures markets is so great that pletely dominate short-term price movements.

In the case of copper, for example, the start of the decline in prices is said to have been triggered off by massive selling by a big commodity investment fund following a mistake by the 155,000 tonnes. Estimates of total stocks held playing price changes on the are difficult to come by, but it New York copper futures mar-

Similarly the boom in speciality (or strategic) metals price movements and when the during the first quarter of the computer put up a wrong (much year has lost momentum, with

lower) price this unleashed a some metals shedding much of buge stop-loss selling order the earlier gains. from one of the higger funds. Some of the declines can be explained by fundamental de-velopments. Mr Charles Parry, chairman of Alcoa, admitted This in turn uncovered further selling points, accelerating the decline.

Significantly, however, the that aluminium producers had market failed to recover once been over-hasty in re-activating the computer mistake was laid np productive capacity in realised. Instead, prices con- anticipation of demand rising tinued to decline, although the faster than had actually tran- reduce

domestic production with imin ported supplies On a more general front the rise in U.S. interest rates, and

if the price of the raw material the expectation of further in-Pierre Gousseland, chair-man of Amax, the big U.S. creases, have undoubtedly been major influences in changing sentiment on the metal markets from "bullish" to "bearisb," accounting to Christopher Stobart of Communities Research Unit.

Mr Gousseland said there was an inevitable time is between Righer interest rates raise the cost of holding stocks, so companies starting to restore moth-balled capacity and actuconsumers are encouraged to ally putting capital investment reduce their inventories, into new plant and machinery.

of

Now that confidence had returned, he said the beginning of an improvement in capital spending was beginning to emerge and underlying consumer demand for metals was strong.

sbortage of supplies developing. At the same time falling prices tempt buyers to delay

purchasing as long as possible in hopes of still lower prices and also makes manufacturers

to order too far in advance. It

makes sense to delay ordering

metals producer, claimed in

London last week that the signs

appears to be coming down.

were bopeful for metals.

finished products reluctant

Many London metal merchanis agree, although they are bulk of the selling has been spired. In copper, China has especially when the low rate of oubious about the long-term coming from speculative rather not bought the same kind of inflation means that the cost of growth prospects for many metals. especially copper which is under pressure from other

materials such as fibre optics. Techoological improvements have already reduced the volume of metals used in many products and this trend is likely to continue. Metal producers in

recent years bave been forced Mr Stobart also points out that consumer de-stocking is also encouraged by the fact to scale down their projected annual growth rates in demand drastically, but they have been that there is adequate produchoping for the recovery in the tion capacity available. if necessary, to meet an increase economies of the industrialised world at least to bring considerably higher prices after several

leac **SPER TONNE** Aluminium Zinc 1984

their hopes may be dashed. While prices may recover again in the autumn, the rise may be shortlived. Many analysis believe that the commin cycle will turn down again quicker than expected next year, reducing demand for metals in the industrialised world as well as developing countries. The as developing countries strike by metal workers in West Germany is another depressing influence. Nevthereless there is no real explanation why metal prices should have fallen so sharoly at this stage.

It may convey an ominous trends.

message for producers that the recovery in demand for metals is ending almost before it began. On the other hand the failure of metal markets to explode after a long period of depression, as has happened in the nasl, may suggest a new era of stability related to lower inflation and the reduced growth rate in demand- It is even possible that speculators may be helping to smooth out longerterm price fluctuations by anticipating, and reactingearlier than industry-to future

INSURANCE BROKERS Curb on umbrellas

THIS WEEK the ruling authori- Provincial brokers have been ties of Lloyd's of London moved designing a variety of insurance against the use of "umbrella schemes for the individual arrangements" whereby non-Lloyd's insurance brokers can get direct access to the Lloyd's

the Lloyd's market. But they have been subject to certain irregularities and abuses in past years, the most notable involving a widespread extended warranty insurance scheme warranty insurance scheme was strict confrol placed on any where documents were deliber. brokers seeking to arrange in-

abuses and an internal working arrangement would have to party has recommended that exercise his responsibility in these umbrella arrangements monitoring the business being should be curbed in order to placed by this method. prevent such irregularities. The new moves we

2011年1月1日

extended warranty schemes being one prime example-using Lloyd's syndicates as the

public could still have their insurances with Lloyd's.

party was to ensure that there surange at Lloyd's. The Lloyd's

The new moves would not could still have his insurance At first sight, this move scheme underwritten at Lloyd's. appears to deny insurance at It would not prevent the provin-Lloyd's to the general public. clal broker arranging motor Over one-fifth of UK motorists insurance for are insured at Lloyd's, a sub- Lloyd's, stantial nart being through these umbrella arrangements. Eric Short

market. These arrangements coable a But Mr Keith Batchetor on High Street insurance broker to C. T. Bowring and Co (Insur-arrange insurance for bis ance) who chaired the working private and busicess clients in party. was emphatic that this private and busicess clients in would not be so and that the would not be so and that the underwriters. But Mr Keith Batchelor of

The object of the working

Investment Trusts. Something to crow

John Edwards argues that the recent price rises may be short-lived

Dan trade sources. Other metal markets have suf- 450,000 tonnes) as it did last than trade sources. fered similar price declines, too,

without the help of computer eror. The previous rise in lead earlier in the year bas been wiped out, in spite of the decline in stocks and a series of strikes have reduced domestic smelter in North America and Australia production of energy-consuming severely disrupting supplies. materials like aluminium and

Aluminium prices earlier this copper, preferring to rely on week dropped to the lowest imports and this trend has been level for over a year, again dis- encouraged in the case of regarding a continued reduc- copper by a worldwide sbortage tion in stocks. Zinc values have of concentrates — the raw in demand so there is no need lost ground too although there material used by smelters. The to be worried—except in the is still a severe shortage of im- Japanese have refused to pay case of zinc and some of the years in the doldrums. mediately available supplies, the higher prices for concen- speciality metals like antimony The recent dismal perfor-especially of special high grade trates preferring to replace and tungsten-about a real mance of the markets suggests

inflation means that the cost of the finished product is stable. Speculators too are disinclined year, although the Japanese to brave the high risk of putting their money into raw materials when they can achieve have been stepping up their purchases to make up for a shortfall in domestic output. a reasonable, much safer, return from simply putting their money on desposit. Interestingly the Japanese

MOTOR POLICIES **Discounting** ladies

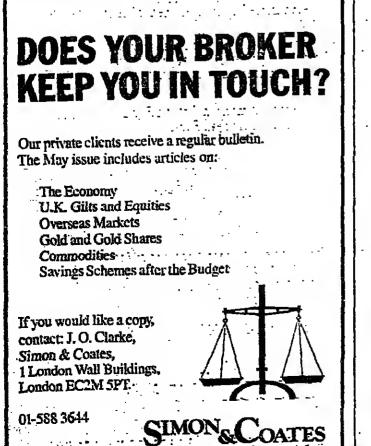
"WOMAN DRIVER" is one of old man driving a group one those expletives which self car and looking for com-satisfied males use when they prehensive cover for social see a particularly silly plece domestic and pleasure use of motoring. But statistically would have to pay a basic speaking women are "safer" premium of £334 inner London, drivers than men in that they or £117.60 after a 60 per cent have fewer accidents. At last an insurance company, the in the same circumstances National Employers Mutual (NEM), is recognising this fact and offering a "lady discount. The same people drivers policy" with lower living in Devon would pay premiums.

Some insurance companies _______ fenale. Some insurance companies - Unlike some other insurance already offer discounts to women drivers, who generally clock up far fewer miles per level of claims. But NEM is the first to offer a specially designed policy. Since it went thousands of policies have been written. hringing in... Idtal premiums well into six figures for NEM. The NEM policy comes at a 71 per cent discount to its pormal

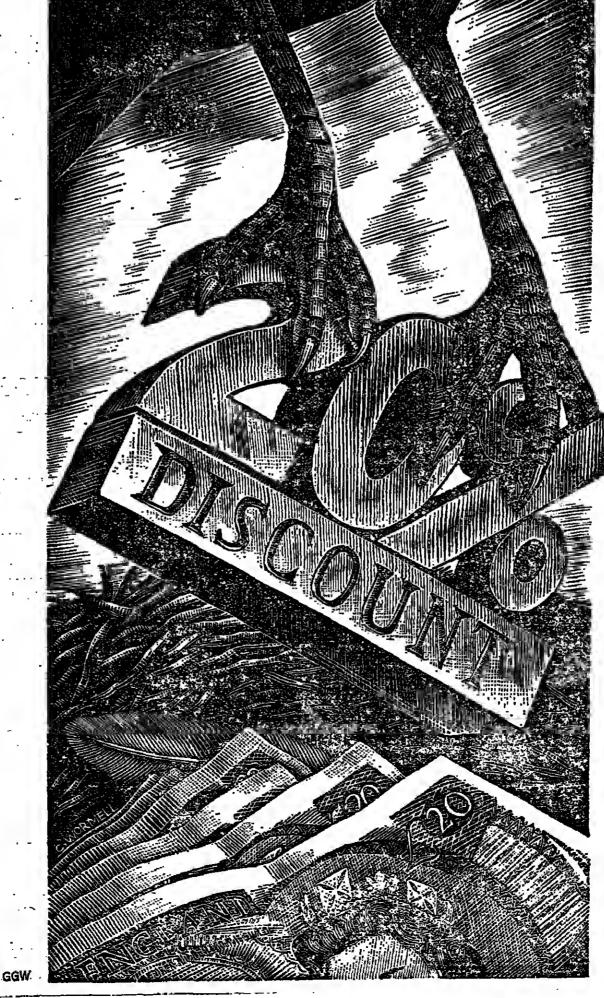
Unlike some other insurance

The NEM policy comes at a 74 per cent discount to its normal rates. For example, a -30-year-

Margaret Urry



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world-wide spread of investments, is that you can get them at a discount of around 20%.

One of the big advantages of

buying shares in Investment Trusts'

about.

Which means that for every £100 invested you could have around £125 of assets working for you.

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Trust shares have on average not only outstripped the FT All-Share Index, but other investments such as Unit Trusts and building society share accounts.

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A large investment trust company with a worldwide spread of holdings aiming at growth in both capital value and dividends

| Geographical distribution of investments | | |
|---|--|--|
| 1984 witties % nited Kingdoin 32.2 nited States 23.3 upan 20.0 ther countries 3.8 al equities 79.3 ed interest | 1983 % 264 360 89 71 784 | |
| ollar bonds 9-1 en bonds 6-0 et current assets <u>5-6</u> 100-0 | 11.8 64 <u>34</u> 1000 | |
| or charges 20.6 areholders ets <u>79.4</u> | 24·1 <u>75.9</u> | |
| | | |

and Accounts, including a full list of the Company's investments, may be obtained by completing the adjoining coupon and sending it to Baillie, Gifford & Co., 3 Glenfinlas Street, Edinburgh EH3 6YY

Baillie, Gifford & Co.

'ъ

Edinburgh EH3 6YY

Please send me a copy of the 1984 Annual Report for The Scottish Mortgage and Trust PLC. Name: Address:

Postcode:

FT



Landlord's duty

I am paying the 15 per cent surcharge on investment income arising from letting houses. As these are let to the U.S. government. 1 cut the lawns, keep borders tidy, sweep paths, and I am responsible for all repairs inside and out. This includes boilers and plamhing which are often dealt with out of working honrs, blocked drains, rent reviews, inspection at start and close of tenancy. With one group of five houses I bave installed at the request of the U.S. government security lighting for the communal area which I maintain (apart from current costs). I hold duplicate sets of keys for emergencies. Do you feel that in view of these reasons I should not pay the investment surcharge? This is of considerable interest to me as I have accounts for 82/83 and \$3/84 still to be agreed.

The amount of work which you have done is unfortunately irrelevant to the question of whether the resulting income is regarded as earned. The defini-tion of earned income in the Taxes Act is quite arbitrary. and your schedule A locome falls outside the line drawn by Parliament, we are sorry to say.

Sidestepping

stamp duty

duty on house purchase by buying the land and the bouse as two separate transactions? This is what bappens if one buying the land and the house built on it. What is the difference?

No: each of the two transactions would be part of a series of transactions. so that a certificate for value could not be given. There are other ways to try to avoid the impact of stamp duty. If the amount of duty at the new rate of 1 per control introduced. Switzerland

FINANCE AND THE FAMILY BY OUR LEGAL STAFF

Full vearly WERE AND AND AND AND TRANS rack rent

No legel responsibility can be

accepted by the Financial Times for

the answers given in these columns. All incuiries will be answered by

is geoerably regarded as safer,

but an, cnuntry may itself introduc, controls. You should

consult : 1 investment adviser.

granted nn June 24 1976 which

is subject to a full yearly

post as soon as possible.

cent is sufficient to warrant it you might instruct a solicitor to I hold a lease on my office set up a scheme to suit your requirements. A travelling man

rack rent from the end of the sixth year. A formal notice was served upon me followed 1 have retired early with a by a letter from the landlord's pension. sold my honse and taken to full-time living and surveyors a month before the rent review became effective.

travelling in a motor caravan suggesting that the rent shall mostly in Europe. be £10,000 per annum and My pension is paid direct not the sum previously payable into my UK current account which should take effect from but Eurocheques give me easy June 24 1982, being the access to it when I am abroad. Am I right in thinking that review date.

the re-introduction of exchange In a letter dated the same controls would put paid to this day from these surveyors it arrangement? was suggested that I might If so. I would like to transfer care to submit a sensible a capital sum abroad now in counter offer which I did. order to fund my travels for It was not until one year later severat more years should that the final rent was agreed exchange controls ever return. of £8,500. The landlord promptly served an account to me requiring me to pay 1 suspect that the Channel Islands wonth not be far enough away for this purpose. £4,500 being the increased sur Would Switzeriand be a safer from the sixth year having paid the old sum of £4,500 for The money would only be nsed of course if exchange that period. I promptly sent the additional rent of £4,500 controls were imposed by the and am now wondering UK. For this reason 1 would whether they are entitled to prefer to keep my investment in sterling to avoid present recover that sum from me. Your liability to pay the in-

and possibly fnture adverse creased rent will depend on the precise terms of your lease. It Ail this suggests that 1 is usual, however, to provide should be looking for some for payments of the increment kind of Swiss-based multito be back-dated to the review date and payable, after determination, as from that date; so you were probably right to pay Do you agree and how should I go about finding and investing in such a fund?

A return to exchange control Sharing the could well interfere with your current arrangements; but it would depend on the form of winnings

Several years ago my wife, two adult children and self each contributed £250 to cover the purchase of a running sequence of Premium Bonds calalling £1,000, to he registered in mother's name and on the full understanding that all winnings would he shared ont by my wife in four equal portions.

So far the winnings bave been few and small. But what would the CTT position he in the hoped-for event of my wife receiving a large winning? Would the winning be looked on as income for that particular tax purpose, and so not be subject to any sharing-ont restriction?

ability. Should a new owner chose, for instance, to push expensively for new business. the level of policy-holders' benefits could be affected. Neither income tax nor capital transfer tax would be payable; but it is desirable to record the Should a unit-linked company would be very little chance shoring arrangement in writing do the same, the only effect indeed of control passing to before the hoped-for win occurs. I would be on the residual profit Calgary or Fort Wayne, Indiana.

UNIT TRUSTS If control moves

THE WORLD of unit-linked for the owner insurance has been seeing up-But will investment manage heavals of late. In the past two ment for these two companies weeks, two of the companies remain unchanged? In Cannnn's case, apparently so. At present, lai investment in UK prominent in the field-Cannon Assurance and Target Lifegilts, equities, cash or property is managed in-house, and inhave undergone changes of ownership. Cannon has been sold by the

Those holding policies with

ning-pong halls. If. on the other

hand, they are policyholders of long standing, the feeling will

Cannon. in particular, has a

and its then chalrman, Tory MP

Edward du Cann. Under KU's ownership. it underwent pro-longed litigation by the IOS liquidators and a Stock

Exchange inquiry into dealings

in Lonrho loan stock, and was sold to Cascade in 1979 for £9.6m. Last week it went to

Lincoln National for a sum still

undisclosed, but understood in

responsibility for their future

benefits being passed around in this way. In one sense, though,

a unit-linked insurer may be less affected by changes of

ownership than the standard

type of life company. The return ona unit-linked policy is

determined by the investment return on the fund: so if-the

crucial if-there is no change

in investment management, the

ultimate ownership is to that

tional life company, on the other hand, are more dependent

on the company's overall profit-

The benefits from a conven-

extent immaterial.

be at least £40m.

Life.

be strangely familiar.

fell.

house, and investment in oversens markets and currencies is Cascade Group-a finance and property group based in Cal- farmed out externally. This system was left uncharged in gary, Alberta-to U.S. financial Cascade when it took charge in Services company Lincoln National Corporation of Fort Wayne, Indiana, Target Life has 1979, and the new ewners, according to Cannon managing director Dale Summer, are heen sold by Jacoh Rathschild's expected to follow suit. fast-growing Charterhouse J. In Target's case. thinks are Rothschild Group to a London investment consortium headed

less clear-cut. John Hodson, Target's head of investment. hy merchant bank Morgan Grenwill remain in charge, keeping with him what is regarded as the core of his investment either comoany might be forteam. But Morgan Grenfellgiven for feeling a little like

s) c p line

mix

NOTOSON

IN MARKE

Tokyo

U CONVERT

Target'a biggest single shareholder under the new dispensation-will act as general advisers on investment strategy

colourful history of ownership. It was once the UK arm of Bernie Cornfeld's IOS empire. **Tony Jackson reports** that changes in

and in 1972 was hought from the liquidators of that Ill-fated enterprise by Keyser Ullmann ownership can be good news or bad

> to the Hodson team. In addi-tion, Morgan will manage directly Target's investments in the U.S. and the Far East (which were previously handled elsewhere in the Jacob Roths-child empire). In return for all this. Morgan will receive fees from Target. of around

2500.000 per year. Plainly, it is important to Target's history, though active enough is a touch more. ensure: a smooth transition between owners. It does not. sedate. Formed independently necessarily follow, though, that in 1962, it was acquired in 1972 by merchant bank Dawnay Day, and changed hands again when a change of investment management is a bad thing. Under Dawnay Day, Target was a Dawnay Day was itself acquired by Jacob Rothschild in 1980. rather lack-lustre performer in Chartehouse J. Rothschild is now disposing of it as a result terms of growth and investment return. For its first year under of its merger with a larger and the Rothschild regime, the nld investment management was competing insurer, Hambro retoined. Then, however, it was It may be a little disquiet-ing for policy-holders to see

swept away, and a new team brought in. Since then, Target has shown some of the most spectacular growth in the industry, and several of its funds have been among the top performers.

The moral of all this, perhaps, is that those who choose the Index-linked form of insurance might as well resign themselves to change. Their investment return will in any case be more of a switchback than that guaranteed by a conventional life company. As for changes in ownership or investment management, they could be good news or bad-all part of the switchback, in either case. Those averse to that kind of excitement should go for something: more solid-one of the Scottish mutual companies, perhaps. Then, at least, there

Govett Pacific Income Fund The First High Income Pacific Unit Trust... John Govett-60 years of independent



If you regularly read the financial pages of this newspaper you will be fully aware that the economies of the Pacific regionparticularly Japan-can offer you some of the most exciting investment prospects to be found anywhere in the world.

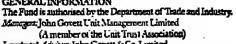
Now, for the first time ever, the Govett Pacific Income Fund gives you a chance to share in the region's prosperity and at the same time enjoy an annual income of 5% (estimated gross starting yield at the initial offer price of 50p). This level will be achieved by distributing all of the income arising from the portfolio (less tax) to unitholders, with expenses being met from capital.

The aim of the Fund is to invest for an above-average yield principally in equities and convertible bonds of companies with growth potential in the Far East and Australasia.

While the major emphasis will be on Japan, the Managers intend to pursue a flexible geographical policy and it is

INVEST NOW FOR 1% BONUS if you invest £2,500 or more during the initial offer period.

GENERAL INFORMATION



stment Attribute: John Govett & Co. Lamited Tevrese National Westminger Bank FLC Share Exchange Telephone for full details of how to exchange existing shares for units on favourable terms or tick the box in the application form opposite. Prices and vields Bid and offer prices, and the gross yield, will be quoted daily, and published daily in the Financial Times and Daily Telegraph Charges and commissions The offer price includes an initial charge of 5% and, after the initial offer period, may also include a rounding adjustment. The Managers will pay commission to authorized agents; rates are available of the Managers will pay commission to authorized agents; rates are available of the Managers will pay commission to authorized agents; rates are available of the Managers will pay commission to authorized agents; rates are available of the Managers will be a set of the set

request. An annual management charge of 19h of the value of the Fund (plus VAT) is deducted from capital. income distribution Income net of basic rate tax will be distributed on

28th February and Sist August every year, with a report on the progress of the Pund. The first distribution will be on 28th February, 1985. If you would prefer to have your net income automatically reinvested in units of the Fund, please tick the box on the Application Form.

Selling units To sell back your units, you may telephone the Managers or sign your Unit Certificate on the back and return it to them. You will receive a cheque for the proceeds, normally within 10 working dots of receipt of

Traded Options The Trust Deed pennits dealong in traded options within the limits allowed by the Department of Trade and Industry.

investment management For 60 years, John Govett & Co. Limited has concentrated exclusively on investment management, with no conflicts of interest. The Group manages or advises unit trusts, investment trust companies, pension funds and charities as well as private portfolios.

Investment success in the Pacific

John Govett was early to identify Far Eastern opportunities. Over the past 15 years, the Group has built up significant interests in the region, and in Japan in particular. Currently, funds under direct management or advice of John Govett & Co. Limited have £200 million incested in the Pacific markets, of which £150 million is invested in Japan.



currency fund.

envisaged that some investments will be made at an early stage in Singapore, Malaysia, Australia and Hong Kong.

How to invest

The initial offer price is 50p. To invest, simply complete the Application Form below and return it to John Govett Unit Management Limited. Minimum initial investment is £500. You will be sent a contract note within 3 days and your unit certificate within 6 weeks.

You may also buy units by telephoning the Managers on 01-588 5620.

Applications of £2,500 or more received by 8th June, 1984 will receive a 1% bonus.

Applications received after 8th June, 1984 will be allocated units at the offer price ruling on the date of receipt.

....Excellent grow th prospects to w

The stock markets of the Pacific region are forging strongly ahead. Japan UP 49.1%*; Australia UP 37.6%*; Singapore UP 14.3%*...all in the last 12 months-with more to go for!

Govett Japan Growth Fund up 49.4%* since launch, July 1983.

The success of the Govett Japan Growth Fund clearly demonstrates our investment expertise in the Pacific region's key market. You should however remember that the price of units, and the income from them, can go down as well as up.

"As at 14th May 1984.

APPLICATION FORM

Govett Pacific Income Fund

To: John Govett Unit Management Limited, Winchester House, 77 London Wall, London EC2N 1DH. Tel: 01-588 5620.

I/We enclose a cheque for £______ (minimum £500; minimum £2,500 to qualify for 1% bonus) payaile to John Govett Unit Management Limited for the purchase of units in Govett Pacific Income Fund at the initial offer price of 50p. This bonus offer closes on 8th June, 1984. Thereafter units will be allocated at the offer price ruling on the day af receipt. In the initial offer period investors of \$2,500 or more will be given, at the expense of the Managers, a bonus of 1% in extra units.

I am/We are over 18.

Please tick for 🛛 Automatic reincestment of income in further units. 🗆 Details of Share Exchange Plan.

Surname (Mr/Mrs/Miss/Ms/Title)_____

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paper.

Simature In the case of joint applications (maximum 4), all applicants should sign and print their names and addresses on a separate piece of This offer is not open to residents of the Republic of Ireland.



A fund approved by the Inland Revenue under the terms of the Finance Act 1983, giving income tax relief for eligible investors against the cost of shares in unquoted U.K. companies.

Leading financial journalists and advisers Guinness Mahon aims to minimise these have identified business expansion funds as one of the most outstanding tax planning opportunities now available for U.K. residents.

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It should be noted that there are high risks involved in investment in young companies as well as the prospect of high rewards.

tisks by investing in a diversified portfolio of companies.

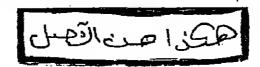
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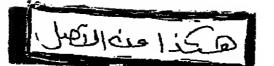
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YOUR SAVINGS AND INVESTMENTS=4

Philip Stephens looks at the prospects for Government stocks A mixed forecast for gilts

GILTS CAN be as fickle as the weather As the skies clouded over after April's hot spell, the storms had already broken in the gilts market. And though there may he one or two bright spots on the immediate horizon the oullook in general remains distinctly overcast.

ol mon

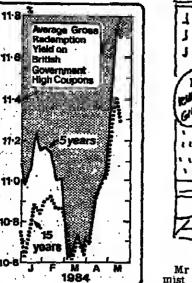
For investors the change has brought heavy capital losses, and most City brokers hold out little hope that they can be more than partially recouped in coming months.

- Since the euphoric aftermath of the March Budget prices for long-dated slock have dropped between £4 and £5 per £100 of nominal stock, and for shortdated issues by about half that amount.

Yields, - which bad -seemed firmty stuck in the 10 to 10.5 per cent range, have jumped up to levels of well over 11 per cent and above for many slocks.

Like most other things in financial markets nowadays, the cause of the fall lies mainly. the other side of the Atlantic. After a long period. when it seemed that Britain had effectively "decoupled" its interest rates from levels in the U.S., the link was firtuly. re-established by the recent surge in U.S. loan rates and the awesome sollapse of tha U.S. bond market.

tichtening of U.S. credit could tained revival of the gilts push them still higher quickly market.



junctured the optimism of the gilts market

"Mr Stephen Lewis, monetary analyst at broker Phillips & Drew, believes that the U.S. Federal Reserve's policy mak-ing open market committee will decide to tighten credit at its macting part week at its meeting next week.

That will mean a further rise surge in U.S. loan rates and the awesome sollapse of tha U.S. bond market. Higher base lending rates. next month, be savs, giving here and fears that any further little if any scope for a sus-tintat with mean a further little if any scope for a sus-



Mr Keith Jones, chief economist at James Capel, is not quite so pessimistic, arguing that the market is already dis-

counting a new credit squeeze in the U.S., which aoyway is not certain. But while he thinks the market could stage a minor rally from its present law levels this year he does not see it recouplog more than around half of its losses since the Budget.

The domestic background for a revival in gilts has also worsened over the past two The strong pace of months. credit demand, fears that the

borrowing last month all point toa cautious approach froot the big institutional buyers. Fears that receot rises in factory gate prices and a slight rise in the level of pay deals may herald an upturn in indation are also likely to dampen entinusiasm. The exceptions to the rule of course, are index-linked stocks which have already bucked the downward trends.

The news, though, is not all

bad. While the institutions have been hotding back from buying they have been amassing huge cash balances, due to be boosted further next week by around £300m in dividend payments. Many brokers believe that seoner of later most of this

cash will find its way into gilts and, if the U.S. hand market cao avoid further heavy losses. teast a minor rally in gilts could come as early as next week.

Some analysts also believe that the money supply outlook will improve later this year and this, coupled with a tower level new gilt issues and a good institutional cash flow position may push the market higher in the autumn.

On that argument the next few weeks might be the right time to buy into the market and lock into the present bign yields. But for the moment even money supply is expanding the optimists are predicting only rapidly and an unexpectedly sunny spetis rather than any-high tevel of government thing like a heatwave.

HENDERSON/BANK OF SCOTLAND In search of more new markets

ONE SIGN of the changes now Williams and Glyn's, and will sweeping through the world of merge its Scottish and English financial services is the way dif. businesses late next year).

show for the private investor. The latest example is the. link up appounced this week be- Stephen Wagstyl reports

Management and the Bank of On a new partnership Scotland to offer a money mar-ket high interest cheque account.

Henderson will have their For the Bank of Scotland it accounts operated on exactly ia a move into familiar terri- the same terms as the bank's tory. It was the first of the UK existing money market account clearing banks to open such clients.

accounts for its own customers At the launch, Mr John and has since extended the ser-Robertson, assistant general vice through links with the manager, of the bank, said :

new customers and new deposits ' For Henderson, the great without building a big branch attraction of the venture is that network outside Scotland. It is it encourages customers to keen

a client changing to another in-vestment house on the way. Henderson must have sensed

that it was rather late on the money market scene. The first major account was launched as long ago as 1981 by Tyndall but

to switch into another fund.

other funds. The link with the Bank of Scotland offers Henderson a relatively quick way into this part of the market-it would have been more difficult and more costly for the group to set up its own cheque accouot. The launch of the account

coincides neatly with a period of growing uncertainty in the equity markets, both in the UK and abroad, and with a harden ing of interest rates.

ctients. Certainly it will be It reduces the possibility of beyond the reach of many since the minimum batance needed

for an account is £2.500. The interest rate offered compares favourably with sintllar accounts from other operators. It is adjusted daity depending on the current rate in the money there was a real explosion after January last year when Save and Posper and Robert Fleming marketed their chequebook account followed closely by six other funds market and late this week it next year forcing them to deduct tax at source.

Customers receive a chequebook which can be used for payments above £250 with up in nine transactions every quarter free of charge. No notice is required for withdrawats and any Interest already earned is not forfeited. Clients holding Bank of Scotland Visa cards can make smaller payments from the ac count to settle their monthly

Henderson also offers a 1 per





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four clearers but also than its orbit when they go liquid pend- launch about how much money units if the purchase is made Scottish rival the Royal Bank ing an opportunity to go back the new account might attract with funds from the money mar-of Scotland (which also owns into the market lower down, or from Henderson's 135,000 ket account.

ASIAN MARKETS Tokyo crashes—and crashes

thin the

"THE PAST week on the Tokyo mood abroad, with the U.S. After two relatively tranquil estic buyers were individuals stock market brought with it a contemplating balefully its days. Thursday's second-second using margin credit—people rapid essay in drin rk. "Second-interest rates, Britain its targest-ever stock market drop likely to be at hest short-term largest stock market, grash in refractory miners. Over the bad a peculiarly Japanese back-holders of stocks, highly history" read. Tuesday's news- weekend, the "sell" orders ground. Wednesday's attack on paper headlines, acknowledging piled up in Tokyo, all but a Monday's 270.53 points crash in small fraction of the market's the Nikket Dow Jones 225 share 270.53 drop came in the morn-average, This printimate ing, to be followed by a rela-ing the volume for the followed by a rela-accolade lasted just 72 hours, tively uneventful afternoon. untit the Nikkei Dow lurched a

further 279.34 points lower on Thursday, "Second-largest stock market crash in history," read Friday's newspaper headlines.

The week ended on a milder note. Friday saw a mere 213.63 points drop, teaving the Nikkei Dow to close the week at 10,126.88, down 706.99 on the week, and 10 per cent lower, than the all-time high of 11,190.71 achieved on May 4. the peak of a 20-month bull market

To sav Wall Street sneezed and Tokyo caucht the cold is at and Tokyo caught the cold is at best half an explanation. Mon-day's sharp fall was widely close at Yen 233,85/\$ after hit-reckoned to be a continuation ting Yen 234.2/\$, a three-month of the array fault of the state of the s of the previous week's unsettled high, in the afternoon.

ROBERT COTTRELL on a bad week in Japan maritime escalation of the Gulf cent.

Monday also saw the dollar rise back to trade at more than Yen 231/\$ - a 10-week high reached in defiance of the prevailing wisdom of the past six months that the dotlar should now be steadily weakening towards a natural rate of around last two months. Foreign selling Yen 215 or Yen 210/\$.

war.

countered by domestic buying, to the extent that the Nikkei time high just two weeks ago.

cent from the Gulf. Eveo with try to break a polentially the country's 120-day stock as vicous circle of forced-selling a buffer, Japan has more cause by easing investors' margin rethan most countries to fear a quirements from 60 to 50 per

Japanese analysts are speak ing by and large of "correc-tions" and "consolidations." A less inhibited foreign fund While the two major declines of the week can be related to immediate circumstances, it is worth noting that foreign in-yestors, whose buying led last something does not have to give year's gains for many Japanese in a big way, when the stock in a big way, when the stock market rises over 60 per cent in stocks, have been steadily scll-20 months in a low-inflation ing the Tokyo market for the economy growing at around 4

was until last week more than per cent annually. Overseas investors as a whole to the extent that the Nikkei seem to agree, foreign sciling Dow Jones average hit its all last week totalled Y66.9bn, time high just two weeks ago But the most aggressive dom- previous wcck.

| Today's Rates 101/4%-11% 31 Term Deposits Deposits of £1,000-£30,000 accepted for fixed terms of 3-10 years. Interest paid half-yearly, Rates for deposits received not later than 1.0.84 are fixed for the <u>tertis's ablown:</u> Tepps Tyress) 3 4 5 6 7 8 9 10 Interest 7 1094 101/2 103/4 11 11 11 11 Deposits no and further information from the Treasures. Investors in Industry Group pie, 91 Waterior Read, Industry Group pie: Deposits no and further information from the Treasures. Investors in Industry Group pie, 91 Waterior Read, Industry Group pie: Deposite to Back of England are Investors in Industry Choques payable to Back of England are Investors in Industry Choques payable to Back of England are Investors in Industry Group pie: | SAVINGS OFFERS HK UT/Wardley Singer & Friedlander Hambros Unit Trust Mercury Scottish Montagu Bailie Gifford John Govett Guinness Mahon Henderson V.T. Cheque Account | Pag 1 5 6 8 8 9 |
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UK CONVERTIBLE STOCK 19/5/84 Statistics provided by OAT ASTREAM International Cheap (÷ Income Deart -) Premium ്ന്ന-Flat Red versi00 Current Size Div 🔅 Current Equi Conv? yield yield Current Range‡ dates Terms i£m) price Name and description 46.S 61.7 3.7 + 7.3 3.1 - 3.6 - 8 to -3 80.92 533.3 352.50 British Land 12pc Cv. 2002 9,60 -25.9 ~18.9 71.9 2 172.7 2.7 -7.1 ~ 710 85-01 160.7 81.54 361,50 Hanson Trust 91pc Cv. 01-06 -1.3 + 1.178-S5 · · · 3.6 13.5 9.6 -2.5 — 14 to — 1 283.50 234,4 Slough Estates 10pc Cv. 87-90 5.03 21.8 26.13.5 + 2.6 — 6 to 2 6.7 4.8 0.9 97.5 **S0-**58 122,00 Slough Estates Spc Cv. 91-94 24.72

• Number of ordinary shares into which £100 nominal of convertible stock is convertible. I The stira cost of investment in convertible expressed as cort cant of the cost of the addity in the convertible stock. I Terco-month range. S income on number of oldinary shares into which £100 nominal of convertible stock is convertible. The information of the addity in the convertible stock. I Terco-month range. S income on number of oldinary shares into which £100 nominal of convertible stock is convertible. The information of the addity in the convertible stock. I Terco-month range. S income on number of oldinary shares into which £100 nominal of convertible stock is convertible. The information of the addity in the convertible stock. I Terco-month range. S income on or drivery shares is globaler than income on £100 nominal of convertible of the line income of selection of the selection of the convertible is sumed for one of the one of the convertible. Income of gradinary shares income of the convertible is summed in presant valued at 10 per cont per annum. The information of the convertible lass income of the convertible is summed in a presant valued at 12 per cont per annum. The is income of the convertible is summed in our deliving convertible. Income the summed whether expressed on orderlying equity. A The difference botween the premium and income difference expressed or creat of the value of convertion. This is an indication of relative deernass. S Socond date is assumed date of conversion. This is not necessaryly the last date of conversion.



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A patchwork of prices in London

BY JUNE FIELD

that fats in a good quality con- ments that they will be markelversion remain the popular ing there later in the year. And choice for most purchasers who they would not be surprised if need to live and work in London.

"The quality of this type of accommodation coming onto the market has increased immeasurably over recent years with the provision of high quality fitted kilchens and bathrooms, plus the security and convenience of the latest video-coury systems. This type an older property with the advantages of low outgoings and modern amenities. The large mansion blocks with their proportionally higher service charges have hecome less with foreign buyers and inpurpose-built block provides." carpets and kitchen equipment In any market there will (Roland Quick, 01-235 4545).

that there is not enough stock, has now become a good second 584 7876). particularly in the quality best to Chelsea. In Onslow Edward Erdman io Grosvenor sector, there is certainly no Gardens a two bedroom flat on Street, W1, record an increase shortage of places for sale both a lease of 65 years can cost in central London and the belween £85,000 and £125,000. of 10 per cent or so in the up to £70,000 sector, which is mainly middle market small adjacent fringes of the west and A sustained level of high south-west districts. flats. They warn that leaschold blocks in the Central London Andrew Bishop of Jackson Bishop is very optimistic about Stops & Slaff in Chelsen finda a number of exciting develop- below the 50-year mark are among recent buyers. Foreign area whose leases have fallen this type of property are, therethe same success story were refore, becoming difficult, which peated in the areas between raises the question of the need Queensgale and Gloucester for new legislation, to assure Rozo, Cranley and Evelyn Gardens and to the west of Earls Court Road on which dethe right to renew or extend a lease," comments Erdman's

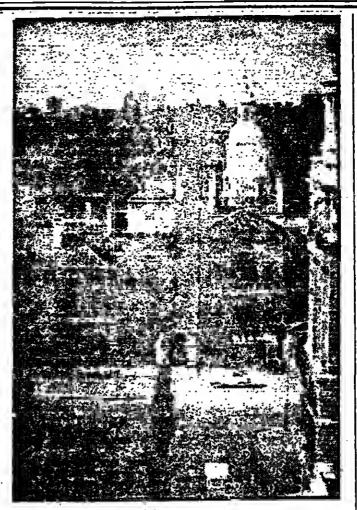
Roo Preslev. velopers are already casting their sights. The addition of VAT to conpoints out that the buyer look-ing for style rather than space could find a freehold "bijou" version work next month will ohviously add to the cost of of flat comhines the charm of restored property, so what is on offer now must be good value. A two bedroom refurbished flat £150,000. in a serviced block in Baker Street, W1, can still be found for between £37,000 and £79,000 family house in good areas of ceoiral London, the price for a 114-year lease. ¡Landmark Estates, 01-486 0079); while in attractive to the young pur-chaser, but they still find favour modernised apartments in a new differential reflecting the con-dition of the property. " In this bracket one can look for a conversion of two red-brick vestors who are attracted hy Victorian houses are from five-bedroom freehold house in the porterage and services that 550,000 to 5200,000 including a purpose-built block provides." carpets and kitchen equipment for a Belgravia mews house.

"Over £250,000 the price gets always he the star performer. And in a period building in a bit arbitrary. Keen buyers Wood sold an 82-year lease of and one of the areas which has Courtfield Gardens, two bed- push up prices in quantum leaps another with seven bedrooms seen much growth in value over room, two bathroom flats on over this limit. For example a plus a basement staff flat for the last 12 menths is Ooslow 125 year leases are £69,950- looge lease on a large semi- £1.15m.

IN SPITE of the eternal cry of Gardens. For so long "bedsit £107,500. (Aylesfords, 01-351 detached house in St Jobn's many London estate agcots land," this part of Kensington 2383, and Russell Simpson, 01- Wood with three living rooms, five bedrooms, and a large garden. in superlative order, is £550,000_

The firm reports exceptional competition for properties in Holland Villas Road, Addison Road, and Addison Crescept, Traditional British families who want a home in London are generally proving unacceptable missions also favour the area, to building societies. "Sales of and have lately bought some substantial houses for senior diplomais. (Once part of Holland Park farm, the houses in this area were mostly speculatively built by James Hall in the early oart of the 19th century. Hall went broke, and at an auction in 1864 detached Gary Hersham of Beauchamp houses were sold for hetween Estates in Curzon Street, £1,000 and £2,000. Now the figures are nearer £500,000, occasionally soaring to nearly

cottage with two or maybe three fim). The prices of properties on very small bedrooms for around the Phillimore Estate, W8 where some of the houses back onto He says one should expect to Holland Park, bave increased pay £200,000 to £250,000 for a dramatically in the last six months, and the estate company's policy of increasing the cost of extending the lease has nushed the price of the larger houses well into the fim bracket. . Robin. Langton of Ayles-ford's Kensington Church Street Kensington, or a 50-year lease office sold one house in the road for 1923.000, and John D.



A two bedroom apartment in one of London's most impressive mansion blocks. Whitehail Court, SW1, has this view of Horse Guards Parade from one balcony, and views of St James's Park, Buckingham Palace, and the River Thames from the other two balconies. Price £195,003 for a 43 year lease. (Available are maid, valet, restaurant and laundry services.) Details Alistair Howie, Aylesford, 440 Kings Read, London, SW10 (01-351 2383).

from Boston, at £12,930 or near property particulars (both offer is a 1901 building : with general and water rates worked out. plus the name and address its hall, committee room, kitchen and we, it has planning of the solicitors acting for the

Ridge West, Boston, Lincoln-shire. The firm also has offices undecided.

Further to the west, three miles from Grantbam. Peter Burrows of Strult and Parker's London Road. Grantham office, is selling Barrowby House ; in the village of Barrowby, within a mile of the A1 Great North Read, it is in Belvoir hunting has not been lived in since World War Two, when it was orcupied by the U.S. 8th Air country. Listed of architectural fire-hav, mullion-and-transom-Fprce.

the region of £130,000. Included with the 17th century six-bedroom, two-hathronm home with its period fireplaces and exposed hearns, is a coach house, potting shed, paddock, grass lennts court and a charming Gothic octagonal summer house. The garden ornaments clusters of overstuffed Victorian

Under the hammer

TODAY IS the last "viewing" sofas more comfortable than at Elveden Hall, a vast 19th preity, and the occasional century house with a spectacu- stuffed owl, and ducky. The lar Taj Mahal-style marble lined helmet-shaped brass coal hall. Christie's four-day sale of scuttles in an attic are expected the contents starts on Monday. to go for £35 or so in the sale. In geoeral the total of over

It will cost you £35 to go in, which includes the splendidly and of more than £2.5m, are classed as which includes the splendidly produced seven-volume sel of interesting, rather thao great. catalogues with a background There is little of Indian taste history by Clive Aslel of the onc-time mahajah's mansion left in the furniture, except for onc-time a couple of Anglo-Indian rose-wood chairs with fretted backs. near Thetford, Norfolk.

Weidenfeld).

The original house, said to and the odd toilet mirror and have been built around 1766 by pretty box. The pieces, mainly of English and Irish processance, form Admiral Lord Keppel, was knocked down after 1863 (cxcept for two rooms), by Dulcep what Christle director Juhn Singh, deposed Indiao prince Herbert calls one of the largest whose treasury yielded up the and most varied groups to have fabulous Koo-i-Noor diamond for Quen Victoria. His nominal come on the market since the War. "This means that there is a chance for professional or amateur boyer to acquire usefather was Runjit Singh. the Lion of Punjab ("a diminutive tyranl, pock-marked and blind ful and attractive pieces of furin one eye' is how Michael Alex- niture."

ander and Sushile Aoaud dcs-For those who appreciate the cribed him in Queen Victoria's heavy sluff there are large Mohoraja, published in 1980 by breakfront bookcases, and several Italian walnut cassapancas, The Maharajah loved bitter blood sports, and Elvedeo while a French manuscussion 20 became known for "the rearing tonnier, incorporatiog 20 became known for "the rearing tonnier, incorporation became tonnier, incorporation became tonnier, incorporation became tonnier, incorporation became to becam setues-cum-chests, scale never before equalled in "shooting parties" could be in-this country" (Vonitu Foir, 1882 dispensable for an aspiring in the note accompanying the hostess to keep a card index on

Prince" as he was known, died The art deco enthusiast In 1893, and bis favourite shoot- should take a look at the in 1893, and bis favourne such evocative furniture and interpreter and interpreter and the prince of evocative furniture and interpreter and i Sir Edward Ceril Guinness of the second Countess Iveagh by the Irish: brewing family Betty Joel, who with husband (created the first Ear) of David Joel were leading Iveagh in 1912), bought Elve- pioneers of the Modern Move-denn in 1894. He added another ment in furniture. The 10 Joel iveagn in 1912), bought Eive-denn in 1894. He added another ment in furniture. The 10 Joel wing, together with the extra-ordinary Indian Hall. The "Token" Hand-made Furniture, present earl, chairman of the name deriving from the teak Arthur Guinness, gave un living and oak they were made of. The in the house in 1939, and has, estimate is £2,000 to £4,000, lite naw settled in Ireland. He is wide spread indicative that colling the contents but the the their rabus is a bit of an un-

sciling the contents, but the their value is a bit of an un-fate of the estaic appears to be known quantily. undecided. The most distinguished object

A great deal of the furniture in the sale must be Lord was forlornly under dust sheets Charlemont's medal cahinet, when I went along. The grand, designed by Sir William imposing rich peach and lemon Chambers 1767-68. It was bought in 1895 and fitted above the fireplace in the dressing hrick house to which Edward VII came every other year, for the lavish shooting parties, room at Elveden, and anyonc alternating with Chatsworth, who buys it will have in make good the wall after it is removed.

Most of the tapestries and curtains are well preserved, and (Although by the 1930's the (Although by the 1930's the the carpets and rugs have been gei-togethers were on a more cleaned and moth-proofed limited scale, nevertheless one regularly. There is some hand some early Berlin faicace, and could observe in the visitor's book the photographs and some interesting. Worcester signatures of such as Neville blue and white, but it might Chamberlain, Chips Channon, have been kinder to leave the hand cless Toby jug, a pug with

BY JUNE FIELD chairs, settees and hump-backed



Barrowby House, near Grantham, Lincolnshire in walled gardens and grounds of 31 acres is in the region of £130,000 through Peter Burrows, Strutt and Parker, 12 London Road, Grantham, Lincolnshire (0476 65886).



WHAT ABOUT Liocolnshire, a reader asked after noting my recent guides to country proper-" Prices are comparatively ties. low, the pace of life is slower. ret we are within three hours' five-bedroomcd house. drive of London, and commuter traios run via Peterborough which is just over 45 minutes from the old market town of Boston. Kings Cross is about 11 to two hours by high speed

A search around the area of Boston (in the Middle Ages a port of considerable importance. paying a levy only a little less than London), revealed what one agent called "an ideal district for second-home-hunting as well as permanent living."

Arnund the little known countryside of fertile farms and fen down near The Wash in the part known as Holland, for holnw or flat land, there are in- in the early sto a twisting staldeed some intriguing properties case), with its kitchen carden. al prices considerably lower than in the south of Britaio.

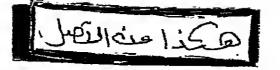
beach and Kirtan. The price was £37,500 for the four-bedroom antiage (two hedrooms are spinney and caravan stand. For properly guides with the • A brick and slate former sort of useful basic informa- are extra, but can be bought by chapel in Butterwick, five miles tion that is often left off arrangement.

boating marina.

permission for conversion to a vendori, contact Bruce Mather, · Farm courages around the village of Swineshead, with its nearby Abbey and Castle, are under £20,000, ready to move in Skeeness and Spilshy. into: and small detached bungalows in a oniet Incation in

Beston are under £30,000, with more imnosing houses \$50,000 to £75,000 such as one overlooking the River Witham and its · The place with the most character was a Cothic-stric stone cottage hullt in 1956 hv. Si- Gilbert Scott at Maarbirk, cross windowed stone house is in

convenient for Spalding, Hol-



MOTORING

Michael Thompson-Noel investigates the Great Barrier Reef Of stringybarks and gingee trees

PT IS A long time since I tidal movements, which makes of stake, mostly barmless tree played cricket, so that it came swimming difficult, if not snakes and pythons, though as a pleasing discovery to learn impossible at low tide. there is the dangerous deaththat I can still construct an innings. The discovery came in April, during a stay on Dunk Island, a tropical gem near South Mission Beach, off Northern Queensland, cricket being typical Sunday pass-time on laid-back Dunk, together with tennis, swimming, snorkeling, sailing, windsurfing, cruising, horse-riding and big game fish-

Financial Times Saturday May 19 1984

TRAVEL

The cricket match was played beneath a flawless azure sky, on lush tropical turf ringed by thorough-going jungle, amidst whose ranks—even as I scored runs—I could discern fiame trees and umbrella trees, hibiscus. Alexandra palms, buge bloodwoods, stringybarks, gingee trees, wattle, strangle-figs

and swamp mahogany. I flicked runs to either side, careless of their abundance, the fluency of the performance com-ing finally to a close on a controversial delivery that whistled in erratically, like a mangrove kingfisher, before darting hastily and grazing the inside bail.

A visit to Dunk, and to its neighbour, Bedarra, is as fine a way as any of soaking up the sun and putting yourself in reach of the Great Barrier Reef, which stretches for 1.500 miles, from the Torres Strait, off Cape York Peninsular, south to Gladstone, in central Queensland. just below the Tropic of Capricorn.

Within the reef are about Within the reef are about Diue-and-Diack swallowtailen 1,000 islands on 23 of which Ulysses butterfly, while its are boliday resorts though drily variety of birdlife, from three (Lady Elliott, Heron and Sambirds and Honeyeaters to Green Islands) are actually on the sulphur-crested Cockatoo the reef. The islands vary and White-Breasted Sea-Eagle, greatly. Most are sub-tropical, and many, such as those in the Whit Sunday group, including Daydream, South Molle, Linde-



Pool and beach at Dunk Island

To find the Island that suits adder, so look hefore you leap you best, consult a first-rate (on the mainland, the Queens-travel agent, and fillet the tand rainforests play host to a brochures for hidden costs. variety of nasties, including because holidaying in Australia is relatively expensive, and some of the islands are like Butlins-gone-mad.

firmly recommended, particu-larly Dunk, Hinchinbrook (the world's targest island national park), Bedarra, and Orpheous (which affects a Mediterranean touch, with terra cotta tiles and piazzo-style central complex, but is sub-tropical and sparsely vegetated).

Dunk was a joy. It is part of the Family Island group, which stretches south east from Dunk for about nine miles. Dunk and Hinchinbrook and those in between are more lush than islands to the north or south, their tropical rain forests being sustained by a typically monsconal climate, with a wet season from late December to April. Cyclones, which hit a given area on the north Queens-land coast about once every 20 years, occur only in the rainy season, otherwise it is relatively dry. Temperatures average 21 deg C. in winter, and 26 deg in

Summer. Dunk is the largest in thia group, being big enough 10 boast permanent fresh water streams. Its embtem is the blue-and-black swallowtailed is brilliant and profuse.

There are burping tree frogs, to serenade your sleep, plua an unwelcome pest, the cane toad. man and Hayman, enduce large There are also several species

variety of nasties, includiog crocodiles, which can be encountered in lowland rainforest creek, and the very dangerous, though very rarely On the other hand, those off seen. rough-scaled snaket. Northern Queensland (between There is also the amethystine Cairns and Townsville) can be python. Australia's largest snake which average about 11 ft long. The chances are that you witt encounter nothing more dangerous in the rain

forest than a tripper from Brisbane clutching a FOUREX. but at teast wear shoes and socks, and don't pick up sticks. Disappoiotingly, there are no marsupials on Dunk. Aboriginal cave paintings on the island

depicted men, lizards, turtles and snakes but no kængaroos, wallabies, possums or koalas, as found oo the mainland, such a short distance away. The resort on Dunk is owned and run by TAA, one of Australia's two domestic airlines. The accommodation is comfortable, and the food all

things to do. There is a six-bole stream Falls.

THE APPROACH of the main ture and whether any local

holiday season somehow always holidays are involved. Travelliog seems to coincide with jitters in to rural Fraoce on Friday seems to coincide with justice. The evening, for example, the currency markets. The evening, for example, the temptation then arises to make mean three full days before a temptation then arises to make mean three full days before a temptation then arises to make mean three full days before a temptation then arises to make mean three full days before a temptation the arises to make mean three full days before a temptation the arises to make mean three full days before a temptation the arises to make mean three full days before a temptation the arises to make mean three full days before a temptation the arises to make mean three full days before a temptation the arises to make mean three full days before a temptation the arises to make mean three full days before a temptation the arises to make mean three full days before a temptation the arises to make mean three full days before a temptation the arises to make mean three full days before a temptation the arises to make mean three full days before a temptation the arises to make mean three full days before a temptation the arises to make mean three full days before a temptation the arises to make mean three full days before a temptation the arises to make mean three full days before a temptation the arises to make mean three full days before a temptation the arises to make mean three full days before a temptation t to find that someone else is getting a better rate of exchange because they bave D-marks/ Dollars/Sterling travel cheques. them 1ban in the UK.

In most circumstances, however, the swings and roundcheque issuers have instant abouts of the currency markels refund systems if your travel are so minor in tourism terms cheques are lost or stolen-bot that the average traveller is better off thinking about peace of mind rather than profits. keep a note of the numbers separately. Once fashionable, foreign currency cheques can Even a four cent rise or fall be useful but, particularly when In the value of sterling against issued by foreign banks, the lost/stolen refund systems leave a great deal to be desired. Stick the dollar only means a few pounds per bundred—and since it could go either way why to sterling. bother with the gamble?

For most European travels U.S. Latin America or parts of the Caribbean, where dollar cheques are a must. Take small the best mix is a few days' supply of basic local currency, a stock of sterling travellers' cheques, a Eurocheque encashdenominatioos. cheques like cash (some may meot card and credit cards. The local currency needs would vary insist on drivers itcence and/or according to the day of depar- passport before doing so). They

start at A\$84-120. You can fly there from Townsville, or catch a water taxi from the mainland. Dunk's neighbour, Bedarra, is far smaller and much more exclusive. It takes only 15 guests, who stay in comfort-able bungalows right on the beach Apart from its beauty, its drawing card is seclusion, which is why the cost is A\$139 (£92.60)

per person per night. With air-inclusive packages from Sydney at that start at A\$1,375 a week. From Bedarra we crossed to the mainland by water taki (a

hair-raising run, though we were in good hands), and stayed a night at the excellent Mission Beach Resort. From Mission Beach, next (Tel. 07-31-2211.) For Mission morniog, we took a Greyhound

morniog, we took a Greyhound Beach Resort, write to PO Box ride to Cairns, past miles of 452, Tully, Q4854, or 'phone waving sugar cane. Cairns is the 070168-8288. For Greyhound gateway to Queensland's tropical Australia, which offers a wide north. It is also the steppiog range of tours, write to 79 Met-stooe to the Great Ptateau, com-bourne Street, South Brisbane, Drised of the Athenton and Onesland an orth 010 000000 stope to the Great Flateau, com-prised of the Atherion and Queensland, or call 07-240-9300. Evelyn Tablelands with rain-forests and tobacco, dairy and beef farms, and Lake Placid at the entrance to the Barron 14-day, six-lsland tour of the Barriar Reef/Cairns for Gorge. Battier

comfortable, and the food all Visit Msreeba if you can, right, but its main attraction, which is lobacco and rodeo apart from the rain forest, ts country, and Chillagoe, and the aophisticated range of Hypipamee Crater, and Mill-A\$1,5581. Hire cars are plentiful. For quality motels, write to Flag Inns, 566 St Kilda Road, Melbourne, Victoria. The Queensland Tourist and

golf course, and exceltent tennis Cairns is also the atepping. Travel Corporation at 392, courts, plus comfortable cruisers slone to the magnificent isola- Strand, WC2, can help with in-Cairns is also the atepping- Travel

How to play it safe on the

Make aure the British octes you may have with you as a reserve (best kept to a minicome io but, as the Consumers' Associatioo found recently, fewer garages in France take mum) are clean and preferably newish. Again British banks do not believe it but aome foreign exchange houses refuse Most of the bigger travel

to take a oote that has any scribble on it, particularly the Russians. Credit card companies seem

seperally honourable about exchaoge rates and which cards you lake seems lo vary from country to country, a purely subjective view is that Access has more strength in Europe, Visa in the U.S. Diners appears visa in the 0.3. Differs appears widespread in much of Europe, particularly France, but less handy in the States. Most card takers will prefer to take Access or Visa because it costs them less, but try 10 avoid getting too close to your credit limit since a real emergency might force you into needing the spare

spending capacity.



THE IDEAL city centre car an aucient aboriginal domain, would be a tiny hatchback, easy whose tip Australia runs out. to enter and leave, lively though Further information:

economical, physically unde-Contact TAA via your travel agent, or write direct to Dunk manding to drive in thick traffic, ailent and non-polluting. Island Resort (or Bedarra Bide-In other words, a sub-mini aized away), Queenslaod Australia. The Queensland Government electric car. Tourist Bureau is at Adelaide and Edward Streets, Brisbane.

It could be refuelled at night when power stations have generating capacity to spare; a black box" of electronic would replace a motor-car's transmission and engine management systems; and Its pence-per-mile fuel cost would be unrivalled. The advantages of the battery electric car bave been promoted endlessly over the years. The first practicat electric road vehicle moved under its own power in 1837for it was a contemporary of Stephenson's Rocket-but the dream of a battery car for the world and bis wife is as far off as ever.

> Or is it? The current (if you'll forgive the puo) issue of that invaluable reference book, "World Cars 1983" published by Herald Books at £21, lists 40 electric cars. They range from things like hard boiled eggs on castors to full-sized U.S. automobiles with batteries and a petrol engine-driven on-board charging system. The 1978 World Cars-the first to categorise them separately-bad 30 electric cars listed. The ranks of the prototypes swell; the battery car you can buy from a dealer doesn't exist. I mean a real car: one that could replace a Mini or Metro.

The man who aims to change all this is none other than Sir Clive Sinclair, inventor of the pocket calculator, father of the home computer and pocket TV. He founded his own company, Sinclair Vehictes Limited (SVL) in February this year though he began bending his mind to the battery car more thao ten years earlier and set up a design team in 1981.

According to Sir Clive, the team has sought radical solutions lo problems of design, materials and power which have confounded past electric vehicle programmes. Instead of starting with a conventional if shrunken car and then seeking a break-through in the battery field to power it successfully. SVL has reversed the process. It accepts Arthur Sandles that no alternative to the lead/



The Enfiield 8000 electric car

North Downs would leave me

stranded on the Sevenoak-

In 1975, the Enfield cos

52,505, which was later the price of a Mini. In all, 108 Enfields are said to have been

built. The price would have

been much lower had it been

possible to produce them in

thousands and oot in penny

packets. But even at the same

price as, say, a Mini or a Fiel 126, can a battery electric car

ever he expected to sell strictly

on its merils? This I personally

doubt. An electric car is of

will run on a gallnn of petrol.

Mini or the Fiat 126 can 30

from Lands End to Juhn o

Groats if needs be, which makes

it a better buy because it is a

more flexible product.

such limited usefulness. Advocates of "commuler

Tunbridge hy-pass.

acid battery is likely to appear lowed by a climb over the al an economic price.

So Sir Clive's forthcoming low-cost town runabout exploits existing battery technology instead of fighting against it. How? I do oot know, but Sir Clive promises to reveal all tater this year and plans to market the car in about 12 months time. It will be made at Hoover's Merthyr Tydfit factory, where a production line is being established. SVL's man-aging director, Barrie Wills, speaks of "an extremely com-petitive price" that will allow the Sinclairmobile (my namenot his) to appeal to com-muters, shoppers and the

younger generation. cars," be they electric or petroiengined, argue-quite correctly 1 am sure-inal S6 per cent of If anyone can get the battery car out of faotasy land and on the road, it will be Sir Clive, all car journeys in Britain involve a 4-5-seat venture carrybut he must be aware that it ing only one or two people. They point out, too, that the will be a daunting lask. SVL's security has been tight and no information on the car has average car journey is only six leaked, but it must he a sub- miles. From which they deduce there must be a pent-up demand mini sized two scaler, with a

for a two-seat car with low runplastic body, tiny wheels and ning casts even through tin the low rolling resistance tyres. case of the baltery electric) it That description would have has a refuelling range of no greater distance than a Mini applied to the nearest approach to a viable electric car seen in Britain so far - the Enfield 8000 of 1975. The Electricity Then it has in go on charge for about eight hours before it Council bought 60 of them, but can run again, whereas the plans to put it into volume pro-

duction were stillborn. I tried an Enfield in the West End of London. It nipped up to 20 mpb from a standstill in five seconds, leaving buses standing, but acceleration tailed off sharply after that. It weaved in and out of the traffic most

How many readers of this column would buy a battery electric with a 50-mile range as a second car? I should like to know. So, I am sure, would Sir Clive Sinclair. If you would buy one, why? For environsatisfactorily and was claimed to have a maximum speed of 40 mph and a range of up to 55 miles. I tried to borrow one mental reasons, fnr economy, because they are so casy to to drive the 35 miles to my drive? Would special legal Kent home, but in valn. No-one actually said so, but I think incentives like allowing battery they were afraid the combina- cars to park on single yellow tion of battery drain caused hy lines help tip the balance? I stop-start London driving fol- will publish a selection of riews.

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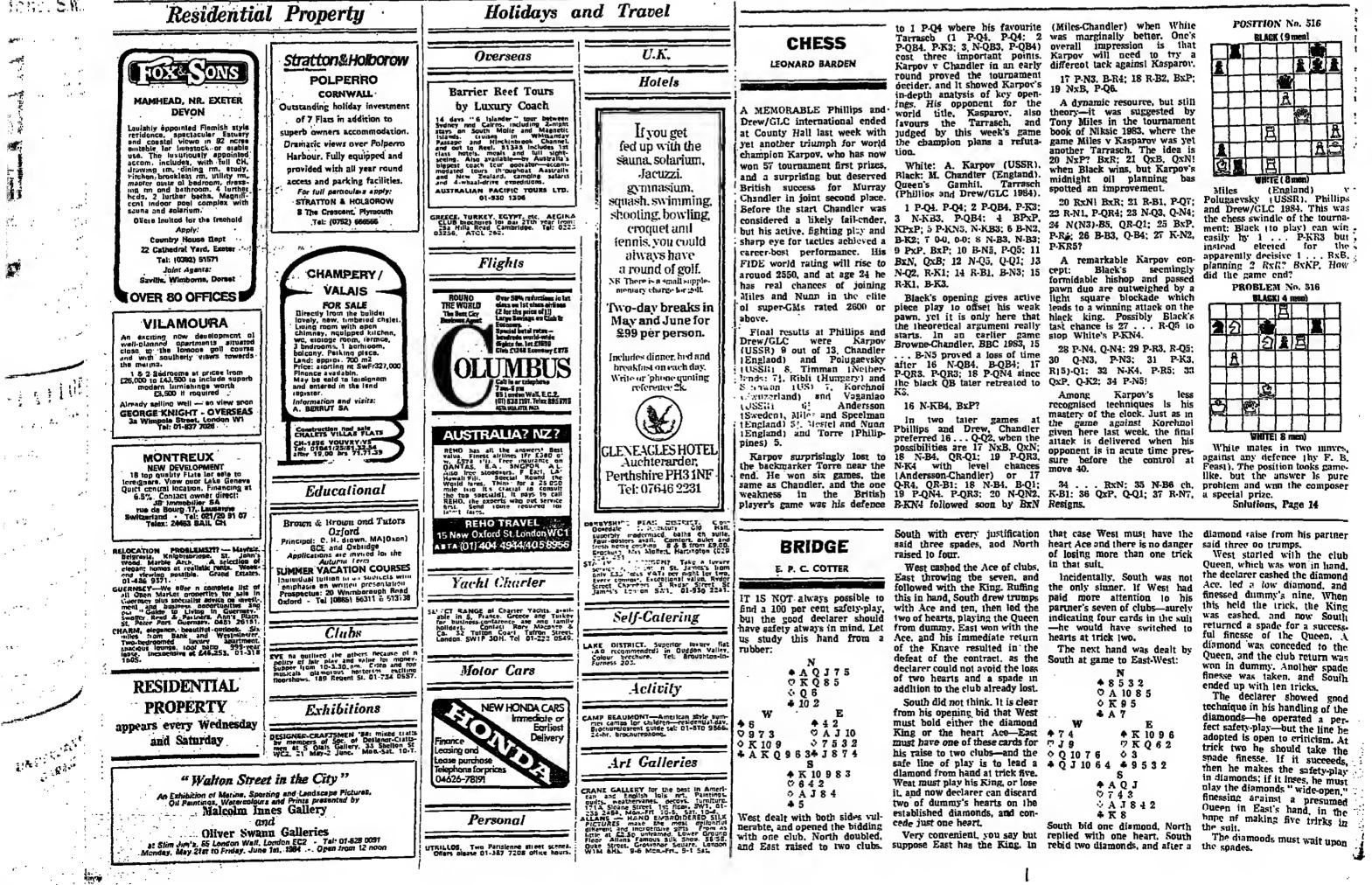
that ferry you to the reef. Prices tion of Cape York Peninsular, itial equiries.

This does not apply to the

U.S. retailers will take travel

will not, however, aell you a magazine and give you change for a \$100 cheque. I have found the \$20 cheque by far the most useful even if banks hate issuing 50 of the things at a time.

Reef/Cairns



BOOKS

Wrong turnings

The March of Folly: From

by Barbara Tuchman. Michael

The particular kind of folly

Barbara Tuchman has in mind

is that which persuades states-

men that they can, should, must

pursue a course of policy which

Troy to Vietnam

examples

Joseph £14.95, 447 pages

12

xpri

Stanley and the Women by Kingsley Amis. Hutchinson, \$8.95. 256 pages

Amis now

Kingsley Amis's new novel follows a lengthy four year silence and finds him in acerhic mood, defending an exposed position. His hero, Stanley, advertising director of a national daily with an impossibly cavalier attitude towards ably candid in his prejudices an exacting joh, is awash with women: a devoted second wife; a devilish first wife; a snobblsh mother-in-law, and an accommodating ex-mistress. He soon are the only consolations in life gets embroiled with another- and rarely recently can masthe psychiatric doctor who has charge of his 19-year-old son, Steve, who has suddenly gone mad.

But what seems to be a novel about the progress of Steve's madness, a novel in which Amis reveals a credible know-

the odd sardonic comment and well flung dart of wit it is not afunny one, but it just manages to seem important. ledge of current medical life is sympathetic; he alone theories about mental illness, shows a simple desire to be of

Star shines

BY FITZROY MACLEAN The Princess of Siberia

the vaguely liheral ideas that had seeped into Russia from the West found fertile ground among some of the younger nobles and serving officers. The result was the Decembrist Con-spiracy. On December 14 1825 a number of troops in the Senate Square in St Petersburg. egged on hy their officers, set up a cheer for Konstitutsia (a constitution), many in the be-lief that they were cheering the wife of the Grand Duke Constantine.

The jetrs of Hope shows evi-cavalry charge. He then had

BY ANTONY THORNCROFT but it gives a lift to a flagging story line. With most of the characters' sanlty in doubt there is no need for a rational resolution of Steve's condition. There could well be more excitement generated about Stanley and the Women as a stage in Amis's move rightwards than there is in its pages. As well as the jaundiced view of women, the hero is unfashionsbout blacks, Jews, society in general and the treatment of msdness in particular: nther men, lots to drink, and fast cars culine virtues have been so celebrated. This is not a nice book. nor a hsppy one. Apart from



into some contemporary types, notably snnbs, doctors, and editors, is enough in itself 1: Stanley's direct approach to suddenly spreads its net wider to suggest that half the human race is mad, the femsle balf. That, at least, becomes Stanley's view, and it may not be a few yards away from that of Kingsley Amis. The suddeness with which Stanley arrives at his decision may cause the resder to question his sanity



Maria: love in a cold climate

way to Siberia in midwinter in book .. (The author thas madexcellent use here of unpub-lished diarics and other famil, sledge. Travelling at high speed across the frozen snow, Maria's papers.)

WER'S

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NH

wrself

Before leaving Siberia, Mari-gave birth to a son and daughter (the latter very probably by her husband's best troika covered the four thon; sand miles to Irkutsk in 22 days. "Perm and Ekaterinburg," we are told, "passed unnoticed are told, "passed unnoticed.... promaty fellow-prisoner). In She sped past Omsk and friend and fellow-prisoner). In Tomsk." At Tobolsk, she was the end, though still officially entertained in the style to the wife of a criminal, she which she was secustomed by established herself in a fin-mansion (now a museum) with old of servants and two carriages. of Western Siberia, an old 25 servants and two carriages. friend of her father's. It was where she entertained everyone not till she reached Irkutsk and worth entertaining, includinencountered the Governor of the Governor; built a magnifi-Eastern Siberia, a disagreeable cent theatre and concert hall. German, that she came face to made friends with the local made friends with the local face with the facts of her situa-Mongols; engaged in innumer-

BY GEORGE MALCOLM THOMSON his nephew, " Now that we have the papacy, let us enjoy it." This, surely, they did in their own, full-blooded way. Nor can it be denied that what they left behind has a certaln grandeur. Think of the Sistine Chapel alone. Finally, if it be agreed

that they hastened the coming of the Reformation, was that such a bad thing? Closer to the pattern of Barbara Tuchman's theme is her

is plainly against their own second example of folly, the war which a British government interests. As a symbol of that recurring phenomenon she has insisted on fighting with the chosen the Wooden Horse which American colonies. Needless, the Trojans insisted on dragging launched by a wrong-beaded king snd waged by bone-headed generals — that war ended in a thoroughly deserved bumiliation. "It is the kind of war," wrote Horace Walpole to his friend Horace Mann, "in which even widtow will tuin within their walls, thus ensuring the downfall of their city. She then moves on to describe. with her usual command of picturesque detail and vivacity of narrative, three historical which even victory will ruin

The first is rather different us. possible, although It is from the other two being an unlikely that, if Chstham bad sccount of the six Renaissance popes, who, by their inordinale not been struck down at the crisis of the struggle, victory greed and immorality, precipimight have come. But what did come was defeat-and ruin? tated the Reformation. True, did come was defeat—and ruin? Hardly, One outcome—the main outcome—of the "horrid tra-gedy" which began at Lexing-ton in 1775 is the creation of the greatest economic sud military power on earth—a power which is the friend of Britain If that is the price of the Reformation was coming anyway as learning spread and thinking became something more than a diversion among scholars. But without the passionate love of display nf a pope like Julius II, without the urgent need to raise money for Britain. If that is the price of George III's folly and the St Peter's by peddling indulgencies among the fsithful, feebleness of his ministers, all French defeat at Dien Bien Phu one can say is that a little more -Kennedy must demonstrate folly in the world would not that where the French had would Msrtin Luther have had

his revolutionary triumph? It was, of course, folly of a particulsrly scandalous kind but it did not have the suicidal, perverse nature which Mrs Tuchman's other two examples Bulow told the German Reich- from the horrors of Communist possessed.



"Farmer" George III on his way to Windsor while his American colonies declare their independence This drawing of Gillray's is reproduced in " The Oxford Illustrated History of Sritain." edited by Kenneth O. Morgan, in which a distinguished team of historians trace the story of these islands from Roman times to the present day. The volume is published on Thursday at £15.00 by the Oxford University Press

one can never know where it victory, did the American plainly unwinnable. But this is ends." Just for once, the eod was less gloomy than could be on to a loser.

It was then that the most Which brings us to the third of Mrs Tuchman's examples: the one on which she spends most time and about which she probably feels most deeply-the American war in Vietnam. was no easy task. The initial was no easy task. The initial hlunder having been made, "protective stupidity" was always st work to prevent it being righted. And so the It began in a mood of idealism and high confidence with Kennedy sending in a few hundred "advisers"; it ended 20 years later with half a million Americans in the field, and in an atmosphere of deep crusade turned into a nightgloom. The United States, conand of illusions which were

queror of Nazi Germany and Japan, had been defeated by an army of "ragged gooks." The war began after the Bay of Pigs flasco in Cuba and the

object the war-mongers bad in Besides. it was necessary to mind. But, as Bernbard von rescue the people of War-

people reluctantly admit that a proposition which, on reflec-the world's greatest power was tion, she would probably discard. It was then that the most What is more certain is that painful period of the war a war should not be embarked

painful period of the way a war should not be enternance began: the atruggle to make a peace without too much loss of fsce, without dishonour. It end, This, inevitably, involves some guesswork by the policymakers. The men at the top bave to guess right. It is the least we can ask of them.

In the eod. Mrs Tuchman mare. But it was a crusade, a asks, and fails to answer, this mission, a matter of high Ideals question: how can a nation best question: how can a nation best protect itself from the collective shared by millions of decent stupidity of its rulers? The people outside the United best she can offer is that we Barbsra Tuchman's pained never intended to make the account of this long and sad management of public affairs a But alas, the reverse nature which Mrs mind. But, as Bernbard von rescue the people of Vietnam feelings on the subject. At excitement of power, the cer-luchman's other two examples Bulow told the German Reich- from the horrors of Communist times she seems to argue that a tainty of being right, sre as ossessed. Stag one day in 1898: "One rule. Only after many years, war, however righteous, should hable to infect the dull as the As one of the popes said to knows where s war begins but after endless false hopes of not be persisted in if it is brilliant.

with a number of veteran refuseniks, including Evgeni

in snow

by Christine Sutherland. Methuzo, £8.95. 340 psges After the Napoleonic wars

refusentss, including Lygen and Nehama Lein In Leuingrad, Yuly and Inna Kosharovsky in Moscow, and the indomitable, much-decorated Colonel Lev Ovsishcher In Minsk. Most of them bave been waiting for 10 years or more for exit visas: their persistence has often led to periods in prison camp or remote exile. As I can testify, a foreigner does not make such contacts without certain risks and hazards. Mr Gilbert came through the experience un-scathed, but at the airport on his way home, many photographs aod documents were

taken from him. dence of baving been wrilten the ring-leaders of the con-in considerable haste, but it spiracy rounded up by his does provide a useful illustra- secret police. Those who were recurrioz certai not hanged were sent to Scheria themes. One of these is the i as convicts, among them Major-bailing incoosistency in the General Prince Sergei Volkon-General Prince Sergei Volkonofficial Kremlin line on Soviet sky, who, on being brought Jewry. During the decade of hefore the Tsar, had defied him the 1970s, several bundred to his face. thousand Soviet Jews were allowed to emigrate. Now, the Russia has never been short of remarkable women (a fact gates bave been drawn almost | insufficiently recognised hy ber sbut once more; emigration bas present rulers). Prince Sergei's dwindled to a mere trickle. Although Soviet support for various Arab regimes is clearly lovely young wife Maria was the daughter of the famous General Nikolai Raevsky, a bero a factor, in general the Soviet of the war against Nspoleonattitude towards Jewish emigra- the Sword of Russia his soldiers tion seems to be dictated more called bim. Gently nurtured, by tyrannical caprice than by well connected and baving. considered policy. above all, inherited from ber Reasons of "secrecy" are father the stuhhorn conrage often iovoked for the refusal which had belped defeat Napoof visas; but the criteria used leon, Maria now announced that seem entirely arbitrary. Why she intended to join her should one Jewish scientist he husband in Siberia. What a husband in Siberia. What a allowed to depart and another wildly improbable venture this Moreover, even was, becomes apparent from detained? within individual families, why Christine Sutherland's skilfully sbould mother and daughter be given exit visas, and father and drawn and well documented picture of the Volkonskys' posison held hack, thereby adding tion in society, of the lavisb life one forther cause of anguish to the family's plight? prevailing in Russia at the time. prevailing in Russia at the time. Mr Gilbern does not provide But nothing, not even answers to these questions-but Nicholas 1, could stop Maria. At nor has anyooe else, including a farewell concert Pushkin, an the Soviet authorities. They are. old admirer, beld her hand however. signatories 10 such documents as the Universal Dethroughout the evening and promised to write her a poem;

Staying put in the Soviet Union BY ERIK DE MAUNY

The Jews of Hope: The Plight of Soviet Jewry Today by Martin Gilbert, Macmillan £8.95, 237 pages

(from the Russian otkazmik) which covers an equally ugly

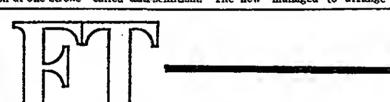
authorities on one pretext or

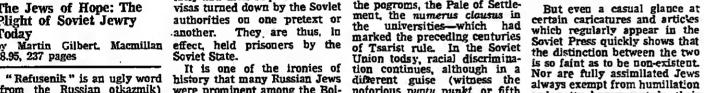
reality. It has come to be factions which prepared the way port, which nbliges Jews to places in work. applied to all those Soviet Jews for the great upbeaval of declare their nationality as Last year. Martin Gilbert who have sought permission to October 1917, in the hope that "Jewish"). It is not, of course, visited the Soviet Union and

larly had their requests for exit all the anti-semitic exactions— visas turned down by the Sovlet the pogroms, the Pale of Settle-authorities on one pretext or ment, the numerus clausus in

were prominent among the Bol-sheviks and other revolutionary entry, in a Soviet internal pass-

expected





always exempt from humiliation and petty harassment in their places nf work.

emigrate, hut who bave regu- this would abolish at one stroke called anti-semitism. The new managed to arrange meetings

label is "anti-Zionism."

States. The trouble was that, should look for character rather on the other side were men for than intellect. like the Lilli-whom, in their more rutbless putians who, according to Gulliver, thought "that Providence way, it was also a mission.

episode in America's coming of mystery. to be comprehended age as a great power is as fair only by a few persons of subas it could be, given her strong lime genius."



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tion. The document he gave her to sign as a condition of allowing her to proceed any further

declared her to be the wife of a criminal, deprived her of all ber rights, including the right to employ servants nr ever again to leave Siberia, declared that any children she might have there would, as serfs, automatically become state pro-perty, and obliged her to surrender all her money and valuables. Signing it without

bothering to read it. Maria set out on the last leg of her journey. The mine near Nerchinsk, In

which Sergei was working, Isy another ten days beyond Irkutsk. On arriving there, she found him half starved, in the dark, in chsins, in verminous rags. "To the bewilderment of ... the guards," she wrote, "I knelt on the filthy floor snd kissed his chains."

Maria and Sergei were to spend the best part of 30 years in Siberia before being finally amnestied. During the whole of this time her entire effort wss directed, in the best Russian tradition, to beating the system. The story of just how

able good works and in general achieved a personal ascendancy in that bleak province which justifies abundantly

author's choice of title. All this exhausted Prince Sergei who, for his part, took to agriculture, spending most of his time hobnobbing with th local peasantry.

The Renewable Virgin Barbara Paul, Collins, £6.95. 215 pages

Three women take jurns telling this murder story: Kelly Ingram, a promising young TV actress who may have doubts about syntax but is ntherwise enchantingly self - assured; Marian Larch, an unglamorous, self - assured; sensible, and intally likeable New York pollec officer. snd the historian Fiona Benedict, mother of the first victim. Their narratives are skilfully enmesbed, characters emerge clearly, along with an amusing television-world setting. This is only Barbara Paul's third

Voice of the President BY JUREK MARTIN

The Other Side of the Story by Jody Powell, Morrow and Co. (105 Madison Aveoue, NY 10016) 315.95, 314 pages

single disastrous TV interview Kennedy friend) that more than anything undid the Senator's presidential challenge in 1979-80.

But Powell, it is worth re-membering, is a lot more than a mere Carter partisan getting his own back. He is widely considered, even by some of enumerate his own mistakes, his enemies, to have been the particularly those of overhest White House press secrereaction, tary in the past 20 years, maybe more. He was good at his job not only because of his access at the media'a inability to admit to the presidential ear, (he that it does make mistakes. This agrees this often helped) but is admittedly difficult in an age because of his wit and intelliwhen those who report have become, in effect, at least as gence and the license he was given. He did not merely stonewall, like Nixon's Ziegier, important as the subjects they cover. In this respect, he is or parrot, like Reagan's Speakes, but sought, within reason, an approach of conquite right to identify coverage of Carter's Middle East trip In 1979 as a prime example of structive engagement. media pride and myopia. Those of us in Washington

not tied down exclusively to a White House beat used to find of reports from Tel Aviv one it useful to drop in on a Powell critical night suggested that briefing; the same cannot be Carter had falled to bridge the said today, nor could it for gap between Sadat and Begin; bis boss received with that some years beforehand. In any the major source was a Pnwell case, it was obvious that he briefing: 12 hours later agree-Kennedy, the quintessential liked journalists as a group

establishment darling, though he acknowledges that it was a (these days he is one). (with Roger Mudd, ironically a larly incensed - and justifiably

Some Press-wounds remain open, bowever. He is particuso-over the treatment accorded Amy Carter and Hamilton Jordan. In his view it was symptomatic of a Washington contempt for the Carter crowd so strong that the standard rules of journalism were berit. Yet Powell is frank enough to

A constant theme is bis anger

quent reporting, especially on television, centred nut on what had been achieved but on how the Press bad been manipulated hy the White House to give the impression the President had pulled off a miracle.

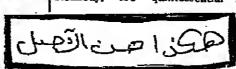
My nun first-hand observation supports the Powell view: the White House Press corps had become too dependent on the hand that fed it (it still is) to pick up a lot of the nuances in what they were told.

Not that Powell has any mdical solutions to the problem. More competition would help, as might tougher libel laws, but he is as averse as any journalist to the U.S. Government getting involved.

This month sees the centenary nf the birth nf Harry S. Truman at Lamar, Missouri in May 1894. The story of how this son On that occasion, a plethora highest nifice, taking mom the Middle Wast rose to M tous decisions for the post-

world, is told again, with adm able directness and a wealth Illustration, hy Robert Ferrell in Truman A.C. ment had been reached. Subse- & Hudson £12.50, 258 part tenary Remembrance (That

Mr Carter and those around him, outsiders who never sought to understand how Washington works. Carterites counter that it was the media's congenital inability to understand new phenomena, in this case a smart Southern president, that was the root cause of the problem. Reality is probably somewhere between the two, but Powell contrasts the treatment accorded to Senator Edward



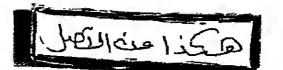
Jody Powell, who was President Carter's press secretary for four turhulent years, has made no altempt to produce a balanced account or defence of the Carter years. Instead be bas opted for a scattershot polemic clearly motivated hy his convictioo that the media hsd as great a role in the

Carter demise as it bas had in

The American media con-

tends that the fault lay with

Reagan's subsequent rise.



HOW TO SPEND IT

by Lucia van der Post

Expressions on a plate

I WOULDN'T have thought it Everything on view is for sale ceramics, easy to make much of a stir in and though the average price His wo pottery circles when you think works out at about £45 there are of the number of distinguished small pots starting at about £10, potters that Britain has given hirth to (Lucie Rie and Bernard Leach are just two names that dishes standing on their own leap to mind) hut Ivo Mosley legs which sell at about £200. did so just a month ago with his first ever exhibition at the tripods and howls. Crafts Centre in Earlham Street, London, WC2.

Those who missed that chance by the colours he uses-there to see the work of somebody are very bright blues, greens, taken up by the grand museums who has been described as "an yellows and reds, all often used aod galleries but I am in no alchemist in ceramics" may see in very atriking combinations. doubt that it soon will so those some 200 examples of his art He also uses very intense com- who want to buy carly, hefore in the terrace entrance foyer hinations of black (which Ivo his becomes a big name, should of The National Theatre in Mosley achieves with the rare do so now. London's South Bank. From uranium oxide as a pigment) If you cannot make it to The now until June 16, from 10 am and whites. Alt these are light National Theatre, ivo Mosley is to 11 pm from Monday to Satur- years away from the subdued always happy to receive visitors day his work may he seen en- sand-coloured pots most of us at his studio at 11 Lawrence urely free of charge

His work has a freshness and vivacity which breathes new life into the whole world of large ones ranging from £80 to £100 and there are some strange of his work is conveyed by the plate shown photographed be-There are also vases and lights, low (this particular one sells for £5a) hut our pink and grey

Those who see his work are cannot possibly convey the usually most immediately atruck glory of the colours.

His work has not yet been

associate with traditional Street, London, SW3.

POSTSCRIPT ALL those lucky people with conservatories like Anthony and Elizabeth Stanbury, find that flies tend to gather in the warmth might tlke to know that several readers have written in nifering solutions tn the problem. The most common suggestion was a piece of old country inre — apparently hunches of fresh mint kept in the larder are meant to belp keep flies away and one mendatinn was a tub of

miot in the conservatory. Another idea was to bave at least some insect-eating plants growing and readers reported much success with Trumpet Pitchers (that is, Sarracenia). Mr McBnrnie from Lancashire reports that be bought five "carnivorous" plants and now bas little trouble. He finds that Drosera seems the best for small midges.

Below left: Monica Flynn sells own designs and measurements Ascot, Henley or all the other hy the Swiss company of a wide variety of trousers, Alninit and cost £58. Worn with the trousers is a heautijackets and flattering overshirts of all kinds, which can he used fully-cut tunic or overshirt in to baild-sp a holiday wardrobe.

The tronsers in navy, white or

pots and bowls, vases and jade are made from 100 per cent was designed by the French dishes. Some nf the boldness polyester, are washable and company Manvela, £117. come in sizes 16 tn 24. They were made to Monica Flynn's

Below centre: For weddings, It Isn't cheap. In combinations

glamorous occasions to which larger ladies are just as likely in he invited as their slimmer sisters, there is a selection of polycolton. Again it comes in sizes 16 to 24 in while only and dresses with matching and quite slimming jackets. This particular ltem is meant fur a made in pure silk crepe de chine

of blue and white with jade signed hy the Italian irinimings or grey and white with red trimmings, it is £258. The jacket, hlack ur navy, is £237. while the Italian straw hat in white, navy, red or black, it £24. Below right: Finally, a hall high-fashion occasion and heing dress so glamorous that I was

Valditevere, in red silk taffeta (though it can be made to special order in black) it has a dazzle of fritIs around the shoulders and big, beautiful, hillowing sleeves to capture the eye where you want it to linger. In stock in size 18, to order in quite keen to know if it could larger sizes (orders take from be made in smaller sizes. De- three to four weeks), It is £490.



Big, bold and beautiful

ANYBODY feeling fat. unattrac- friends wore. I had to make do in the orind." tive and lacking in confidence with size 18 cross-overs and should pay a visit to Monica Crimplene tents. But though Jynn's charoning small shop at finding the right clothes was Si Sloane Street, London SW1. certainly a problem a bigger one there are very few attractive clothes for larger sizes (desplte "Designer cluthes in Generous was my own approach to being Sizes" is how she describes large. I kept feeling that my the fact that it is estimaled that about 45 per cent of the whole life was in waiting for the female population is a size 16 day I was going to he thin. 1 found myself refusing invitaor over) is the start of a vicious circle — because large people tions because I was on a diet, can't get the clothes, they don't feel good, so they lose confinot huving pretty clothes hevause when the diet worked 1 was going to be thin. dence and so they seem un-attractive. She likes to help

"The big step Is to come to make the large feel much better terms with the fact that you are about themselves. She makes are people leading normal lives large and tomorrow it isn't sure they have personal allen- nental designers) the news is shoes (another larger person's but just needing larger clothes going to he any different. Over tion and are made to feel they, preity bleak. Several of the problem].

yourself. Beauty is 70 per cent following all those rules about wearing vertical stripes-they'll She believes that the fact that just look like fat ladies wearing vertical stripes.

> She believes grooming is much more important for them than for their silmmer sisters and as a final warning adds "never squceze into anything too small-nothing is more fattening,"

For those who cannot get olong to Monica Flynn's shop or who cannot afford her prices ther clothes are mainly designer clothes from very good conli-D

Order Catalogue, you can get Fasoton Extra free of charge by writing to Fashion Extra, Bridgewater, Manchester M60 4AP for tel 061-832 3386).

Diarrings ov Celia Baker

It offers the chance of huying by mall, trying on in the privacy of your own home and sending them back if they don't fit or aren't right. The designs are a mixture-if you look carefully you will see some very attractive leisure wear, sweat shirts, tracksults and towelling separates, bras which go up to a cup which is unusual and

list. They pay £9.50 each for the meal (this must be a hargaln hy any standards) and £36 for the bottle of wine!

spoil

Is it not true that most of us, at some time or other, will spend what must appear to others an ontrageous amount on something of no practical use, something we could certainly live without, something thal can only he described as a real luxury? Should the mood or occasion be creeping up on you to indulge in such a same and colourful act, I have some culinary suggestions of the most delleious extravagent but nature.

Have you ever had fresh foie gras? Not paté de foie gras hut the raw goose or duck liver from France? (Foie gras is the enlarged liver of either duck orgnose, Duck is easier to find.)

I was introduced to foie gras by a food-loving friend who came back from Lyon with a whole goose liver (vacuum packed). He marinated it. cooked and served it to my husband and me. It was food for the gnds. Lat nnce set about finding out where, if at ail, one could buy faie gras cru in this country. After extensive enquiries and much searching. l discovered two sources, but not hefore I had heen told that it was illegal to import it raw and that I would have to buy it "micuit" (partly cooked).

If it was illegal why were there at least two places where could buy it quite openly? Loophnles in the law perbaps? I put many questions to the various authorities involved in the importing of food and eventually received official confirmation that poultry offal can be togally imported.

Raw fole gras will cost you something in the region of £1.25 an oz-but remember that this is one of the greatesl, most sought-after culinary luxuries inthe world, so you must expect to he prepared to pay for it. If you really love food and have that very special occasion to celebrate (a silver wedding dinner perhaps?) why not lash nut just this once and try it?

If ynu huy the whole liver cook, fry each slice in hot, vacuum packed from Boucherie fnaming hutter on hoth sides Lamartine. 229 Ebury Street, for hardly a minute (even less SW1 (01-730 4175) it will cost. you approximately £15 for 18 the bread which you have also oz of foie graa de canard. Or fried. Decorate with the grapes. Monsieur Jacques Bouguillon of Tip the juices from the pan Maison Bouguillon t01-328 over each portion and serve at 5442) will be happy to Iell you once. Alternatively, serve on a if he has an agent near you who can supply you with micuit hread. which is much more expensive, approximately 137 per lb; or he may even be persuaded to post vacuum-packed raw foie gras conard to you. Harroda alao the foie gras canard seils micult in jars, and would post

The following recipe is the one we were given, and you say? have to have the raw liver to be



FOIE GRAS EN TERRINE importers and wholesalers of

(serves at least 8) 1 whole foie gras cru; 6 fl oz port; sea salt and freshly milled pepper; 2 oz goose fat or butter.

Place the liver in a terrine with a lid, sprinkle it with salt good deat. and pepper (scant half teaspoon of each) and pour the port over. Cover and leave for 24 hours, LEG OF PORK WITH

turning from time to time. Preheat the oven to gas mark 11 truffles tapprox. 1 ozt: salt

4 or 5 (350 nr 375F). Spread the fat or the butter nver, the liver, which is still in the marinade, place it in a hain-marie Is roastiog tin halffilled with water | and cook it covered for four minutes to the 100 grams, that is roughly 20 mins. It should be light pink inside when cooked and it is better to undercook it slightly rather than overcook it.

Remove it from the bainmarie and allow it to cool completely in the juices in which it has cooked before refrigerating. When scrving, remove it from the refrigerator well in advance. Slice it thickly and serve cold, with thick soft white toast.

The following recipe is ideat for micuit, as well as cr0, should you have difficulty in finding the raw foie gras.

FOLE GRAS CHAUD (serves 8)

fole gras sliced lnta (miscuit or cru 8 slices approx 1. lb); 1 smalt wine glass of armagnac; salt and freshly milled pepper; approx 4 oz butter; 16 nr so peeled, de seeded and halved grapes; 8 thick slices of bread lightly bnitered.

Sprinkle the liver with salt and pepper and pour the armagnae over. Leave this for nne hour before cooking. To immoral!

for micuit), drain and place on hed nf spinach instead of the

Another item of great luxury and relatively even more expensive is the truffle, so nften associated with foie gras. Neither of the above recipes of butter per person. Beat the really need the truffle hut its eggs with the milk, season and really need the truffle hut its addition will turn it into food form the omelette, adding the fit for the most aumptuous of What more can I feasts.

caviar, truffles and foie gras, told me of a wonderful way to and the second second second cook pork. I tried it and it was sensational. I hought a

tiny pot containing three preserved truffles and it cost me £5.95 at the Gourmet in Lewes. Sussex but prices can vary a

TRUFFLES 6 lbs leg of pork on the bone:

and oil; 2 tahlcspoons port. Slice the truffles into small pieces and insert bits into the pork where it has been scored: push some bits in as far as you can. Rub salt and oil all over and leave to stand for three or four hours if possible. Heat the oven to gas mark 9 (475F). Place the pork on a rack in a roasting tin, put a mug of

cellence "By Royal Appointwater in the hase of the tin ment" above the door. and roast at the above tempera-ture for 15 minutes, then reduce Though we all know it as a to gas mark 5 or 6 1375 or purveyor of jewellery, silver 400F1, cook for 25 minutes to and clocks of high and excluthe pound and allow 15 minutes

sive quality, what is perhaps less standing time before carving or well-known is that behind those serving. Pour more water into the roasting pan if it appears grand doors is a whole host of services that even the most to dry up. When the pork is cooked modest of us might wish to take

there should be plenty of rich advantage of. Some 400 people dark-coloured congealed juices work for Garrard behind the in the roasting dish. Deglaze with the cooking water from sceoes, desigoing, making, repairing and restoring. whatever vegetable you bappen

to have cooked, boil fast to reduce and add the port. that is damaged, a piece of If you have any of this gravy jewellery you want altered, a left after the meal. pour it into clock that never seems quite a small mould and refrigerate. When serving cold pork, un-mould and place in the centre on time, then there is very probably somebody at Garrards

who could put that right. of the platter containing the carved cold meat. It makes the rara will polish, repair, match most delicious jelly imaginable. up or design silver. Whether you want a damaged bowl rerich, brown and aromatic. Maybe you now have some stored or wish to add (as did a truffle left over: what to do

recent American customers to with it? I think my next recipe a canteen pieces that malch the is probably verging on the originals or wish an original item to be made up frum TRUFFLE OMELETTE scratch, the silver workshops 2 eggs per person: 1 dessertcan tackle it all.

spoon milk (optional); 2 mushrooms per person: 25 much-valued service is Gar-rard's willingness to redesign much truffic as you can spare or have left over (not very and remake old pieces-all the much either way); 1! teadesigns, sketches and custings spoons hatter per person:

will be done free of charge, the sait and pepper. only charge is for the work. Slice the mushrooms and lewellery can be made up 15 truffle very finely and sweet customers' own specifications them together in one teaspoon and designs or else it can be copied from the old guard books that Garrard still relains. Pearls sautéed mushrooms and truffles as it begins to set a can be polished and restrung, pieces can be vatued and cars

little. Serve at once and revel (if an appointment is made Bob Campbell, managing in the sheer extravagant out-1 first) can be pierced. A facour-

a year stopped myself. I threw away the bath-She came to open the shop because she had had enough

room scales. I stopped being obsessed with food and I'm a of the clothes conventionally on whole lot hanpler. I've just offer to larger ladles. Large way I could ever he slim would fabrics like nne contons, since travely group. he to five on 500 calories a day and wools. She believes they group. for the rest of my life and I'm should be just as adventurous For those who have very little not going to do that. The with clothes as anybody else to spend try perusing the pages of Fashion Extra. Part of she certainly is ("six foot tail and wide to match" is how she describes herself) and has been ever since she was a teenager. not going to do that. "I was always miserable be- secret is to accept yourself as

cause I couldn't wear what my you are and make the hest of thin so there's no point in Great Universal Stores Mail

Back stage at

If you have a piece of sitver

Let us start with silver. Gar-

When it comes to jewellery a

what she is trying to provide but lovely though the clothes

indeed are, much more valuable

is Monica Flynn's own bracing.

Fat ladies, too, can have fun.

her motto. Fat ladies gn to

halls, to Ascot, can sail and go

to the theatre. In fact fat ladies

optimistic approach to life.

to do it in.

the Crown Jewellers

GARRARD, the Crown jewel- brooches made up in owners' lers, the shop with the rather racing colours.

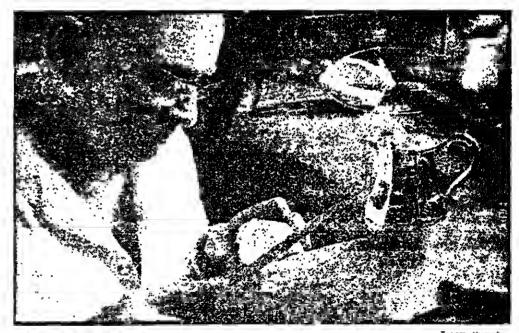
The clock and watch workdounting portals opening on 10 112 Regent Street, London W1, shop is one of the higgest and busiest there is. Whether it is is known, if only by reputation, a wristwatch or a graodfather to most of us. First appointed ctock, whether you bought it at the Crown jewellers by Queen Garrard or not, there will prob-Victoria in 1843 it has ever ably be somebody in the worksince been entitled to sport shop who will be able to put it that incomparable badge of ex- right

Finally, if you need engraving of any sorl-whether on glass, silver, silver plate or gold. Gerrard is expert at the job. Though these may be some of the crafts and skills that we all feared were dying Garrard reports that some of its craftsmen may be geiting on but there seems to be no shortage of young ones eager and anxious to take their place.

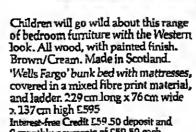
She makes no oones about the fact that her clothes are not cheap—she b ladles should believes large whole lot happler. I've just ladles should wear good more middle market and has accepted the fact that the only materials and soft pliable 115 in-shop departments in-

beiter shops catering for larger ladies seem to have able-a particularly nice look-cone under recently. There is ing striped cotton and polyester sone under recently. There is Magna which aims at a much shirt dress for just £10.99. Sizes all go up to 26, some up to -30. Another small, exclusive shop

specialising in altractive clothes, mostly in cottons and wouls, for larger women is at JOA Gees Court, Sassi. London W1.



George Oliver, a Garrard silversmith, making an oclagonal cream jug to match an existing set

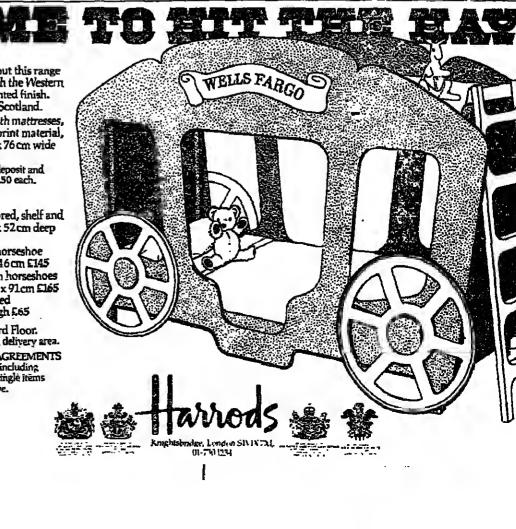


9 monthly payments of £59.50 each. Total credit price £595. Not shown:

'Saloon' wardrobe, 2-doored, shelf and hanging rail. 91cm long x 52cm deep x 130cm high £195 Two-drawer chest, with horseshoe

handles. 61cm x 56cm x 46cm £145 Shelf unit, decorated with horseshoes and horns. 81cm x 52cm x 91cm 565 Cactus' coat stand, painted Green/Brown, 152cm high £65

Children's Furniture. Third Floor. Carriage free within our van delivery area. INTEREST-FREE CREDIT AGREEMENTS with 10 monthly payments, including deposit, available on many single items over £100; see example above. Ask for written details.



Cannes-the good, the bad and the ugly

The most memorable off- Stroszek. screen image at Cannes last

ARTS

audience with an apple, has his arnducers who strew lunches and dinners in the path of criat such gastronomic bribery

Advancing his head hesitantly about to blow itself apart with vaults). The film is fantastic, inwards the Press conference hombs, or "irrational" primi- fuony and eerie. microphone, with a series of tivism, whose bizarre gods are And it's especially welcome

Bresson is right, of course: them the marvels of progress Bertrand tem at Cannes is a nest of in the desert shol in gorgeous and snakes. No sooner unlock your telephoto heat-shimmers than the awesome rustling and Morgonol and with its geologidished the world's first caplive white Australian cast. descendants in the modern film to venture as boldly into exotic- stereotypes: sad and silvery

and then an and scoff the as the English-speaking cast lunches and dinners. Iled by Michael Elphick and

rich desert defying bulldozers, and rainy roads, tumbledown brings off. bluster and bribery. The im- Conradian holels and hlitz. The usual cup of curios has muvable object of Abo mysti- krieg'd brothels; and at times been running over at Cannes, cism meets the hissing the new investigative leads fol- hoth inside and outside the

p2,

The Element of Crime. The Welles and Inree Luis Borges.

The movie's moot point, as files" he says in voice-over while year was that of publicity-sby ever with Herr H, is which is climbing down a 100-feet rope French director Robert Bresson madder: "sane" civilisation, into the flooded police station

tiny nervous recoils, as if he merely Peace and Continuity in a Cannes which has bad were approaching a live cobra. under another name. At times more than its share of Good (The moment is immortalised in to film's knockabout is too Behaviour movies: pictures this year's heet movie-about- didactic, as when the uranium which walk with skirts delimovies. Jurrien Rood and Leo bosses take the Abo leaders on cately raised above the muddy de Ener's The Woy to Bresson). a tour of the big city-to show pathways of avant-gardism, Tavernier's Un the microphone is a cohra. And --and lifts get sluck, automatic Dimmche à ln Compone is the indeed the whole publicity sys- doors don't open etc. But out kind of work that geta freely and faultily deacribed as "Chekhovian." The heartaches. your Press box each morning Jorg Schmidt-Reitwein (of Fota quarrels and comedy of a daylong family reunion - France, hissing of the day's hand-outs, cal crazy quilt of cone-shaped summer. 1912 - here unspool, piled so high that they slide anthills. Herzog finds his home- But unlike Chekhov (or even straicht out and strike you, from-home: where the impas- good Tavernier], where life is herald the day's biles and cares- sive, nobly brooding Aborgine all spiritual flux and people's ses in come. And even that old faces tell as much as the wild emotions change credibly and servent of Genesis, who hlan- grimaces and gestures of the compellingly from moment to moment. the characters here

The only other film at Cannes are all stuck in and with their ism has been Lars Von Trier's Grandad (Louis Ducreux), flighty Bohemian daughter tics. The critics shameless breed style of this Danish film is a (Sabine Azemal and stodgy that they are, scoff censorinusly madcap mating between Orson petilbourgeois son and daughier-in-law (Michael Aumon), Genevieve Mnich1.

Britain's Another Country Through this nest of reputes. Esmond Knight/ power through hravely attempts the imposserious art at Cannes every a murder plot as mathematic stule; to lend some brooding tear has to make a dash for the ally surreal as any Borges yarn. innigket to Julian Mitchell's innigkeit to Julian Mitchell's onen ground of recognition, amid holocaust chiaroscore gives and his path from Worner Herzng is a canny whose control lenses and ver- Guy Burgess and his path from enough showman to charm the tigo ancles recall the giddlest public school to treason. Mitchell wrote the screenplay nastiest members by Icalurine Symbolism and fanlasy dnn't and Marek Kanievska directs them in his films, his newest, wait shyly in the wings but with lashings of claustrophobic Where The Green Auts Dream, come charging straight out in darkness (one febrs for the has human snakes in abund- full make-up and costume. A future of the pupils' cyesight) ance: an Australian iranium- mule cart plunges whinnying and with performances keyed company trying to wrest sacred off a scuffle-torn dockside to a spoken-thought style which ground from the Aborigines, thomage to Eisenstein?); the only Rupert Everett's shamble-who sit tight in their mineral-landscapes encompass wrecked shanks Byronic hero fully

cism meets the hissing the new investigative leads fol- hoth inside and outside the irrespressible force of Aussie lowed by the battered detective Competition. Inside: Mario materialism, and Herzog stands (Elphick) take him into film Camus's The Huly Innocents by recording his best comedy not versions of a Glenn Blaxter from Spain, a robustly nulty warring manners since cartoon, ("I'm trying to re- romon fleuve about family life Francesco



Rupert Everett and Colin Firth in Another Country

voyage to Cythera from Greece. in which the Hetlenic helmer's slow-paced style (cf, The Trorelling Players) hecomes positively monumental in the tale of a Greek political exile relurning home.

Outside: Jorge Blanco's funny-forlorn Argie, in which a London stripper meets and inves an Argentinian expatriate during the Falklands War, and Judit Elek's mandarin Mnrio's Wedding from Hungary, scouting through Magyar history with a magnifying glass in the tale of a folk-hero's widow. And abeve all, outside the

Competition, there has been bustling Rosi's

on a foudal farmstead in 60s big-screen version of Bizet's Estramadura, and Theo Angelo- Carmon-yes, yet another pic poulos's exotic and exhausting about the fatal gypsy - in Placido Domingo and which Julia Migenes Johnson sing up a sirocco in dus:-hurnished Andalusian locations. Miss Jobnson especially, though the sound engineers have had to minutes on exotic gardening pull all switches to turo vess and 45 minutes on the terday's Lulu into today's Carmon, is a real screen disexpressions perfectly scaled to the comera's eve. Still in come at Cannes, new

films from Bellocchio, Wenders, John Huston, Woody Allen, Skolimowski, Satyaji: Ray and uncle James lyony. More news next week. NIGEL ANDREWS :

Haydn's Creation BY DOMINIC GILL.

at the Barbican with the English sis Every performance of Dic

Chamber Orchestra, Jeffrey Tate returned on Thursday to direct them, and the Pro Musica Chorus, in a lucid, poetical perlormance ni Haydn's. Die Schopfung. Not even the enthusiastic ministrations of a Klaus Tennstedt 1who gave Die Schöpjung on the South Bank a few months agol can entirely discuise the fact that between, its many high musical peaks Hardn's most famous nratorio also has its regular longueurs. glow.

As a coda 10 his Mozart series lighter, more delicete empha- Lewis's tenor was outstanding, warmly rounded, subtly coloured: he gave his big recitatives,

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Schöpfung, too. must come to accompanied recitative terms with the fact that nothing especially ". In rollem Gianze after the first five minutes even and "Gott schuf den Menschen. hegins to match the visionary with wonderful buoyancy and promise of the asionisbing vigour. Gwyone Howell was the orcheatral introduction: and clear, even toned bass; the lhat the very end of the work— soprano Teresa Cabili, not by ignoring the only trace of always at her case either in dramatic irony the text con- phrasing or inionation, was at taina, in Uriel's last solo words her best relaxed and forthright, (Bach would never have let such The Pro Musica Chorus, a ripe chance go hy)-is dra-hesitant in the first part, gained matically lame, a mere roseate, in confidence as they sang. By the end Tate seemed tired

Between whiles, and at the sincerely hope that he won't the lesser inspiration with a tor-rent of sparkling enlour; Tate's score bright, zestful illumina- strength for the ECO-for he is way, equally successful, is in tion-and was well served by a without doubt the best ronpass over them sweelly with a atrong trio of soloists. Reith ductor they have had in years.

but no, it was a lightweight

Politics and the day of rest

Another lonk al ft's Your World, Radio 4's Sunday morninternational phone-in: this week we had King Hussein nf lordan, and his inquisitnes spoke from all over the globe. Very interesting it was, too, though not optimistic about Sir Kenneth Berrill, did, and peace in the Middle East. But several more members of that I can't helieve that this is sen- exciting body of political sible programme-huilding.

The nid Sunday formula ran from The Archers, through Weekend (produced by the Woman's Hnur unit, who also unexpectedly produce fi's Your World1. Smash of the Day. The Food Programme, to the Last Sunday evening, news. pically enough, we had instalments from two serials, 45

and 45 minutes on the Crusades. I knnw I shall be told that worldwide variations covery: sexy, sparkly, juman, of the clock make it hard to humorous, and with quick alver , put It's Your Warld into the evening schedule; hut that's clearly where it night to be. where even the church-goers can hear it. Radio 4's increasing devotion to politics happens to be to my taste, but

I know I'm in a minority. Sunday morning is Sunday morning, at the centre of our world, our weekend, car-washing. lawn-mnwing. gin-and-innic and saddle-ef-lamb world. Even poses his own frustration at the

project with Clarke Dunham's Parliament isn't sitting, Meaning an disrespect for Curlew in Autumn, The Plant Hunters, Chur Mutual Friend or The World.

> sequent news is not enough politics for the day, Radio 3 last Sunday evening repeated a provokingly nustalgic piece

Routine Punctuated by Orgies. is an actor with little work and Orgies of work, naturally, a charming wife (Jennifer Hilary), whn receives him with thrugh we beard that his lordship liked to take his staff to hardly a cross word when 12 meals at the Mirabelle. Lord years after he left her, he turns Rothschild, alaa, could not up to stay the aight. Actually participate, but his successor, he's happier staying with Rothschild, alaa. could not participate, but his successor, Sir Kenneth Berrill, did, and Jacqui, a golden-hearted tart, who: is involved with rich Sir exciting hndy of political philosophers, not to mention Marcus Stein and gets mixed up in some kind of a blackmail pint. It seems promising stuff. some of the distinguished puli-The producer is Martin Fisher. tical figures who had to live with them. It was like a con-There was a good Afternoon trast between Bartok and Brahms, and nne couldn't help Play on Radio 4 nn Tuesday. directed by David Spenser. regretting that the Think Tank Hearing that it was about the had been emptied. Peter Hen- sinister politics of Chile, and sinister politics of Chile, and written by two Chilean exiles, I expected something chilling: nessy was the chairman.

Listeners still greedy fnr politics then had to wait until Monday mnrning, for an

RADIO B. A. YOUNG

account of the Ulster strike in 1974 that brought down the current proposals for powersharing.

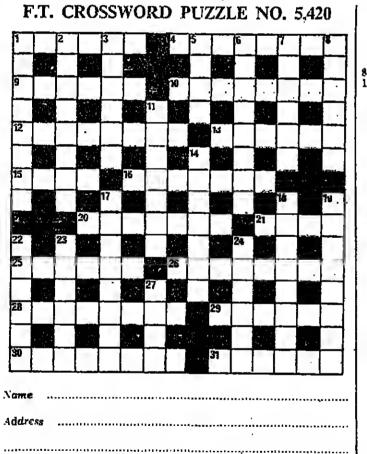
As if to compensate for sa much replacement of enter- in English, there seems little tainment by politics. Radin 2 reason why the announcements has blossomed out inth a six- at the airport should have been part serial. Cnst, in Order of Disoppearance hegan on Wednesday, and it was easy in scr English, another director's way at once that it was an inside of indicating foreignness. Bi once that it was an inside job. "What will you bave?" "Dry white wine." are the opening lines. The scene is the

BBC Club. "He's on the BBC 40-minute programme about the Rep." "Poor sod."

about the Central Policy producer at the Corporation. saying how well done it w Review Staff, described in The hero, played with much Derek Parker, and I ho Lord Rothschild's phrase, expertise by Francis Matthews, encouraged recruitment,

Arthur Kopil, the author of Wings, Indians, and Ob Dad, The End of the World in New York Fnor Dad, Mammo's Hnug Yeu in the Closet oud I'm Feelin' So Sad was given \$30,000 in drama- an impleasant arrogance by Hughes. tise a millionaire's fears about shifting the focus of the play nuclear holocaust. Knpi1 had trouble finding anything to block. The dramatic tension wright is that he shares the dramatise and so. ultimately, comes from a meretricious little made a play about the difficulty manocuvre whereby the fictional of writing about nuclear holo- playwright spends the \$30,000

caust. Nuclear holocaust comes in a off his mortgage aod therefore distant second in what is deadly has to write the play, a far cry about an evening watching Eud from the intentions of the ni the World, at the Music Box millionaire patron, as played in New York. Kopit displays with dignity by Barnard



The best that can be said for from East-West blocs to writer's John Shee as the fictional playaudience's embarrassment at what he as to perform. From the opening conceit that a playwright is like a deas soon as he gets it to pay

tective, Shea talks to the audlence standing with his legs far apart, awkwardly lighting a cigarelle in a hackneved Humphrey Bogart gesture. He

† Indicates programme

n black and white

BBC 1

6.20-8.25 am Open University.

45 The Saturday Picture Show.

oes through the motions of finding out about nuclear war in a boring sleepwalk that, un-fortunately does expose the America's nuclearholes ln defence theory (deterrence de-pends on weapons superiority so there can be no end to the arms racel hut makes the audlence cringe at the possihility of sharing any ideas with this jerk. Director Harold Prince ex-

BBC 2

\$3.15 Saturday Cinema Double Bill: "Lady Be Good" starring Eleanor Privell.

University. 6.55 Newa and Sport.

sleads.

-Spotlight Englisb

Regional News.

Sport: All other Regions — Sport/

set consisting of preity slides representing a variety of contemporary American interiors Our Mutual Friend or The In which the characters rattle World's Debote Sunday even-round like a tea set under the fing is the time for It's Your explosion. The one pleasure of t the production is the recent : If the two hours filled by Academy Award winner Linda that programme and the sub-Hunt as the playwright's agent, who gruffly but endearingly secures her writer's mortgage payment by getting him to finish what the audience is then forced to sil through.

Grumbleweeds Radio Show 1.

FRANK LIPSIUS Lord Thomas Dolby and Fire. 10.00-12.00 Olivia Peach. 11.30 London News Headlines followed by The Irish BM. 12.30 am Life in the Fast Lang

RADIO 2 and Night Thoughts with Rev Boiert Whyte. 6.25 am-3.10 pm Opeo Univer-sity. *215 Saturday Cinema Double Final, scheduling will be as fol-

thriller about an old man who devotes what should have been weck's holiday in Europe to investigating why his firmer pupil - he has firmer pupils all over the shop - has been arrested, without error a war-rant. The old man and the former pupil who helps him were decently played by Alan Dudley and David Timsnn, and the authors' Chilean names are Carlos Cerda and Omar Saa-vedra Santis, translator, Margaret Etall. When the Chilean characters talk to one another made in Spanish. At least no nne was asked in talk broken

At the end of this play, which was called A Tuip, a Sicord, n Stone, there was a Soclety of Authors, which cele-

It comes as no surprise that brates its centenary tals year. the author. Simon Brett, is a I have in declare an interest, former Light Entertainment so I must content myself by producer at the Corporation. saying how well done it was by The hero, played with much Derek Parker, and I hope it Derok Parker, and I hope it

A prize of £100 will be given to each of the senders of the first three correct solutions opened. Solutions must be received by next Thursday, marked Liassnurd in the top left-band corner of the envelope, out addressed to the Francial Times, 10 Cunnon Street, London EU/P 4BV. Winners and solutions will be great nert Sninrday.

| | ACROSS | 3 Fool — old one, perbaps (6) |
|------------|--|--|
| 1 | What sort of nose cao be | 5 Spur for a cad (4) |
| | ircated anew? 12-41 | 6 Hold back - classic thing |
| 4 | Jovful sounds when artist is | un the 8.45? [8] |
| | lost in orchestral shake-up [8] | 7 Plural concumutants of 13, as answers? 161 |
| 9 | To equip Merchant Navy | 8 Man rose and Iransgressed |
| | with missiles, etc., wealth is needed 161 | 16) |
| 10 | Nursery beef-stealer? (8) | 11 In France I joined mixed |
| 12 | Not cracked in this context | thoir its walls suffered (7) |
| | 18) | 14 Periodical spreading a net |
| 13 | Fruit from Ohio mountains | for a tycoon (7) |
| | (6) | 17 the of those who walked on |
| 15 | All hands boasled their | air" (8) |
| 16 | superiority 141 | 18 Food in cans (8) |
| 10 | eg, B (6) and A (in chopped mint) (7) | 19 SEN got me treated for a |
| 20 | Arnold Bennett's card with | carbuncie, for example (8) |
| | energy for organised systom | 22 End of part of sentence tol |
| | (7) | 23 Crown of India demolished |
| 21 | This spy does not look well | here (6) |
| | (4) | 24 lload of spinners on lookout |
| 2 S | Spanner to get Manx cat out | for cloth-sample (61 |
| 96 | of broken birdcage (6) | 27 Sure aign of a good swimmer |
| ĕŪ | Enquiry agents, of course (8) | 141 |
| 28 | Function of peacemaker is | Solution to Puzzle No. 5.419 |
| | put at risk (S) | Party and the second seco |
| 29 | Endless hard work at number | CULTUREMULTURE |
| | ten? Some people just sit in | rupes altringter |
| a n | it: (6) | TERSUNTA |
| 30 | Single journeys in them | PARAPET SINCERE |
| 37 | capilal losa in France (8) Breathe with differently and | |

31 Breathe with difficulty and gag 161

DOWN

1 Odd. funny magazine, but cordial (3-5) 2 Dld judge who followed elder in line (8)

11.00 Cup Floal Grandstand, in-rluding 1.00 pm News, Live from Weinhley, coverage of the build-up, the whole match, the presentation and the relebrations of the FA Lup Final between Watford and Everion, Match courmentary begius at 3.00. Racing from Newbury at 12.00 and 5,15 The Pick Panther Show, 5.35 News. S.45 Regimnal Variations, 5.50 Automan. 6.40 The Saturday Film: " The Lust World "starring Michael Rennie, Claude Raines aud Feroamio Shaw. 9.00 Laguey and Lacey. 9.511 News and Sourt. 10.03 Match of the Day, timmy fill introduces highlights of the FA Cup Final between Everion and Walford. Salurday Late Film: "Chato's Land " starring 10,55 Salurday Charles Bronson, Jack Palance and Richard Baseharl. REGIONAL VARIATIONS -Wales-5.45-5.50 pm Sooris News Wales. Scotland-10.37 am Film; "The Procheliffe Graod Pris." 12.20 pm Blue Thunder, 1.10 Cup Final 84.

First visit to Haupden Parkless theo two hours before the kick-off between Celtic and Aberdeen, 1.15 World Champtonship Sunoker. Highlights from the climax of the recent Embassy World Professional Snooker Championship between Steve Davis and Jummy White. 1.45 thup Fioal 84: Further reports from Hampden Park. 1.50 Supersport. A Supersport " relebrity quiz fur Cup Final Day. 2.30 Cun Final Sportscene: Live from Hampden Park, roverage of the build-up, the whole match, the presentation and the relebra-tions of the 99th Scottish Cup Final, between Celtic and Aberdeen plus highlights of the FA Cup Final at Wembley between Evorton and Walford. 5.45-5.50 Scorehoard. 10.05-10.35 Cuo Final Sportscene. Northern Ireland-5.45-5.S0 pm Northern Ireland News and Sport. 12.30 am Northern Ireland

News Headlines. England---5.45-5.50 pm Lnndon -Sport: South-West (Plymouth1

SOLUTION AND WINNERS OF **PUZZLE NO. 5,414**

Mrs J. F. Green, 14, Dolkeith Court, Vincent Street, London, SW1. Mr J. Smith, 96, Brookhurst Road. Bromborough, Wirroll, Mersevside. Air Commodore W. Lloyd-Jones, Wendorer, Welsh Walls. Clauestry, Shropshire.

History. 9.15 Saturday Review. 10.05 Polire. 111.48 News Summery. t0.50 Arena Special. "Milan Kundera-Laughter and Forgetting." Lamas. Forgetting." 8.15 The Val Donniran Music †11.35-12.05 am The Twilight Zone. LONDON 6.23 am TV-an Breakfast Programme. 9.25 No 73. 11.00 World of Sport-FA Cup Final Special: Welcome 10 Wembley - Dickie Davies sets the scene: 11.05 Meet the Managers-live link-up with Brian Moore, Howard Kendail and Graham Taylor: 11.15 Daris-The Holstein Pils World Champion Superrhallenge from Portobello Town Hall, Edinburgh; 11.40 Elluo's Jouroey; 11.50 Tarby's Celebrily Party; 12.00 Do-the Ball with Ian SI John and Jimony Greaves; 12.25 pm Tarby's Celebrity Party; 12.30 News followed by Australian Pools Check: 12.40 Wrestling: 1.00 Wemh les '84---ihe learns head for Weinbley Stadium: 2.15 ltarts-The Hnisteo Pils World Champion Super-challenge; 2.35 Wembley '84; 2.45 Abide with Me: 2.50 Here They Come: 3.00 Kick-off-uninterrupted coverage by Brian Moore with Ron Alkinson: 3.45 Half-lime with lan St Jobn and Jimmy Greaves: 3.55 Sarond Half; 4.40 Final Whistle. 5.10 News. 5.20 Clash of the Monsters. 6.00 The Grumbleweeds Radio Show. 6.30 Robin of Sherwood. 7.30 Just Amazing! 8.15 The Price is Right. 9.15 T. J. Hooker. 10.15 News. 10.30 Tales of the Unexpected. 11.00 Alfresco. CRADLE ASCRIDES A 2 2 S M 2 2 Z STODENT UPSTART M R C T S U

Ann Sothern, and at 5.00 "Young and Free" starring Erik Larsen. 2.00 pm Manscape. 6.30 The Making of the Opeo +2.304.35 Buffalo Blil. 5.05 Brookside. 6.00 Ear Say. 7.00 News Summary followed 7.10 Sky Cars and Flying Bed-8.00 1911: A Year in Musical Keith Joseph. 8,00 " Cervantes." 9.00 The Avengers. 10.00 Bacchanal. 10.50 Who Dares Wins . . +11.50 "Mr Moto's Last Warn-George Sanders Rohert Coole. S4C WALES 1.05 pm A Vieck in Politics, 1.45 Bacchanel 2.40 Cwpan Pel-Dreed Lloegr, 4.45 Certoons S.05 Yr Awr Fawr 8.05 The Sixtiss, 7.00 Where in the Viorid 7.30 Nnivgdion, 7.45 Mentrol Mentrol 8.15 Sidni, 8.45 Arolwg 9.15 Pel-Droed, 3.45 Survive, 10.40 Ir Tatasa & Worked Men, 1110 Cynhadladd 184, 11.20 Fasture Film; ' Clisis.' REGIONS 1BA Regione as London except at the following times: CENTRAL 11.30 pm Suger Genesis in America. Sugersters of GRANADA 11.30 pm The Late Film-George C. Scott and Stacy Keach in "The New Canturions," нтч 10.58 em HTV News. 11.30 pm The SCOTTISH SCOTTISH 9.25 am Sesame Stiert, 10.25 Happy Days, 10.50 Chips, 11.45 Scotsport Cuo Final Soecial-Aberdenn v Caltic 11.55 Gien Michael's Cup Final Cavalcade, 12.15 pm Inform Bowling, 12.25 News, 12.40 Statsport Quiz Final, 1.10 The Holatsh Pils Whild Chempion Superchallenge, 1.30 Inform Bowling, 1.50 Wrestling, 2.10 Oarts, 2.35 Cup Final Preview 2.50 The Big Match, 3.45 Half-Time, 4.400 The Big Match, 3.45 The Anal Whistle and Prasentstrons, 11.30 Late Call, 11.35 Casabianca. TSW 9.25 am The V/onderful Stories of Profesor Kitzel 9.30 Freeze Frame. 10.27 Gus Honeybun e Magic Birthdays 10.30 The Megic Micro Micro Anarca anticopy TSW Regional News. 5.20 pm TSW Regional News. 5.22 Clean of the Monsters. 11.30 Micsic Special—Kris Krietofferson 12.30 em Postecript. 12.35 South West weather. TVS 11.30 pm Jezz: Benny Carter. 12.00 Comedy Tonighi. 12.30 am Company. ADE RINGMASTER YORKSHIRE • 9.25 am Regional waether larecas), 11.30 pm Lou Gren). RADIO I a 00 em Tony Slaci byrn's Saturdav Srow, 10.00 Dave Lee Travis with the Redic 1 Roadshow at the Twickenhem May Fsir, 1.00 pm Who's Thing Girl' 151 2.00 Paul Gembaccini (S. 420 Saturdev Live (St. 630 in Concert 15), 7.30 Jenice Long with sessions from

CHANNEL 4 " The Fighting Sullivans." by Seven Days. 7.30 Linion World: An lo-depth examination of the issues behind the wave of selected teachers' strikes. including a report from Leeds, home ground of Education Secretary Sir Ticket for the Cup Final. ing " slarring Peler Lnrre, with John Carradine and New s.

عكذا حب التحس

N-B3: 2 QxN, or if P-K4: 2 B-B3.

RADIO 2 S.95 am Ozviri Jacobs IS1 10.00 Sounds OI The 60x (S1 11.00 Album Time IS1 100 pm The News Hudd-lines 1.30 Sport on 2: FA Cup Final Everion v Watlord, commeniary on the whole match frem Wcmbley-kick-off at 309 Scottish Cup Final, Abardsen V Cellic, commeniary from Hamoden Fark, 500 Sports Headines; 543 Classified Racing texuite 5:50 Last word from Wambley; 555 Cricket score-boatd, 6:00 Folk nn 2 with Jim Lloyd 7:00 Beat the Record, 7:30 Cricket Scores; The Golden Age of Vienna (S] B.20-8:40 Interval, frono Pradoc Talks about Vienna S.30 Beg Bend Special (S), 10.02 Sports Oesk, 10.05 Saturday Randezvous with Dave Gelly (S1 11.02 Racing Bulletin 11.05 Ken Bruce with his selection of mueic [S]. 1.00 am Jeen Challis presents Nightride (S]. 300-4.00 Country Concert [S1. 3 00-4.00 Country Concert [S]. BBC RADIO 3 a.00 am News a.05 Aubade (S]. a.00 Newe, S.05 Record Review (S]. 10.15 Stereo Release (S]. 11.15 BaC Sympaony Orchestre in Germeny, pert 1 (S) 11.55 Interval Reading, 12.00 Pert 2 1.00 News 1.05 Trios by Mozart and Beethoven (S]. 2.00 Orasmers of Dreams (S]. 4.00 | Solisti Vanati (S). S:00 Jazz Record Requests (S]. S.45 Crincs Forum, 6.35 Ceaer Franck organ music (S). 7.15 Heydn end Shosta-kovich (S]. S.35 My Faiher Hes A Large Beading House 8.00 Jezz at the Round House, pert 1 (S) S:S5 interval Reeding 10.00 Part 2, 11.15-11.18 Newe BBC RADIO 4

Round Houss, part 1 (S) 9.55 interval Reading 10.00 Part 2, 11.15-11.18 Naws BBC RADIO 4 7 CO am News 7.10 Today's Papers 7.15 On Your Farm 7.45 In Persoective 7.50 Onewn to Earth. 8.00 News. 8.10 Today's Peodis. 8.15 Sport pn 4, 8.48 Yestarday in Parlismont. 8.57 Weather: Travel 9.00 News 9.05 Braakaway 9.50 News Stand 10.05 The Weather: Travel 9.00 News 9.05 Braakaway 9.50 News Stand 10.05 The Weather: 11.30 From Our Own. Correspon-deni 12.00 News: Money Bos 12.27 pm I'm Sorry, I Havan'i A Clue [S], 12.55 Weether, 1.00 News 1.10 Any Quaa-tions' Inom Penge, London. 1.55 Shio-ping Forecast 2.00 News. 205 Thrity-Minute' TheAtra (S). 2.35 Medicine Now 3.05 Wildlife 3.30 Gloundswell 4.00 News: International Assignment 4.30 Onces Hs Teke Sugar' S.00 Rich Man's Olympics S.25 Week Ending, 5.50 Shioping Forecast. 6.55 Woether: Travel, Programme News 6.00 News: Sports Round-up 6.25 The Magic of Music, 7.05 Siop the Vicek with Robert Robmaon (S). 745 Beker's Doren with Richard Bater (S). 8.30 Sturdey Night Thastra (S). 9.58 Westher 10.00 News 10.15 The Countryston in May 11.00 EveningService (SI. 11.15 Count in Coasi. 11.30 In One Ear (S). 12.00 News. RADIO LONDON

RADIO LONDON

RADIO LONDON 8.04 em London Weekend 8.30 The Boxt Show 9.03 Inside London 9.30 Corridors of Power "Lobby." 10.02 All That Jazz. 11 30 Rohbie Vincent's Sslu-dey Show. 2.02 pm Broakthrough 3.30 The Greet Composers 6.00 Guideling S 30 Big City 7.30 Hold The Front Page 8.00 Lessem Ear S.30 Good Fishing 9.00 As Radio 1. 12.00-6.00 am As Radio 2

LBC 7 00 am AM with Pater Dealey 10.00 7 00 am AM with Phone-in. 1.00 pm Clive autors for the set of the s

CAPITAL RADIO

CAPITAL KADIO 7.00 am The Bresklest Show 10.00 Pick of ths Pops—Tske Two 12.00 Lova Song Seturday. 2.00 pm Afternoon Delight 4.00 Gary Crowley's Magic Box. 5.00 Greg Edwards Soul Spe-trum 9.00 Roots Jockars. 11.00 Forcion Aftern. 12.00 Midnight Spacrel.

CHESS SOLUTIONS

Sniution to Position No. 516 1 . . . RxB? 2 R-Q8 ch. RxR; 3 RvR ch. B-Bl; 4 Q-N5 ch. Q-N3; 5 Q-K7, Q-N2; 6 RxB ch. QxR; 7 Q-N5 ch, drawn by perpetual check.

Solution to Problem No. 516 1 B-R7. If 1 . . . RxB; 2 QxR, er if R-K2; 2 R-Q8: or if R-N7; 2 R-B7. or if NxP; 2 Q-BR, er if



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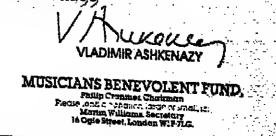


Millbank, London SWI

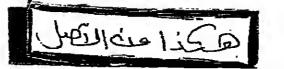
Admission [2 Monday-Saturday 10-5.30 - Sanday 2-5.30



in recent years. The vitality of this life depends upon the dedication and enthusiasm of thousands of musicions who work long and arduous days under conditions which are far from ideal. Furthermore, in case of filness or old age, many performers who have worked so hard for the benefit of all find. themselves poorly provided for. The Musicians Benevcient Fund does involucible work in helping to relieve distress, 👾



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LEISURE

RA Summer Exhibition: William Packer meditates on the canvases Pot luck at Burlington House

WHETHER IT is the Private View itself, or Varnishing Day, or the Banquet that marks the precise moment. one way or another it is the Summer Show of the Royal Academy that is held by cuslom to bring in the London Season, first stop in a gazetteer that will take us on through Etcn, Ascot, Henley, Wimbledon and Lords, at last to

Goodwood. Sull as ever, the Academy fixes the popular imagination in an oddly powerful grip, as though what it does in its sum mer term its somehow un-expected, eccentric, bizarre. We should be forgiven for assuming that we had grown used to it hy now: but no. In come the tele-vision crews, with their un-erring nose for human interest and eves blind to quality, minds elnsed to the thought that artists are normal people, that to send work in to the jury is no more than a reasonable professional hope against the statistical probability of disappointment.

But such lofty disdain is all very well, yet hardly becoming when critics too are not always inclined to he rational, or objec-tive, or fair. "Isn't it terrible?" we splutter into our Pirams: "Have you seen Gallery V this year? What a mess. What can the Academy be thinking of? There must be more in British Ari than this." Yes indeed, perhaps there is; and sometimes we are quite right to he so cross: but too often we betray incomprehension in indigation.

The real question to ask ourselves is simple enough: there have been 215 Summer Shows before, and we know the form. so really what should we expect? To condemn the Summer it could never be is implicitly to propose not its reform but abolition.

criticise, of course, and things to say. And at 1757 works on

The Chelsea -

Flower Show:

A fine spring

fine show.

has produced a

Arthur Hellyer

reports

BOLLINGER

Professor Carel Weight by Ruskin Spear

and too large at that. especially understand to be particular so given a submission of 12.139 decision. in Gallery V.

which is a little down on recent years. All open exhibitions are the creatures of their submis-But then again, by those private processes of the Academy by which individual members of the jury. or pairs sion and no hanging committee, however judicious and dis-criminating it may be, can hang at most, take over several rooms to be hung at their dis-cretion from the preliminary masterpieces it does not see. We may regret their absence selection 14.718 this year). that too, but no more than does the same luck and idiosyncracy Academy itself, and there is no have thrown up as distin-guished and well-hung a room case for particular blame. Responsibility, and praise, and of prints as I can remember blame, he rather with what is at a Summer Show (Gallery X). chosen: and here too we can and a most acceptable choice of say at once that of cmuse there drawings and water-colours (Large South Room). are some fairly dreadful things on the walls and floors of Bur-

My overall impression of the Academy this year is that it is quieter, less strident perbaps than it has sometimes been.

of its galleries before too loog — the Diploma Galleries perhaps, boldly sign-posted to encourage the ascent, or the large back room now occupied by the Orientalists.

To try to mark your card. given so large a field. is an exercise as pointless as it is invidious. All I will say is that the Academy continues sensibly to strengthen itself: the election of R. B. Kitaj and Tom Phillips as Associates will scarcely hinder this process. It is now no inconsiderable body of artists. and I do suggest you look closely at the members' work, which represents an extraordinarily wide range of activity and achievement and sets the tone of the show.

I give a few names at andom: Paolozzi, Adams, Tandom: Greenham, Tindle, de Grey, Blamey, Kenny, Stevens, Bowey, Philipson, Weight, Lawson. Camp, and of course I could go on. And of those members who died recently. and are given the customary memorial display. I would point you particularly to the

trees in bronze by Kenneth Ford, and a little bronze totom by Ainslie Yule: paintings by

Eileen Cooper, Barbara Rae, Deirdre Edwards and Rachel Budd in Gallery VIII: a portrait hy Haidee Becker in Gallery XI: paintings by Honston. Robertson and Evans in Gallery IV: by Brian Peacock and Elinor Bellingham Smith in Gallery III: water-colours by Chamberlain, Carol Fuiler. Sutherland and, two tiny ones at the foot of a screen, by John Kimpton and Janet Rogers, all



'Ruth' by Norman Blamey R.A.

FA Cup Final Trevor Bailey comes down on the side of Everton

If only both could win

HAVE NEVER been emotionally involved in any of the 25 cup fibals I have covered, as my club Southend United. who have just sunk almost without trace into the fourth division, have never made a serious impression. On the other hand, although technically neutral, I have until this year always had a preference for one of the teams, Like QPR or Southampton they might have been the underdogs. Or they could have heen like Spurs whose style of play had given me so much pleasure or like Manchester United in 1977 having lost in the previous year.

In seven eventful years Watford have climbed from the backwaters of the fourth division into the first, with a brand of football, which has some limitations but has brought them coosiderable success, finishing second in the first division last season, and now reacbing the FA Cup Final for the first time in their history. The remarkahle transformation from a league non-entity to a cup finalist has been made feasible through the financial support provided by their chairman, Elton John. He also appreciated that success on the pitch required a good team off the field. as well as on it. and he certainly picked a talented one. an efficient, shrewd and sensible manager, Graham Taylor, and a highly professional Chief Executive Eddie Plumley, plus the advice and experience of Bertie Mee in the background.

When England won the World Cup back in the middle 60s. using a basic four-threethree formation. it was inevitablethat most league clubs, not exactly famous for their imagination, would copy the method while Sir Alf Ramsey's next innovation the four-four-two Hursis, the wholesale seed system with its greater on emfirm based in Essex, bave comphasis on defence bas proved hined with Slongh Borough even mcre popular. Council to make one of the big For more than a decade spectaculars for which Chelsea Everton bave been overfamous. A major feature of shadowed by their next door this is a new compact coleus neighbours, and even though they are in the final Liverpool with deep red markings raised by Hurst and named Xenia are close to an incredible treble; the European Cup, the Field. The gaily coloured Salpiglossis Monarch Mixed is also Mllk Cup and First Division champions, for the third time on the irot. Van Tubergen have excelled In addition up front, Andy even their own high standards Gray will niggle away at everyhy bringing over 300 varieties hody including the referee and of bulhs, 40 of which were his enthusiastic persistency either raised or introduced hy makes him a continual threat. Although it is unlikely because the firm. The exhibit includes too much is at stake, plus the scarce variety of the little inexperience of Watford and Tulipa batalinii named Bronze Everton's fear of losing another Charm, the spiendid pink trumfinal, it could be a spectacular pet defiodil Salmon Trout and a match if both seams hit their comprehensive collection of top form. This clash reminds colour forms of Anemone me of a contest between a fighter with a knock-out punch hlanda, some which are seldom who must land it early to wio, and a very fit boxer who will triumph if the fight goes the full distance. Unless Watford score once or possibly twice in the opening 30 minutes I must CORRECTION fancy the more continuous pressure which Everton are likely to Farm rates exert and which should earn them the Cup.

But again we must face the question: what do we expect? To reduce the submission by a Show for not being something ratio of 1:7, given the sheer and certainly uncontroversial; scale of the exercise, inevitably which is not to say it is boring bespeaks a certain arbitrari- or at best undistinguisbed. ness in a collective judgment. Rather it is that the treats must Taking the Academy rather as a judgment much tempered by be worked for and searched it is, and as it has in essence the luck of the draw and per- out, which is a requirement always been, there are things to sonal idiosyncracy. Stumers given emphasis by the mass of and beezers, in a Scotch artist smaller works that makes up to say. And at 1757 works on friend's happy phrase, abound; the unprecedented total show, this year's exhibition is and a great many of them have Should the trend continue, the larger than it has ever been, been concentrated, by what I Academy will need to use more in the Large South Room.



new style was that gardens were new but is a magnificent form for plants and really in Britain, of H. steboldiana with large that bas been the guiding theme blue-green leaves. ever since. Simply remove or modify the few rather fussy beds on the lawn in the Amateur Gardening design and you are left with a sarden that would fashioned today.

oi seem in the least old-ashioned today. There are also backward looks the bighted Numerous varieties of in the Highfield Nurseries fruitand-herd garden designed by Rosemary Verey, a very success- many of the new dwarf rhodogarden maker and garden dendrons obtained by using torian. Il centres around a Rhododendron yak ushimanum fruit tunnel, a path covered hy as a parent cordon fruit trees planted on each side and trained to meet at the top. There are also fruit trees trained in Other forms, examples of the way in which the new dwarf plnm stock. Pixie, can he used to keep plum bushes small and also demonstrating the value of the new cherry, Compact Stella, for the same purpose. As usual the great marquee will be packed with exhibits. prominent in this display. some spectacular, some filled with unusual plants. I shall look with special interest al a hig collection of hostas staged hy Bressingham Gardens in a large exhibit combining dwarf conifers and other small shrubs and herhaceous perennlais. Hosta ventricossa Gold Flush has glossy green leaves suffused with yellow : Gold Edger has not got a yellow edge 10 its leaves as you might suppose but is yel-lowish green all over and so edging: Gold Standard has the severe rectangularity of the ing plants to the kitchen gar- yellow leaves edged with dark seen in gardens or at flower plot. Bressingham blue is not shows.

Notcutt's Nurseries have been inspired by the famous labur-num walk at Bodnant to create a tunnel of golden bloom as a major feature of their large

lilac, of which Norcutt have an unrivalled collection. and also

IT IS CHELSEA time again. The years so that the whole garden great spring show of the Royal becomes self-supporting and re-florticultural Society opens next quires a minimum of mainteo-

lington House.

Tuesday for private viewing by ance and renewal. Some plants Tuesday for private viewing by ance and renewal. Some plants members and on Wednesday, are growing in weather-proof Thursday and Friday will be earthenware planters made in open to the public. Opening China at the Ihsing pottery and time each day is 8 am and the finished in sculptured natural gates close at 8 poi except on clay ornamentation or a deep Friday when closing time is 5 blue glaze.

Then there are the three tiny All the omens are good. The Sunday Times gardens each spring shows held by the RHS made on a plot 12 fect deep and in Its Westminster exhibition halls have been well filled and 16 fcet wide and representing the lutle plots commonly found errace h

work of William Brooker in Gallery I. and to the bronze by the late Hon R. A. Joan Miro, in the Central Hall. But it is not an exclusive show for members only. so here are a few of the outsiders

to notice: prints by Ackroyd, Fairclough. Beer, Bliss. Valerie Thornton, Joanna Wright, Myra Clark, Peter Freeth and Harry Brockway: a church tower and

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Har nt tirst rate 19 111 gate Spring Show, held a month design competition was held ahead of Chelsea, broke all records for numbers of entrics. and the Liverpool International Garden Festival got off in a flying slart on May 2 when everything was ready on cue for the Queen's opening.

At Chelses it is heartening to see the way in which gardens are becoming much more varied and are tackling real problems faced by garden owners loday. The difficulty of expense, which planis. at one time threatened any experiment with new ideas, has been overcome hy finding sponors such as the Halifax Building Society, which this year has

engaged those two very original young designers Geoff and Faith Whilen to make a city garden. This is small enough to he a hack yard yet they have transformed it into a fascinating pasis of small trees and shrubs specially chosen by Roy Lancaster as heing lolerant of city conditions. These are underplanted with both spring and summer flowering houlds which could be left undisturbed for

and these are the three winners. The first, designed by David Mills, makes use of raised beds filled with flowers : the second. hy Lynne Jenner. is covered in gravel for low maintenance and plants have been chosen to grow in this; and the third, by Richard Baker, achieves the same aim of hard wcar and low maintenance by paving the area with quarry tiles hut leaving room for a few carefully chosen

Mso novel is the use, in a Daily Telegraph/Sunday Telegraph competition winning garden, of a percola with removable This covers a little canopy. paved terrace and pool which leads to a lawn surrounded by shruh and herhaceous borders. The desicn is angular, the planting generous and softening, contrasts which Lutyens and Jekyll frequently used when they rolin carden making aborated during the first decade of this century.

the 1983, 1951 and 1955 vin-

lages. Although they did not

take place in that order, since

torical order with the youngest

first, I start with 1983. It is the

latest viniage in which a great

deal of interest has been ex-

pressed, partly because it suc-ceeded the record 1982, one.

partly herause it was so large

itself and has resulted in some

contradictory pronouncements.

It is impossible in five even

ex-chatean prices, for as a I

it is customary to laste in his first.



Getting ready for Tuesday's openios

Embankment site to create a There is a raised pool contained by a brick sea; and a path which curves upwards beside a lawn to reach a carden house which is both utilitarian and a focal walls and the aim is to mask

Thorman Hun: list was much

loe shorter- nine wines-and

generally of less expensive wines, they can be mentioned

On the whole the lesser wines

seemed to lack some colour and

body and this applied at the

perticularly liked in the former

list was that excellent Bas-Medac, Fatache d'Aux with good

colour and fruit, whereas its

neighbour La Tour-de-Ey was

closed up and hard, but may

samples are not all that to-

are always reluctant to show

their wines before their prices

One 1

Ca-k

Johnston tasting 100.

well develop later.

Woolworth have used one of the sloping plots on the famous plot.

FOUR EXCEPTIONAL claret shire, who also showed some

lastings have taken place in earlier vintages. Together they London recently, representing offered about 45 wines. As the

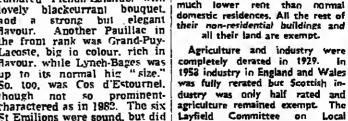
Amateur Gardening celetraditional English garden hrated its centenary on May 3 measuring 45 feet by 35 feet, and has made a Victorian garden that would have delighted its first editor. Shirley Hibberd, It is an example of what gardden historians call the "gardenesque." a style that led the point at the end of the garden. 19th century revolt against 18th There are well-planted retaining century landscape gardening neat in habit that it is useful for

which had banished most flower-





PHOSTROGEN, P.O. 42 CORWEN, CLWYD



should develop quicker than

recently stated its intention to duces a distinctive wine. allow the exemption to continue. It is too early yet to sum up the 1983 vintage, but the general view is that while it lacks the overwhelming richness of the 1982, those growers who dealt successfully with the rot that developed owing to very stormy weather in July There is however a good deal

Continued next week

1983 looks to be a good year for claret was Léoville-Poyferré, which in our explanation of the rating after making indifferent wine system last week we inadvertently included farmers' homes along for many years, has recently rejoined ' its second-growth with all other farm buildings as status. Its fellow St Juliens. being exempt from rates. in fact, the portion of the pununge which the farmers live are subject Leoville-Las-Cases and Ducru-Beaucaillou had more character and I thought the former had to rates. But they are "sympathetic-

ally " rated by the valuation officer who does not apply a full market greater depth of flavour. For me the best wine of all rental valuation on the grounds that farm prorperty would attract a in the tasting was the hugecoloured Pichon-Lalande, with lovely blackcurrant bouquet. aod a strong but elegant the front rank was Grand-Puy-Lacoste, big in colour, rich in flavour, while Lynch-Bages was up to its normal hig "size." So. 100, was Cos d'Estournel. though not so prominent-charactered as in 1982. The six St Emilions were sound, but did Government Finance in pot seem very exciting, except recommended that agriculture Figeac. very big-coloured and a mouthful of flavour from a should be rated as all other lodus try but the Government has chateau that nearly always pro-

and August and the exceedingly hot vintage that followed have made very good wine. so long as they did not make 100 much. of tannin, but not a great amount of acidity: so the 1953s

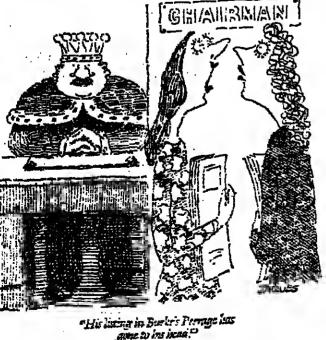
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BURNE'S PEERAGE



gome to ins incani." Burke's Peerage Publications announce the publication of their up-dated Peerage in Spring

write a number have not come Then came Andron hable. out, but from those that have. Elenquet. a less tough than usual St-Esteone. including Lafic and Moulon-Rothschild, it is clear that they The two wines on classedwill be about the same as for the 1982s, some a little more. The Bordelais will claim that growth level that showed par-Figural, a full-coloured, fruity owing to inflation this is in

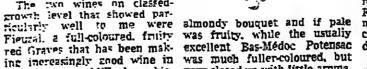
fact a reduction. Others aware of the size of the 1980 croprecent years, and l'Er.clos. a bigonly about 10 per cent less than the huge 1982 vintage-may be disappointed. There is, however, an indifferent spell. no doubt about the overall good In the more extensive Johnquality of the year, and the question most widely asked is whether the sustomers will buy

on pronour the third good vintage in 2 row. The two London tasanas of cask samples of these 1983s

mante of many of Bordeaux's were given by Nathaniel Johns here clarets. ston, the distinguished Bordeaux merchani, whose annual tastin here does a good deal to set the tone for Brinsh buyers, and left in the surnort-dominated clate, with the Graves, and Thorman Hunt of Monmosth- Merichan communet it had an medium colour.

WINES EDMUND

PENNINGTON-ROWSELL



very closed up with little aroma. coloured. very concentrated A good cru bourgeois, with oaky Pomerol that seems to have re- aroma and plenty of fruit was turned to form recently after La Bégorce Zédé from Margauz, while two second wines, Lacoste-Borie of Ducru-Beauston tasting there were as callou and Clos du Marquis of usual no first-growthy, as they Leo-ville-Las-Cases, were very well balanced and should be very good value when the prices

tome cut: but ciberwise a wide emerge. the classed-Comng 10 growths, I found Haut-Bailly, Among the lesser names, I the red Graves, a very well-Coulors, about the only Graves "bricky" arnma that I assothe 1982s. A surprise

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Saturday May 19 1984

The familiar nightmares

familiar cause. Financial strain

always what they seem: but we measure the difference between really knew that all along. The two very large and turbulent rise in U.S. interest rates, which is causing the general sense of overstrain, led to some blunt, unconstructive language at the OECD meeting io Paris, but that is no surprise either.

irrational war have suddenly tion caused when new models taken to sinking neutral ships. are introduced, has cut output and raised the possibility of a quite sharply. For the rest, we fourth oil shock, to put it no will have to wait and see. higher. In such circumstances it is no help at all that the superpowers are barely on not are an opportunity of a speaking terms. If the crisis kind for the markets, and after develops, it could raise some searching questions about President Ronald Reagan's confrontational style of foreign policy. The financial markets, which fear the unknown more than any known menace, do not like aoy threat to the President.

High risk

At bome, too, some familiar skeletons have been ratiling tbelr chains. Output is down, public sector horrowing last month was far higher than even the pessimists had feared, and the last trade figures were terrible. Against this background even the sharp recovery in re-only people who buttress their tail sales can be interpreted as bargatulug power with strike bad news. It has all been altogetber too much for the gilts market, despite the renewed strength of sterling (for the old-fashioned buyers' strikes (a trends.

Cool analysis is only of lim-

THE OMINOUS disturbances turn this chaos to advantage. we discussed last week have Assuming that the damage is emerged into daylight since limited to the Gulf, a cut-off of then, and their causes are fami- supplies would make little difliar: as with other midnight ference in the short run, and noises, they seen less alarming would be survivable, with some once they can be assigned to a discomfort, in the long haul. The home scene is another has finally pushed Continental matter. The markets are too Illioois, once reputed to be the used to bursts of bad news over most conservatively-managed of the past decade to show much American's big banks, into the alarm over the latest batch; American's old banks. Into the alarm over the latest banks, indeed it is far from clear at Bank shares have fallen this stage that there is any bad worldwide, as markets remem-ber that bank assets are not trade figures are numbers which

streams, jumpy by nature. The output figures are disap-

pointing, but two known factors go quite a way to explain them. The coal industry is on strike and the motor industry, despite Meanwhile, alas, these tenuous worries lave heen over-shadowed by some very real ahead of itself. Stocks ara ones. In the Gulf the com-reported to be excessive, aod hatants in a seemingly endless, this, together with the disrup-tirrational war have suddenly tion caused when new models

> will have to wait and see. However, waves of bad news. whether it means anything or some months in the bull ring we are being reminded what be answered:-

performing bears can do. The oranagement of Continental Ullinois blame their current problems on baseless rumours, and probably deserve the benefit of the doubt until the facts averted by more decisive action are more fully knowo. Bears on the part of the U.S.

can make a lot of money out of alarming rumours, and some of those in Chicago have sharp teeth and claws.

In the boad market bad news produces a shift in the balance of power: a previous sellers' market can turn almost overnight into a huyers' market, and trade unionists are not the only people who buttress their action. In both London and New

York we have been seeing some worst of reasons—oil fears), relatively novel experience in Equities too have been weaker New York, and not seen for than the indices suggest, with and BTR bucking the symptoms are to be seen not

only in weak markets but in the Cool analysis is only of lim-ited help in responding to the more alarming of these develop-money markets, we tend to see ments. We live in a high risk a bulge in the broader measures world, and Iran and Iraq seem of the money supply. These a good deal less likely to be guided by a rational assessment force the inflation fears that force the inflation fears that

CONTINENTAL ILLINOIS' FUTURE The rumours that wouldn't die ig

By David Lascelles in London and William Hall in New York

BANK, they say, is like an upside down pyramid: a majestic act of gravity defiance, just so long as the air is still. Unfortunately for Continental Illinois, the U.S.'s ninth largest bank, it was not just a

breeze but a positive gale nf bad news that bit it this week, forcing the U.S. authorities and fellow banks to mount the largest rescue operation ever seen: \$7.5bn package of loans and new capital, plus a pledge by tha Federal Reserve to stand by the bank until it can sort itself out.

This is more than double what the world's big banks will bave to put up this year to bail out Mexico, one of the largest of the Third World debtors which -ironically-was supposed to pose the gravest threat to the, world banking system. But it seems to have worked.

The devastating rumours that triggered a massiva run on Continental have died down, bank stocks which slumped on stock markets all round the world, bave steadied, and-most important of all-Continental's doors are still open.

Nonetheless, if the banking world bas escaped what would undoubtedly bava been one of the worst financial shocks since the war, the saga of Continents] is far from over.

Continental's ultimate fate has yet to be decided: It may never survive the damage done As its financial problems have to its image and balance-sheet

mounted, it has turned increasin the last few days and msy ingly to the overseas markets bave to be broken up or mcrged. for funds and by the end of Several questions also need to March some \$18bn of its \$28bn of deposits was being raised through Continental's network · How did Continental, only years ago considered to be among the best-run banks in the of overseas offices in the world's major financial centres. As long as Continental could U.S., come to be a stretcher

case ? • Could the crisis have been retain the confidence of the international banking community all was well. But jast week that confidence cracked. Rumours strenuously

which frightened off depositors

and sparked off what all ban-kers dread most - a run on the

suthorities ? Does the fact that the Fed stepped in mean that it will denied by Continental - began necessarily rescue any other big bank that gets into trouble ?

The crisis bas its roots in the The mounting crisis huge losses Continental suffered in the summer of 1982 through showed the awesome the collapse of Penn Square, the the Oklaboma bank through which it had made several power of rumour hillion dollars' worth of had enery loans. Penn Square had been packaging energy loans to circulate of deeper troubles.

for other banks, but Continental never properly checked their quality. That not only shattered the bank quality image but left bank. it struggling to repair the

damage. Continental ls more vulnerable than most banks to a loss Continental funds itself beavily because of its difficulties of confidence, a fact U.S. bank regulators bave been uneasily aware of for some time. Barred by local Illinois laws from on the U.S. market, S3bn In deposits matured this week, and

tion of which I have personal

experience, and which could he

adopted for other elderly

A few years ago I was much exercised in my mind over the

problems of a friend who

owned her bungalow, but bad

only a very small income and

no capital reserves whatsoever.

She had not reached the age to

benefit from commercial schemes. An extra large elec-tricity bill or the need to carry

out some minor repair to ber

property was for her a night-

mare. The solution we reached

share in her bungalow. I take no responsibility for its up-

keep, and my friend lives

exactly as she bas always done.

On her eventual demise, I or

my family will receive the

same fractional sbare of the

proceeds of the sale of the bun-

galow, which will mean that my capital will be enhanced by

whatever percentage increase

has occurred in its value.

forgo interest but my capital

is modestly protected against inflationary erosion. If my

I hope this suggestion may

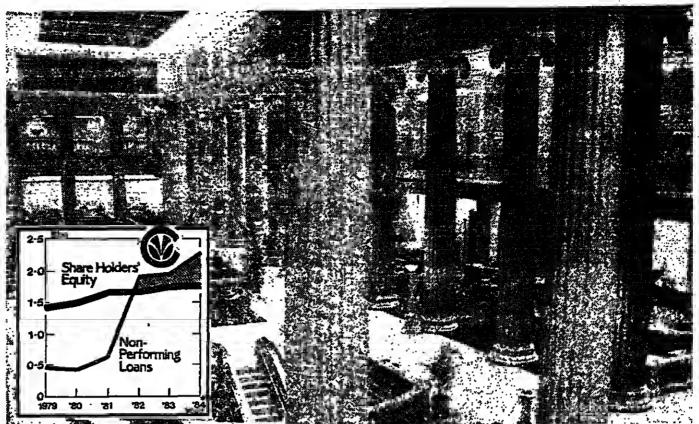
he as belpful to other elderly

people as it undoubtedly has

been to my friend.

was that I bought a fractionsl

bouseholds?



Continental Illinois' neo-classical Chicago headquarters

requiring around \$5bn a day in Taylor, the chairman, the bank it had withdrawn deposits overnight funding. I lost a total \$6bn before from Continental-again an unhaemorrhaging staunched.

the

though, is that they refused to die down even after Mr Todd Conover, the Comptroller of the Currency and the too U.S. bank

from the highest level-Mr Paul Volcker, the chairman of the Fed. Not only is he a more powerful

Volcker felt the traditional re-luctance of U.S. government

dangerous precedents. The first ald package of \$4.6bn arranged solely by banks Each day, hundreds of millions of dollars, on bad days \$4.6bn arranged solely by banks billions, had to be paid out to last Monday dld not work. On depositors. In London, where Thursday the Fed had to come itself to the rescue with a much bigger package that firmly establishes the Fed as the bank's saviour as well as supervisor. the bank could only persuade

this as an opportunity to pick up a large banking business on the cheap, despito the ill-started Crocker acquisition by Midland Bank. The French and Japanese, who have relatively small U.S. businesses, might be interested. The British are already there, and the German banks have scaled back their international ambitions.

Wheever buys Continental and it could be a non-bank such as, an insurance company ---would be in a strong negotiating position, but would also have to have the stomach for the largest banking transaction ever recorded. But there are less obvious

and more intriguing possibillties too.

Continental Illinois is loosely referred to as a bank, but it is In fact a holding company with several subsidiaries of which the bank is only one, though by far the largest.

far the largest. The rescue package supports only the bank, which opens up the possibility that the rest could be hived off. It would in-clude a leasing company, a venture capital company, a real estate company and the London merchant bank-the makings some people think of a highly i entraprenurial group with a strong chance of success. Another alternative would be

to pack all the bank's non-per-forming loans - \$2bn worth, into a separate subsidiary and purge the Continental of its problems. That way, the sub-sidiary would become a high risk investment for pcople willing to gamble on the future of ailing companies and debtplagued LDCs. :

Yet another possibility might be management buy-outs of the more visible bits of the group. which would enable Continental to realise some capital. There are people within the bank, it seems, who view Continental's predicament as an opportunity

rather than a disaster. But though the Fed has promised help as long as it is needed to work something out. time may not be on Continen-tal's side. As this week's rumours showed, there will be constant speculation about the commercial bank's readincss to lice up to their part of the package, particularly if. Con-tinental's horrowing needs

not ease off quickly. The Fed may also come under growing political criticism fur its role in the affair, and may find it bard to justify pouring money into Continental opce the sense of immediate crisis begins to evaporate. Neither the Fed nor the banking in-dustry can claim to have an impressive following in Congress. Bankers at Continental are mounting a big camnaign to perbanks over rescued put together, the task of finding a partner

suade their clients that they are not about to pell out of the loan

was usual public statement. The Bank of England nevcr The mounting crisis showed the awesome power of rumours tinental officials at their The back's first mistake may bare been to comment on them that been to comment on them that been in daily contact. Had Continental's local

regulator said they were groundless. With hindsight it might have been better if a firm statement of support had come early on

powerful figure than Mr Conover: the Fed also has billions of dollars to throw at bank crises which the Comptroller nelwork together would have does not. However, it appears that Mr

officials to involve themseives other ways, not least by forcing has said he is looking for a In the private sector. Bailing up interest rates in the markets merger partner, but this is not out banks is not only highly un- where banks fund themselves the only possibility. out banks is not only highly unpopular politically, but can set

The threat of Continental's case is exceptional. stright ea

commented publicly, but Condifficulties got much worse, the Bank could have been forced to act. Under the Basie Con-

cordat which sets out the role of international bank super-visors; the UK suthorities are responsible for the liquidity of Continental's merchant bank in London, Continental Illinois Ltd, which is a UK bank, Continents) Bank's branch in London, though, is the respon-sibility of the U.S.

The delicate lhreads that hold the international banking criticism over its been broken if Continental had role in the affair been unable to repay deposits placed with it by other banks. But the crisis was infectious in where banks fund themselves-Traditionally, the U.S. authorities have preferred to

The Fed will be keen, of course, to quell the idea that the rescue sets a precedent for all banks that get into trouble: it believes, like most regula-tors, that the market provides the best discipline. The crisis has come at a time when the whole banking system is vulnerable. so it can argue that the

the action

But depositors do not look at these figures when panle develops: they just want their money back. Even now, shored up by the Fed, Continental's capital strength is little consolation. But what kind of future does Continental have? Mr Taylor

Bank of America.

corp.

Phote: Glyn Genin

when the crunch comes. Des-

pite its billions of poor quality loans, Continental is one of the

better capitalised large U.S. banks: dollar for dollar it bas

a stronger underpinning than

most of the big names like Citi-

The Fed can expect

keep an ailing bank alive by

merging it into a healthy one, and this may well be the out-

come they want for Continental.

But since the Chicago bank is

bigger than all the other U.S.

ls daunting.

Within the U.S.,

Chase Manhattan, and

of their own interests than, say, may have started on account of Mr Arthur Scargill. The one oil price fears, or worries that limited comfort here is to relimited comfort here is to re- the Fed cannot fight infistion if member first that nobody anart banks and debtors threaten to from the combalants has any go under. These self-feeding interest in anything except re- fcars are an old story, especstoring normality-the risks are fally at this time of year. Did too high and the rewards too somebody say "Sell in May and by the least well-intentioned, to optimistic view, it's too late.

Trade union objectives

From Mr A. Smithers Sir,-In view of the many claims by unions for special rights and privileges it should remembered that trade unions arc private organisations of various sizes, created and financed by their members and exist solely for the boncht of their members.

They are in no way part of the Government. They are noi, and cannot he expected to he, in the slightest way responsible for the state of the economy or the prosperity of the country. The reason for their existence is to fight and fight for more and more, for ever and ever, for their members.

Any trade union leader that | Baywater Road, W2. ever puts the country or the economy hefore his members interests could be, and should be, removed from office. That is not his job, he is not paid to work for the Government. When they strike they usually boast daily of the havoc and destruction their action is having on their industry or the economy. The objectives of trade unions are rightfully and almost colely selfish. We must never forget this.

A. F. Smithers, Friors House,

39-41, New Broad Street. EC2.

Georgetown defence

force quiet From the Guynnu High

Commissioner Sir, — Hugh O'Shaughnessy

writes (May 15) that unrest is reported from Georgetown among the Guyana defence force.

I have recently returned from Georgetown after intensive and substantial consultations during which I met with senior officials of the Guyana defence force. There is absolutely no truth to this claim about uorest in the defence force. Neither did the correspondent advance any evidence.

Apart from other claims, there are also errors of facts. Hamilton Green is not the Minister of Agriculture. Nn U.S. diplomat was expelled in May 1983. Alter an earlier veto available. U.S. Administration, the

in January 1984 the Inter American Development Bank approved a loan of US\$42m for agricultural purposes. There was never an application for a \$10m loan.

Recent events, particularly in the Caribbean, have bighlighted a concern for the national security of small states. There is also a deepening dis-

quiet among third world states about the solverse effects of misinformation and tendentious claims of this type in the media of the developed states on both their national security and economic development. Multilateral financial agencies and potential investors are often influenced by reports of this ty pe. C. L. Joseph 3 Palace Court

Elderly owner occupiers From Mrs E. Caulcott Sir.—In writing of the finan-cial problems of Miss Saltwater (May 12) Arthur Sandles enters a field which can only become of increasing import-ance. It is abundantly clear from extrapolation of existing statistical information that the

elderly owner occupier is one of a growing group, and a group containing some of the lowest income households. The retired couple or single friend eventually needs a person may fully own their further injection of capital. I

home, but hardly be able to ahall purchase a further share live there. Trading down may not be a practicable solution of her bungalow. because many owner occupiers let their property deteriorate before facing up to the real

problems of reduced income, (Mrs) Evelyn Caulcott. quite apart from the high costs 7, Bective Road, SW15. of moving. The commercial schemes as well as having the For London disadvantages described hy Arthur Sandles, are only read Leeds possible at ages well over From the General Secretary,

normal retirement. They are no use at all for those whose Notional Union of Toilors and marginal income comes from Garment Workers social security. Sir .- The study in the shifts in the geography of trade unions by Doreen Massey and The plea in the article on Miss Saltwater is for the im-Nicholas Miles reported in poverished elderly to discuss your labour columns (May 8) their financial problems with

other members of the family is an interesting examination of the changes that have taken from whom help could be forthcoming if capital place in traditional industries were in the period since the war, May I offer one possible soluand the problems that such

depositors to "roll over" or reways been beavily reliant on deposit \$500m of it. The \$2.5bn larly worrying because of the firmed — if indeed there was the volatile wholesale money shortfall had to be funded by delicate state of the inter- ever any doubt — that the U.S. markets for funds. Bankers the rescue package. national banking system: the will never allow its big banks

changes pose for trade union

It would be a pity therefore

to see the study devalued by a

small but significant error in

the information relating to the

National Union of Tailors and

Garment Workers. In 1951.

says the study, nearly half the

NUTGW's members were in London, Leicester and Msn-

chester. This should obviously

read London, Leeds and Mancbester, as all the supporting

information in the study makes

Leicester has, of course, long

been the established centre of

the hosiery industry, but my

colleagues in Leeds who made

such a contribution to building

this union in the immediate

post-war years would. I think, rightly object to seeing their

city supplanted as the heart-land of the clothing industry

during those years.

16, Charles Square. NI.

From the Group Chief

Executive, Economic Forestry

Sir.-As a forester with

strong Scottish links I am

saddened by what appears to

be a misunderstanding by Mr P. Burns of Glasgow (May S) of

your editorial covering the sub-

Within one hour's drive of

forest, the largest mutiple

ownersbip private forest in Europe extending to over 30,000

the premier business and

industry award for its unique

contribution to the countryside,

evidence enough that well

managed forests are considered

to understand the countryside. Without this forest the local

community which is sustained

ject of national forest policy.

Alec Smith.

Creating

forests

Group

organisation.

clear.

refer to its as a "purchased money bank." Instead of having asked to "break" depositsthe cushion of a relatively stahle withdraw them early. Continen- both adding to the strains, suffer, as Continental's must be retail deposit base to finance its tal felt obliged to honour these operations, like the UK clearing requests because to refuse too high and the rewards too somebody say "Sell in May and operations, like the UK clearing requests because to refuse to the crisis was highlighted Another lesson from the low to justify any attempt, even go away". On a reasonably hanks. Continental Illinois is would only have made things when the Bundesbank felt crisis is that the basic strength always io the market for funds, worse. According to Mr David obliged to deny rumours that

Letters to the Editor

The international dimension

John Campbell.

M. Rittner

he rescue package. Corporate customers also LDC debt mountalo, and the re- to fail. though that is not to sked to "break" deposits— cent rise in interest rates, were say that shareholders will not regretting today.

of a bank counts for little foreign banks who might see

didates like Clucorp. Bank of Recoussine, head of the Euro-America and Manufacturers pean area, claimed last night that business "has held un sur-Hanover Trust have their hands full with recent large acquisitions of their own. Anyway, Continental's business overlans with theirs, and a lot of it would be duplicated. Which is why next few weeks will speculation focuses mainly on realised.

prisingly well," and he hoped the rescue package would enahle his bank to clean up a balance sheet more quickly. The spux are whether these hopes will be

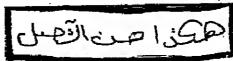
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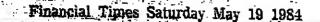
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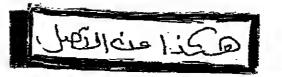
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LONDON STOCK EXCHANGE REVOLUTION Fight to hold the club together

By Barry Riley, Financial Editor

Knight, chief executive of the Stock Exchange, but this week it might have been any of the top officials or leading council members of the exchange.

A substantial proportion of the rank-and-file membership of the Stock Exchange has, nevertheless, yet to be convinced that it is time to end the rigid division between brokers (agents who deal with the public) and inbbers (specialist market makers whn can only transact husiness with brokers and are not allowed to approach investors. directly. This single capacity system has been in force for some 70 years.

We are not convinced that the abolition nf dual capacity has to follow on from the abolition of fixed commissions," is a typical comment from a Midlands stockbroker: "Most of my partners are sceptical."

It was in an attempt in bridge this gulf of understanding that the exchange's chairman, Sir Nicholas Goodison, braved a largely frosty reception from some 150 members at an unofficial meeting held in the City of London on Wednesday evening. The Stock Exchange Council

is now well and truly generating the "wider public discussion it asked for last month when it published a document setting the outlines of a new structure for the stock market.

To outsiders the issue of single or dual capacity might seem obscure, but to many of the 4.360 members of the exchange it is dynamite. In effect it is all about whether the existing, relatively small and specialized firms should ba allowed in grow into multi-headed securities houses which might become part of major banks and financial services conginmerates, both British and

foreign. In a very real sense the Stock Exchange is undergoing a revolution. The process is bound to be painful, and it is exposing wide divisions within will take the opportunity to the membership. Various group dump their commitments to ings display surprising making markets in second ignorance of each other's liners. affairs, and with ignorance can "The jobbers have always suspicion. The main antagonisms can be summarised as followed. The biggest volume sto Country v town. It is only one country broker.

1.

Weekend

"DUAL CAPACITY is in-evitable. It is pure pie in the sky to argue that it can be avoided." The speaker was Mr Jeffrey time was that they would be time was that they would be granted free access to an active central market. It was particu-larly important that proper competitive, quotations should be available in the second line stocks in which markets often used to be made locally, and in which country brokers are often particularly active on bebalf of their private clients.

Now, many county members are suspicious that the Stock Exchange is going back on this commitment. They do not believe that enough new market makers will put themselves forward to run markets in second line stocks once the presont dealing system is scrapped. Stock Exchange officials agree that there could be a difficult transitional period. Gaps could appear in the coverage of market if the dealing system is abruptly changed — according to the present timetable, by the end of 1985.

So it looks as though the Stock Exchange will go some way to-wards meeting the country brokers' fears — which are shared by some of the smaller London firms. On day one the new system may only apply to the top hundred or so stocks, and would then be gradually extended throughout the list. • Brokers v jobbers: Brokers often know surprisingly little about fobblag. There is little movement between the two classes of the membersbip. A lot of broking firms are therefore highly reluctaot to become involved in market-making, a skill which they have no experience of, and which would require large injections of nutside capital.

Like almost all small businessmen, most stockbrokers are uneasy about the idea of selling stakes to outsiders. It might mean they would lose effective control over their business.

June 1982 At the same time, they fear Nov. 1982 that the existing jobbers, when Nov. 1983 they turn into broader securities Nov. 1983
 Dec. 1983
 Jan. 1984
 Feb. 1984 operations under the new rules. March 1984 March 1984

complained that it is difficult to make money out of any but April 1984 April 1984
May 1984 the biggest volume stocks," says



Sir Nichnlas Goodison, Stock Exchange chairman: braved a frosty reception

fioancial services group, for an eventual £25m. This amounts

For the time being, bowever,

Stock Exchange rules prevent

Laing from selling more than

a 29.9 per cent stake for £7.5m.

Recently Sir Nicholas Goodison's own firm, Quilter Goodison, revealed that a

similar 29.9 per cent participa-

tion was being arranged with Skandia, the Swedish insurance

obtained from the jobbing Laing and Cruicksbank, which fraternity. For example, Mr ranks about number of Brian Winterflord Brian Winterflood, managing director of Bisgood Bishop, one of the top five jobbing firms, insists that "jobbers make a lot of profits out of second liners." He should know. because to an average of nearly fim Bisgood is the leading operator for each member shareholder. in the Stock Exchange's secondtier Unlisted Securities Market. • Big brokers v small brokers. The large broking firms are urgently negatiating tie-ups with all manner of outside including clearing partners, banks, merchant hanks, insurance companies, financial conglomerates and even the odd industrial company.

THE ALLIANCES

group.

Stakes in Stock Exchange firms Security Pacific-Hoare Govett RIT & Northern-Kitcat & Aitken Citicorp-Vickers da Costa Mercury Securities-Akroyd & Smithers N.M. Rothschild-Smith Bros. Charter Consolidated-Rowe and Pitman NatWest Bank-Bisgood Bishop Bardays-Wedd Durlacher, Mordaunt Barchys-De Zoete & Bevan Samuel Montagu-W. Greenwell Morgen Grenfell-Pinchin Denny Skandia-Qulirer Goodison Mercantile House-Laing & Cruickshank

So far, five other firms in the top 20 have selected their partners. Nearly all the releague table, announced that it mainder, it can be assumed, are was selling itself to Mercantile House, the rapidly-growing busily negotiating. The sight of the big brokers

doing such lucrative deals is provocative to many members in smaller firms. They fear that their own interests may be trampled underfoot as the major firms scramble to gear up for the coming revolution.

Words like steamroller and bulldozer are much in evidence as the members of small firms criticise many council members for having too much of a rested interest in rapid changes. "After, 50 years as a stockhroker I resent outsiders being able to come in and enjoy my hard won privileges," complains the senior man in a three-man partnership.

Nevertheless it is not at all clear how focused all this: by letting outsiders like Bar-criticism will prove to be, clays Bank Into the fold? Or Wednesday's gathering turns should they seek to retain out to have been something roughly the present rule-book rather different from the united protest meeting of small firms that it was billed as being.

Members from big firms like Cazenove, Wedd Durlacher and Capel-Cure Myers were spotted at the meeting, presumably seeking to assess opinions rather than to throw their lot in with the country members. Mr Geoffrey King of Savory

Milln, who helped friends at Seymour Pierce to organise the meeting, says that the purpose of the affair was simply to create a climate of discussion. "We wanted to get the thing out of the closet." he explains. He is far from being a back-

roodsman who wants to turn the olock back. Mr King sccepts that dual capacity is desirable for the gilt-edged market and for trading in leading equities. But he argues that the council must be rather more flexible. "I believe that it makes sound commercial sense that we apply a horses-for-courses solution." he says. There is effectively a two-tier market anyway." Like many other brokers he remains to be convinced that the principle of single capacity needs to be abandoned right across the market place.

In much the same way as the country members, the men on the 22nd floor of the exchange's Throgmorton Street tower are andoubtedly unsettled by the speed of events. The pace of evelopments has been "amaz-ing." admits Mr Knight. The Stock Exchange is facing s stark dilemma. Many of its maint member form or or other

major member firms are preparing to move into a new big league of securities traders. covering the major institutional markets which have become international in scale. If they ire to compete internationally they must play by the inter-national rules which means

dual capacity. Most members, however, will continue to limit themselves to the domestic market. They have speot their careers in a rather cosy environment of fixed commissions and restricted competition—only recently has advertising by member firms heen permitted, for instance. They resent the way the club's rules are being rewritten. Sbould the smaller firms abandon many of their privileges and dilute the value of the Stock Exchange franchise

should they seek to retain roughly the present rule-book in a second-line, domesticallyorieoted stock market? The Stock Exchange Council will not accept the idea that the Londoo stock market should be split apart in this way. In The coming weeks it will be mounting an Intensive campaign

to persuade members that all their interests can reconciled. be Nigeria's currency crisis

Even Shell runs short of cash

By Quentin Peel, recently in Lagos

bank-notes.

notes.

of naira being settled in used

Tens of thousands of old

they were being practically

strip-searched by the customs.

up to N1.5bn was actually out of the country in illegal hoards,

and millions more were kept in idle balances in the homes of the very rich, the Central Bank

seems drastically to have under-

estimated the demand for new

in circulation was about N5.5bn (£5.1bn), and the CBN issued

less than N3bn. Yet the major commercial banks claim they

have received new supplies

amounting to less than 20 per

cent of the old notes they look in, and the queues at their doors are still swelling.

that much less cash was idle

than estimated, perhaps because

rampant inflation over the past

16 months has forced hoarders

to use it. Another widespread rumour in Lagos is that the last

One possible explanation is

The official estimate of cash

Yet despite a conviction that

THE SIGN in the lift at the erratic supplies are blamed for headquarters of Shell Petroleum much of the disruption of life in Lagos said it all. The com- in Nigeria, suddenly found pany which produces almost 70 loog-standing bills of thousands pany which produces almost 70 per cent of Nigeria's \$10bn oil export earnings was short of

cash. "We regret to inform mem- oaira notes were abandoned in bers of staff that, owing to the unclaimed bundles at Lagos airrecent currency conversion exercise, we have been unable port, when returning residents and black marketeers found to purchase milk and sugar for the coffee machines. We hope the situation will shortly be rectified:"

The same is true throughout the country. Not only are factory and office canteens closed for lack of supplies. Thousands of workers have yet to be paid last month's wages, because their bosses cannot get enough money from the bank.

What happens when a country decides overnight to halve the amount of cash in circulation-in effect, to stop printing money, aod burn the excess? Nigeria is currently giving a graphic demonstration.

Inevitably in Nigeria, where cash is king and credit is virtually unobtainable, where no one can be sure how much money was in circulstion to begin with, and where a hefty slice of economic activity takes place in the black market, the result was certain to be confusing and chaotic.

Brigadier Tunde When Idiagbon, effectively second-iocommand of the Supreme Military Council, announced on Esster Monday that the old naira were to be replaced hy new notes, it took practically everyone by surprise. That in itself was a remarkable achievement. But the rest of the operation has proved to be much more difficult.

The aim was to stamp out corruption and the black market by neutralising money held outside the country and forcing hoarders to account for their piles of casb.

The first side-effect was to cause a mini-boom in con-sumer spending. Individuals were only allowed to exchange a maximum of N5.000 in the bank, unless they swore an affidavit on how they acquired the excess.

As one Nigerlan trader remarked: "We may be feeling Apart from inflating the prices of consumer durables by the squeeze at the moment, but knowing Nigerians, we will sit 30 per cent or more, the changeover resulted in a rush pay off old debts. The tional Electric Power thority (Nepa), wbose hack and think about it, and soon find some way of making a National whose profit out of the situation." Authority

civilian government printed an additional N1.5bn heforc the last elections, and sourchow kept out of the Central Bank, Whatever the explanation, the present cash shortage is dire. It has undoubtedly brought many prices down, after the first inflationary burst. Haggling with Lagos taxi-drivers has become a painless occupation. Yet the bencficial effects are likely to be short-lived, Shortages of many food items and other essential commodities are widespread, because of import restrictions imposed by the government, and prices of

such goods have hardly changed. The black market rate of the naira does nothing lo change the over-valuation of the currency at the official rate, which is a major bone of contention in negotiations with the Interpational Monetary Fund



been transformed into a super-year for the not inconsiderable ette; the second is that our sum of Yen 1.24m (about most famous occasional neigh- £4.000) per square metre. moved into a sumptions new Ilitakawacho is otherwise com-pletely devold of physical dis-

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TORS

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we live." This is not inpan-nor even Tokyo, but a small neighbourhood roughly a square mile in area called Hirzkawacho; end this, in turn, reflects the fact that the Japanese themselves, for all their strong sense of homogeneity and in spite of the secondly constant change in their urban landscapes, still think very much in neighbour-

barr half mile away, as anyandy who asks directions in Takro soon finds out. And, we have instead-and this is a after 2 while, it is a state of necessarily incomplete countmind which rubs off on the is five convenience stores, about Jananese pubt, both of which foreign resident:

come very conseque of our patisseries, three florists, two * known is Japan mostly for tailor, a golf shop, a dry cleaner, its political and social conserveral hairdressers, and vend-mertions: the libet, the ing machine banks mostly ingenies palace, the Supreme running to beer, whisky and hasteries. We also have an old-tere and today Mr Tanaka works some of his magin political works some of his magin politic. State like to magintain pred-b: Additionally, we run to some. launediate surroundings. It is rice shops, soveral hardware works some of his magic from bother to walk 100 yards, flects diatoned in the last war-but T T Kudo, of the nearby Kojimacbi ust up the road. Modern polities of delivery hicycles. Class like to maintain preder Additionally, we run to sume wooden shelves staffed with hat bits will not be, though his sketches and leaving no investi-trans here (and mistresses thing called the CIA (it stands drinks and snacks, a stool for presence and his works will be jatory stone unturned. But that the restorer, and green tea hard to eradicate. Whatever incident was so rare that it was to go in-themi, which probably for Greative Interaction always available. The atmost else may be said of the former last year's lig story.

THERE ARE TWO big staries prices are among the highest these days where we live. The in Tokyo, and thus the country; first is that the sake shop has one plot of land was sold last

bour, one Kakuei Tanska, has. But these connotations apart, Now, the reader will have inction. It is not beoutiful, quickly grasped that this is but then few parts of Tokyo being written from Takyo, are these days; it is yet another which is indeed the capital of melance of apartment and office Japan, and could therefore be buildings (including the won-excused for concluding that this drously named Eternal Mauve has been an uncharacteristically Building) and each passing year slack news period. Not so. sees a few of the handful of in the first sentence are "where bite the dust. It has a quiet we live." This is not Jupan. Shinto shripe, with n feweriter

flowering azalcas, that flectingly relieve the urban dross. But what it does not lack is

commercial establishments. Whatever Napoleon said of the British 180 years ago is more than ever true of modern Japan. supermarkels in any given area (liirakawacho has none). What we have instead-and this is a six butchers, four greengrocers Consequently we have be and live tishmongers, four



So the new superette, which

pletely self-service, employs no

less than 15 people (the van service included) full and part

sports-and-sex newspaper, one hotel, two concert halls, an elite service was sensational, and junior high school, and a hand- there was not much wrong with ful of company dormitories the sake either. housing young executives.

BAR

And an abacus would be needed to count the restaurants. The onc opposite our front door is to judge by the BJWs. Mercedes and large limousines parked outside and the elegant kimono-clad waitresses ushering customers in and out a fish establishment of distinction. The Hummingbird Cafe next cherry, but no real park and precinus little natural growth. apart from the clusters of partied plants, many of them surprisingly given the menu. and is now called something else

Round the corner we have both a French bistro and an Italian tral (both a bit Yoshihiko Yoshida talks in Japanised, that is, longer on terms of how much he can sell appearance than flavour) and another, as yet unpatronised. and now best to display his rood: (not always accurately; But simply, they know whose government goes a long called "Italian Restaurant Wine inclinately what is round the way to protect small shop and Cake." There is a Korean corner from where they live keepers by, for example, barbecue (excellent), a Chinese but invariably not what is a restricting the number of cafe and several dozen Japanese the Jopanese problem with the letters "1" and "r" mean that the milk and butter section is labelled " daily foods "1 but not cuisines on tap, a karoake using at the price of sacrificing the along) har io a basement and human capital the Japanese any number of nomiyas (litervalue so highly. ally "drinking places," a sort of really is very small, with only one cash register, and com-

tend to slay open later than the notoriously carly general closing time of about 9.30 pm.

phere was informai, relaxed, the Prime Minister now appealing against his Lockheed bribery conviction-and the Japanese never tire of saying a lot-his exquisite use of patronage has done an awful lot to keep his The trouble was as Yoshihiko

Yoshida, son of the present patriarch, put it the other countrymen in employment. moroing in the shiny new "com-This is evident today every munity store"-that "old liquor shops have gone with the times." In fact the Yoshidas time be sweeps into our neigh-bourhood from his mansioo in Mejiro, half a dozen miles away. have been running a van delivery service for several years and simply wanted to Rarely does he arrive in a convoy of less than four cars, often with TV cameras tracking years and simply wanted to often with TV cameras tracking broaden their product range. his every public step: you can They did not feel, he said, always tell when he is in situ much competitive pressure. by the large number of broad This is the sort of un-shouldered young men (them-sentimental, pragmatic attitude selves a testament to the imwhich, combined, of course, proved national diet) patrolling wills the totally contradictory the pavement outside: however, attachment to tradition, is very they all seem to be suffering typical of Japan today. Thus, from a hearing affliction.

But the needs of the new office for his political faction are already having a beneficial impact on local services. The road outside has been in a state of permanent coostruction for the last two months; whatever the reason, we have noticed that our chronically low water pressure seems to have improved since then; and lbe brigades of volunteer street sweepers, to whom a single cigarette butt is an affront, seem to have redoubled their

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| 7.257 days' notice. No interest penaltyBirmingbam and Bridgwater6.257.757.255 days' notice or 20 days' lot. pen £500 min. 7.75Bradford and Bingley6.257.257.50 l month's notice or on demand 7.257 days' notice or on demandBritannia6.257.257.25 7 days' notice or on demand 7.25Britannia6.257.257.25 7 days' notice or on demandCardiff7.257.70 *Share Account balance £10,000 and over CatholicCatholic7.757.50Century (Edinburgh)7.759.75Variable. 8.85Permaneot 2%3 years |
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| Bradford and Bingley 6.25 7.25 7.50 1 month's notice or on demand 7.25 Britannia |
| 7.25 7 days' notice or on demand Britannia 6.25 7.25 7 days' notice, 7.50 28 days' notice Cardiff 7.25 7.75 *7.50 *Share Account balance £10,000 and over Catholic 6.50 7.50 7.56 £5001 +. Monthly iot. Extra Share Century (Edinburgh) 7.75 — 8.75 Variable, 8.85 |
| Cardiff 7.25 7.75 *7.50 *Share Account balance £10,000 and over Catholic 6.50 7.50 *5001 +. Monthly iot. Extra Share Century (Edinburgh) 7.75 8.75 Variable. 8.85 Permaneot 2%3 years |
| Catholic |
| Century (Edinburgh) |
| |
| Chelsea |
| Chelteoham and Gloucester 6.25 7.25 7.50 Gold account £1,000 +. No notice. No penaties Monthly interest £5,000 min, 7.76 if added to |
| accouot |
| Citizens Regeory 6.50 8.00 7.40 Plus account an penalty. Double option 7.50 |
| City of London (The) 6.50 7.25 8.00 6 months' notice |
| Derbyshire |
| Greenwich |
| Guardian |
| Halifax |
| 7.75 Special Inv. Cert. 3 months' notice/penalty |
| Heart of England 6.25 7.50 7.25 5-dsy notice. 7.25 Flexi-Term |
| Hemel Hempstead |
| Lambeth |
| Leamington Spa 6.35 - 7.50 Spa Income, monthly no notice no pensity |
| 7.75 Lion 30 days' notice or pen £1.000 min Leeds and Holbeck |
| Leeds Permanent |
| Leicester |
| London Permanent |
| Moroington |
| National Counties |
| National and Provincial 6.25 7.25 7.50 1 month's notice or immediate and interest loss Nationwide |
| 7.50 Super Bonus Account, 60 days notice/penalty |
| Bonus-7 Accounts, 7 days' onlice/penalty |
| 7.35 S0 days notice, or on demand with penalty Newcastle |
| 7.25 Mooeyspinner plus, 7 days' notice widl. |
| Northero Rock |
| On iovests. £1,000-£9,999 7.25 City Acc. Immed. withdrls, with no penalty |
| Norwich |
| Paddington |
| Peckham |
| Portman |
| Portsmouth |
| Scarborougb |
| Skipton |
| 3 mths', 7.60 £10.000 + no penalty, no notice |
| Stroud |
| Sussex County |
| Thrift |
| Town and Country |
| 7.50 No notice. No penalties |
| Wesser |
| 7.50 Diamond key, 60 days' penalty or 28 days' |
| Vorkshing 625 725 7.75 notice without penalty |
| All these rates ara aftar basic rate tax liability bas been settled on behalf of the investor. |

Companies and Markets UK COMPANY NEWS

New York changes hit Geers Gross Atlantic Resources

SECOND-HALF pre-tax profits at Geers Gross, advertising agent and consultant, fell from £1.2m in E610,000, and figures for 1983 as a whole were lower at £125m compared with £1.81m. The final dividend is unchanged at 2p net for a same-again total of 4p.

Mr Charles Hoare, the chairman, believes that expenditure associated with the company's New York nifice reorganisation during the year, is now behind the company. With turnover there is excess of \$100m, he says it is well-placed to gain a share of this, the most important communications market in the world.

Geers Gross London, celebrating its 20th anniversary this year. will show continuiog growth both in terms of profitability and turnover, demonstrting its abilities to build on its acknow-(edged reputation.

He adds: "The overall husiness of the group will, I'm sure, be assisted by the marked upturn in the economies of hoth the UK

Gleeson rises to £1.9m and

pays 10% more Profils rose from £1.28m in £1.91m at M. J. Gleeson Group in the six months to end-December 1983, and the interim dwiden is (iffed by 10 per cash) dividend is (ifted by 10 per cent to 1.43p.

Over half of the taxable profit was attributable to non-trading income, which saw a rise in rent and interest received of £268.000 to £1.14m.

Gleeson also has interests in civil engineering and building contracting. Overall group turnnver for the period amount to £35,13m, compared with £38.33m.

Commenting on current Irading and prospects, the directors expect the full year's outcome to compare favourably with the

53.14m achieved last year. Looking further ahead, they say that the group's continuing pulicy of not taking on contracts at inadequate margins means that turnover in the next year or two may decline.

However, they point out that Gleeson's expansion Into residential and commercial property together with the control of nverbeads should safeguard pretax profits,

Net profits for the opening period came out at f1.16m 1£1.04m] after tax of £751.000 1£248,0001, and earnings per 100 sbare rose from 10.35p to 11.6p. The directors say that the increased tax charge recognises the Budget changes relating to capital allowances and slock re-lief and the re-instatement of £44,17m the deferred tax account.

DIVIDENDS ANNOUNCED

| 5 | | | Date | Corre | Total | Total |
|--------|-----------------------|---------|-----------|----------|---------|------------|
| 1 | | Current | of s | sponding | for | last |
| 1 | | payment | payment | div. | year | vear |
| C | Comet Group int | . 1 | July 27 | 1* | _ | 2.85^{*} |
| | Concentric int | t. 1.27 | July 2 | 1.21 | _ | 3.31 |
| L | Geers Gross | | July 13 | 2 | 4 | 4 |
| e | M. J. Gleeson in | t. 143 | July 6 | 13 | | 45 . |
| 5 | Niho Industrial int | | July 16 | 2 | _ | 8 |
| ם ו | North Midland int | | _ | 0.33* | | 0.33* |
| ł | Personal Assets | . 0.4 | July 16 | _ | 0.4 | _ |
| | Slaters Food: | . 1.3 | <u> </u> | 1.2 | 2.2 | 1.2 |
| , | George Spencer | Nil | _ | Nil | 0,1 | 0.1 |
| | Third Mile Invest | . 1 | | 0.88 | 1.7 | 0.88 |
| - | Dividends shown pence | | net excep | t where | otherwi | se state |
| | | | | | | |

* Equivalent after allowing for scrip issue. † On capital increased by rights and/or acquisition issues. ‡ USM stock. š Unquoted stock.

reorganisation to integrate the management and staff of Kurtz improved by 33 per cent from & Tarlow in February 1983, and £75.81m to £101m. Tax was sub-stantially lower at £355,000 compared with fim, and there was in September to cater for future an extraordinary credit of £448,000 (£443,000 debit]. expansion of its operation to that

and the U.S." In London, profit margins down from 8.5p to 7.1p basic, cal p/e is 17 at 115p, down 1p. The group's pre-lax profits remain consistently higher than and from 7.9p to 6.6p fully an understandable discount to the high-flying Searchite.

THE DIFFICULT trading con- dend of 0.01p to preserve trustee hanced range of products lauched in March has been "well received" but at the same time over the chairmansbip following some the resignation of Mr G. W. the pr Cooper in February, reports that place. some further rationalisation of the production capacity has taken In the Jentique furniture

division turnover was down by 15 per cent. Trading in the early part of the year was noor. Good orders were taken at the November exhibition but conditions have subsequently become more difficult, the directors state.

• comment

At the trading level there was a loss of £111,000 in the half year compared with £11,000, Depreciation and plant leasing charges required £259.000 1£284,0001 and out together with product deve- hank interest took £124,000 lopment and rationalisation of (£144,000). Loss per 25p share

Concentric ahead to £740,000

A MARKED increase in pre-tax the directors had said that while thon to the half year sales as profits from £458,000 to £740,000 the future looked brighter than continues the improvement in a year before their experience profitability at Concentric for over the three previous years the six months to the end of discouraged over-optimism, and they viewed the next 12 months March 1984. The directors point oul that the company is still striving to bring margins to an

with quiet optimism. Sales of this maker of controls and assemblies for domestic, automotive and engineering industries moved up from £21,32m to £26.68m for the half acceptable level in all its busi-ness involving supplies to orignal The net Interim dividend has been lifted from 1.21p to 1.27p —carnings per 10p share moved year.

year when profils fell from £272,000 10 £13,000.

Looking ahead, the directors ,

up from 1.77p to 2.61p. In the directors say that many of the last full year a total dividend of 3.31p was paid from pre-tax profits of £1.31m, on sales of new areas of activity in which the company has pursued dur-ing the past three years are

COMPANY NEWS IN BRIEF

debits

There was again no tax against an adjusted 0.33p, which and

say that

much as any unturn from traditional markets.

Some stability delected in the market place a year ago has wavered they say and while they are increasingly confident about the group's future, they still believe that the marker will show signs of fragility for some time to come. Tax for the half year amounted

Commenting on the results, the to £247,000 t£124,000 t. Fullowing his election as president of the Society of British Gas Industries, Mr Vic Miles has

Interest

(3.46p).

agreed to lake an earlier retire-ment in order to devole more A4.17m. beginning to yield returns. These ment in order to devole mot At the end of the isst full year have made a significant contribu- lime to his presidential duties.

loss rises The departure of a senior executive who takes with him a lucrato I£1.62m tive account highlights the minerability of companies like Geers Gross, whose only real

th

income-earoing assets are its TAXABLE LOSSES in Atlantic highly mobile workforce. In this second haif al case the loss of Purolator, which Besources, oil and has exploration and production company prohably cost about £0.5m to lost revenues, came at the same time based to Dublin, rese from 12305,000 in 151,11m and left the as expenditure of abnut £0.25m in rationalise' Kuriz and Tarlow deficit for the 1953 year al with the existing U.S. business £1.62n: compared with 5390,000 and move the whole and the state of previnusly. and move the whote operation

into new and expensive offices in Again there is no dividend for New York. This supped the this unquoted concern. Net pro-U.S. business, which accounts for duction revenue amounted to £746,000, compared with £112.000. roughly 60 per cent of group sales, of most of its margin but while the pre-tax figure was after a low tax charge has restored the nel position. This year there amortisation of delerred exploration and development costs should, be ample opportunity to £370.000 (£27,000), and general make a full recovery given the absence of any more refurbishand administration expenses and interest of £2.29m (£\$13,000). ment and rationalisation costs The loss was increased to and the fact that most of the

1.77m (£544,000) after tax of losi Purolator business has been 141,000 ageinst £154,000-last replaced, albeil with slightly costs through farmouts of un-drilled exploration acrease in

Oklahoma. The situation regard-is 1p (0.5p). pre-tax prois still unresolved and resulted in the curtailment of production during 1983, both in West Virginia and Oklahoma. The directors say the likelihood of immediate legislative recontrol r decontrol lias receded. Directors say the increase in the attributable loss for 1983 was

due mainly to interest charges arising in the U.S. Although the amount of interest paid was comparable to the previous year, the directors no longer capitalise any I trading and in the sale of paper. part of it as deferred exclora-:

tion and development costs. This subsidiary will concentrate on serving and repaying its bank indebtedorss .

Actordingly the directors have decided that the unrealised exchange gain of 12517,000 is more prudentig shown as a movement within the halancesheet rather than in the profit and loss account. In addition, a provision of £1.04m has been made in the proup's books against repayment of the loan Vanued to the subsidiary, in class at 157p-7p up on the Auditory, Coopers & Lyhrand day. The price has come up from advanced to the subsidiary,

say that the deferred exploration and development costs of 222.00m represent casts relating | to the group's participation in exploration and drilling con-sortia. They say the group uses the full cost method of account ing and so the value of the

current and fulure exploration and derelopment.

Benlox raises £1.4m

Benlox, the industrial holding company, is raising £1.41m through ithe issue of 4.8650 shares at 29p per share which it will use to develop existing subsidiaries and to hey new busi-

man, aiso announced an increase document. In view of the level

BIDS AND DEALS Merger terms unveiled for Polly Peck and Wearwell

awaited merger hetween Polly Peck and Wearwell, two companies under his control.

Polly Peck, an international trading group, is making a recommended offer for clothes manufacturer - Wearwell on terms which value the company al up to £53.4m.

The terms are 53 new Polly Peck ordinary shares for every 100 Wearwell ordinary. Alternatively. Wearwell hnlders may choose to take 33 Polly Peck new sbares and 54 Polly Peck 6 per cent convertible preference shares for every 100 Wearwell shares.

At the same time both companies announced bigher in-term profils. Pre-tax profils of Polly Peck have advanced from time there was an unrealised ex-change cain of 1263,000. In the U.S. the company has turnnver up from \$18,16m to In the U.S. the company has turnnver up from £18,16m th continued the price of reducing £45,29m. Earnings per share are costs thrength farmouts of un-t shown to be up from 10.2p to "1.40 and the interim dividend

Pre-tax prifits of Wearwell rose from £2.47m to £2.73m on turnover slightly lower at F13.38m (F13.69m). Tax turnover suchtly inwer at F13,3Sm (£13,69m). Tax amounted to £1.46m [£1.9Sm) and there was an extraordinary charge of £200,000 relating in deferred tax. Earnings per share were stated at 3.9p (3.6p). The interim dividend is 1.45p 11.32pt.

The reduction in turnover re-flected the cessation of Wear-well's involvement in fruit Following the hid and the expanding the sales volume of its

Mr Asil Nadir, the Turkish announcement of the results products in businessman. yesterday Polly Peck closed 5p down at markets, wher annuanced details of the long 307p and Wearwell wera 1p divisine's prod lower at 143p.

The ordinary share offer values market opportunities. each Wearwell share at 164.3p and the mixed alternative at 164.3p and the mixed alternative at 156.3p. Full acceptance of the ordinary share option would mean the issue of about 17.25m new Polly Peck shares, taking the total number in issue to about 91.7m. Maximum acceptance of the alternative would havelye issuing about 11.65m new nich-

any and about 15m new meter-ence shares. The first option vatues the offer at 253.4m, the second at 251.2m. Mr Nadir and his fellow directors of Wearwell who together control 14 per cent of the shares

have accepted the proposed deal, which was first mooted in December 1982. But the City will have to wait a little longer for the merger a nittle ionger for the merger into Phily Peck of Cornell, the third quoted company controlled by Mr Nadir Coroell, is to tun a water bottling plant now being, built in Turkey. Yesterday's statement said that Polly Peck will intended to hid for the still intended to bld for the Cornell shares it did not nwn, but that "it was considered inappromarket

that "it was considered inappro-priate to formulate specific pro-nosals until the operational pro-gress "of the plant" can be fully demonstrated." The directors said Polly Peck continued to benefit from the substantial agriculural produc-tive potential of Turkey and Northern Cyprus. The agricul-ture. Inod and related industries. Mered a varied a varied arme-ture. Inod and related industries. Mered with effect from July. division was successful in

markets, where demand for the divisina's prodocts was buoyant, while continuing to seek out new

The division's fruit trading and production activities from its existing operational areas had been expanded considerably. These were supported, by new production and packing facilities established during the course of 1983-in particular the second carton manufacturing plant which came into operation last November.

The group's consumer elecfronics division continued in ninke good progress with its project to establish a colour television and video recorder manufacturing plant at Manisa, near Izmir

Manufacture of video corders from made to order kits is expected to commence ver shortly, and manufacture of colour televisions soon after the planned September completion date of the factory.

The company, in conjunction with Thorn EMI, video. is cortinuine to assess the climate for enlering the Turkish software

pleted with effect from July.

Harrison Cowley bid approach

Harrison Cowley (Holdings). Fleming, the company's advisors. one of the country's largest regional advertising agencies, has said that: "The board and Flemings together control more than 50 per cent of the sbares and received an approach which may talks are continning on the terms or may not lead to an offer at 150p. In the market the share price, which was already trading as outlined in our announcement." The merchant bank confirmed at about that level rose further that talks had been in progress for a number of days and it would be decided one way or another whether an agreed offer 105p carlier this year. could be made for Harrison

At the indicated possible bid price Harrison is valued £7.5m fairly soon. An announcement can be expected oext week. and suggests a possible exil multiple on 1983's carnings of Harrisoo operates a string of 20.5. advertising agencies with the No further details were given head office based in Bristol.

although a spokesman for Robert Other offices are located; in

W. H. Smith leaves field clear for Guinness bid

W. H. Smlih, the newsagent and Guloness shares plus £4.50 or a hookseller, vesterday bowed out cash alternative of £10.50 for cash alternative of £10.50. for of contention for Martin the every three Martin shares. Newsageni following the £48.6m agreed hid made by Aribur Guinness and Soos nn Thursday. Smith's £34.4m bid had been Guinoess shares fell 5p to 150p. vesterday valuing the company at £264.7m, while Martin shares

slipped 4p to 346p, valuing it at £45.8m. rejected by Mariin. Yesterday, It said it would not proceed with Its nffer, subject in formal publication of the Guinness offer

Samuel Monlagu Securities, a

vbolly-owned suspidiary of

Samuel Montagu, has become a limited partner in W, Greenwell

and Co, with a 29.9 per cenl

Corton Beach (Holdings) bas

equested Harvard Securilies to

suspend dealings in its ordinary

shares pending an announce-

Southampton, Birmingham, Mairdenhead, Manchester and Edinburgh. The group has two public relations companies in Bristol and Birmingham and a 75 per cent Interest in Harrison Cowley Executive Selection, a company offering executive search and recruitment advertising services. A full stock market quote was obtained in 1982 the sbares baving traded under Rule 163 t2

since 1980." In the year, to December 3! pretax profits recovered from ESST,000 to E710,000, after a couple of flat years following a peak of-E924,000 to 1980.

Lyle Shipping seeks to calm investors fears.

Lyle Shipping, a Glasgow-based shipping group, yesterday songh to calm investors about its fin cial health as its sbare pri-lost a third of its value follo ing a qualification of its 19 accounts.

In a statement issued in 1 sponse to the share price fay, the company said the qualifi Guinoess said that it bad porchased 675,000 Martin shares at sponse to the share price 350p each, equal to the cash equivalent in the offer, raising from referred only. to financing, oot yet secured, for two new vessels which are nr be delivered until due to January 1985. Mr John Macleao, now managing director of a substdiary and due to become managing director of the grnup on May 31. said Lyle has arranged working capital facth-tics from its bankers Five Oaks Investments, a pro-Lyle . said negotiations , with perty development company. Mr Tim Walter, finance direc-tor of Five Oaks, would say banks on the ship financing were continuing, but it could not say when they would be concluded. nothing further yesterday about Mr Maclean said the company issued the statement because i the identity of the buyers of the shares, but said the company planned to make an announce ment at an appropriate time. was advised by its brokers the the stock market might believe Lyle had a working capital prob-* * . . * . . lem. This was not the case, he Hotel Bookings International has acquired IEL Hotel Booksaid. Lyle shares fell 20p tn 40m Ings, which trades as Room Centre and Confarence Centre. vesterday, valuing the company at £412. Lyle, hit by low freight ratas The directors say the acqui sition has created what is believed to be the UKa biggest for hulk carriers, reported a pre-tax loss of £5.05m for 1983 ensipared with a £4.78m loss in 1982. on turnover down at £29.87m against £25.02m.

. . .

Mr Michael Buckley, chair-

deferred exploration and development costs is dependent upon the satisfactory outcome of

-profits well up

tonk £5,34m was the nnly payment made that [15.66m] and tax £1.5m t£1.56m1. Earnings per share were 2.9Sp

ditions which have affected status. Melamer Jentique in the tast hree years have persisted in the first half of the group's 1983-84 financial year. Turnover of this Mr J. H. Williams who took Narfolk-based clock and furni-ture manufacturer fell by 14 per cent to £4.14m and resulted in losses rising from £439,000 to £494,000. 1984 had started with sales helow

sales coupled with product de-

velopment and rationalisation

cnsts in the Melamec clock division and the ensts of reduc-

ing capacity oo the Jentique

expectation, but both of the group's companies are working full time. He says that progress has been shown following a re-The results reflected lower

Metamec interim losses rise

appraisal of the group's activities and this has enabled it to maintain the support of Barclays Bank, the group's hankers.

The chairman reports that in the clock division-where turnover in the ioterim period was

furniture side. The Interim deficit follows a lower by 11 per cen(-extensive market research has been carried fult year 1982-83 loss up from £739,000 to £977,000. There is again no ioterim but last year lopment and rationalisation of (£144,000). Loss per 28 the group pald a nominal divi- production facilities. An en- is stated at fi.2p t5.5p].

manitors for computers, was oversubscribed 37 times at the per share were 9.65p t2.15p) fixed price of 180p per share. and on a CCA basis they were Dealings in the shares should basis they were 9.65p (2.12p). begin on the USM on Thursday. May 24.

The offer for sale of 7.3m There was again shares in allernvitec, the UK charge. Extraordinary market leader for colour display look £51,000 (£194,000).

100.000 applications Över wete received for a total of over 274.4m shares.

Preferential applications from employees have heen accepted in full.

The remaining shares have heen allocated on the following basis: a weighted hallot for 200 shares for applications of between 200 and 1.000 shares, and between 1.500 and 5.000; a weighted ballot for S00 shares for applications helween 6,000 and t0,000; a weighted hallot for 1,200 shares for applications hetween 15,000 and 45,000 shares. For 50,000 shares or over, approximately 3,9 per cent of the number applied for will be satisfied.

Executex Cloines achieved taxable profits of £206.000. against £46,000, in calendar 1988 turnover up £642,000 at £3.91 m.

Following a rise in interim losses from £371,000 to £422,000, George Spencer, lelsurewear and knitwear manufacturer, finished 1983 with a deficit of

Extraordioary

£1.01m, double the previous year's £504,000.

After tax of £23,000 1£21,0001 the loss per 25p share was 17.2p Trust (8.Sp) and again, there is no final dividend leaving the total unchanged at 0.1p per share. There was an extraordinary

dehit of £1.13m for the period, against a £115,000 credit. + * Losses continued at Norlk Midland Construction in the half year in end-February 1984 following the enmpany's fall into the red in the second six months

of 1982/83. The taxable lnss for the period amounted in £220,000, against a profit of £127.000, with turnover dnwn £317,000 at £3.24m There is no interim dividend.

Better - than - inrecast taxable results "will not" eliminate the inlerim loss. There was a tax credit of £110.000 (charge f66.000) for the opening period and minorities were £19.000 (£12.000). Loss per 10p share was 7.58p t4.1p earningal. ewcomer Sangers Photographics In the three months to end-February 1984.

Net asset value at London

increased from 101.2p to 114.5p per 25p ordinary share in the year to March 31, having cent of its equity is held by the Sangers group. While the previous nine months' figures will he incorstood at 102.8p mid-way. However, the final dividend has been reduced from 2.5p to porated group's results, the directors say

1.5p, "10 bring the company's distribution more into line with current earoings" giving a lower (£15.5m) and pre-interest pro6ts 2.75p total, against 3.75p. The of £546,000 t£336,0001 for directors indicated at the interim year to February 29 1984. of £546,000 (£336,000) for the stage that this was a possibility. Pre-tax revenue fell from

£5.08m tn £4.28m, reflecting the trading profits were £136,000 policy changes of last year when the company decided to reduce (£135,000). The taxahle result struck after interest of £15,000 Its exposure to unlisted investt£24,0001. menís. (£58.000). Gross revenue was down from

As previously indicated there | are being made to underwrite £10.73m to £9.62m. Expenses is no dividend for the perind.

in pre-tax profils for the calen-dar year 1983 of £325,084, up profits of £121,000, against dar year 1953 of £325,054, up f111,000, were achieved by USM rfom £67,525. Turnover rose from £6.06m to £8.58m, mainly accounted for by a (ull-year con-£6.06m tribution from Joshua Bigwood

The company is the largest photographic wholesaler in the UK and joined the USM last February via a placing of 2.4m which manufactures metal form ing machinery and solid fuel comhusting equipment.

Bigwood, along with Beolox's two other subsidiaries Protim shares at 23p each. Some 76 per Services, timber treatment and damp proofing contractors, and Joslin, specialist restoration sionemasons, all increased pro-

fits. within the Sangers A final dividend of 0.5p, mak ing 1p for the year, is a 100 per cent increase on 1982, based on that they indicate sales of £20.7m earnings per share fully diluted at 3.85p. compared with 1.46p. The shares are issued in the

Sales for the three-month period amounted to £4.67m and proportion of one new share for every two ardinary shares and five new shares for every two preference shares held, The directors of Benlox have under taken to take up their entitle-ment in full and arrangements Tax took £45,000

ment regarding the acquisition of four companies. The formal announcement is expected in he made within the next two to The three weeks. *

inlerest.

Rotent Resonrces, a Swiss- hotel booking agency with a based company, has sold its turnover approaching \$20m per entire 29.79 per cent holding in annum. the balance of 4.59m shares.

Guinness has 130 stores in the 5.1 per cent. It has also Lavells newsagent chain, com-pared with Martin's nearly 500. Martin family covering an addi-its old for Martin was four tional 16.5 per cent of Martin.

BIDS AND DEALS IN BRIEF

SUMMARY OF THE WEEK'S COMPANY NEWS

Take-over bids and deals

The outstanding development this week in the bids and deals sector came late on Tuesday afternoon. Thorn EML the elec-Ironics group, then surprisingly appounced that it was in talks with British Aerospace, the former state-owned aircraft company, which could result in a merger. The Government, which still controls a 48 per cent slake in BAe, is taking a neutral view on would represent a major international force in high technology products and systems. A decision on whether or not to go abead with the merger is some weeks off.

Financial services group Mercantile House, which acquired Alexanders Discount in Fehruary this year. agreed to buy, for £23.8m, another discount house in the shape of Jessel, Toynbee and Gillelt. It is also taking a 29.9 per cent staka in stock-brokers Laing and Crulckshank. The Mercantile offer for Jessel is three of its own shares for every ten Jessel. The stake in Laing and Cruickslank is costing £7.5m.

Harris Queensway, the carpet and furoiture retailing company, which was recently thwarted by Woolworth in its attempt to buy the Comet Group, launched an agreed £7.8m bid for Leeds-based Bakers Household Stores. Terms are one Harris share plus £11.S0 cash, or £15.60 cash for every 10 Bakers' Chairman Barry Boker and director lan Baker have shares. accepted Harris' offer in respect of 40 per cent of Bakers' equily.

As an allernative to a rights issue, Mr Rohert Maxwell's British Printing and Communications Corporation made an agreed £52.7m bid for Bisbopsgate Trust. Bishopsgate's investments will be liquidated and the proceeds used to reduce BPCC's borrowings and interest costa. BPCC also plans to make acquisitions, particularly in the U.S. Bisbopsgate's shareholders are being offered BPCC shares or cash at a premium over the investment trust's net asset value, which currently stands at around 200p per share.

Oll and Gas Production agreed to a 63.3p per share cash offer for the outstanding 70 per cent of the equity from the Merchant Navy Officers Pension Fund. The offer values OAGP at £15m.

An agreed 275p per share cash bid worth £38.8m was launched by McCormick and Co., a leading U.S. manufacturer of spices. flavourings and seasonings, for Paterson Jenks, Britain's largest Wearweil spice manufacturer. Paterson's directors are backing the bid.

A surge in furniture and carpet relaiters Waring and Gillow's share price prompted the company to announce that it had ** Based of 18/5/84. 17 At suspension. It Est received an approach which may lead to a bid. The company and cash. If Related to NAV to be determined.

made its statement after the shares jumped to 148p, compared with 100p a week ago

A white knight in the form of Arthur Guioocss emerged with an agreed counter bid worth, £48.6m for Martin the News-The bid, considerably higher than the £34.4m offer from REEDL W. H. Smith, which Martin rejected, is on the basis of four Guinness shares plus 450p cash for every three Martin shares. Smith is considering its position in the light of the Guinness offer.

| | | | • | | |
|-------------------|-------------|-----------------|-----------------|------------|------------------|
| | Value of | | Price | Va(ue | |
| Company | bid per | Market | before | nf bid | |
| bid for | share** | price** | bid | £m's** | Bidder |
| Pr | ices in per | nce unles | otherw! | se indicat | ted. |
| Bakers Househid | 157\$\$ | 154 | 122 | 7.85 | Harris Qneensway |
| Bishopsgate Txt | រារ | 212 | 187 | 11 | BPCC |
| Stack [Michaet] | 74133 | 71 | 47 | 2.79 | Emess Lighting |
| Black [Michael) | 55 | 71 | 55 | 2.06 | Highgate & Joh |
| Border Brew | 2465 55 | 233 | 290 | 11.44 | Marston Thmpsn |
| | | | | | & Evershed |
| SWG | 805 55 | 73 | 65†† | 12.16 | Irish Distitters |
| Comet | 228§§ | 224 | 200 | 184.34 | Woolworth |
| cosby Woodfield | | 131 | 147 | 1.81 | Hahit Preciston |
| Datastream | 13 § | 13 1 | 14] | 1.81 | Dun & Bradstreet |
| Dreamland Elect | 29}\$ | 25 | 29 | 4.43 | Valor |
|)ura Mill | 225*3 | 415 | 115 | 0.07 | Corp Finel Sys |
| rancis Inds | 125†§ | 126 | 121 | 9.24 | Suter Eleci |
| ialstead (J.) | 86 | 101 | 78 | 11.82 | British Siphon |
| essel, Toynbee | 100 | 101 | 98 1 | 23.8 | Mercantile House |
| eech (Wm) | 123°ş | 154 | 100 | 16.09 | Beazer (C.H.) |
| facpberson (D.) | 75* | 127 | 681 | 13.58 | Becker |
| facpherson 1D.) | 125* | 127 | 109 | 22.64 | Tikkurila Y. Oy |
| Acpherson (D.) | 123 | 127 | 89 | 22.27 | Ynle Catto |
| dakin (J. & J.) | 490* | 4S0 | 243†† | 8.04 | Bihby (J.) |
| fartin (Albert) | 42* | 46 | 39 | 3.50 | Wilson & C |
| lartin the | | | | | |
| Newsagents | 350 | 346 | 260 | 46.30 | Gninness (A.) |
|)il & Aasoc Inv | 91 | 148 | 137 | 1 1 | Cluff Oll |
| Ill & Gas Prodeta | ı 63.3*§ | 61 | 55 | 15.0 | M. Navy Officers |
| | | | | | Pension Fund |
| Paterson Jenks | 275* | 265 | 205 | 38.8 | McCormlek |
| P. H. Iodustrials | 112* | 110 | 96 | 21.78 | Taddale |
| nrter Chadburn | 88*§ | 127 | 112 | 1.46 | G. M. Firth |
| rince of Wales | | - | | | • |
| Holels | 145*[| 82 | 117 | 7.90 | Taddal Invs |
| Vearweil | 153 | 142 | 140 | 49.74 | Polly Peck |
| | | | | | |

| • | 142 | 140 | 49.74 | | , |
|---|-----|-----|-------|-------|------|
| | - | | | 1.1.2 | |

Atl each offer. † Cash alternative. ‡ Partial hid. § Fnr capital already held. ¶ Unconditional. ∦ Loan stock alternative. no**t already** he**ld**. tt At suspension. 11 Estimated. 55 Sbares

| | Year | Pre-ta | ax pro5t | Ean | nings* | Divid | iends* |
|-------------------|---|-----------|----------|----------------|---------|------------|-----------|
| Company | 10 | 13 | 1000 | | per sha | |) |
| Adv Services | Dee | 4,900 | 14,590) | 6.3 | (6.3) | | (3.5) |
| All London Prop | Dec | 1.010 | t\$67 t | | () | 0.22 | (0.2) |
| Argus Press | Dec | 5,730 | 13,3901 | _ | t—1 | _ | (—) |
| Bank of ireland | Marii | 70,100 | 148.9011 | 71.5 | (44.1) | 17.5 | t 14.67) |
| Beatile, James | Jan | 4.190 | 13,480) | 9.8 | (8.01 | 3.4 | 12.65) |
| Blackwood Hodge | Dec | 20,6201 | | | 1-1 | — | t—) |
| Caparo Prnp | Dee | 157 | t 383) I | - 1. 72 | t) | _ | t—) |
| Chamberlin & Hill | Mar | 463 | 12751 | | . (—t | 3.1 | (2.9t |
| Cramphorn | Dec | 84 | (ĩ0)L | 22.3 | (—) | 10.0 | (5.0) |
| Dataserv | Dec7 | 2,170 | (1,400) | _ | (—) | 0.75 | () |
| Dencora | Dee | 1.040 | 1460) | 8.4 | (3.6) | | ı—) |
| Dnport | lan | 2.130 | 1.120 ti | | 1—1 | 1.0 | ı—) |
| Hariwetts Group | Feb | 4,220 | t3,170t | 18.6 | (14.2) | 5.0 | (4.4 t |
| Reath, C. E. | Mars | 11.490 | (11,490) | 36,9 | (3fi.7) | 11.73 | |
| Benderson Group | Mar | 5,7t0 | 13,9201 | 16.7 | (11.1) | 5.0 | (4.0) |
| Rinton, Amns | Mar | 1,9t0 | t2,010) | 33.0 | 131.7) | 5.0 | (8.0) |
| Hunter Saphir | Feb | 1,520 | (1,090) | _ | (1 | 9,55 | (6.01 |
| Jerome, S. | Dec | 447 | t221 | 5.0 | t 3.4 t | 1.69 | (2.69) |
| Jitra Rubber | Dec | 279† | * it18i | 2.0 | t0.S) | 0.62 | t0.5 t |
| Land Securities | Mar | \$1,000 | 178.2001 | 10.2 | (9.5) | 7.27 | 16.611 |
| Readicut Intl | Mar | 3,770 | 11.520) | 3.4 | (—i | 1.1 | (0.1) |
| Runciman, Walter | Dec | 1.050 | (1.070 t | 13.0 | (9.9) | 5.0 | (5.0) |
| Ryan Intul | Dec | 1,120 | (866) | 1.0 | t 2.91 | | (1 |
| Sears Holdings | Jan | 150,100 1 | 113,500) | 7.1 | (4.St | 2.5 | (1.87) |
| See Marsh Camp | Aor | 486 | (428) | _ | 1) | 20.0 | (19.0) |
| Tern Consulate | Dec | 33 | t321 | I.0 | 10.5 | 0.15 | t0.25) |
| Tysons | Dec | SI3 | t\$61t | 15.8 | 116.31 | 2.3 | (2.33) |
| Uolflex | Dec | 161 | t995) | | (1 | | () |
| Usher Walker | Dec | 696 | (fi75) | 17.4 | (15.5) | 5.5 | (5.0) |
| Yorklyde | .ian | 1.270 | (1.130) | _ | () | 20.0 | 18.01 |
| × • • × | 10 C | | | | | | |

Rights Issues

Bank of ireland to raise £36.35m through a one for five rights issue at 350p lirish currencyt per L1 nominal share.

Robinson, Thomas to raise 1945.000 lbrough an issue of 1m 7 per cent cumulative convertible redcemable preference shares of St cach, on basis of one preference share for every four ordinary shares held.

Tern Consulate to raise 1780,000 pounds through a one for three rights issue of £1 preference shares,

Scrip Issue Yorklyde-One for nne.

INTERIM STATEMENTS

| Company to (£000) per share | (p)) 1.51 |
|--|------------------|
| 41-4 | |
| | 1.5% |
| aggeridge Brick Mar 492 (300) 1.88 (| |
| | 1.5) - |
| |) |
| |) . |
| nsalı Feb 135L (220)L 0.25 (| ¥: |
| Tystalate Mar 2,800 (1,400) 1,47 [| 1.267 |
| ngliab Prop Cpn Dec 3,300 [2,500] - (| · (ب |
| airline Boats Mar 146 (68) 1-13 (| 0.75) |
| eneral Accident Mart 15,000L (8,500) (| -1 |
| rand Met Mar 199,100 (1171,400) 3.7 | 3.23) |
| iunness Peat Mar 4,230 (3,030) 0.6 i | |
| ligsona Brewery Mar 346 (419) 0.4 t | 0.4) |
| SS Newsagents Apr 3.010 (3.40n) 1.9 | 1.1) |
| edman Reenan Mar 9951, (2480)1. | |
| leliaol Motor Mar 25L (11) | _i · |
| loyal Dutch Mart 982 (508) | ÷ĵ |
| hell Oil Marti 156 (111) | Ξì. |
| mith, Herman Jan 1171, 18811, pp | Ð.2) |
| nllerer Mart 158 (187) | · · · · |
| Id Scienlific Mar 6.900 (8.770) 10 | 2:01 |
| alin Dollen Mon | 2.941 - (خت |
| hessoe Mar 1190 19 900) as | |
| tFigures in parentheses arc for the corresponding regard | 2.5) |

* Dividends are net pence per share, except where otherwise indicated. i in U.S. dollars. ‡ First quarter figures. # For 15 months. ## in 12. § Net profit 1 Net income. L Loss. ses are for the corresponding period.)

Offers for sale, placings and introductions

Brikal-Coming to USM via a placing of \$1.2m shares at 140p. Hunter Saphir-Coming to USM through an offer for sale. PLM AB-Joining London stock market. Quadrant Intercontinental Fund-Sceking a full liamag.

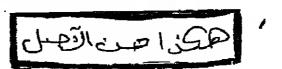
Reuters-Offer for sale by teoder of S7m shares at a minimum tender price of 180p.

Stat-plus-Placiog of 1.43m shares by tender at a monteness price

2 200

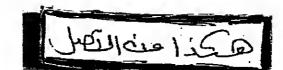
Steel Burrill Jnnes-Coming to USM through a placing of sim shares at 110p per share.

Sturge Holdings to raise 17m through a placing of 42m thread 14 165p in existing sharehulders, 2,73,92.7



C

PRELIMINARY RESULTS Province Dividendet



RESULTS DUE NEXT WEEK

UK COMPANIES

Vean. its painkiller Nurofen over the against £62.5m in the first half counter in the U.S.; have just 0f last year. succeeded and the drug has Electronics giant Plessey has done very well in the UK not shared fully in the equity where it has been available bull market of late, but its full without prescription since Sep year figures to end March, due tember. Interest in the eors on Thursday, should be very retoil division will focus on the much in line with its growth extent to which the closure of record throughout the recession. Thriothy Whites and other cost-cutting measures have raised margins; the indications at the half year were very positive. But it will probably he too early to indge the impact of a major store refurbishment the group is carrying out since only about rix of the biggest shops have so for had the treatment far had the treatment.

eiled

ADDr(t)

State States

Pre-tax profils should be just under f150m (f125.6m), excluding property sales profits which may add £15m 1£14.5m).

The growth and growth of J. Salasbury now has an air of inevitability about in, as the results for the year to the end of March, due on Tuesday, should confirm. Its success is based on it before a formation based on a balance of quality and aggressive pricing which has been the formula for nearly a decade. Further growth has come from the continuing expansion of selling area at the rate of about 10 per cent annually and increasing the average size of stores. Mere recently, profits have also gained from the expan-sion of the ranges and the shift towards fresh foods where margins are higher. There should be a useful contribution from the growing chain of Sava-centre hypermarkets but it is carly days yet for the recently-launched DIV stores. Homebase, Overall, margins have been improved by cost-cutting and the Introduction of new technology. The City is expecting about £125m pre-tax (£100.7m).

The brewery sector gets a look in next week with preliminary results from Whitbread on Tuesday and an interim announce-ment from Bass on Wednesday. the Woltbread's case, the un-nouncement will be for a 53 week period against the back-ground that the rompany is at the end of a rationalisation pro-gramme that has removed more than Im barrels of capacity from the production line. In the second half of the year produc-tion will have shown an locrease of perhaps just under 2 per cent (much in line with the first half) trying to correct the uneven pattern of sales which typically which suggests that volume sales which suggests that volume sales could be rising. As usual the licineken, Stella Artois and Kal-tenberg brands will have made progress on the back of the con-tinuing popularity of lager. Improving returns are expected from the company's retail inter-ests, warticularly the Fling 'But results in a much stronger second half. ests," particularly the Pitta Hut chain and Beefeater, but the company could have caught a

child in Nigeria. Analysis aro include Redieara National Glass expecting around 293m, against (with half-year figures due on 250m last time. Wednesday), and Extel Group

An element of caution has through its heavy exposure to caused at least some analysis in lager and a programme of cost downgrade their forecasts for reductions, but the interim Roots' results for the year to results will be reported against the end of March, due on the background of B strong Wednesday. The main reason recovery in the comparable for this seems to bave been a destocking by UK drug whole-party has already reported that is plankiller Nurvien over the against £62.5m in the first half

Its telecommunications business sbould show only modest improvement, given that the company is still in the transl-tional phase from the TXE4 exchange system to System X; the Stromberg Carison sub-sidiary, though, should still he making headway, and it will be Interesting to see whether it finally moves into profit in the fourth quarter. The greup's strongest growth area sheuld be

in defence. The market expects pre-tax profits to be in the range of £175m-£180m, against last year's £146m. Next week sees results from

the UK's two biggest bread makers with praliminary figures in April from Associated Britisb Foods, on Monday, and on Tues-day, interims to March from Ranks Hovis McDougall. In bnth cases, as it happens, the figures will not be directly cemparable with the previous period. ABF has disposed of its South African Premier subsidiary, and pre-tax profit-even after interest on the sale proceeds-will be knocked back as a result. With minorities correspondingly reduced, theugh, bottom-line earnings should look a good deal more healthy. RHM, 100, bas disposed of its agricul-tural business to Dalgety, Since biss division makes practically sit of its profit in the first half. RHM's interim figures will look correspondingly meagre. ABF's profits are expected to be around f125m-f130m, against f139m, and RHM's, to be more cr less unchanged faom last year's £26m. The market cannot make up is mind about ICL, a computer manufacturer, which will an-nounce interim figures on Tuesday. The average profit forecast

INTERNATIONAL COMPANIES and FINANCE

Exceptional gains help to deflate Michelin losses

BY PAUL BETTS IN PARIS

MICHELIN, THE French tyre pared with a deficit of FFr proposed job cuts have caused manufacturer, reported yester- 1.65bn the year before. day sharply lower group losses But this sharply lower

of FFr 2.14bn (\$252.6m) for last year, compared with a deficit of FFr 4.16bn in 1982, The company, the world's ing programme. Excluding the in the U.S. and its restructuring second largest tyre maker after exceptional gains arising from measures in various subsidiaries Goodyear of the U.S., said sales the 1982 provisions, the toss of of the group were paying off.

Tose by 14.7 per cent to FFr the main nperating division in This was reflected in a sharp 39.6bm, compared to the year France last year would have reduction in stecks. before. Michclin's main French The group is secking to loss included amortisations of operating subsidiary, La Manu-facture Francaise des Pneu-matiques Michelin, reported a continuing overcapacity in the FFr 2.5bn and FFr 1.3bn respec-net loss of only FFr 3.8m rom- European tyre market. These tively.

a major controversy at a time But this sharply lower deficit of other major layoffs in the reflects the heavy financial pro- French automobile sector.

But Michelin indicated vestervisions made in 1982 to rover Michelin's widescale restructurday that the economic recovery

Rise in costs hits Commerzbank

personnet costs rose 3.4 per cent

Herr Seipp said 1984 carn-ings will again allow Commerz-

bank to make large risk provi-

sions against potential losses in

credit business, strengthen re-

BY JIM JONES IN JOHANNESBURG

DISPOSAL OF its troubled

motor spares division helped

Associated Engineering's 64 per

cent-owned South African sub-

sidiary return to profits in the

six months ended March. First-balf turnover fell to R23.6m from R38.2m as a

result of the motor spares

division's sale, but the first-half

pre-tax profits of R0.1m com-

pares with a corresponding pre-

tax loss of R6.1m (S4.8m) in

1983. The year ended Septem-

of R65.Tm and a pre-tax loss of

BY ALAN FRIEDMAN IN MILAN

DSM starts year on firm note

chemicals group which hauled year results because operating strenger dellar. A significant

itself out of the red last year, profits usually see a downwards change in the follar's value may

All divisions booked nositive considerably hetter annual re- a profit of Fls 164m. The operating results in early 1954, sult than obtained in 1983," the Government is to waive its divi-

has made what is describes as turn halfway through most affect DSM's final results. an excellent start to 1984 with years. "Should such a turning DSM climbed successfully out sales for the first three months point not occur in the rest of of the red in 1983, turning a net

lessing operations.

BY OUR FINANCIAL STAFF

COMMERZBANK, one of the big commercial banks ln West Germany, expects lower results this year following a DM 524.8m. slight decline in profits for the

first four months of 1984. Herr Walter Seipp, the chair-man, told the annual meeting but on the expenditure side. Last year Commerchank romthat costs - both personnel and operating — had continued and other operating costs by 10 to advance. For the four per cent. Hewever, this last menths onerating costs were up figure was inflated by new 10 per cent.

We still expect satisfactory results, hut we will with all hability be mable to report the record earnings of 1983," said Herr Seipp.

South African steel group's margins tighter

By Our Johannesburg Correspondent

EXTREMELY COMPETITIVE market conditions have resulted in narrower margins for the for the year is around £5Sm South African Steel and general pre-tax, but the range for the six months to March varies frem engineering company Stewarts and Lloyds. The company is 52 per cent owned by IPSA which, in turn, is 40 per cent-owned by £13m to £22m, compared with £12.5m. Uncertainties include the amount by which interest the Anglo American group and charges and taxation are down per cent by Metkor which on last year, costs of new product is itself a subsidiary of statelaunches, and the extant to which owned steelmaker Iscor. management has succeeded in

First-half turnover rose to R257.3m (\$201m) in the six months ended March from a corresponding year-ago figure of R227.8m. First-half operating

Other brewers to report next week include Young & Co (finals profit before interest and tax rose to Rt3.1m from R12.1m. Turnover was R501m in the figures on Thursday), Wolver-hamplon & Dudley (Interim results on Thursday), and Davenyear ended September 1983 and operating profit R29.7m.

BY OUR FINANCIAL STAFF

DSM, THE Dutch state-owned

althnugh the fertilisers divi- cempany said.

up hy 25 per cent.

ports Brewery (interims on Friday). Other results due Mr Percy Levick, the managing director, says that volumes have deteriorated seriously in the foundry business while in Montedison group, recorded a May as an umbrella company the tubing sector margins are 41 per cent jump in its first which took in many of Monte-

launched next week.

Associated Engineering's

SA unit back in the black

able.

a sbare,

Revenues in the first four serves and pay a dividend. months totalted DM 786.3m He expected lower provisions (\$279.4m] with costs rising to than in 1962 and 1883 for individual private customer risks, The interest surplus declined enabling the bank to " concen-

Management is doubtfut that

Last year Commerzbank rompleted a strong recovery in profits and paid a dividend of DM 6 a share, its first payment to shareholders for four years. Commerzbank plans to tap the local capital markets with a five-year, DM 300m bond with warrants. The bond may

China to tap bond market in Japan

By Yoko Shibata In Tokyo

BANK OF CHINA is to tap the Japauese capital market later this year, possibly raising as much as Y40ba (\$172.4m) through a public offering of bonds. China has already made two

tentative fund caising sortles intn Japan with private placings. The tatest planned offering, following the relaxa-tion of Japan's guidelines on the issue of Samurai bonds, is a more ambitious move. Nomura Securities will lead Nomin's Securities will lead manager the issue which is earmarked for the early antumn, possibly September. The proceeds will be used by China to belp finance energy development

development.

Earlier this week Japan Bond Research, a private bond rating institute, gave preliminary triple A rating to the bond. Japan requires that a foreign government be rated unwards of double A rated upwards of double A to qualify for yen-denomi-nated foreign bond issues. Last month the guidelines

Last month the guidelines on the issue of Samurai honds were eased. The Ministry of Finance witt further celax its guidelines from July, and under the new rules, restrictions on the issue amount for AAA-rated borrowers witt be eliminated. With its foreign exchange reserves topping \$15bn in October tast year, China bas started to place part of its surplus funds into yea, to the form of Japanese govern-ment bonds. The planned Samurat issue is partly designed to belge against currency risks. the China eame to

Jananese capital market in 1982 and 1983 when private placings by International Trust and Investment and Fnilan Province raised a total of Y15bn.

Canadian Tire shows loss in **U.S.** operations

CANADIAN TIRE, which defeated a C51.1bn takeover bid by Imasco last year, reports more losses in its U.S. operations in the first quarter. But Canadian business con-tinued strong with the mass merchandiser car parts, sporting goods and housewares divisions coming through the recent recession with little

In the March quarter CTC

U.S. life groups act to rescue Baldwin

BY TERRY DODWORTH IN NEW YORK

A GROUP of 30 U.S. life insur- payment, and many purchasers ance companies ted by Metro-politan Life had put up a plan to guarantee holders of Baldwin-United annuities a return of 7.5 per cent a year in the

latest attempt to find a solution to Baldwin'a problems.

The Metropolitan suggestion is conditional on owners of Baldwin's policies abandoning proposals to aue brokers and insurance agents who sold them.

Before filing for reorganisa-tion under the Chapter 11 bankruptcy proceedings last September, Baldwin had sold 163,000 single premium annuities valued at around \$4.2bn. These give purchasers life insurance for a single down

were promised interest rates on their money of up to 14 per cent. Because of the collapse of

certain parts of the Baldwin group, in which many of the annuities were invested, annuity holders now face a wait of up to three and a half years

to get their money back, and could receive interest of only around 5 per cent. Metropolitan said that the life insurance industry was con-

sidering a contribution to guarantee a 7.5 per cent return to investors to protect the reputation of the industry, while the brokerage industry had said that it might contribute up to 8200m

Walt Disney in \$200m property group share deal

BY TERRY BYLAND IN NEW YORK

IN A MOVE likely to make an { to \$61{ yesterday. unfriendly takeover more diffi- Mr Saul Steinberg, whose cult, Walt Disney Productions family company, Reliance Holdcuit, Wait Disney Productions family company, Echance Hold-bas struck, a deal with the ings, holds 12.1 per cent of wealthy Bass family of Texas. the film and entertainment Disney Is buying Arvida, a group and plans to take up to Bass-controlled property com-pany, for which it is paying \$200m in common stock. The deal requires Disney to The deal requires Disney to

issue between 2.6m and 3.8m new shares to the Bass intorests, at a price depending on market quotations over 20 days before the deal's closure. March and has increased his Disney has 34.6m shares in equity stake to about 4 pec issue. Its stock price slipped cent in recent months.

attentions of Mr Sicinberg. There was no comment from Mr Roy Disney, son of Walt, who left the Disney board in

Drought cuts into first results from CNA-Gallo

BY OUR JOHANNESBURG CORRESPONDENT

CNA-GALLO, the South African company which retails books largely based on discretionary and stationery and producers rerords and tapes, made a trad-ing profit of R23.7m (\$20m), total sales of R283.6m (\$221m), in its first period as

a merged concern. Precise comparison with pre-vious periods is not possible, as the individual parts, CNA and Gallo, were merged last year and the report for the financial period ended March 31, 1984 includes the results of 13 months of trading by the former and 12 months of trading by the latter.

As the company's trading is consumer spending, it was particularly hard hit in country areas, which suffered from their second year of drought. Consumer spending is expected. to decline in the current financial year as a result of the higher interest rates and sales tax. Nevertheless the rompany is forecasting increased earn-

ings. A total dividend of 16 cents has been declared from earnings

of 38.7 cents a share. CNA-Gallo is a subsidiary of Premier Group.

Forbo profits on target BY JOHN WICKS IN ZURICH

ERBAMONT, the pharmaceu- the first three months of 1984, ticals subsidiary of Italy's to L258.3bn.

dend with the result that all

Montedison group, recorded a Eroamont was to new May as an umbrella company let-np.

the full payment will be received for the motor spares division. A notarial bond is held over the sold division's stock but the directors say seme loss appears to be inevit-An interim dividend has not been declared as there was a first-half loss of 1.5 cents a

share. The previous first-half loss was 94.0 cents a share By Robert Gibbens in Montreal ber 1983 resulted in a turnover while the year ended December of R65.7m and a pre-tax loss of 30 showed a deficit of 36.4 cents

Sharp rise for Erbamont

Bass is also expected to from changing drinking habits Thursday.

| from changing drinking habits | Thursday. | | | |
|--|------------------------|--------------|--------------|---------------|
| | Announce | | vidend (p | |
| Company | meni | Lasi y | | his year |
| | dus | lat. | Final | laj. |
| The ANADENDE | | | | |
| FINAL GIVIDENDS Alled Insh Banke | Wednesday | 3 63636 | 3.63636 | 45 |
| Assem-Doars Holdings | Friday | - | 50 | - |
| Associated British Foeds | Monday | 1.35364 | | 1.8 |
| Sentex Holdings | Tuesday Wednesday | 1 75 | 05 | 0.5 2 D |
| Reots | Tuatday | <u> </u> | - | - |
| Burbley's Stewery | Wednesday | 0.75 | 1.7 | 0,75 |
| Calebraid Robey and Co | Monday | 0.6 | 21 | 0.8 |
| | Fridey | 0.42 | 2.0 19.95 | 0.75 8.0 · |
| Cater Alinn Holdinge | Thursday Wednesday | 7.0 | | e.u |
| Channel Tunnel Investments | Wedgeeday | 1.0 | 15 | 10 |
| Moring Stamping | Thursday | 22 | | 22 |
| Quarter, Welter and Goodricks | Tuesday | 1.00 | 12.0 | 1 375 |
| Eagley-Tyse Property Greup | Mondey Thursday | 1.6S 2.5 | 32 | 30 |
| Extel Group Fidolity Hell, Padio Investment Tivel | Tuesday | | 0.1 | īŏ |
| Hell, Parko Invesiment Tivel | Thursday | 20 | 55 | 20 |
| Internetional Thomson Organization | Tuesday | | - | - |
| Jargey General Investment Trust | Monday Wednesdeyi | 4 75 | 6 25 | 5 e |
| JSB Computer Group International . | Tuesday . | 0.8 | 1.5 | 05 |
| Longon And Narthorn Group | Vectoradey | 15 | 2.5 | 17 |
| Macannotd Martin Dietcieties ' | Fridev | | 11.0 | 30 |
| Manke Investment Trust | Monday Wednosday | 1 1 0 66 | 1.34 | 1.1 |
| Mass, Robert | Friday | 2.0 . | 5.2 | 2.0 |
| Ninelign Twenty-Endit Invest, Truel Parsland Toxtile (Heldings) | Tucaday | 2.0 . 1 S | 21 | 16 |
| Cinster Company | Thursday | 2.7153 | | 1.581 |
| Sambury, J | Tusadey Thursday | | 3.95 | 0 555 |
| Senthors Meruma | Wednesdaytt | | 3.0 | - |
| Trashbe | Fr:daytt | 3.3 | 3.a | 3.S |
| 1rar-wood Group | Tuesday | 3.175 | 3 825 | 3.5 |
| TR Natural Resources Invest. Trust | Thursday Tuesday | 1.1 | 17. | 1.2 |
| TR Property Investment (rue) | Thursday | _ | 1.0 | |
| Westa Associates | Friday | | 4.0 | |
| Whitbread and Cu | Tuesday | 1.65 1.76 | 3.75 3.59 | 1.85 |
| Whithread Investment Company | Wndne edey Thursdey | 2.0 | 2.5 | 2.5 |
| Young end Co's Brewery | | | | |
| INTERIM DIVIDENDS | | 37 | 4.91 | |
| Arrhimedes Incestment Trust | T:rasday Thuredaytt | | 10 0 | |
| ASEA AR Australia and New Zealand Brikg. Grp. | Monday | 12 7273 | 14.0 | |
| Australia Bubber | Wodnesday | 1.0 | 2.0 | |
| Avga Rubber | Wednesday | 2.93 | 8.43 | |
| CIENTS TUST TRAINERTAR LADIGURDEL | Monday Tuesday | 0 39 | 0.85 | |
| Cuty John (DCoCalter) | \\ednesdey | _ | - | |
| Cron.ta Group Ogvenporta Snewery | Fridey | - | 8.0 | |
| Devenish, F. A. | Thursday Tuesday | 2 25 | 60 | |
| Devendent, F. A. Dightme Comme Holdinge Ingh Bishi ⁿ ere Group | Thursday | - | - | |
| Luch Retifere Group | Wedneedty | 15 | ao | |
| Kelaty Industria | Tuesday | 2.5 | 5.5 | |
| LPA Industries McCallby and Stone | Monday | 20 | 2.5 | |
| | Tuesday | _ | 1.0 | |
| Netional Commercial Benking Corps | | | | |
| | Thusadayt | 110 | 12.0 | |
| | Tuesday | 30 | 7.0 | |
| Owen and Robinson Bann Car (Sound of Merseyside) | Kin nday | 15 | за | |
| R. LA Cleas | Endsy | | 2.45 | |
| Parten How a MirOougall | 1083day | 1.524 | e 1 | |
| Sectors Mational files | Wadnesday Thursday | 17 | 3.0 | |
| Scottion Investment Trust Scotter Nelsonsi Trust | Tuesday | 5 Z | 27 | |
| Serriga Neliona, Ironi | Wedneeday | 80 | 11 0 | |
| Creater Clark Malal (DGMBT2)## | Thursday | 0.55 | 1.45 | |
| Slak a Tyre Tere Teresann Holdens | Trinky | 0.35 | _ | |
| Tune Ters Tesselainn Noidhas | Thursday | 2.3 | 4.55 | |
| Weivernampton sed Oudlay Brawerice | | | | ter and |
| | | 1d 810 | | 100 8119 |

n Evoldennia brie ehewis nº1 pence per share end are edjusted inr anv Intervening ecrip issue. I Centa per ehste. I Per shere grose. If Kr per enere is Yen per ehere.

SHARE STAKES

Leisuretime Intal -- Kennedy holding of Scottish Amicable Bronkes, together with its sub- nominees has been reduced as a sidiaries and associates have result of recent sales to 50,000 acquired a further 50,000 shares bridinary and Mr P. A. Cropper <u>ب</u> and now hold 671,867 ordinary and Mr P. A. Cropper and now hold 671,867 ordinary has reduced his holding to ahares representing 7.52 per year has reduced his holding to of the issued share capital of 77,900. Leisuretime.

Hampion Trust -- Rade Trustee L'ampany S4 purch 50,000 ordinary shares at 2 per share. This purchase creates the beneficial interes Mr. J. N. Davis, director, to a further 310,000 ordinary shares 331.000.

badly depressed. to L12bn (S7m). An unchanged interim divi-

R6.8m.

dend of 7.5 cents a share has been declared from first-half cent controlled by Montedison \$31.7m on turnover of \$586.9m. carnings of 19.8 cents a share, and is ouoted on the New York The company said it would carnings of 19.8 cents a share. | and is quoted on the New York Last year's first-half earnings Stock Exchange, recorded a 23 pay a dividend of 5 cents a per cent rise in turnover during share. were 18.5 cents.

quarter net earnings this year, sions. These companies operating under Erbamoni, recorded The cempany, which is 75 per a combined 1983 net prefit of

DSM declined to predict full rovery is hased partly on the

the year, this would lead to a less of Fis 188m (\$60.5m) into

earned CS22.3m (U.S.S17.2m) or 28 cents a share on domes-tic operations, against C\$19m nr 27 cents to the same period last year. on sales of C\$444m agrinst C\$409m. But the U.S. White Stores

tost C\$11.2m aminst C\$6.9m nn sales of CSS3m against CS40mL Thus CTC's finat net income was C\$11.1m or 14 cents a share, against C\$12.6m or J7 cents.

white is expected to reach break-even hv the second nuarter of 1985,

• TransCanada Pipelines, Canada's national gas transraission company, wants th expand its system to handle maior ges sales in the north eastern U.S., requiring investment of more than CS1bn over three years. The programme would require construction of 300 miles of line and 25 compressor units.

FORBO, the international floor over from SwFr 552m to SwFc and wall-coverings concern. ex-pects. "another good result" in The meeting approved the in-The meeting approved the in-1984, the company told the creased dividends of SwFr 56 annual meeting yesterday. Busiper A share and SwFr 224 per ness in the first months of the year had been "gratifying." B share, as well as the restruc-with both sales and profits on turing of share capital. The target

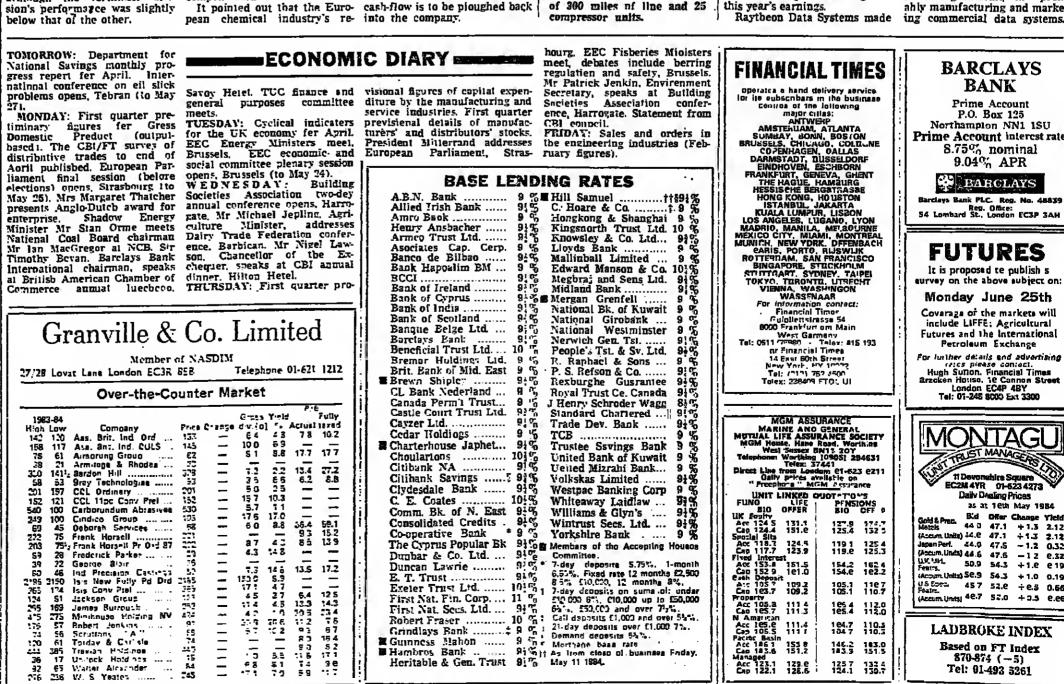
a 20 per cent rise in earnings and application is to be made to SwFr '16.3m (S7.9m) despite for listings in both Basle and a slight fall in Swiss franc turn- Geneva.

standardised Bearer shares will In 1983, the group bad shown in future be listed in Zurich

\$95m charge at Raytheon BY OUR FINANCIAL STAFF

RAYTHEON, THE U.S. defence a toss of \$24.3m tast year on electronics, engineering and sales of \$307m - about 5 per Its data processing and word this year's earnings.

aviation group, is to shut down eent of the group's total sales Its data processing and word of \$5.9bn. Mr Thomas Phillips, processing subsidiary, Raytheon Data Systems, and will take an after-tax charge of \$95m against increasing difficulty in " profitcompany had been experiencing 2 increasing difficulty in "profitably manufacturing and market-



| al of | 27,400. |
|--------|--|
| | Olives Paper Mill-Fado I vestmenta has acquired a huldi of nutinary shares exceeding |
| 2850 | per cent. |
| e m- | Five Oaks Investments Resources has purchas |
| SE CIT | DATABL RECOUTERS INS PULLANA |

331.000. making their that holding

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Prime Account interest rate Barclays Bank PLC. Rog. No. 48839 Reg. Office: 54 Lombard St., London EC3P 3AH survey on the above subject on: Coverage of the markets will For luther details and advertising For further details and advortising refers piekse contact. Hugh Sultion, Financial Times Brzeken Hollso, 16 Cannon Street London EC4P 48Y Tel: 01-248 8000 Ext 3300 MONTAGU TRUST MANAGERS Bid Offer Change Yield Bid Offer Change Yield Mattis 44 0 47.1 +1.3 2.12 (Accum Units) 14.0 47.1 +1.3 2.12 Japan Pert. 44.0 47.5 -1.2 0.32 (Accum,Unds) 44.6 47.6 -12 0.32 UK UM, 50.9 54.3 +1.0 019 courn. United Se.9 54.3 + 1.0 0.19 105.1 11e7 105.1 110.7 US Epra. 457 52.8 + 8.5 0.56 (Accum. Units) 40.7 52.0 + 3.5 0.06 Property Acc 105.3 111 4 Cao 105.7 111.3 N Amarican Acc 105.5 111.4 Cao 105.5 111.1 Pactor Basin 165.4 112.0 165.4 112.0 104.7 110.5 104.7 110.5 LADBROKE INDEX Pacitic Basin Acc 1861 1538 Cap 183.6 151.2 Managed 146.2 183.0 143.3 151.5 Based on FT Index 870-874 (-5) Acc 123.1 129.0 125 7 132 4 124.1 139.7 Tel: 01-493 5261

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WORLD STOCK MARKETS

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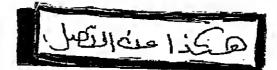
| | WORLD STO | OCK MARKETS | Financial Tiniës Saturday May 19 1984 | EXC |
|---|--|---|---|---|
| Antitise Informa Bits | 177 Marg Stock 177 Marg Stock Stock Marg Stock Stock< | | The Stands Nikel Dw Janes Average, which eliz 7534 de previous day, hold another 2136 The Companies Science 11 The Companies Science 14 The Stands Nikel Dw Janes New Janes Securities analysis stald in The Companies Science 14 The Stands Nikel Differ Securities analysis stald in The Stands Nikel Differ The Stands Nikel Diffe | ** target target target target target the short target the baard moderate indistrial moderate indistrial moderate indistrial moderate indistrial moderate indistrial adderate indistrial adderate |
| May Iri May Is May Is May Is May Is May Is May Is Is May Is Is May Is Is May Is May Is May Is Is May Is Is May Is Is Is May Is Is May Is Is Is Is Is Is Is <this< th=""> May Is Is <th< td=""><td>Neng Seng Banki21/7/64) 895.73 855.72 948,22 924,07.1170,36 (1915) 871,06 (5) ITALY Banca Comm Ital. /1672) 295.8 298,93 909,25 219,28 289.57 /1/2) 132,86 (2) JAPAN** Hikkci-Oow [16/5:23] 10122,8 12849,5 19619,8 19604,6 11,182,17 /2/21 3888,47 (1) Tokyo SE Now (4/1/88) 797,95 8/1,20051,13 820,77 278,52 (2)/41 756,45 (4)</td><td>GT-Alcetel 1,331 -31 AEGON 129 -1 Orrestuern Pirelii Gub Mediter'n 210 -14 Ahold 92.1 +0.1 Bandoz (Br) Grad 701 -7 ABN 355.0 -0.5 Sandoz (Br) Sando (Br) Sando (Br)</td><td>1.266() +40 Oil 1981 474 54 Fraser & Nasre 250 Oxi N (ppon Ptg. 955 -30 Haw Par. Bros. 1.060 Daiwa Nouse. 456 -10 Inchcape Bind. 1.060 Daiwa Nouse. 456 -10 Inchcape Bind. 1.060 Ebara</td><td>5 75</td></th<></this<> | Neng Seng Banki21/7/64) 895.73 855.72 948,22 924,07.1170,36 (1915) 871,06 (5) ITALY Banca Comm Ital. /1672) 295.8 298,93 909,25 219,28 289.57 /1/2) 132,86 (2) JAPAN** Hikkci-Oow [16/5:23] 10122,8 12849,5 19619,8 19604,6 11,182,17 /2/21 3888,47 (1) Tokyo SE Now (4/1/88) 797,95 8/1,20051,13 820,77 278,52 (2)/41 756,45 (4) | GT-Alcetel 1,331 -31 AEGON 129 -1 Orrestuern Pirelii Gub Mediter'n 210 -14 Ahold 92.1 +0.1 Bandoz (Br) Grad 701 -7 ABN 355.0 -0.5 Sandoz (Br) Sando (Br) Sando (Br) | 1.266() +40 Oil 1981 474 54 Fraser & Nasre 250 Oxi N (ppon Ptg. 955 -30 Haw Par. Bros. 1.060 Daiwa Nouse. 456 -10 Inchcape Bind. 1.060 Daiwa Nouse. 456 -10 Inchcape Bind. 1.060 Ebara | 5 75 |
| Fed Nat Mort) 471 500 123 - 13 America Head 1001 700 33 - 4 3 | 1 Ercluding bonds. ‡400 industrials, §400 Industriale olus 40 Uillition Financiels and 20 Trensports, c Clossid, u Unavailablo. | a. 40 Individual axchanges and are tast traded onces. \$ Dealings E.Z. Inde | 1.67 M bishi Sank 1.000 | |

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The dollar muintained its from Thursday's close of firmer light in currency markets DM 2.7580. It was also firmer vestorday; underpinned by re-pewed Middle East tension. SwFr 2.2795 from SwFr 2.2715. There was also a reaction in an Against the ren it rose to convert register in the first V2025 its highest level spore

Against the ren it rose to Y233.25 its highest level sicce

early Morch and up from Y232.35 on Thursday, The dollar rose to FFr 8.5135 in terms of the

French frane from FFr S.4675, On Bank of England figures, the

dollar's trade weighted index rose from 131.3 to 132.0, its best

May 18 Prev. close

. \$001 .81.5875-13885 \$1.5900.3910 1 month 0.26.0.27 dis 0.25.0.26 dis 3 months 0.85.0.88 dis 0.85.0.88 dis 16 months 3.62.3.67 dis 3.62.3.67 dis

£ lorward rates am quoted in U.S.

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level for four months.

E in New York

conta diaconnt.

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* Selling rates,

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Pound St'rling U.S. Collar,

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CURRENCIES; MONEY and CAPITAL MARKETS

Oay'e

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May 18

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FOREIGN EXCHANGES

Dollar improves

Companies and Markets

opward revision in the first quarter GNP figure. This gave rise to fears that continued eredit dentand and a need to finance the U.S. budget deficit

whild exert further upward pressure on U.S. interest rates. Shart-term funds had been to

good supply, following operations to hale out Continental Illinois

allbough the Federal authorities

drained reserves on Friday with

drained receives on rinay win Fed funds trading at 94 per cent. The extent inf the dollar's rise may have been inhibited how-ever by fears of further central

The dollar rinsed at DM 2.7735 against the D-mark, down from a day's high of DM 2.7806 hou up

£

EXCHANGE CROSS RATES

OTHER CURRENCIES

baok interventinn.

May, 18

May 18

Pound Starling U.S. Dollar

Deutschemark Japanese Yan 1,000

French Franc 10 Swiss Franc

Butch Guildar Italian Lira 1 000

Canadian Dollar Baigian Franc 100

MONEY MARKETS

LONDON MONEY RATES

May 18 1984

Storling Certificate Interbenk of deposit

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Authority

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Company

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Financo & Cert SOR House of Linked Deposits Deposite Deposits

10,65 10,75 9,1-9,2 11,15 11,25 9, 9,1 11,4 11,5 9,2 10, 12,05 12,15 101,1015

Markel

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. Trassury (Buy)

8. 8

8:2

ECU Linked Caposite

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9. 9% 9. 9%

Discount Houses Deposit and Bill Rates

Treasury (Sell)

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Eligible Bank Selli

8% 8% 8% 9%

offer 1178

olfer 187,10

Fine

Trade (Buy)

9 9 10

Eligibla Bank Buy

8 8 5

9,2 YIz

INTERBANK FIXING

3 months U.S. dollars

The fixing miss are the erithmetic means, rounded to the nearest one extremit, of the bid and offered relax los 510m quoted by the market to five relarence benks of 11 s.m. such working day. The banks are National Westminister Bank. Bank of Tokyo, Deutsche Bank, Banque Nationale de Parla and Morgan Gueranity Trust.

FT LONDON

111.00 a.m. May 16

510 11 54

61d 12 5 16

LONDON INTERBANK FIXING

e months U.S. do

| earlier by fears of a possible dis- ruption to oil supplies from the | of \$1.3930 befores linishing at $$1.3930$ befores linishing at $$3.3805-1.3875$, a falt of 95 points. It fell to DM 3.855 from DM 3.8525 agaiost the D-mark and SwFr 3.1650 from SwFr 3.1750. | Firmer |
|---|--|--------|
| index slipped in 80.4 from SU.5, haviog slood at 80.4 at all three of the day's calculations. Against the dollar it touched a best level | Against the yen 11 cased to Y232.75 from Y234.75 and First 11 S050 compared with | rates |

Interest rates were a little firmer at the huger end of the market yesterilar, reflecting contern aver the future trend in interest rates and the recent alteropt to bale but Cuolioeust Gild yani Illinois. Three-month interbask was quoted at 97.91% per

clearing banks' base og rate 9.9; per crat

uce May 10 and 11)

One mouth Two mouths... Three mouths... Nine mouths Nine mouths One year..... Two years..... Three years..... Four years..... Ecco Fized monin eligible baok bills were bid al Siz par reol, nuchaoged from Thursday. Shori term rates were a tittle softer as the Baok of Euglaod gave more than adequate assist-ance on the projected shortage. Weekend interbaok money openent at \$2.9 per cent and cased steadily to 7 per sent, Rates came back briefly to 7 iper sent, Rates came

of around E10000 with fartors affecting the market focluding maturing assistance and a take up of Treasury bills together draining E1540 and 2 rise in the note circulation a further £225in. and the Bank gave assistance m the morning of 197m, comprising

assistance of £25m, bringing the

purchases of £2m of local log purchases of eligible bank f100m of bills on offer altracted bills in band 4 at 8; per cent. hids of 1353 095m. The minimum It also provided a late round of accepted hid was 197.785 and

1,796 1,295

0.466

1,521 0,567

0,415

2,300

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20,29 241,2

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18.05

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546,9 1090

1318, 3030,

| Lanege | 1.7590-1 8050 | 1.7955-1.7965 | 0.24-0.33c dis | -1.90 | 0.97-1.07die |
|----------|------------------|----------------|-------------------|----------|--------------|
| Nethind. | 4 31 -4.354 | 4 324-4.334 | 11 - fec pm | | 33-31 pm |
| Belgium | 78.00-78 50 | 78.05-78 15 | 12-18c dis | | 42-51 dia |
| Onmeri | 14.05-14.13 | 14.05 14.06', | 1'-2' ore die | | 561, dis |
| freland | 1.2505-1.2545 | 1 2505-1 2515 | 0 25-0 35e dis | | 0.21-0 95dis |
| W Ger | 3 831-3.871 | 3.84'2-3 85'; | Pa-1pt pm | | |
| Pettwal | | | | | 3'-3 pm |
| | | 194 75-195,25 | 75-220c dia | -9.08 | 400-875dis |
| Spern | 214 05-215.10 | 214 40-214.60 | 115-140c die | -7.13 | 375-400 die |
| Daly | 2365-2380'- | 23651 23671 | 11-14lare dis | -6 34 | 37-40 die |
| Norway | 10.89-10 97% | 10.91 10.92 - | 3'-4' ore dia | | 31-101, dis |
| France | 11.783-11 89 | 11.80-11.81 | 2"3" c dis | | 9-10 di |
| Sweden | 11.211-11 324 | 11.24-11.25 | 11-25 ore dia | | 44-44 dis |
| dagan | 3221,-3281, | 32314-3244 | 0 75-0.67y pm | | 2.35-2.23 ph |
| Austria | 27 00-27 22 | 27.05-27.10 | 51-414gro pm | | 174-13', pm |
| Switz. | 3.153.19 | 3.10-3.17 | 11-11-e om | | 4 -4 oni |
| | Bolgiali Ialo le | | | | |
| | Six-month larwa | | | | |
| | | ia achar 1.75- | - GOC 015. 12-100 | MIN 3.02 | -3.72C Q.0. |
| | | | | | |

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One month

THE

THE POUND SPOT AND FORWARD

Close

| | May 18 | Day's spread | Cipse | One month | | Three | 7 |
|--------------|--------------------|--------------------------------|--|--|--------|------------------------------|----------|
| 100 | UK1 Ireland† | 1.3950-1.3930 | 1 3865-1 3875 1.1060-1.1070 | 0.24-0.26c die 0.08-0 03c pm | | 0.84-0.88dis 0.14-0.04 pm | |
| 7_30 | Canada Nethind | 1.2945-1 2965 3.1150-3.1205 | 1.2950-1.2855 3.1185-3.1205 | 0.04-0.02c pm 1.40-1.30c pm | 0.28 | 0.07-0.05 0# | 0.1 |
| 4,14 | Belgium Denmark | 56.28-50.38 10.13'-10.15 | 56.28-56 30 10.13 ¹ -10 14 | 2c dis | -0 27 | 4.45-4 30 pm 3 pm-par | 0.1 |
| 1.87 | W. Ger. | 2 7690-2.7800 | 2,7730-2.7740 | 0 76-0.30ore pm 1.38-1.23pl pm | 5.43 | 2.30-1.80 pm 3.98-3.93 pm | 5.7 |
| 90 7 | Portugal Span | 140.40-141.00 154.55-154.75 | 140.50-141.00 154.60-154.70 | 30-130c dis 57-67c dis | | 200-500 drs 180-200 dis | -9.9 |
| 34 I. .88 | lisly Norway | 1706-17091 | 1706-1707 | 6-6 ¹ -lire dia 1,10-1 40ore dia | | 1617- dis | -2.9 |
| 9 71: | France Sweden | 8.5000-8.5350 2.1050-8.1225 | 6.5110-8.5150 8 1050-8.1100 | 0 55-0.95c dis 0.45-0 25era pm | -1.05 | 1.40-1.90die 2.25-2 05 pm | -0.7 |
| .32 174 | Japan | 232.90-233.80 | 233 20-233 30 19.49-19.50 | 0 99-0 95y pm 7.40-6 90gro pm | 4.99 | 3 11-3.07 pm | 53 |
| 40 ` 5 | Switz. | 2.2760-2.2880 | 3.2790-2.2800 | 1.52-1.42c pm | 7.74 | 24 5-22.5 pm 4.52-4.42 pm | 78 |
| <u>د –</u> | disco | ounts apply to | the U.S. dolla | IS cuttoncy. Fo | indivi | dural Guilenc | ıd y. |

Belgian rate is let convertible liance. Financial franc 57.00.57.10.

| | | | 2.63 2.36-2.23 ph/ 2.19 174-134 pm 5 45 44-4 pm 1 line 79.05.79 15. hth 3.62-3.72c dia. |
|--------|---------|---------|---|
| DOLLAR | SPOT AN | D FORWA | RD |

Sterling was slightly weaker of \$1.3930 hefore-linishing at

| 1 | May 18 | Day's spread | Cipse | One month | Three 5 A. months |
|---|-----------------------------|---|---|--|---|
| Note Rales | UK1 Ireland† | 1.3850-1.3930 1.1060-1.1100 | 1 3865-1 3875 1.1060-1.1070 | 0.24-0.26c die 0.08-0 03c pm | -2.10 0.84-0.88dis 0.59 0.14-0.04 pm |
| 26.80-27.30 78,70 78,50 | Canada Nethind | 1.2945-1 2965 3.1150-3.1205 | 1.2950-1.2855 3.1185-3.1205 | 0.04-0.02c pm 1.40-1.30c pm | 0.28 0.07-0.05 pm 5.20 4.45-4 30 pm |
| 14.00 14.14 11.75 11.87 | Belgium Danmark | 56.28-50.38 10.13/-10.15 | 56.28-56 30 10.13 ¹ -10 14 | 2c dis 0 70-0.30ore pm | -0 27 3 pm-par 0 59 2 30-1 80 pm |
| 3.83 3.87 2360 2390 322 327 | W. Ger. Portugal Spam | 2 7690-2.7800 140.40-141.00 154.55-154.75 | 2.7730-2.7740 140.50-141.00 154.60-154.70 | 1.38-1.23pl pm 30-130c dia 57-67c dia | 5.43 3.98-3.93 pm -6.82 200-500 drs |
| 4,301-4.541- | lialy Norway | 1706-17091 | 1706-1707 | 6-6 ¹ -line dia 1,10-1 40ore dia | -4.81 180-200 dis -4 39 16:4-174 dis -1 97 1 70-2 00die |
| 191-189 207:2-21712 | France Sweden | 8.5000-8.5350 2.1050-8.1225 | 6.5110-8.5150 8 1050-8.1100 | 0 55-0.95c dis 0.45-0 25cra pm | -1.05 1.40-1.90die 0 52 2.25-2 05 pm |
| 11,21-11,32 3,14 ³ 4-3,17 ³ 1,38-1,40 | Japan Aueriis | 232.90-233.80 19 48-19.52 | 233 20-233 30 19.49-19.50 | 0 99-0 95y pm 7.40-6 90gre pm | 4.99 3 11-3.07 pm 4.40 24 5-22.5 pm |
| 189,215 | | 2.2760-2.2880 and [10]and a | | | 7.74 4.52-4.42 pm |
| | disco | ounts apply to | INA U.S. dolla | and not to the | individual curtency |

4.328 3,120

13.37

3.666

1.829

2,410 6,541

| _ | | GIGSE | ບດຣະຫວກມາ | p.4. | montas | p.a. | |
|---|---------------|-----------------|----------------|--------|--------------|--------|-----------|
| | 1.3850-1 3930 | 1 3885-1.3875 | 0.24-0.25c dis | -2.16 | 0.84-0 98dis | -2.48 | alleropi |
| | 1.7940-1 8050 | 1.7955-1.7965 | 0.24-0.33c dis | | 0.97-1.07die | | Illinois. |
| | 4 31 -4.354 | 4 321 -4.331 | 11,-1-c pm | | 33-3's phi | 3.12 | money w |
| | 78.00-78 50 | 78.05-78 15 | 12-18c dis | | 42-51 dia | -7.38 | - |
| | 14.05-14.13% | 14.05 14.06' | 1'e-2'are die | | 5',-61, dis | -1.69 | UK c |
| | 1.2505-1.2545 | 1 2505-1 2515 | 0 25-0 35p dis | | 0.81-0 98dit | -2.86 | leodio |
| | 3 831-3.871 | 3.84' + 3 85': | Pa-1pt pm | 3 51 | 3'3 pm | 3.25 | |
| | 194.00-196 25 | 194 75-195,25 | 75-220c dia | -9.08 | 400-875dis | -12.56 | (siu |
| | 214 05-215.10 | 214 40-214.60 | 115-140c die | - 7.13 | 375-400 die | -7 23 | |
| | 2365-2380'- | 23651 - 23671 - | 11-14lere dis | | 37-40 die | -6.51 | cent con |
| | 10.89-10 97% | 10.91 | 3',-4'sore dia | | 31-102 dis | -3.66 | cent on |
| | 11.783-11 89 | 11.80-11.81 | 2'a-3'ac dis | -3.10 | 9-10 di | -2.28 | theath of |

p.4. months

p.a.

cent compared with 9:93 per cent on Thorsday while three-month eligible back bills were -158 2.83 2.25 5.25

back briefly to 74 per cent kates came supping away to around 4 per ceot. A late demand plished clusiog halances up to 10 per ceni.

The Bank furecast a shurlage The forecast was later revised before taking into account the to a shurtage of around 1200m morning's help in 1150m and the at

sothority bills and F95m of eligible bank bills, all in baod 4 164-91 days) at 8! per cent. The forecast was again revised, day's total to £189m, hefore taking into account the The average rate of discount morning's help in (150m and the at the weekly Treasury bill Bank gave sublitional held in tender fell to 8.8564 per rent the afternoon of 167m comprise from 8.8843 per rent and the

was niel at that level as in about 3 per rent. The £100m of bills on offer were allotted in full and next week a further f100m of kills are on offer, replacing a similar amount of maturities.

Deutche m'k JapaneseYen FrenchFranc Swiss Franc (Dulth Guild Italian Lira Canada Bellar Beigian Frans EURO-CURRENCY INTEREST RATES (Market closing rates)

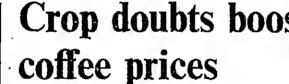
| May 17 | Sterling | U.S. Dollar | Canadian Dollar | Ou1ch Builder | Switt | D-mark | French Franc | Lira | Belgiai Conv. | Fin. | Yen | Oaniel Kronel |
|------------|--|--|--|--|--|---|---|---|--|--|--|---|
| Bhort Jerm | 7=1-8 812-934 8,4-9; 9,1-9; 934-97; 10,1-10,5 | 914 914 9, 94 104 11 115 114 12, 124 12, 124 12, 13, | 834-91, 935-101; 1036-20,- 1135-113 12-12; 1235-12; | 8.26 5.05 5.65 81.61 81.61 81.61 81.61 81.61 81.61 | 24-1 119-140 324-514 316 4 4 1 41 4 5-414 | 5. 6; 5. 5; 6: 5; 6: 6; 6: 6; | 115:11-8 117:11: 11:-18:4 12:-18:4 13:-13: 14:-13: | 15 16 14 (a 15 (c) 15 15 (c) 15 12 (16 16 (a (16 (a) 16 (a) (17 (a)) | 1014-1034 1014-1144 1114-1144 1115-12 12-1219 12-5-1315 | 10 ¹ ; 10 ¹ ; 11 ⁵ n·31 ⁵ ; 11 ¹ 2; 11 ⁵ ; 11 ⁵ t·12 11 ⁵ t·12 11 ⁵ t·12 | 5.25.2 512.52 612.612 6.29.612 6.19.62 | 6:a 7 8:5 9 101 105a 1 107a 1 11 6 1 |

Amon 5 (closing rates in Singapora): Short-term $10\cdot10^3_8$ per cont; soven days $10^4_2\cdot10^3_8$ per cent; one month $10^{43}_2\cdot11^4_8$ per cent; three month Cent; and months $12^6_2\cdot12^4_3$ per cent; une years $12^4_2\cdot12^4_8$ per cent; three years $13^5_2\cdot13^5_8$ per cent; three years $13^5_2\cdot13$ cent; lour years

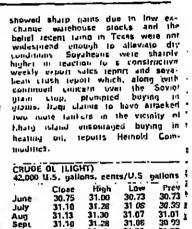
COMMODITIES AND AGRICULTURE

WEEKLY PRICE CHANGES REVIEW OF THE WEEK

| Latesi 1984 Drices Ch'nge Year per Jonne on ago Unless week High Low | Crop doubts boost | tonnes. Dealers said physical empiry from Eastern Europe gave fur- ther encouragement for yester- | Gold and solver showed good gams, showed sharp gams due in low ex- as the markets continued to receil to change watehouse stocks and the tension drifte Persian Gold along with balled recent range in Tecks were not a rebound in Inductal parkets Copper, widestrend enough to alleviate dry recovered from early losses to close conditions. Soyaheans were sharply |
|--|--|--|--|
| staled | m · | day's price rise. 2000 | inghet, and was also soching to re- higher in reaction to a construction mention labour contracts. Good weekly group sales report and soya- |
| Aluminium | coffee prices | Potato futores prices mored up again as the UK orain crop | Inde Apport function of short covery bean clush report which, along with ing in sugar along with technical communit contain over the Sovier |
| Antimony | Function Provide State | season drew nearer to its con- clusion, Douhts shout the arail- | laying. Cocos was shally higher and grain crop, prompted buying in lonched him in an aggressive buying grains, trage claime to have Atracked |
| Cooper-Cash High Grade | BY OUR COMMODITIES STAFF | ability of sufficient supplies fol- | hinted to sharp insteads in the pin- two more faileds in the vicinity of ported deficit by a major flude house. They island ensoriaged buying in the Culles was absolve higher as highiness. |
| š moniha Do | COFFEE prices on the London ing quota the extra release had futures market moved up little market impact. | lowiog last year's wet spriog 1880 | Collect was shalply higher as inginess the final oil, reputs Heinold Com- in neerby structures continued to heating oil, reputs Heinold Com- support a builtich seriment. Conton involtics. |
| 5 monthe | strongly again this week reflect. The lack of good quality | the quotation for May delivery | NEW YORK CRUDE OL ILIGHT) |
| ictel | ing a continuing shortage of coffee is attributed to heavy supplies of suitable quality for rain in Brazil and drought in | position—£44.85 higher at 2nd position | 42,000 U.S. gallons, cents/U.S. gallons i STINTINITY UM 40,000 lb, cants/lb Close High Low Prev |
| Pistinum perez | delivery against futures con-African growing areas last year, tracts. Cucoa prices also gained | Base metals prices on the tope Futures | Close High Luw Prev June 30.75 31.00 30.73 30.73 1 Close High Luw Prev July 31.10 31.28 31 05 30.59 t |
| A months par oz | A £96.50 rise yesterday left ground yesterday, wiping out the July position £192 up on the falls sustained earlier in the | London Metals Exchange were anized with cupper values cun- | June 5950 5990 Aug 31.13 31.06 31.06 30 93 July 5995 6000 5930 6035 Sept 31.10 31.28 31.06 30 93 |
| fin cash 19067.5 52.50. 18595 19140 18370 3 months 18950.5 127.0 18733 19077.5 18517.5 Juageon Ind 53.51 583.56 583.55 7543 | week at £2,474 a lonne, a 64- week. The July position on the london futures market ended | and zine moving up strongly. Lead and Zine prices con | Des 6270 6215 6215 6305 Hov 31.00 31.15 30.95 30.95 bet 50.05 bet 31.00 31.13 30.95 30.95 bet 31.00 31.13 30.95 30.95 |
| Weitram 22.04 (b.i | Dealers said yesterday's rive £20,50 up at £2,013 a mone. was encouraged by talk of An early rise, based on an | While fundamental factors tinued in move higher reneed | March 6435 |
| Amontos 2478,5 - 8,00 2490,85 2718,25 2640,5 Producers. 31,858-1,830 - \$750 780 \$1091 1991 5980 | sharply lower crops in the lyony International Cocoa Organisa- | prices copper prices continued thous, which were sufficient to | 1 July 6655 6090 Match 3075 3115 3115 3001 1 Sept 6765 6800 31 WORLD "11" |
| GRAINS Barby Futures | Coast (for 1983-84) and Brazil tion (ICCO) estimate of a (for 1984-85). 112.000 tonnes 1983-84 produc- | metals and the rash higher plications of yesterday's an | - COFFEE "C" 37,000 lb. canis/lb 11. 000 lb, canis/lb Close High Low Crys |
| Maize French | This week's rise took the In- tion deficit, was wided out by a ternational Coffge Organisation mechanical shake-out resulting | on the week at £1.015.50 a llill strike in Australia has | May 155.00 55.00 53.50 52.00 541 5.12 5.96 8.00 7 July 154.42 54.86 52.05 50 86 Sept 6.12 5.28 5.29 6.20 8.23 |
| WHEAT F:10:05 | 15-day average indicator price from an overboucht market above 145 cents a (b, triggering simulion. But the market | A fall of 18,425 tonnes in The rash lead price ender | Dec 149.00 49.80 47.10 45.80 Jan 0.90 6.90 8.75 6.76 1 |
| SPICES Cloves | the release of another 1m bags moved up again after London 160 kilos each 1 of export anotas, merchants Gill and Duffus, only | LME stocks (the 9th in suces- £18.50 up at £327 6 tonne and sion) was shrugged off as con- cash zinc £48.50 up at £739 | March 145,00 45,00 45,50 44,00 May 7.79 7.30 7.56 7.65 Mey 145,73 45,73 45,00 41,73 July 8,06 8,07 7.94 7.92 |
| Peoper, white, | But in view of the difficulty lished on even more bullish in finding sufficient deliverable supply/demand renor publicy. | cern over U.S. interest rates Rises in both metals were en | Sept 141.13 41 13 40.50 37.13 Oct 8.50 8.50 8.45 8.43 |
| Coconet Philipo.net | supplies even within the exist- 1983-84 deficit at 132.000 | fundamentals. in LME wareltonse stocks. | Closo High Low erey CHICAGO |
| Linseed Crudo - 2315 1444 1397 Paim Malayan - 59701 -80 9427,5 3970 9660 SELDS | | | June 63.05 62.50 Line High Low Play |
| Corra Philippines . 8930 5415 5830 5685 Sciables te U.C., 6320,25 6,85 1267,25 1350,25 1286,25 | BASE METALS | ICCO Indicator proces-IU S conta trei pound's Delle prices for May 17' Delle 1120 SEI, free-Up evening for EINANCIAL TIMEFS | Sejit 65.15 65.20 63.75 64.00 June 68.35 66.40 05.95 65.95 Dec 67.15 67.10 55.85 65 Aug 64.27 64.35 63.95 64.02 - Jan 77.80 67.25 0ci 63.45 63.50 63.00 63.00 |
| CTHER COMMODITIES Cocres Chipments | COPPER ALUMINIUM | C., 13 120 15 (119 83). | Murch v9 15 69.10 66 60 62.60 0ec 64.30 64.40 63.92 63.82 May 20 55 70.40 68 55 70.00 Feb 64.90 64.92 64.35 54 35 |
| Control Futures July £2,474 152 £1,580,5 £2,474 £1,899.5 Control Index 83,500 (0,15 £3,700 83,750 86,550) | Amotheamoted Metal Traching reports. All anomani – Materia, Cash 2804, Instain the monoing with Brider Grade – Alanomani – Materia, Cash 2804, Iraded at D.OC. Futce months (1.622) – sitee mit the 2805, 64, 11, 02, 12, 05, 5. | COFFEE May. 17 May. 16 M'th ago Year ago 316.07 \$17.50 \$09.36 . 275.18 | July 71.85 71.60 70.90 71.35 Ani 55 0 65.55 65.12 65.1 Sept 73.35 72.85 72.75 72.75 |
| Den Geschlut (1080) 10 1743 61.090 1995 Ges Ol Fill May | 16, 19, 19, 19, 19, 19, 19, 19, 18, 14, 05, 17, 05, 17, 05, 15, 04, 03, 19, 10, 10, 10, 10, 10, 10, 10, 10, 10, 10 | COFFEE Close - Done [Base: July 1 1952 - 100] | Close High Law Prev dune 53.77 54.10 53.75 54.07 2 |
| Rubber Kilo | Child Reib Higher Grader Tarke C1 32, 12 5, 12 Nerbi Tarke martins months 11,019 Alternation History 2007 CE 57, 57 5, Atternation Tarke | REUTERS | July 84.35 84.90 83.50 83.55 July 57.85 58.17 57.75 58.17 Oct 80.02 80.15 79.42 79.11 Aug 58.92 59.10 58.02 58.21 3 |
| Sidal No. 5L | Guide, Three months (1,004, 23, 23.5), morths (210, 11, 5, 50.6), (1, 10, 5, 20, 22, 5, Guihade, Crish (1,007), Kern, Three morths (2010, 09, 00, 07, Kern, Three morths (2010, 09, 00, 00, 00, 10, 10, 10, 10, 10, 10, 10 | July | Crat 76.95 77.00 75.35 75.92 Oct 56.85 57.15 56.80 57.07 Majch 77.90 79.20 77.65 77.05 9ac 56.75 56.80 56.85 56.85 May 78.30 77.45 Fel 56.95 56.85 56.85 56.85 57.07 |
| Tea quality: 5:10 | [1,019] 17 16, 13, 14 5 13 13 12, 13 14, 13, 13.5, 14, Turnaver 31,750 tennes U.S. Producers 68-72 cents Alumin'm s.m. + or p.m. + or | Jenuary 2233.35 -70.0 2240.99 (8356: Septembel 18 1931-100) | July 78.50 77.50 Attil 52.37 52.45 52.25 52.3; Sept June 54.97 55.05 54.90 55.0 |
| Weatlans,645 Super | u pound, Otheral - Onoriteral -: | Sales: 6.435 (7.778) lots of 5 lonnes. | 0c1 78.50 76.00 July 54.47 54.47 54.40 54.5 |
| (z) May-June | a.m or o.m or 5.001 | 1CD Indicator prices (U.S. cents path pound) tob May 17 Comp daily 1979 1076 + 1072 7 1074.5 1062.5 | Cluse High Low Prev MAIZE 5,000 bu min, cents/56-lb busho May 379.3 375.5 375.5 375.0 Close High Low Prev Luse 378.6 376.0 376.4 351.4 351.4 |
| LONDON OIL GAS OIL FUTURES | High Grae £ £ £ | (145 40) [Base: Detember 31 1974-100) | July 383.1 - 379.5 July 350.0 351.0 348.4 347.1 July 383.1 - 379.5 July 350.0 351.0 348.4 347.1 Aug 395.6 387.0 183.8 383.2 Sept 322.0 323.2 318.6 318.1 |
| Burnening that two more share built been by the Guill spacked a burner | Cash 1001.5 -24 1005 c _8 Nickel - 1777 7, Three months 3 months 1018.5 9 -24 1022.5 3 (30 (2.20, 13, 40, 32 for Three months Sattlem / 1001.5 - 24 - 23 255, Alter the Three months 25 540. | GRAINS Browness June-Wheel: May 124 20 Dow May May Month Year | Oct 394,2 393.6 391.0 291.0 Dec 298.2 299.2 296.6 297. Dec 402.3 403.2 399.4 399.1 Match 307.2 305.0 306.2 307.1 |
| upward move in press this material and the market reved quictly to the | Cathodies 17 35, 32 40, 45 50 60 70, 30, 90, Cash., 1001,5 2 -35 1007,5 -3.5 1639 15 23 Kerb Three months | 123 50. July 126 10-126 49. Sept Jones 17 10 ago 1080 | Fent 310 f. 410 0 406 8 307 4 May 311.2 312 4 311 0 310. April 419 0 420.0 418.5 415 8 July 314 0 315.0 314.0 313. June 427 9 427 3 427 3 424 7 |
| bights, Centils proved the market hack hut innervent bights, and interest are sport PRICES vester as making the lat, reports | d mioning 1013,5 4 -75 3018 9 9 73 672 67 3 831 -393 55, 50 Tuto- Settlenn't 1002 25 over 1 850 tutores. | Fut's 140.06 141,46 145,15 150,04 | Aug 431.3 |
| Fiem cr Min. | TIN NICKEL | M., 19 50 unit, Sept 00.90.00 50, Nov 18058: Occember 31 1974-1601 100 00-109 85, Jan 112 90-112 55, Match 15 70-115.20 Soles: 169 lots of 100 | Dec 456.6 - 453.3 May 06.55 07.75 06.50 07.4 Feb 466.4 403.5 463.5 463.2 July 60.20 67.45 66.10 61.2 |
| Lalesi + or - Yesiday's - or Business AUSE OIL-FOS : per tarral: Monin close Done | Tur-Morning Standard, Casa 19 060. NICKEL 20. + or p.m. + or | | Clese High Low Prev Marich 70.30 76.75 76.30 76.3 |
| Labign Light | Standard, Three months (8,955 -0 | Yeslerd'ys + or Yaslerd's + or Phypsicals - The Landon marke | |
| leich Ces Fortine, 30.00 30.15 | months £6,940, 51, 50 Acro Stansers: Spot. 3470.5 -35 5550.60 -5 Three months £6,960, 55, 60, Tutnover. 3 months 5535.6 -31 3620.30 -112, 2665 tennes. | Minch close hitle interest throughout the Jay an closed of a vety guilt note, report | Jan 177.75 78.00 76 25 77.10 |
| RCDUCTS-North West Surce Oct. 259,75 - 3,255,76 54,58 RCDUCTS-North West Surce Oct. 259,56 - 5,58,75 56,59 | a.m or SILVER | May 123,55 1.00 119,50 -1,1 tewns and Coul. Closing price July. 125,50 0.00 [buyers] sput 71.0 [same] June 75.00 Rept. 107,70 100,50 [same] July 71.00 (same] The Kuul | Sepi 176 00 77.00 77.00 75 00 Close High Low Pre- |
| (# par tonne: Nov | TIN Ollicial - Unotificial Solver was fixed 7 to an curca lower High Grae L R L L to each to were to the Lington bullion | Nov. 110.55 0.03 109.90 -0.05 Lumput June Juli pince to RSS No. Jon 113.45 - 0.20 112.55 0.55 was 226.5 j225.0) cents a tig and to | May 588 4 889 0 868.0 864. July 891 0 894.0 872.0 870. |
| remium gesoline | Cash., 8055.60 10 9085.90 -32,5 market resterizay at 641.65p. U.S. 3 nioning 6970 5 - 35 8990 9000 -42,5 ment apprendents at the lowing levels | Mar. 116.35 0.55 115.50 0.20 SMP 20 was 213.0 (213.5). FUTURES-Close (in order baye) | M-v 387.9 385 0 385 0 335.0 5ci 800 4 801 0 785.0 855. June 391.4 - 387 6 Nov 748.4 750.0 740.4 739 |
| lauce. | Settloni't. 9060 - 10 - were son 525 20t low. 16 5c tiree- Standard State Lowe 16.5c street | LOHOON GRAHS-Wheat: U.S. Dark general hummesci. RSS No. 1 L De Northern Spring No. 14 per cent June June June 700, 720, and July 717 142 35, July 141 35, Ang 1-36, Sept 740, and Ang 724, 733, and Sept 745 | July 394 9 395 5 391.6 391.1 Jan 759.2 759.4 751.0 749. Ori 403.1 403.2 400.0 399 3 March 770.6 771.0 762.4 762. |
| GOLD MARKETS | S months. 8930 5 440 8950 1 -50 5, 14 40 181 1 0 mittai (gened | 126 C5, Dc1 107, Nov 1 c6, sellers trans, 748, pair Oc1 754, 758, and, Nov 765 shipment tast Crast English feed tol. 767, 765, 765, Oct. 772, 775, and Jan | April 419 2 - 416 0 July 784.0 784.0 780.0 775 |
| Gold fell 4 an onne from | Streits E., \$29,15 - 642-6413 990-6015. | June 130, East Crash Marce U.S. No. 3, 779, 784, nil; Feb 786, 791, mit. Seles Yerlow/Frends Mar 147-50, seller Cast 53 July of Stonnes. Coast. Bailey: English Level Jub Adar | SILVER 5,000 truy bz, cents/froy bz Close High Low Fre |
| ullion markel vesterday to | LEAD SILVER BURION + or LM.E. + or | 125 June 127, lost half bent 128:50. SUGAR | Close High Low Prev May 197.0 197.0 198.0 183 May 911.8 904.0 597.0 891.7 July 201.5 202.5 195.0 195 |
| proved at \$57.653.64 and tradet | mpolity (326, 28, 29, 28.5, 36, 21.5) true Unstitual | DICMEAT CIOTO OSI49.00), up E1.00 (up 51 CO) | June 918.0 913.0 9060 894.0 August 2013 2 204.0 196.4 180. July 942.0 945.0 924.0 921 7 Schill 196.0 197 D 192.5 192. |
| high nf STRI-TGI. Trading June 517 50 77.50 - 2.00 377.40 75.70 | 26 Alternoon Three nor the 1329, 25 . 5 months, 655,75p -7.26 662.0p -2.75 | Yesterdays Previous Business White sugar State Ou down S3 | Dec 970 5 972.0 751.0 949 7 Dec 187 7 188 n 185.9 185 Jan 960 4 967 0 962.0 959.5 Jan 189 0 189.0 187 6 197 |
| 25 generally united with only a Aug 354.28.24.70 -1.25 383.40 63.60 | 29 27 Standard (1997) Standard | Month close close done internetional Gugar Agroement - p. per kito des0weight: Catibbesii pona). Prices to May 17 | Meich 1000.5 1005 0 926.0 979.3 Maich 197.0 192.5 191.0 191 May 1021.2 — 999.7 May 191.5 — 102 |
| asi tension. Feb 408.45.66 1.85 407.29 07.29 | a.m or p.m. or LIME-S ver 12,000 versonstative Case LEAD Official Babliceal 642 50 - 549 50: They mention \$52.60 | June 122.4 121.3 123.0-122.0 Dally pite 52 15 53; 15 day average Ave 17.8 127.6 118.0-117.7 5.58 (5.61) | July 10-3.1 1031.0 1028.0 1021.3 Sept 1066.0 1055.0 1055.0 1043.9 SOYA6EAM OIL 60.000 ib, cants/lb |
| Timenuer 379 (467) Jain of 100 tier | E 1 L La T, | Oct 120,7 221.0 121.6 120,7 Nov | HEATING DIL 42,000 U.S. gallons. Close Hinh 1000 Pre- sente/U.S. gallons Mey 41,07 41,15 39,95 39 9 |
| | Oash. 527,75.8,75.4,75.827,58.75 Main of a start of a | Feb 116,1 118,4 ··· No.6 Yest'day's Previous Business April, 118,1 118,2 ··· Con close close done | June 87 75 84.0 83 70 93.43 Aunust 32 77 38 75 38 80 38.1 June 82 75 84.0 83 70 93.43 Aunust 32 77 38 76 77 78 77 78 37 1 July 32.80 83 40 53 50 82.20 Sept 36 03 36 65 25 25 35 |
| Hey if : May 17 | 20204 | Seles 255 (120) lots of 50 salesses, fract 2,250 (store grant fract) | Aunusi 83.20 23.75 83.95 82.69 nci 177 77 73 nn 77 73 35.4 Sept 83.95 84.50 83.90 83.45 Dec 30.58 30.90 20.20 36 and |
| Gett Bullion tine cunce: 53701-3701-3701-10271-271:5 5577.5771- 2270-2701-1 | Yostarday s | POTATOES Aug 167,20 56,20 155,80-55,20 157,20-55,40 DCL 166,00-66,20 164,80-65,20 166,80-64,40 | Oct 95 10 85 70 85 00 84 40 Jan 29,95 30 30 29 85 29,3 Nov 86 05 86 05 85 50 85 35 March 29,50 29,95 29,50 29,5 |
| sening. \$376 576's (270's 370's) \$377', 277', 2269's 370's' 1 Sening. \$375 (269'595) \$376,65 (269'575) | im. + or p.n. + or COCOA Cleve - or Eukinese ZINC Dilucial - Unofficial - Dono | Dec 173.40-75.60 172.89-75.00 173.20 72.0 Yostordy's Previous Susines Mar 191.20-91,40 191,00-91,20 191,69-99.0 | Dec 86.60 86.75 84.05 86.30 Mary 24,23 28.7 Juan 86.80 July 29.50 30 25 29 50 |
| dote and Platmun Come May 18 | P. P. P. A. May 2001 DS - 26.5 1564 55 Cash 737 B. 55.5 736 40 - 35.5 July 2012 14 - 34.0 1915 52 | Monih olose close Done May., 186,40,55,60,175,60-55,60,165,49,85,60 £ per ionne Aug., 205,60-45,60,205,20,20,05,00 0 oct., 214,00,215,00-14,00,215,00-14,00,214,00,14,00 | COCOs to many Strengthere Stre |
| 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | Settlem't 738 196 Dec 1266 62 -7.5 177-50 Martr. 1826 55 -4.5 177-50 | May . 299.25 282.05 293.5 384.6 Salas No 6 1.255 (1.472) lots of 50 Nov . 74.75 74.70 73.00 74.60 tonges | Close High Low Prev Close High Low Prev July 2713 2719 2610 2614 May 383.0 383.0 371.0 Tere |
| 4 KPVB. 841'1 42's 180 70's 60 Pesos Mex 5466 4H6 (2334's 335's) | Zine Morana Cast 27 10 10 10 10 10 10 10 10 10 10 10 10 10 | Fob 65.45 65.20 61.00 (2).00 Tate and Lyle delivery price in April 95.70 97.00 101,0 25.55 granulated basis sugar was (215.50 | 5ent 2714 2717 2625 2629 July 359.4 359.0 349.2 369. Orc 2566 2591 2508 2510 Saot 359.6 369.0 349.2 369. Magn 2645 2645 2645 2646 369.0 340.4 369 |
| | months (E27, 71, 76, 77, Kerr Crime months Tales, 3375 E.[3*] lots of "O 0078,70, 20, 73, Advancement Trave months formes | Sales 573 (250) lots of 45 tonnes. (E211 00) a tonne (or expon | Merch 2545 2545 2470 2480 Dac 374.0 376 0 363.0 368 May 2628 — — 2828 March 375.0 385.0 376.2 362 July 2480 — — 2483 May 387.4 387.4 383.4 375. 3 |
| | The second | | 367.4 323 4 375. |



AMERICAN MARKETS



Companies and Markets

24

MARKET REPORT

LONDON STOCK EXCHANGE

Recent good rally stopped by U.S. banking worries Equity index falls 10.1 and Gilts resume downturn

Account Dealing Dales Option

*First Declara-Last Account Dealings tions Dealings Day Apr 30 May 10 May 11 May 21 oas featured many areas of the May 14 May 31 June 1 June 11 market sloce Thurn EMI's ap-June 4 June 14 June 15 June 25 ""New-timo " dealings may taks place from 9.30 am two business days

U.S. banking anxieties put a stop to the receot good recovery z in London. The traumas caused hy the financial difficulties of Continental Illinois reverberated in hoth the market far UK Government stocks and for in-dustrial shares. The Federal Reserve Board's promise lu meel any extraordinary liquidity requirement of the U.S. baok and the extension of the recent rescue package to \$7.5bn failed to caim investors fears.

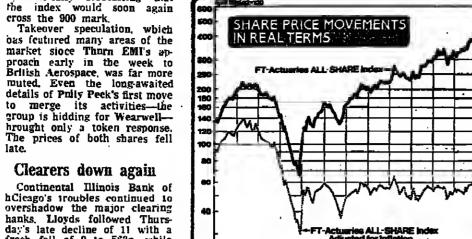
Selling was persistent rather than heavy and it fell on markets not unnaturally lacking in confideoce, Gill-edged sccurities were especially vulnerable, having also to contend with last month's disappointing Public Sector Borrowing Requirement figure. Longer maturities fell before steadying on surprisingly firmer U.S. hond values early vesterday.

After the official close, Gilledged quotations rallied further and the longs settled 1 down on the session. Short-dated issues, too, recovered from the worst to close i lower, after ! The short lap slock £50-paid Treasury 91 per cent Convert-ible 1989, which was activiated by the authorities for the first time on Wednesday at 47 ended } easler at 473, after 474. Index-linked Gills, however, attracted renewed light support following announcement of the April retail price index. This showed a rise of 1.3 per ceal, but left the year-on-year rate unchanged at 5.2 per ceal. Leading shares were marked

down several proce at the openiog as dealers protected their hook positions. In the absence of any sustained selling, many blue chip industrials rallied hefore lurning easier ahead of the New York market opeoing. This was steady but seotiment gave way laler and London values followed to close at the day's lowest.

The FT Iodustrial Ordioary share index which over the previous four sessions had regained 13.5 lost over two-thirds of the rise to close a net 10.1 down at 874.4. Minutes before Thursday's close and Cootioental Illinois Bank of Chicago's lalest disaster, equity operators were where, Distillers lacke brimming with coo6dence and and dropped 6 to 296p.

FOULTY COOLIDS



fresh fall of 9 to 563p, while Barelays gave up 5 more at 475p, after 470p. NatWest eased a couple of pence to 643p, after 645p. Midland however. recovered from a dull early level of 383p to close a net 3 belier al 370p. Rationalisation hopes remained the major spur to Discount Houses. Union advanced 10 more a rise of 45 on the

optimislically forecasting that

late

week at 760p. Comment on the annual re-sults heloed C. E. Heath rise S afresh for a two-day jump of 27 to 420p. Among other Lloyds Brokers. Sedgwick recovered to 248p following the chairman's denial of fund-raising plans, but later fell to close the turn lower at 244p. Composites, holstered this week by Allianz bid hopes. succumbed to profit-taking. Com-mercial Union, which reported a first-quarter los of £S.4m on Wednesday, soflened a couple of pence to 215p, while General Accident gave up 5 at 465p after commeot on the film firstquarter de6cit. Phoenix, at 455p, eased a penny but still ended

eased a penny out some ended the week with a gain of 27. Computer leasing firm Com-cap staged a satisfactory market debul; the shares opened at 147p hnt slipped to 140p hefore setti-ing at 143p compared with the offer price of 120p USM new-comer Brikat a micro computer comer Brikat, a micro computer systems concern, were also well shares opened at 140p, the stock; Lincroft Kilgour, which shares opened at 155p, and moved up to 162p prior to clos-ing at 160p. Brawarias took or a distinction bolding in Richards, advanced 6

Breweries took on a distinctly more to 110p, Executex Clothes Cullens and the A sbares ad-dividend season. Bass, which re-ports interim figures on Wed-suits while Northern Gold. Moverhampton and Dudley 4 at 216p. Martin The News-gave inp a couple of peoce at 24-1p ahead of half-year figures scheduled for a day later, Else-where, Distillers lacked support and dropped 6 to 2960. Brewcries took on a distinctly more to 110p. Executex Clothes

1971 1972 1978 1974 1975 1976 1977 1978 1979 1980 1981 1982 1963 198 Most leading Buildings gave ground on light selling and lack were a further 5 down at 1500 hul original bidders W. H. Smith support, RMC were especially closed at 150p following the Board's decision to withdraw its dull on concerp about its West German interest in view of the offer. labour unrest in that country and fell 12 to 432p. Rediand, also involved in West Germany, eased a couple of pence to 268p. Leading Electricals ended the week on a subdued note. Favour-

able Press mention failed to help Racal, 4 cheaper at .236p. Elsewhere, Tarmac slipped 4 to 410p, but Rugby Pertland Cement continued to altract sup-port on vague talk of an Austrawhile Plessey, preliminary re-sults due next Thursday, closed a couple of pence cheaper at 220p. Secondary issues also trended lower. BSR eased 9 to 253p and Cable and Wireless drifted off to close 7 cheaper at lian deal and hardened a penny more to 111p. Among secondary issues, Mr. M. J. Gleeson firmed 4 to 190p io reply to good half-year results, but Bellway, a firm 343p. CASE gave up 20 at 170. Quietly dull conditions pre-

market recently on speculative buying, came hack 8 to 138p. vailed among the Engineering leaders with TI easing 6 to 348p A couple of pence easier at the outset, ICI picked up to the overnight level of 596p hefore and Hawker 5 to \$31p. Among secondary issues, comment on the interim 6gures prompted fresh demand for RHP which slipping hack in close 4 down closed 5 higher at 75p, while the increased interim dividend and pro6ts left Concentric 3 Speculative takeover activity 6rmer al 57p. A. Cohen rose nong secondary Stores waoed. Nevertheless, Alfred Preedy provided an outstanding feature, rising 22 to 120p in response to seculative buying in a market 20 to 460p in an extremely thin market, but dull spots included Babcock, 7 cheaper at 15Sp, aod IMI, down 31 at 77p.

Slaters Food Products, dealt in the Unlisted Securities Mar-ket, fell 5 10 83p following reduced preliminary profits. In contrast, huvers returned for perennial takeover target perenulal takeover target Cullens and the A sbares ad-vanced 10 to 185p.

Arthur Guinness; the latter Mooday, rose 8 to 82p.

The after-bours' details of Resources, which remained Polly Peck's awaited bid terms couple of pence lower at 78p. Double Eagle fell 9 to 51p. of activity. The former, which after 46p, on the withdrawal of also announced half-year figures, speculative support, but Ohis speculative support, but Ohis Resources gained 5 to 50p. fell to close 21 lower at 289p. Mines lack impetus

Mioing markets finished a gen-

mand from the Cape and ad-vanced 40 to 815p hut Zimbab-wean gold group Falcon fell 20 to 180p following the full-year

South African Financials also

showed a mixed profile. Anglo-

vaal hardened half a point to £381, hut Fields of South Africa

shed at £143. De Beers eased

London domiciled Financials

mirrored the easier trend in domestic equities. RTZ, addition-

ally unsettled by the current weakness of forward Copper, fell

U.S. influences resulted in

nervous session in overnight

6gures.

10 to 620p.

while Wearwell settled 6 cheaper at 142p. Elsewhere in the industrial sector. S. Pearson moved up 1S to 57Sp on the proposed erally uneventful week in sub-Lazard Brothers deal. In con- dued fashion as the midweek irast. oro6t-taking after the rally in South African Golds ran recent speculative advance out of steam following another clipped 17 from Powell Duffryn uonspiring performance by both at 283p, but Sketchley, still re-flecting line German laundry Bullion opened easier hehind acquisition, firmed S more to the slightly 6rmer dollar hut 363p Press comment after the staged a modest rally to close recent speculative advance left \$0.75 lower at \$376.5—a rise of Metal Closures 3 up at 21Sp. after 220p, while Harvey and Thomp- A shade easier from the out-

220p, while Harvey and Inoup-son hardened a couple of pence to 132p following the disclosure that Matherwood had increased its stake to 9.82 per cent. Fur-ther profit-taking after the recent that matherwood had increased the succumhed to persistent small selling from Johanneshurg. Thereafter. London and Contin-tal sources proved hesitant to the succumber of the week. sharp advance on the merger tal sources proved hesitant to discussions with Thoro EMI left take positions ahead of the week-Brilish Aerospace 6 cheaper at end as attention was diverted 317p. Thorn EMI drifted off 5 lowards the Gulf and conse-to 5600 for a fall of 59 on the quently the heavyweights dis-week. Avon Ruhher, up 4 further played falls to around a point. at 1"Sp. continued firmly ahead of next Wednesday's interim Hartebeest dipped 1} to £571 of next Wednesday's interim while Durban Deep, £201, and figures. NMW Computers gained Buffels, £423, gave up 3 apiece. 15 more to 3000 helped hy Press Similar conditions prevailed meniloo aod recent news that among more marginal stocks Applied Computer, Techniques where Leslle, 23Sp. South Afri-had acquired an iolerest of can Land, 456p, and Deelkraal, 250.000 shares. 23Sp. all shed around 15, hut 50.000 shares. 285p. all shed around 15, hut Amoog Paper/Priolings, Valin Unisel rose 22 to 945p. The FT Gold Mines index fell Pollen advanced 8 more to 268p

7.6 to 637.8 thereby recording following Press comment in the wake of the excellent interim results. Harrison Cowley closed T higher at 157p after news of the hid approach. a gain of 19.2 on the five-day period. Elsewhere, gold/antimony producer Consolidated Marchison atracted fresh speculative de-

Interest rale uncertainties returned in Properties and the leaders lost ground on scrappy selling, Land Securilles, a few pence dearer on Thursday after satisfactory results and a hetter-than-expected property revaluation, moved steadily lower to close 5 down at 273p. MEPC finished 4 cheaper at 279p, while Stock Conversion shed 5 to 335p. Elsewhere, recently-firm London a few pence to 523p with senti-and Provincial Shop lost 7 to ment undermined hy rumours -303p, hut Priest Marians were of a sizeable seller in the Cape. again favoured and, in a restric-ted market, rose 10 to 610p.

Oils easier

The receot upsurge in Oils ground to a halt. Strong during the week reflecting Middle East tension and Royal Dutch Shell's excellent first-quarter results. Sydney and Melhourne markets the domestic oil majors drifted and leading diversified issuea lower on light profitaking, closed with moderate fails. Weslower Shell, which touched 700p on tern Mining gave up 9 to a 1984 Thursday on the 93 per cent low of 233p, while CRA eased 5 first-quarter profits expansion to 343p and EZ Industries 8 to slipped hack to close a net 5 328p. Peko-Wallsend, a rela-off, hut still 50 higher on the tively firm market of late, also

week, at 690p, Britisb Petroleum, reacted 10 to 308p, Benisons fell however, continued to trade 6 to record a three-day loss of firmly ahead of its first-quarter 20 at 206p. results, due on June 7, and Golds were rarely tested with gained 7 more to 532p. Britoil shed 5 to 260p and Ultramar gave up 7 to 628p. Elsowbare anothe bick further the another and a 373p.

Elsewhere, recent high fiyer The enthusiasm displayed for Petranol drew fresh support on Traded Options on Thursday de-Texas exploration hopes and clined substantially, but total climhed 80 to 650p for a gain contracts struck still amounted on the week of 155. Pict Petro- to a respectable 3.325; the week's larm rose 10 to 1500 holped by 'daily average was 4.407. Busic

| FINANCL | AL 7 | IME | s s1 | TOCI | (IN | Dici | S |
|-------------------------------|-----------|------------------|-----------|-----------|-----------|-------------------|---------------|
| | May 18 | May 17 | May 16 | May 15 | May | May 11 | yett- ago |
| Government Secs | 79.60 | 79,95 | 79.97 | 79,69 | 79.65 | 79.75 | 80.57 |
| Fixed Interest | 84,57 | 84,74 | 84,72 | 84,57 | 84.50 | 85,00 | 82,87 |
| Industrial Ord | 874,4 | 884,5 | 879.4 | 878.0 | 874.0 | 871,0 | 895,2 |
| Gold Mines | 537,8 | 645,4 | | | | 818.5 | |
| Ord, Div, Yjeld | - | 4.42 | - | | 4,46 | | 4,56 |
| Earnings, Yid.S (full) | | 10,29 | | | | | |
| P/E Ratio Inet) 1** | | 11,72 | | | | | |
| Total bargains (Est.) | | | | | | | |
| Equity turnover £m. | | 307.05 | | | | | |
| Equity bargains | | 18,503 | | | | | |
| Shares traded (m) | | 161.1 | 148.6 | 140,1 | 161,9 | 190.5 | 184'0 |
| 10 mm 378.2 Baois 100 Gove | 2 9 | m 876 6. | 3.pm | 875.8. | | 877.0. Justial | 1/7/35 |
| Gold Mines 12/1/58. | SE A | ctivity 1 | 974. | | | | -1 |
| | Lab | ant Index | 01-246 | 8025. | 1. ** 2 . | · | • . • • |
| | • | - "N II 4 | 11.06. | • • • | | | · · - · · . · |
| | | | <u> </u> | | | | |
| HIGHS | AND | LOWS | 5 | S.E. | ACT | IVITY | - |
| | 4 | | mpilet'n | 1 | | May | Max |

Financial Times Saturday May 19 1984

| - 1 | High | 1 | Low | High | Low | -Daily | | |
|-------------|----------------------------|---|------------------|---------------------|--------------------|------------|---------|----------------|
| Govt. Secs. | 81.77 (9/1) | | 79,60 (18/5) | 137.4 (5/165) | 49,18 (1:17) | Gitt Edged | 139.0 | |
| Fixed Int. | 87,48 (14/8) | I | 84,57 (15/5) | 155.4 (20/11/47) | 50 03 (61/1/76) | Bargains | 620.6 | 118.5 575.8 |
| Ind. Ord | 922,B (3/5) | i | 770.3 (41) | 922,8 (2,5,14) | 49,4 | Gilt Edged | 165.0 | 171.5 |
| Gold Mines | 711.7 ₁ 9/3/ | ! | 520,2 (17; 1) | 734,7 (15/2/88) | . 43.5 . | Equities | . BOI D | 130 1 582,5 |

LEADERS AND LAGGARDS

First

ings

Deal-

ings

Percentage changes since December 30, 1983, based on Thursday, May 17, 1984

| Newspapers, Publishing | +25.29 | All Shars Index | +17.33 |
|------------------------------|---------|---------------------------|--------|
| Discount Houses | | FOOD INFINING | |
| Oils | +24.58 | Insurance (Composite) | +11.12 |
| Brewers and Distillers | +21.64 | Capitel Goods | +10.23 |
| Packeging and Paper | +21.31 | Metais and Metal Forming | + 9.58 |
| Office Equipment | + 19.73 | Other Groups ; | + 9.54 |
| | + 19.26 | -Mining Finance | + 8.40 |
| Textilos | | | + 8.17 |
| Tobaccos | +19.07 | Food Manufacturing | |
| Mechanical Engineering | + 18.78 | Leisure | + 7.72 |
| Other Industrial Materials | +15.39 | Contracting, Construction | + 5.45 |
| Insurance Srokars | +14.28 | Electronics | + 6,74 |
| 500-Shara Index | +14.08 | Property | + 5.36 |
| Consumer Group | +14.02 | Other Consumer | + 4.88 |
| | +13.99 | Investment Trusts | + 3.88 |
| Molors | + 13.31 | Financial Group | + 2.35 |
| Health and H'sehold Products | | | + 1.61 |
| Building Materials | +13.18 | | |
| Overseas Traders | + 12.42 | Banks | + 0 61 |
| Gold Mines Index | +12.11 | Chemicals | - 2.81 |
| Industrial Group | +12.08 | Merchant Sanks | - 4.69 |
| | +11.78 | Insurance (Life) | - 6.48 |
| Shipping and Transport | | . Intertance fring) | 0.00 |
| Stores | +11.75 | | |
| | | | |

OPTIONS

China Light, Tootal, Hatchison Whampon, Astra Industrial, For Deal- Declara- Settletion ment Berkeley and Hay Hill, First National Finance, Eglinton May 21 June 8 Aug 30 Sept 10 Ellis and Goldstein, Dunlop. June 11 June 22 Sept 13 Sept 24 June 25 July 6 Sept 27 Oct 8 Petranol. Bath and Portland Ranger Oil, British Aerospace For rate indications see end of P and W. McLellan, Waterford Share Information Service Glass, Aran Energy, Arthur Stocks favoured for the call Guinness and Chamberlain included Combined English Phipps. . No puts were reported. Stores, UKO, Metal Box, Hongbut a double was taken out in kong and Shanghai Banking, Lyle Shipping.

RECENT ISSUES EQUITIES Price Amour Pald L

High Low

Last

FT-ACTUARIES SHARE INDICES

on halance at 592p.

Alfred Preedy jump

These Indices are the joint compilation of the Financial Times, The Institute of Actuaries and the Faculty of Actuaries

Wed Tees Mon Year

| EQUITY GROUPS | Fri May 18 1984 | Thors May | Wed Tues May May 16 15 | Mon Year Mar and | | Highs a | nd Lows Index | | lieum rose 10 to 170p helped by | daily average was 4.49%. Busi- | < c High | |
|---|--|--|---|--|---|---|--|--|--|--|---|---|
| & SUB-SECTIONS | | May 17 | May May 16 15 | May ago 14 (approx.) | • | | | | a broker's recommendation. | ness in the FTSE 100 index re- | 270 100 10/8 105 100 65 2/11 67 | 80 Assoc 8rit Ports |
| | Est. Gross | et. YE | | | <u> </u> | | | | while Goal Petroleum, one of the Dorset group, put on 8 to a 1984 | | 185 F.P. 10/6 210 | £10 Blotechnology Inva 2ci£103 - 5 FQ10c - 0.7 - 145 Heady Shop 5p |
| Figures in parentheses show number of stocks per section | Earnings Div. Index Day's Yield % Yield % Y | YE atio Index | ndex balex | Index index | 1 | 1964 | | ince Ration | peak of 136p. | undoubtedly due to dealers hav- | 140 F.P. 5/5 105 | 96 IC. J. R. Pacific Inv. Tat. 97 -6 |
| | No. Chaoge (Max.) (ACTat (% 30%) | let) No. | No. No. | No. No. | High | Low | High | Low | Irish exploration issues were subdued. Aran Energy, duli | ing to trade blind for the first two hours due to technical faults | - F.P. 3/0 43 | 96 C. J. R. Pacific Inv. Tat, 97 -6 |
| | | | | | - | | | <u> </u> | earlier in the week oo rumours | in the Toplc information service. | 120 F.P 1474 | 140 Comcap 5p |
| 1 CAPITAL 600BS (203) 2 Building Materials (24) | 562.88 -0.7 11.68 4.52 1 | 54 586.18 5 | 02.38 500.72 | 596.15 462.18 590.37 424.88 | 533,05 21/3 537,59 27/4 | 463.44 4 | /1 533.05 21/3/84 /1 5 37.59 27/4/84 | | of a dry well in the Porcupine Basin softened a penny more to | Hanson Trust remained lively and attracted 658 calls, 246 in the | - F.P 27 148 F.P 48 | 84 Cons.Venture 120Wrts, 26 |
| 3 Contracting, Construction (32). | 723.92 -0.1 13.48 5.21 | 9.44 724.91 7 | 22.42 719.03 | 708.71 747.81 | 776.48 25/4 | 677.31 . 4 | 1 831.89 15/3/83 | 71.48 2/12/74 | 60p. The annual results made no | June 200's: the interim results | - F.P. 10/6 41 | '41 Delaney Group 10p |
| 4 Electricals (14) | 1726.69 -0.3 8.24 2.20 1 | .71 1741 10 17 | 28.26 1736.59 | 730.12 0.60 | 1886.14 16/3 | 1645.65 3 | | | apparent impression on Atlantic | are due on June 5. | 160 F.P. 11/5 805 tuss6 403 18/5 84 t- F.P. 18/6 85 | 18 Fledgeling Japan 1c. 18 -1 |
| 6 Mechanical Engineering (62) 8 Metals and Netal Forming (9). | 250.30 -1.0 10.86 4.81 1 190.93 -2.1 11.14 6.61 1 | LAO 252.76 2 | 52.30 250.12 | 240.78 213.92 192.69 179.25 | 253.45 27/4 299.74 13/3 | 212.79 -3 | 1 253.45 27/4/84 | 45.43 5/1/75 | NEW MOUS AND | LOWE FOR 1094 | 135 F.P. 15/6 170 | 135. Greggs 20p. 157 u3.4 2.7 3.1 13.5 80 Maxelock Europa 9.6 bg.16 2.4 8.729.3 140 #MeadowFmProd(0) 150 bg.05 2.4 8.729.3 140 #MeadowFmProd(0) 150 bg.05 8.7 3.5 12.8 18 #Morris(W.)FineA10p 17/2-12 bg.025 4.0 8.0 16.0 57 ObstrawCommunic time 60 11.0 1.8.4 1.8.4 |
| 9 Motors (17) | 139,83 -1.0 5.22 4.30 | - 141.19 1 | 41_31 139.95 | 138.45 104.60 | 146.06 20/3 | 177.89 3 | | | | LOWS FOR 1984 | 1130 F.P. 11/6 158 | 140 MeadowFmProdiop150 bg3.65 8.7 3.5 12.8 |
| 10 Other Industrial Materials (17). 21 CONSUMER GROUP (199). | 650.23 -1.0 6.41 3.48 3 521.69 -1.0 10.18 4.09 1 | 9.53 697.08 6 04 526 78 5 | 91.73 693.95 | 688.23 456.60 519.54 419.08 | 712.82 3/5 551.11 3/5 | 598.44 .4 461.40 3 | 1 712.82 3/5/84 | 277.55 15/1/81 | NEW HIGHS (45) BANKS (11 | TRUSTS (1) New Darlen Oil Trust | \$10 F.P.22/5 18 52 F.P.387/4 80 | |
| 22 Brewers and Distillers (25). | 525.18 -1.9 11.73 4.64 1 | 53 535.10 5 | 36.07 539.39 | 531.30 452.06 | 561.46 2/5 | 461.40 3 | 1 561.46 2/5/84 | 61.41 13/12/74 69.47 13/12/74 | United Leasing BUILDINGS (4) | Goal Petroleum Petranol | 480 F.P. 86/5 104 1581 F.P. 18/5 80 | 100 #Pantherelia 100 |
| 25 Food Manufacturing (22)_ 26 Food Retailing (12) | 393.53 -1.0 14.01 5.45 1191.01 -0.4 7.08 2.47 1 | 18 1195 31 11 | 94.01 393.04 85.51 1185.04 | 391.86 321.34 1185.91 852.30 | 413.61 3/5 | 367.62 3 1057.23 10 | | | Latham (J.) Ward Hidgs. McCarthy & Stone Do. Defd | City '95-2000 OVERSEAS TRADERS (1) | 1 F.P 278 70 F.P. 85/5 103 | 90 $\frac{1}{2}$ Rameo Oil Ser's 10o 105 $\frac{1}{2}$: 10 7 5 5 1 0 20 0 |
| 27 Health and Hossebeld Products (9). | 796.85 -1.2 6.16 2.94 1 | 3.12 806.37 8 | 05.84 800.06 | 791.80 817.44 | 838.60 27/4 | 706.26 4 | | 54.25 11/12/74 175.33 28/5/80 | CREMICALS 11- Anchor Chemical STDRES (3) | Inchcape | 70 F.P 79 60 F.P 56 120 F.P 192 | 67 55PRAIT 80p |
| 29 Leisure (23) | | | | 663.93 527.85 329.84 792.52 | | 615.57 .3 1087.65 3 | | | Eilis & Galdstein Precty (Alfred) | NEW LOWS (105) | 120 F.P 192 96 F.P 110 | 117 Do. Cum Pt. Prf 117 - 5 (092) - 7.7 - 100 Sautherland (E.T.) 110 + 5 03,38 1,8 4,3 17.6 |
| 33 Packaging and Paper (15). | 238.88 -1.9 9.84 4.04 1 | 04 265.83 2 | 4.77 264 18 | 863.61 155.85 | 271.05 2/5 | 216.91 4 | 1 271.05 .2/5/84 | 43.46 61175 | Dowding & Mills Hadland | ERITISH FUNDS (18) | \$143 F.P. 27/4 192 | 160 - Tod (W. & J.) 5p 160 bg2.5 2.1 8.226,6 34 Utd. Biscuits Warrints 56 |
| 34 Stores (46) 35 Textiles (20) | 476.47 -0.4 8.31 3.59 1 | 78 297.37 2 | 406.56 | 466.37 367.13 294.67 209.92 | 498.42 1.6/3 317.42 3/5 | 421.21 14 246.26 4 | | | ENGINEERING (4) Cohen (A.) RHP Neill (James) Uid Wire | INT BANK & D'SEAS GOVT STLG ISSUES (5) CORPORATION LOANS (6) | 285 F.P 520 | 300 Werdplex 50p |
| 36 Tobacces (3) 39 Other Consumer (8) | 611_36 -1.0 18.10 5.90 | 24 617.74 6 | 28.68 616.06 | 613.83 430.02 466.91 378.49 | 685.11 3/5 | 508.50 5 | A 685.11. 3/5/84 | 94.34 13/6/62 | Prince of Wales "Do. 10"pc Criv | COMMONWLTH & AFRICAN LOANS (11 AMERICANS 11) | | |
| 41 OTHER GROUPS+(87) | 457.91 -1.1 9.55 4.25 1 | 91 462.80 4 | 58.72 454.28 | 62.28 343.52 | 466.08 26/3 | 449.42 9 | | | Queens Moat Hauses '89-91 INDUSTRIALS (14) | CANADIAN5 (2) BANKS (3) | EVED INTE | TET CTOOKC |
| 42 Chemicals (18) | 603.05 -0.7 12.15 4.85 1 123.48 -1.8 7.45 5.62 1 | 20 612.45 6 | 4.54 610.26 | 607.54 478.64 130.36 97.69 | 646.55 17/1 144.90 20/3 | 587.41 29 109.30 3 | 2 164635 17/1/84 | 71.20 1/12/74 | Avon Rubber Metal Closures Celestion Inds NMW Computers Outay Situmastic Fearson (S.) | EUILDINGS III | FIALD INIEI | REST_STOCKS |
| 45 Shipping and Transport (14). | 889.32 -1.6 8.69 4.87 1 | .27 903.46 9 | 2.42 898.27 | 901.03 715.91 | 936.08 20/3 | 109.30 3 799.08 5 | | | Extel | . ELECTRICALS (3) | | |
| 46 Miscellaneous (51) 49 MinuStrial GReepe(484) | | | | 617.48 450.30 518.30 424.92 | | | | | Hanson Trust 93cpc Technology for Cnv /01-05 Business | ENGINEERING (5) FOODS 111 INIUSTRIALS (10) INSURANCE (11) | price 2 1 2 2 2 | 984 Stock 98 + nr |
| 51 Oils (16) | 11/1 23 +0.2 12.38 5.72 1 | | | | | | 1 536.27 3/5/84 1 1188.23 18/5/84 | | Lamont Vinten INSURANCE (T) Heath (C. E.) | LEISURE (1) MINES 111) | | |
| 59 500 SHARE INDEXo | | | | 559.62 461.11 | 587.29 3/5 | | 1 587.29 3/5/84 | | PAPER (31 Chapman Inda Valin Pollen | MOTORS (1) | 98.19 225 497/7 261 | |
| 61 FINANCIAL GRODP (129). 62 Banks (6) | 375.50 -8.7 - 5.75 374.59 -0.5 24.43 7.57 | | 78.78 375.85 3.37 388.99 | 378.35 313.68 369.28 339.10 | 395.23 30/1 425.91 25/1 | | 1 395.23 30/1/84 5 425.91 25/1/84 | | Harrison Cowley PROPERTY 12) Inti Inc Prop Priost Marians | PROPERTY (2) SHIPPING II) TEXTILES (3) TRUSIS (30) | 100 F.P. 8/8 106 97.078 26 1/7 884 | 101 Brittannia Arrow 92 Crv. Una Ln. \$5/2000 105 |
| 63 Discount Houses (7) | 467.32 - 6.48 | - 467.65 40 | 8.26 441.54 | (37.44 286.59 463.83 391.62 | 479.31 16/4 | 369.10 12 | 479.31 16/4/84 | 81.49 10/12/74 | SOUTH AFRICANS (11 Kirsh Tracing | IILS (3) DVERSEAS TRADERS (1) | 96,764 £25 - 241 1100 F.P. 1016 831 | 234 EDF 11515 Ln. 2009/19 |
| 65 Insurance (Life) (9) | 469.64 -1.0 - 6.39 | -276.07 27 | 5.75 269.20 | 263.73 210.36 | 291.43 2/4 | 457.12 10 | | 44.83 2/1/75 | DICECAL | | 98.043 £30 26/5 303 | 2 261 Finland II 12 Ln. 2009 |
| 67 Insurance (Brokers) (6) 68 Merchant Banks (12) | 737.14 -0.1 9.69 4.57 14 231.20 -0.8 - 4.26 | 33 737.75 74 | 3.45 729.44 | 725.46 558.04 | 789.41 11/4 | 610.72 1/ | | | RISES AI | NU FALLS | 99.714 F.P. 25/4 1053 | B73e lat. Bk. for Rec. & Dev. 11.59 La. 9003 972 |
| | | - 232.99 2 | 2 131 231 251 | 777 76 161 67 | 251.54 11/4 | | | | | 1 | 495.711495 116/6 971 | SRIENE 103 me 7 H Mark Mark Cond |
| 69 Property (53) | 561.08 -0.9 5.41 3.68 24 | 82 566.37 56 | 1.72 562.17 | 232.20 161.42 560.57 466.96 | 251.54 11/4 587.38 2/5 | 231.20 18 529.77 10 | V5 278,57 1/5/72 V2 557,38 2/5/84 | | | Yesterday On the week | 195.711 225 15/6 271 - F.P 1007 | 2878 MEPG 104 pc 1st. Mort. Dab. 2034 |
| 70 Other Financial (18) | 561.08 -0.9 5.41 3.68 24 246.61 -0.8 11.53 5.57 10 | 82 566.37 56 46 248.66 24 | 1.72 562 17 18.59 245.46 | 560.57 466.96 247.40 240.83 | 251.54 11/4 587.38 2/5 283.65 30/1 | 231.29 18 529.77 10 245.46 15 | V5 278.57 1/5/72 V2 587.38 2/5/84 V5 303.18 18/5/72 | 31.21. 7/1/75 56.01 20/4/65 33.29 17/12/74 | Ris | Yesterday On the week Yesterday On the week as Falla Same Rises Falla Same | - F.P 1001 - F.P 100 \$97.80 £25 12/7 301 | 88's[MEPC 104:pc 1st. Mort. Deb. 2034 |
| 70 Other Financial (18) 71 Investment Trusts (106) 81 Mining Finance (4) | $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | .82 566.37 50 .46 248.66 24 | 51.72 562.17 18.59 245.46 11.23 589.36 17.78 294.49 | 560.57 466.96 247.40 240.83 509.65 411.69 289.96 292.74 | 251.54 11/4 587.38 2/5 283.65 30/1 527.99 21/3 337.57 - 10/4 | 231.29 18 529.77 10 245.46 15 482.46 3 277.81 4 | 1/5 278.57 1/572 1/2 587.38 2/5/84 1/5 303.18 18/5/72 1/1 527.99 21/3/84 1/1 337.57 10/4/84 | 31,21, 7/1/75 56,01, 20/4/65 33,29, 17/12/74 71,12, 13/12/74 66,31, 30/9/74 | Ris British Funds | Yesterday On the week Yesterday On the week tes Falla Same Rises Falla Same 87 7 138 207 130 | - F.P 1007 | 991a Nationwide 94.2 15/4/85 |
| 70 Other Financial (18) 71 Investment Trusts (106) 81. Mining Finance (4) 91. Overseas Traders (16) | 561.08 -0.9 5.41 3.68 24 246.61 -0.8 11.53 5.57 11 495.41 -1.1 - 3.65 28.28 1.61 5.62 21 562.92 - 8.16 6.57 10 | 82 566.37 56 46 248.66 24 | 1.72 562.17 18.59 245.46 11.23 589.36 17.78 294.48 15.15 558.28 | 560.57 466.96 247.40 240.83 500.65 411.69 289.96 292.74 549.25 440.82 | 251_54 11/4 567.38 2/5 263.65 30/1 527.99 21/3 337.57 10/4 591_31 26/3 | 231,20 18 528,77 10 245,46 15 482,46 33 277,81 44 500,83 3 | N5 278.57 1/5/72 N2 587.38 2/5/84 N5 303.18 18/5/72 N1 527.99 21/3/84 N1 537.57 10/4/84 N1 591.31 26/3/84 | 31,21, 7/1/75 56,01, 20/4/65 33,29 17/12/74 71,12 13/12/74 66,31, 30/9/74 97,37 6/1/75 | | Yesterday On the week Yesterday On the week as Falls Same Rises Falls Same 87 7 188 207 130 - 25 - 55 47 - 63 - 309 1 380 885 1.444 1,237 4,297 | - F.P 1007 - F.P 100 \$97.80 £25 12/7 301 98.50 F.P. 11/6 1027 | 4 88 s[MEPG 104 pc Ist. Mort. Teb. 2094 |
| 70 Other Financial (18) 71 Investment Trusts (106) 81 Mining Finance (4) | 561.08 -0.9 5.41 3.68 2/ 246.61 -0.8 11.53 5.57 11 495.41 -1.1 - 3.65 2/ 298.88 -1.6 9.61 5.62 1 562.92 - 8.16 6.57 1 519.79 -0.8 - 4.53 | 82 566.37 56 46 248.66 24 | 1.72 562.17 18.59 245.46 11.23 589.36 17.78 294.48 15.15 558.28 | 560.57 466.96 247.40 240.83 509.65 411.69 289.96 292.74 | 251_54 11/4 567.38 2/5 263.65 30/1 527.99 21/3 337.57 10/4 591_31 26/3 | 231,20 18 528,77 10 245,46 15 432,46 3 277,81 4 500,83 3 | NS 278.57 1/5/72 NZ 587.38 2/5/84 NS 303.18 18/5/72 N1 527.99 21/3/84 N1 537.57 10/4/84 N1 537.57 10/4/84 N1 591.31 26/3/84 | 31,21, 7/1/75 56,01, 20/4/65 33,29 17/12/74 71,12 13/12/74 66,31, 30/9/74 97,37 6/1/75 | Corpos. Dom. and Foreign Bonds. Industriate 18 Finencial and Props. 33 Oils 22 | Yesterday On the week Yesterday On the week tes Falla Sama 87 7 7 188 25 47 52 47 52 47 524 254 24 254 237 62 145 151 | - F.P 1007 - F.P 100 \$97.80 £25 12/7 301 98.50 F.P. 11/6 1027 | A 28's[MEPC 104:pc 1st Mort, Deb. 2034 |
| 70 Other Financial (18) 71 Investment Trusts (106) 81 Mining Finance (4) 91 Oversess Traders (16) | 561.08 -0.9 5.41 3.68 2/ 246.61 -0.8 11.53 5.57 10 495.41 -1.1 - 3.65 2/ 298.88 -1.6 9.61 5.62 2/ 562.92 - 8.16 6.57 10 519.79 -0.8 - 4.53 1 19.9.79 -0.8 - 4.53 1 index Day's Day's Day's Day's No. Change High Low 1 | 82 566.37 54 46 248.66 2 | 1.72 562.17 18.59 245.46 11.23 580.36 77.78 294.49 15.15 550.28 19.92 515.37 | 560.57 466.96 247.40 240.83 500.65 411.69 299.76 292.74 549.26 440.82 511.18 424.88 | 251.54 11/4 587.38 2/5 283.65 30/1 527.99 21/3 337.57 - 10/4 591.31 26/3 536.71 3/5 | 231,20 18 528,77 10 245,46 15 432,46 3 277,81 4 500,83 3 470,03 3 | V5 278.57 1/5/72 V2 587.38 2/5/84 V5 303.18 18/5/72 V1 527.99 21/348 V1 337.57 10/484 V1 591.31 26/3/84 V1 536.71 3/5/84 | 31.21. 7/1/75 56.01. 20/4465 33.29 17/12/74 66.31 30/9/74 66.31 30/9/74 97.37 6/1/75 61.92 13/12/74 | Corpus. Dom. and Foreign Bonds. ndustriala | Yesterday On the week res Falls Same Rises Falls Same 87 7 188 207 130 25 55 47 - 63 300 1 380 885 1.444 1,237 4,287 5 224 254 454 654 1,507 2 37 62 145 151 312 5 15 7 27 66 | F.P 1007 597.80425 1277 301 98.50 F.P. 11/5 1027 98.641220 778 30 | |
| 70 Other Financial (18) 71 Investment Trusts (106) 81. Mining Finance (4) 91. Overseas Traders (16) | 561.08 -0.9 5.41 3.68 2/ 246.6.1 -0.8 11.53 5.57 10 495.41 -1.1 - 3.65 2/ 298.88 -1.6 9.61 5.62 2 562.92 - 8.16 6.57 10 519.79 -0.8 - 4.53 index Day's Day's Day's Day's No. Change High Low | 82 566.37 56 46 248.66 24 501.16 51 47 383.70 24 17 563.01 51 | 1.72 562.17 18.59 245.46 11.23 580.36 77.78 294.49 15.15 550.28 19.92 515.37 | 560.57 466.96 247.40 240.83 500.65 411.69 299.76 292.74 549.26 440.82 511.18 424.88 | 251.54 11/4 587.38 2/5 283.65 3071 527.99 21/3 337.57 10/4 591.31 26/3 536.71 35 | 231,20 18 528,77 10 245,46 15 482,46 33 277,81 44 500,83 3 | 45 278.57 1/5/72 42 587.38 2/5/84 45 303.18 18/5/72 71 527.99 21/364 71 337.57 104/64 71 536.71 3/5/84 71 536.71 3/5/84 | 31.21. 7/1/75 56.01. 20/4465 33.29 17/12/74 66.31 30/9/74 66.31 30/9/74 97.37 6/1/75 61.92 13/12/74 | Corpus. Dom. and Foreign Bonds. nduštriale 18 Finencial and Props. 38 Oils 22 Planjations | Yesterday On the week Yesterday On the week tes Falla Same 87 7 188 207 360 895 360 895 360 895 37 62 37 62 45 7 5 24 69 -90 230 231 406 89 | F.P 1007 597.80425 1277 301 98.50 F.P. 11/5 1027 98.641220 778 30 | Bersimere 104 po 1st. Mort. Teb. 2034 |
| 70 Other Financial (18) | 561.08 -0.9 5.41 3.68 2/ 246.61 -0.8 11.53 5.57 11 495.41 -1.1 - 3.45 2/ 298.88 -1.6 9.61 5.47 5.47 298.88 -1.6 9.64 5.47 5.47 562.92 - 8.16 6.57 10 519.79 -0.8 - 4.53 index Day's Day's Day's Day's No. Change High Low 1104.9 - | 82 566.37 59 46 248.66 24 501.16 5 547 383.76 24 17 563.01 5 - 523.81 55 - 523.81 55 - 1113.0 21 - 1113.0 21 | 51.72 562.17 182.59 205.66 11.23 580.36 15.15 550.28 15.15 550.28 15.15 550.28 19.32 515.37 | 560.57 466.96 247.40 240.83 500.65 431.69 297.96 292.74 549.25 440.82 511.38 424.88 | 251.54 11/4 587.38 2/5 283.65 30/1 527.99 21/3 337.57 10/4 571.31 26/3 536.71 3/5 11/41.6 3/5 | 231.20 19 520.77 10 245.46 15 482.46 3 277.40 44 500.83 34 470.03 3 477.00 3 3 7 997.5 34 Year | V5 278.57 1/5/72 V2 587.38 2/5/84 V5 303.18 18/5/72 V1 527.99 21/3/84 V3 577 10/4/84 V1 591.31 26/3/84 V1 536.71 3/5/84 | 31.21. 7/1/75 56.01. 20/4465 33.29 17/12/74 66.31 30/9/74 66.31 30/9/74 97.37 6/1/75 61.92 13/12/74 | Corpns. Dom. and Foreign Bonds. nduStriala 1877 Firencial and Propa. 33 Oils 22 Planjations 24 Mines 24 Others 33 Totalo 312 | Yesterday On the week Yesterday On the week tes Falla Sama 87 7 188 207 1300 865 1 360 2 24 264 454 5 224 24 254 455 7 5 224 69 90 230 231 69 104 223 406 389 104 223 836 236 1,452 2,738 3,067 7,500 | - F.P 1007 - F.P 100 \$97,80[225 1277 301 98,50 F.P. 11/0 1027 98,641[220 778 30 ** RIGHTS ** (| DFFERS 1984 |
| 70 Other Financial (18) | 561.08 -0.9 5.41 3.68 2/ 246.61 -0.8 11.53 5.57 10 495.41 -1.1 - 3.65 2/ 298.88 -1.6 9.61 5.62 2/ 562.92 - 8.16 6.57 10 519.79 -0.8 - 4.53 1 19.9.79 -0.8 - 4.53 1 index Day's Day's Day's Day's No. Change High Low 1 | 82 566.37 59 46 248.66 24 501.16 5 547 383.76 24 17 563.01 5 - 523.81 55 - 523.81 55 - 1113.0 21 - 1113.0 21 | 51.72 562.17 18.59 245.46 11.23 589.36 15.15 559.28 15.15 559.28 19.92 515.37 104.5 1094.6 | 560.57 466.96 247.40 240.83 500.65 411.69 299.76 292.74 549.26 440.82 511.18 424.88 | 251.54 11/4 587.38 2/5 283.65 30/1 527.99 21/3 337.57 10/4 571.31 26/3 536.71 3/5 11/41.6 3/5 | 231.20 19 528.77 10 245.46 15 482.46 3 277.81 44 500.83 3 470.03 3 7797.5 3 | 1/5 278.57 1/5/72 1/2 587.38 25/84 1/5 303.18 18/5/72 1/5 303.18 18/5/72 1/5 37.57 104/84 1 337.57 104/84 1 591.31 26/384 1 596.71 3/5/84 1 1141.6 3/5/84 | 31.21. 7/1/75 56.01. 20/4465 33.29 17/12/74 66.31 30/9/74 66.31 30/9/74 97.37 6/1/75 61.92 13/12/74 | Corpus. Dom. and Foreign Bonds ndustrials 1877 Fireficiell and Props. 33 Oils 22 Plantations 24 Mines 33 Others 33 Totalo 312 ACTIVE | Yesterday On the week Yesterday On the week 87 7 138 25 55 47 63 360 895 1.444 1,297 4,297 237 62 145 151 312 5 24 264 454 654 1,507 37 62 145 151 312 5 9 90 230 231 406 89 104 223 447 432 2 396 1,452 2,738 3,067 7,500 | - F.P 1000 \$97,80[25] 1277 301 98,50 F.P. 11/0 1027 98,641[220] 7/8 30 ** RIGHTS ** (15308- 02- Renume. | DFFERS |
| 70 Other Financial (18) 71 Investment Trusts (106) 91 Overses Traders (16) 99 ALL-STARE INDEX (746) • FT-SE 109 SPARE INDEX | 561.08 -0.9 5.41 3.68 24 246.61 -0.8 11.53 5.57 11 495.41 -1.1 - 3.65 298.88 -1.6 9.61 -5.42 15 562.92 - 8.16 6.59 10 519.79 -0.8 - 4.53 index Day's Day's Day's No. Change High Low 1104.9 -8.1 1103.0 1104.9 INTEREST. | 82 566.37 54 46 248.66 24 - 501.16 51 - 501.16 51 - 501.16 51 - 523.81 51 - 1113.0 21 AVERA REDEM | 51.72 562.17 183.59 245.46 11.23 580.36 11.23 580.36 11.23 580.36 51.23 580.36 51.23 580.36 11.23 1094.48 15.15 550.28 19.52 515.37 104.5 1094.6 104.5 1094.6 | 560.57 466.96 247.40 240.83 500.65 431.69 299.96 292.74 599.26 440.82 511.38 424.88 | 251.54 11/4 587.38 2/5 283.65 30/1 527.99 21/3 337.57 10/4 571.31 26/3 536.71 3/5 11/41.6 3/5 11/41.6 3/5 | 231.20 19 528.77 10 245.46 15 432.44 3 277.41 44 509.83 3 477.013 3 477.013 3 7 997.5 34 Year ago (appro.) | V5 278.57 1/5/72 V2 987.38 2/5/84 V5 903.18 18/5/72 V1 527.99 21/304 1 337.57 104484 V1 591.31 26/3/84 V1 595.71 3/5/84 U 536.71 3/5/84 U 1141.6 3/5/84 1984 - Highs - | 31.21, 7/1/75 56.01, 20/465 33.29 17/12/74 66.31 30/9/74 97.37 6/1/75 61.92 13/12/74 997.5 3/1/84 | Corpos. Dom. and Foreign Bonds ndustrials 1877 Fireficials and Props. 33 Oils 22 Plantations 23 Others 33 Totalo 312 Abeve everage activity was nated | Yesterday On the week Yesterday On the week 88 7 136 25 56 47 63 360 895 1.444 1,297 4,297 5 224 254 454 654 1,507 2 37 62 145 151 312 5 15 7 27 66 69 -80 230 231 406 89 104 223 447 432 2 896 1,452 2,738 3,067 7,500 | - F.P 1007 - F.P 100 \$97,80[25] 12/7 301 98,641[220] 7/8 30 *** Rights ?? *** Rights ?? Issue 5 - Renunc. pice E a date - | DFFERS 1984 |
| 70 Other Financial (18) | 561.08 -0.9 5.41 3.68 2/ 246.61 -0.8 11.53 5.57 11 495.41 -1.1 | 82 566.37 54 46 248.66 24 - 501.16 51 - 501.16 51 - 501.16 51 - 523.81 51 - 1113.0 21 AVERA REDEM | 51.72 562.17 180.59 205.46 11.23 580.36 11.23 580.36 1 | 550.57 466.96 247.40 240,83 509,65 411,69 299,96 292,74 599,26 440,82 511,18 424,88 1082,4 5,5 1082,4 5,5 10,5 10,5 10,5 10,5 10,5 10,5 10,5 1 | 251.54 11/4 567.38 2/5 283.65 3071 527.99 21/3 337.57 10/4 591.31 26/3 536.71 3/5 11/42.6 3/5 11/42.6 3/5 11/42.6 3/5 11/42.6 3/5 11/42.6 3/5 11/42.6 3/5 11/42.6 3/5 | 231.20 19 520.77 10 245.46 15 482.46 3 277.40 44 500.83 34 478.03 3 478.03 3 478.03 3 9977.5 34 Year apo (approx.) 9.57 10. 10.29 16 | 95 278.57 1/5/72 1/2 587.38 2/5/84 1/5 303.18 18/5/72 1/1 527.99 21/3/84 1/1 337.57 104484 1/1 536.71 3/5/84 1/1 536.71 3/5/84 1/1 1141.6 3/5/84 1/984 - Highs - - 93 18/5 9 | 31.21, 7/1/75 56.01, 20/465 33.29 17/1.274 66.31 30/9/74 67.12 13/12/74 66.31 30/9/74 97.37 6/1/75 61.92 13/12/74 997.5 3/1/84 1.0%5 24 17/1 | Corpos. Dom. and Foreign Bonds. ndustriale 1877 Firencial and Prope. 33 Oils 22 Plantations 24 Others 33 Totalo 312 Abeve everage activity was neted Closing Oay's Stock price change | Yesterday On the week Yesterday On the week 87 7 188 207 1360 865 1230 865 1360 865 1360 865 1360 865 137 62 138 207 138 207 138 207 1390 865 1444 1,297 5 145 5 15 7 2145 89 104 223 2,738 89 1,452 2,738 3,067 89 1,452 2,738 3,067 5 1,452 2,738 3,067 6 9 1 10 10 100 10 1,452 2,738 3,067 1,500 1,452 2,738 3,067 | - F.P 1007 - F.P 100 \$97,80[25] 12/7 301 98,641[220] 7/8 30 *** Rights ?? *** Rights ?? Issue 5 - Renunc. pice E a date - | DFFERS |
| 70 Other Financial (18) | 561.08 -0.9 5.41 3.68 24 246.61 -0.8 11.53 5.57 11 495.41 -1.1 - 3.65 298.88 -1.6 9.61 -5.42 15 562.92 - 8.16 6.59 10 519.79 -0.8 - 4.53 index Day's Day's Day's No. Change High Low 1104.9 -8.1 1103.0 1104.9 INTEREST. | 82 566.37 54 46 243.66 24 | 51.72 562.17 183.59 245.46 11.23 580.36 11.23 580.36 11.23 580.36 11.23 580.36 11.23 580.36 11.23 580.36 11.23 24.48 550.28 15.923 15.923 10.4.5 10.94.6 6 6 6 6 6 7 10.94.6 | 550.57 466.96 247.40 240.83 500.65 431.69 297.96 292.74 549.25 440.82 511.38 424.58 | 251.54 11/4 567.38 2/5 283.65 3071 527.99 21/3 337.57 10/4 591.31 26/3 536.71 3/5 11/42.6 3/5 11/42.6 3/5 11/42.6 3/5 11/42.6 3/5 11/42.6 3/5 11/42.6 3/5 11/42.6 3/5 | 231.20 19 520.77 10 245.46 15 482.46 3 277.40 44 500.83 34 478.03 3 478.03 3 478.03 3 9977.5 34 Year apo (approx.) 9.57 10. 10.29 16 | 15 278.57 1/5/72 12 587.38 2/5/84 15 303.18 18/5/72 15 27.99 21/3/84 1. 337.57 104/84 1. 335.71 3/5/84 1. 536.71 3/5/84 1984 - 1984 - 1984 - 1984 - 1984 - 1984 - 1984 - 1984 - 1984 - 1984 - | 3121, 7/1/75 56.01, 20/445 33.29 17/1/274 66.31 30/9/74 97.37 6/1/75 61.92 13/1274 997.5 3/1/84 997.5 3/1/84 Lows 24 17/1 88 9/1 63 9/1 | Corpns. Dom. and Foreign Bonds. nduStriala 1877 Pirenciell arid Props. 33 Oils 22 Plantations 24 Others 332 Totalo 312 Accrive Abeve everage ectivity was neted Closing Oay's Slock price change BTR 485 - 6 BP 532 + 7 | Yesterday On the week Yesterday On the week 87 7 138 207 1380 865 1380 865 1380 865 1380 865 1380 865 1380 865 1380 865 1380 865 1444 1,297 237 62 389 104 223 231 466 89 104 223 447 23 447 452 2,738 3,067 7,500 STOCKS Closung Oay's in the lollowing stocks yesterday Closung Oay's Stock price chango Preedy (A.) 120 75 + 5 | - F.P 1007 - F.P 100 \$97,80[25] 1277 301 98,641220 7/8 30 *** Rights ?? *** Rights ?? | Stock Stock <th< td=""></th<> |
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| 70 Other Financial (18) | 561.08 -0.9 5.41 3.68 2/ 246.6.1 -0.8 11.53 5.57 11 495.6.1 -0.8 11.53 5.57 11 298.88 -1.6 9.61 5.57 11 562.92 8.16 6.59 10 519.79 -0.8 - 4.53 index Day's Day's Day's No. Change High Low 1104.9 -8.1 103.8 1304.9 INTEREST. India 4.19 19 % 17 10 19 -0.13 115.72 - 4.1 -0.33 127.68 - 4.1 -0.41 136.21 - 4.1 -0.62 126.55 - 4.1 | 82 566.37 54 46 248.66 24 - 501.16 5 - 501.16 5 - 501.16 5 - 523.81 5 - 523.81 5 - 1113.0 21 - 1113.0 21 - 1113.0 21 - 1113.0 21 - 2 Coupt - 3 - 4 Media - 3 - 4 Media - 5 Coupt - 7 9 - 7 10 Irrets - 11 Dets - 7 12 Loani | S1.72 562.17 80.59 265.46 S1.23 580.36 S1.5 550.28 S1.5 550.28 S1.5 550.28 S1.5 59.44 S2 59.44 S1.5 96.44 S1.5 96.44 S1.5 96.44 S1.5 96.44 S2 96.85 S1.5 96.44 S2 96.85 S1.5 96.85 S2 96.85 S2 97.875 S3 97.875 | 550.57 207.40 200.85 500.65 201.69 209.56 209.56 200.55 200.55 200.55 200.55 200.55 200.55 200.55 200.55 200.52 200.52 200.52 200.52 200.52 200.52 200.52 200.52 200.52 200.52 200.52 200.52 200.52 200.55 20 | 251.54 11/4 507.38 2/5 283.65 3071 527.99 21/3 337.57 10/4 571.31 26/3 536.71 35 11/62.6 35 11/62.6 35 11/62.6 35 10.42 77 10.71 23 10.18 67 11.57 20 11.13 51 10.44 78 11.78 26 11.29 60 19.53 12 10.65 12 10.65 10 20 10 20 1 | 231.20 19 520.77 10 245.46 15 482.46 3 277.41 44 500.83 3 478.03 3 478.03 3 977.5 3 9977.5 3 | 15 278.57 1572 12 587.38 25784 15 303.18 18/5772 15 303.18 18/5772 15 371.57 104484 1 337.57 104484 1 536.71 3584 - - - 1 1141.5 3584 - - - 7 1141.5 3584 - - - 7 1141.5 3584 - - - 7 1475 9. 73 18/5 9. 25 14/5 9. 24 14/5 10. 25 14/5 10. 26 14/5 10. 27 18/5 18. 48 14/5 10. 49 14/5 10. 49 14/5 10. 49 19/5 11. </td <td>3121. 7/1/75 56.01. 20/4465 33.29 17/1/274 66.31 30/9/74 97.37 6/1/75 61.92 13/1274 997.5 3/1/84 997.5 3/1/84 10/95 24 17/1 28 9/1 63 9/1 63 9/1 63 9/1 63 9/1 64 9/1 63 9/1 64 9/1 63 9/1 64 9/1 65 9/1 65 9/1 66 3/1 9/1 67 3/3 98 9/1 57 13/3 18 22/3</td> <td>Corpos. Dom. and Foreign Bonds ndustrials Finencials and Props. Oils Plantations Mines Others Totalo Totalo Totalo Slock BTR Marke everage activity was neted Closing Oays Slock BTR 495 - 6 BP Slock Pernalol Petranol Stock Petranol Stock Petranol Stock Petranol Stock Closing Oays Slock BTR 495 - 6 BP Slock Petranol Slock Petranol Stock Closing Oays Slock BTR 495 - 6 BP Slock Closing Oays Slock Closing Oays Slock BTR 495 - 6 BP Slock Closing Oays Slock Closing Closing Closing Closing Oays Slock Closing Closing Closing Closing Oays Slock Closing Oays Slo</td> <td>Yesterday On the week Yesterday On the week 87 7 138 207 138 207 138 207 138 207 138 207 138 207 138 207 138 207 138 207 138 207 138 207 138 207 139 444 1,297 5 124 69 -90 230 231 69 -90 230 231 69 -90 230 2447 69 -90 230 231 69 -90 230 2447 68 104 223 447 89 104 230 -7 500 5 Stock</td> <td>- F.P 100 97.80[225 127] 301 98.50 F.P. 11/5 1027 98.641,220 7/8 30 44 RIGHTS '' 133U8- 03. Renume. price E date 75 F.P. 31/5 85 Nil - 360 Nil 24/6 99 F.P. 16/6 AS7.5 AS4 2/5 70 F.P. 16/6 AS7.5 Nil 24/6 99 F.P. 18/5 10 Nil 24/6 98 F.P. 18/5 205 F.P. 23/5 R 27 F.P. 18/5 25 Nil 8/6 205 F.P. 7/6 25 F.P. 7/6 25 F.P. 7/6 25 F.P. 7/6</td> <td>DFFERS 1984 Stook 53 + or High Low 51 + or 110 105 Aidcom Intel, 10p</td> | 3121. 7/1/75 56.01. 20/4465 33.29 17/1/274 66.31 30/9/74 97.37 6/1/75 61.92 13/1274 997.5 3/1/84 997.5 3/1/84 10/95 24 17/1 28 9/1 63 9/1 63 9/1 63 9/1 63 9/1 64 9/1 63 9/1 64 9/1 63 9/1 64 9/1 65 9/1 65 9/1 66 3/1 9/1 67 3/3 98 9/1 57 13/3 18 22/3 | Corpos. Dom. and Foreign Bonds ndustrials Finencials and Props. Oils Plantations Mines Others Totalo Totalo Totalo Slock BTR Marke everage activity was neted Closing Oays Slock BTR 495 - 6 BP Slock Pernalol Petranol Stock Petranol Stock Petranol Stock Petranol Stock Closing Oays Slock BTR 495 - 6 BP Slock Petranol Slock Petranol Stock Closing Oays Slock BTR 495 - 6 BP Slock Closing Oays Slock Closing Oays Slock BTR 495 - 6 BP Slock Closing Oays Slock Closing Closing Closing Closing Oays Slock Closing Closing Closing Closing Oays Slock Closing Oays Slo | Yesterday On the week Yesterday On the week 87 7 138 207 138 207 138 207 138 207 138 207 138 207 138 207 138 207 138 207 138 207 138 207 138 207 139 444 1,297 5 124 69 -90 230 231 69 -90 230 231 69 -90 230 2447 69 -90 230 231 69 -90 230 2447 68 104 223 447 89 104 230 -7 500 5 Stock | - F.P 100 97.80[225 127] 301 98.50 F.P. 11/5 1027 98.641,220 7/8 30 44 RIGHTS '' 133U8- 03. Renume. price E date 75 F.P. 31/5 85 Nil - 360 Nil 24/6 99 F.P. 16/6 AS7.5 AS4 2/5 70 F.P. 16/6 AS7.5 Nil 24/6 99 F.P. 18/5 10 Nil 24/6 98 F.P. 18/5 205 F.P. 23/5 R 27 F.P. 18/5 25 Nil 8/6 205 F.P. 7/6 25 F.P. 7/6 25 F.P. 7/6 25 F.P. 7/6 | DFFERS 1984 Stook 53 + or High Low 51 + or 110 105 Aidcom Intel, 10p |
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A52 48018 84 78 Brown Bovert Kent 94 +18 30m 19 m Ferguson Lames 10p Spm +-1 30m 19 m Ferguson Lames 10p 280 +11 30m 19 m Ferguson Lames 10p 280 +14 30m 19 m Ferguson Lames 10p 280 +14 30m 19 m Ferguson Lames 10p 280 +14 230 * Gartunkols Rest 10p 280 +14 50 39 Giantfield Lawrence 60 + 1 641s 581z Holt Lloyd Intal. 10p 63 +1 25pm 14pm Manganese Broazo 18pm1 30pm 12pmiNorfolk Gaz, 5p 10pm</td> | 82 566.37 54 46 248.66 24 - 501.16 54 - 501.16 54 - 501.16 54 - 523.81 51 - 1113.0 21 - 523.81 51 - 1113.0 21 AVERA REDEM - 11 Low - 2 Coope - 4 Media 5 5 Coupe - 5 Coupe - 7 16 - 9 10 irreda - 11 Dels - 12 Loani - 13 - 14 Prefe | 51.72 562.17 80.39 265.46 11.23 580.36 11.23 580.36 11.23 580.36 11.23 580.36 11.23 580.36 11.23 580.36 11.23 580.36 11.23 580.36 15.15 550.28 15.92 515.37 10.01.5 10.94.6 GE GROSS PTION YIELDS Government 5 5 years 15 years 15 years 25 years 5 years 5 years 5 years 5 years 5 years 5 years 25 years 25 years 25 years 25 years 25 years 25 years | 560.57 466.96 247.40 240.83 500.65 431.69 299.96 292.74 599.25 440.82 511.38 424.88 | 25154 11/4 507.38 2/5 203.65 3071 527.99 21/3 337.57 - 10/4 571.31 26/3 536.71 35 11/41.6 3/5 11/41.6 3/5 11/41.6 3/5 11/41.6 3/5 11/41.6 3/5 11/41.6 3/5 11/4 538.11.7 53 10.82 77 10.71 23 10.18 67 11.57 20 11.13 51 10.48 67 11.57 20 11.13 51 10.48 61 11.77 58 112.58 | 231.20 19 245.46 10 245.46 3 277.41 44 500.83 3 470.03 3 470.03 3 470.03 3 7997.5 3 Year apo 10.29 10 10.29 10 10.29 10 11.38 11 11.13 11 10.52 10 11.47 11 11.38 11 11.38 11 11.38 11 10.52 10 11.47 11 11.31 11 10.66 10 20.19 10 12.22 12 12.15 11 12.24 12 | 15 278.57 1572 12 587.38 25784 15 303.18 18/5772 15 327.99 21/384 1 337.57 104.84 1 337.57 104.84 1 536.71 35/84 1 136.71 35/84 1 1141.26 35/84 1994 - - 11 1141.26 35/84 1994 - - 73 18/5 9. 73 18/5 9. 73 18/5 10. 25 14/5 9. 267 18/5 10. 27 18/5 10. 44 14/5 10. 48 14/5 10. 49 14/5 11. 12 18/5 11. 81 15/5 11. 82 29/3 11. | 3121 7/1/75 56.01 20/445 33.29 17/1/274 66.31 30/9/74 97.37 6/1/75 61.92 13/12/74 997.5 31/84 997.5 31/84 997.5 31/84 24 17/1 88 9/1 63 9/1 63 9/1 64 9/1 63 9/1 64 9/1 65 7 19/3 18 22/3 29 29/3 98 7/3 | Corpos. 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Osterila relata to those securities not included in the FT Share Infer

vices Unless otherwise indicated, denominations are 25p and prices are in pence.

Cone Atiman intn. 71;pcLn 1971-90 (£21, (115) Cosalt 10.5pcPf (£11 95.0 Constaulor 7.4pcDb 1989-94 (£75.4 Signet n 999-90 £58.7 Consta 10;pcPf (£11 95.4 Lang U.I. A Non Vrg 2041 k; 5 Lang U.I. A Non Vrg 2041 k;

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Laporte Inds 8pc0b 1933-88 2754 (11:5). 1DLeotto 1994-99 292: 114 5) Leas (J) (1Db) ED 5 (14:5) Leves (J) (1Db) ED 5 (14:5) Levis (J) Part SocPert (£11 45 (16:5). 7.:pcPrt (£11 81 111 5) Levis 4 Inv Trs1 8:pcDb 1985-90 280 14 (13:5) Levis Foundries Eng 6pcPrt 4:11 38 (11:5) Linter SocPert (£11 41 5) Linter SocPert (£11 38/2 (14:5). 4pcDb £32 (10:5) Linter SocPert (£11 41/2 (14:5)) Linter SocPert (£11 41/2 (14:

Lorng (Fr) Ni23 740CH 1981-91 27142 ist Lontho 750CD 1908-01 670 (61) Licute 1nds 740CH 1983-06 6394 (16'5) Licute 1982-97 638 is Lykes (5.) 110CPT (61) 100 (11)5)

Lvies Cs. 1116(rf (21) 100 (113) MK Elec Gro 7:pc. 1986-91 2792-0 4:0 MY Dart Drig (100) 14 (16:5) MK Kotchne Bros 100cLa 1994-99 (56]01 M27 (14:5) MacDenson (01 Gro 7 kacLa 1989-34 E722: (14:5)

Microwiewie (01 Gro 7 kocla 1989-94 E721; (14 5) MagnetSthrac 5.255cPrf (£11 72, (14/5) Murder Net 10:5cPrf (£11 74, 12pcla Muse C 13:sclar 1998-2002 £576 Masobin Webb Hidge SacPrf (£11 50 (14/5) 5:sclar (£11 47; (16 5) Marchwiel PLC 9pcPrt (£11 82 (16/5), 105cPrf £11 89): 90 (11:51 Marshalf Hulltax 105cPrf (£11 108:2 1133 Marshalf Hulltax 105cPrf (£11 108:2 16:51 Marshalf Hulltax 105cPrf (£11 108:2 15:51 Marshalf 105553 £754 Marshalf 105553 £754 Merale 31 45553 £754 Merale 31 45553 £754 Merale 51 35571 Merale 51 5557 Merale 51 5557 Moreanto FLC 51551 1055-2000 £559 Mitchell Cotty 3.350Prf 16:11 40 (1115), 135cLn 1990-95 £111 Moreanto 1521 5957 Moreanto FLC 51561 1992-97 £5535 Moreanto FLC 51561 1992-97 £555 Moreanto FLC 51561 1992-97 £555 Moreanto FLC 51561 1992-97 £555 Moreanto FLC 5156 1992-97 £555 Moreanto FLC 5156 1995-2000 £60 Moss Brcs (2001 345 N-O-P

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N--O--P HSS Newspents 10pcls 1998-2000 g122 Newmur (L1 7:pcPr / £1) 91 (11:5) News Int-1 485 114/51. 8pcPrt (£11 38 Od. (16 5) Newton Chumbers SpcPrt (£1) 316 Norbe Lund (100) 11 (16:51 Nortrcs SpcPrt (£1) 56 116:51. 14pcLn (1984) 21071, 118 5) Norts Data BINK(20, 5361; (15 5) North Bril Suel Gro 18 (14 5) Nrih Molund Const (100) 25 (14:5) Nrihm Frods 7pcCh 1986-95 £354. 7-apcCh 1985-90 £60 (11 5) Horton/WHI 11ccPf (£1) 150 (15:51 Diver (6) (Frwn) 518 25 (15 5)

Diver (G) (Frew) 518 25 (15 5) Dr/femp Imni 8A (51.501 58.8 (14/5) Osprev Comms 63 (14/5)

Osprev Comms 53 714:5) Parkar: Knell 190 2 (14.5) Parkar: Knell 190 2 (14.5) Parkar: Knell 190 3 5 115 0) Parrish (JT) 2850 Puterson Junks 11.5pcPrl (£11 £10% (16.5) Paterson Zochomis 10pcPrl (£11 10%; 715 5) Partinon Laisure Hidgs (10pl 320 Pastions 15) Son 5-spcLa 1988-93 583 (14.51, 54apcLa 1988-93 570 14.5), 10-pcLa 2801-2005 £95, 10%pcLa 1998-96 £92 (15.5), 18%pcLa 1993-66 £770 1 2

1996-96 ESC (18-5), 18-; CL_{11} 1993-96 ESC (18-5), 18-; CL_{11} 1993-96 E170 1 2 Pentos (20r) 35, 4; $c_{10}c_{10}^{pr}$ (1 505 (14.5), 130CL 1900 (3cms At 286) Petblow Hibgs 100cred E1 75 (15-6) Pitar 16- 33550 (14-5) Pitar 16-9 9:; c_{10}^{pr} E1 204 (14-5) Pitar 16-9 9:; c_{10}^{pr} E1 204 (14-5) Pitar 16-9 9:; c_{11}^{pr} E1 204 (14-5), 9:; c_{11}^{pr} Portiand Hidgs 5:; c_{11}^{pr} E1 204 (14-5), 9:; c_{11}^{pr} Portiand Hidgs 10:; c_{11}^{pr} E1 204 (14-5) Portiand Hidgs 10:; c_{12}^{pr} (14-5) Portiand Hidgs 10:; c_{11}^{pr} (14-5) Press 7: c_{11}^{pr} (14-5) Press 7: c_{12}^{pr} (14-

Q-R-S

STOCK EXCHANGE DEALINGS (14:51 Ostails of business done shown below have been taken with consent from Without permination Without permination (14:51 (14:51) (1 Octails of buniness dons shown below have been taken with last Thursday's Stock Exchange Official List and should not b without permission.

Official List, the letter galaxies of Bargeine and the previous days is seen to be the second of the

Unises otherwise indicated, denominations are Zap and prices are in perice, ³ Barge The prices are those at which the business was denot in the 24 hours up to dono with 3.30 pm on Thursday and natital through the Stock Exchange Telleman ayotem;

Smith (W.H.) & Son Hidgs & (1Dp) 25 58. Supcl. E.39 (16:8) Smiths Inds 7'spcl.n 1985-90 5246 (11:5) Gmurit Lefferson Gp Ece01 (11:5) 1c50.28 (16:3). Pri Car Uncs 1:50 02 175.10. 1055cl.n 1975-95 £57 (16:3) Sommerville (William) 175 (14:5) Southend Stadiam 150) 67 Suthend Stadiam 150) 67 Suthend Stadiam 1501 56 Suthend Stadiam 1501 67 Suthend Stadiam 1501 7 Su INSURANCE

Commercial Linko Assurance 6xCPT 1980-2009 (E1) 49 Genarel Acc Fire Life Assc Cpn 51-pcPT 1511 55 (11 51, 21-pcLn 1967-02 5784 9 (15 51 71-pcLn 1992-97 2784; (15/5) Guardium Roya) Exchunge Assc 7ocPT (E1) 75:7, 7ocLn 1996,91 5754 514 Paert Assurance 6pc (Free of Inc Tax) Pt 151, 70 Pairl Assurance Spc (Free of and take to 1511 70 Standard Life Assoc SpcPerpStr E4113 (11:5)

INVESTMENT TRUSTS Alliance Tst S'2000 1075-65 £93% 114/5), Stacob 1880-85 £90 (14 5) Anglo Scottish Invst Tst S'2000 1994-99 Annio Scottish Invis Tst 512pcDb 1994-39 L66 Asser Special Bituations 75t (Wts to sub Drdu 10

Asser Special Bituations 7st (Wits to sub Drd) 10 Aniantic Asserts 7st Spechr (£1) 44 (15:5) Adiantic Asserts 7st Spechr (£1) 44 (15:5) Baillie (filter) Japan 7st (Wits to Sub Drd) 141 (15:5) Bitshoosamto Tst 7pc-17pcDb 2D23 £1174 Bitshoosamto Tst 7pc-17pcDb 2D23 £11714 Db 2074 (£23 pc) 624 b British Asserts Trt Jupchr 640 (11:5). A British Asserts Trt Jupchr 640 (11:5). A British Joner Tet Succht 645b; (11:5) Cambium Venture Caprul (5ot 201c (15:5) Draytom Confd dipc Db 539; 4: (14:5). DipcAln 1904 £227 (15:1) Draytom Frem 3.5pcPf £444; (11:5). Spc Pf £443; 11151, 44cCDb £270. 44acCDb £351; Burdton Prem 3.5pcPf £444; (11:5). Spc British 11151, 44cCDb £270. 44acCDb £351; [18(5) Surier Drb (Sp) 117 (15.5). 9'apcla 1995-2000 £255 Swgn (John) Sona 140 5 (10:5) Swire (John) Sona 8.3pcPr (£1) 7D Symonda Eng (Sol 13 (16:5)

Erelish Tetel Wints 37, 10% DC 2014 5911/ 14 5, Foglian Sconlah Investore D 60 114 5, 5pc Db 1382-69 576 119 5, Db 1382-69 576 119 5, Db 1382 - 69 576 119 5, Db 118 1, 481 (21) 165, Dtd 11912 20 First Scottish American 310,000 244 116 5, Scottish American 310,000 244 First Scottah American 3105-1. 16 51 Filug 10-120CDb 1991-08 £91-1 (16:5) Filug 10-120CDb 1991-08 £91-1 (16:5)

NIPARE ISSUES 46 (14.5), 7:00PT 151 (15.5) When Menc ExcPt (UB) 9 (15.6) Olver Piste Gen Wints DM 356 Save Proteer Refurn Assets 150pt 17 F0, WrnisPh 45, 6.3pc-13.3pcPt0 (8.2D Southb American 4or Db 6351; (11.5)

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chile "Winds to" (18 6) To Australia Winds 117 TB City Landra Pita (£11 15D (15 5). Dpc Pr £1 16 1 TD Ind Gan SharOb £27, SharOb 1982-1987 FAD (16 5) TB Parlin Satin Winds 385 5 (15 5) 6 lapt Tb 1987-2002 £621 (10 5) 78 Technology SpcPf (511 44 (16 5)

UNIT TRUSTS

ATINES-MISCELLANEOUS AMAX Bechis (\$100) £58 (135) Arsla American Invest (R0.50) £500 Austo (n.e.v. \$277. (150) Baschi Tin (100) 13) 4 Botharanu RST (FU2) 15 (16:51 Coned Gold Fields TuscLn 1992-2004) £637. Bluetin (130.190 Globe Phoenix (12:ul SR (14:5) M.T.O. (Mangula) 5211 12 Minerits Fassuries Con. (50.140) 59 16 9 125 628 50 88 4 North Kalguri 48 North Kalguri 48 North Kalguri 45 North S. (R0 18) B Fra Turc 2mc 520 3 La 1935.50 £77 (14 51 Minerit 1935.50 £77 (14 51 Minerit 1935.50 £77 (14 51

MINES-SOUTH AFRICAN PAINTDOWNOUT AFRICAT Coronation Syndicate (R0.25) 58 (11-5) East Dargarontein 120 (15)5) Middle Witt (Western Areas) BocPf (R1) 20 (15)3 New Kleinfordein Pross (R8.251 220: 65 1115) 7rans-Hatal Coal (R0 501 450 Western Deen Laweis 120/Dbx 1086-93 (R1) 50.65 0.69

OIL

Emperiard Cock U.S. (29%) Emperator Cock U.S. (29%) Emperator Corp U.S. (14/57) Faber Merlin Malaysia S90 Far East Hories Entur 6 (16/53) Federal Express Corp 5.22 00 Gem Bauber Minerals 2(* 3) Flow General U.S. (5* (30 (14/53) Forsavni 01 (33, 29 General Mills S50 (11/5) General Mills S50 (11/5) General Mills S50 (11/5) General Mills S50 (11/5) General Marine U.S. (11/5) General Marine U.S. (11/5) General Marine U.S. (11/5) General Lakes Forest Products 648(*) (15/5) Groupt Lakes Forest Products 648(*) (15/5) Groupt State State State S10 Harr Sen Bros Int Hong Kong Rest 82 (11/5) Harr Sen Bros (14/5) Harr State S10 (14/5) Harr Sen Bros (15/5) Harr Sen Bros (15/5) Harr Sen Bros (14/5) Harr S PLANTATIONS

PLANTATIONS Angle-Indonesia (%CP) (51) 212 (15/5) Fr2 in 1995-86 602 (14)5) Dunlop Plantations GocP (51) 38 (15/5) Guthing Jackt, 1982-97 276: 9 Hidong Estato (109) 115 7 Irch Kenneth Ksiang Rubber (100) 294 Jirta Rubber (109) 125 (16:51 McLeoo Russel 4.200P (511 42); (15/5). 5.90cP (51) 537 (11/5). 70cLa 1986-91 571: 42: 1113; Narboroush Plantations (100) 47 Pabang Senama Hidas (100) 11D (10/5) Rembia Rubber (50) 113 114/51 Rightweg 120cLn 1983-85 2950 Romal 7ea Hibba (511 548 (16)51

RAILWAYS

High Par Brs Int Hong Kong Reg1 82 (11(5) Hardu Minneg 114,20143; U.S.519;; (16151 Hecku Minneg 114,20143; U.S.519;; (16151 Helman 1G.; Brewing 118,4 (1515) Heirz H. J I 2243, J16,51 Hewitet: Pettane 2246 Hong Energy 43/20 Hong Leong 80 Hong 10 Canadian Parific 71/00094 (SC10) 450 (1415). 4009 £90 (1015) Ontario and Dueles 57:06 541 (16:3) 7000010 Grey Bruce Rallwury 400845 £23 (1416)

SHIPPING Orals Shipping A (21) 850 (15:51 Hunling Gidton GoCPT 151) 4416 111/50 Peninsulur Ernanti Steam SpcPH 575 6 5'hampton, ILW SOC Steam Pkt (SOP) 252 0, SpcPH (21) 5876 11 426 114151 7umbol) Scott Hisgs A (21) 426 114151

UTILITIES

American Information (311 565's 87'4, (165) Barten Tranaport Of 1800 125 (11'5) Brisol Channel Ship Repairers (10p) 21: (10'5) British Columbia Electric 4 4pcBda (5C100) 536 (110) Jardine Malhesop Fin Wor 11 (15/3) Jardine Sets 37 (1013) Johnson Johnson (23140) 20 U.S.338 (10/5) K Murt Coro S.2340 20 U.S.3376 (16/5) Kelloo (221): Miner 960 (15/5) Kullinghall 7in (Molgysial Borhad 14312 5 (11/8) Kullinghall 7in (15/5) Lavri 8av Petrology 11/5) Lishtning Hogg Minling 71, 11/51 Mildhapping Kabadi 255 (11/5) Moore Carlos 255 (11/5) Moore Resources 75 Moore Corp 2.23 (11/5) Mungana Minos (11/2) (18/5) Mu

WATERWORKS

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Cambridge 70:00 1983-05 2954 84 14151 Chine Viller A 70: 159 114:51 Easter 4:20: 200 (15:5) Coline Viller A 70: 159 114:51 East Anglian 3:50: 230 (16:5) But Northermahire 3:50: 237 (15:6) But Northermahire 3:50: 237 (15:6) But Northermahire 3:50: 237 (15:6) But Donne 9:20:07 (1985-67: 254 (16:5), 10:00:00 1995-77 (355), 115:51 (14:5), 40:00 130, 50:00 \$404.7 (15: 114:5), 40:00 130, 50:00 \$404.7 (15: 114:5)

Nicron Resources 48 115:51 Maranda Mines 510 - 111:51

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5916 sar (16/01. 65900 1955-36 Hartyarcha 3.50c £40 1 (15 51 Mid Kent 3.50c £30-1 (15 51 Cost- 16/31. 12000 1990-92 £105: 1251-1315; Mid-Southern 75005 1987-59 £814 (14/5) Rickmansworth 81000 1083-84 £90 (16/5) South Stuffordshire 4.500

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UNLISTED SECURITIES MARKET

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Berkreiey and Har Hill Investment (100) 16 L - 1 Biomechanics International (100, 44 Sody Shop International (30) 175 8 80 Cluff OH B 85 8 90. New 8 (Fo/RC 3118/841 84 5 7 8. Warrants to Sub for 8 2 9 30 Hes 75 8 Cabra Shere/141 185 (15/5) Demmans Fectruci 184/4 5 05 (16/3) Ebridge, Fope A (Reg) Vtg) (21) 180 5 Fleutech (10) 88 11151 Feller, Smith and Turner A (31) 313 (15/6) Gabb (Laurencc) 150 Nuelock Europan 84 High Spring Services Group (18c) 154 5 Internision Video (Hidgs) 7pcPf 161) 110 115/51 Method (40) 155 1815 1815 Rod Crande Industrics U & 5500 (15:5) Rod Crande Industrics U & 5500 (15:3) For a Starse Mining 383 Second Research & 10 - 533 Second Research & 10 - 535 Second Research & 10 - 535 Second Research & 555 Second

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List

SpcZndPf (£1) 53 % British Petroleum SpcZndPr (\$1) 53 % (18 5) Gumah Dil GottsPr (\$11 47 (15-3), 50 ZndPr (\$1) 47, 715-3), 50 SndPr (\$11 47, 15-60, 15 (15 60), 3: 15 Borne (n.p. v) 200 CLF UK 12 Lucl.n 1991 E1020 Hamiton Dil (10 551 18) 13(15-5) Mobil Con 152 23210 Petroleos Mexicanos 14/50CLh 2006 £50L2 (15:5) Skell Trunscort Trading 51/5019457 (\$11 40'; (16:51 7022ndPr 151) 64 5 1; (18:5)
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116 5: Flug 10'spcDb 1991-08 £91'; (16:5) Fledgeling Japan (50.01) £0.94. Db 40.01) 140pcl 21 1s (16 5). Wrms if pdi 17 8 (16 5) Fleming Merc 4ee/F (£11 35 (16 5). Spc Pr 1511 44 (16 5). 4 JapcDb £35 (14'5) Fluming Oversaas 4/spcOb £59'; 4 (14 5) Globe 5'spcLn 1087-91 £185 (16 5). 11'pccLn 1990-95 £186'; Hambree 5-17pcDb 2018 £11Db; 111,51 Hill (Fhillot Stupert £11 45 (15:5) Investore Cup Stupert £41 45 (15:5) Investore Cup Stupert £41 45 (15:5) Investore Cup Stupert £41 45 (15:5) Investore Cup Stupert £61 46 (15:5) Easte Vive SispcDb 1080-08 £97 (11:5) Late Vive SispcDb 1080-08 £97 (11:5) Murray Clvdexdale 4JapcPf (£11 41 (16:5) New Dourt FlacOb 1085-91 £79 (14:5) New Tokyo Wrnts 200 12 3 (16:5) New Tokyo Wrnts 2012 3 (16:5) New Tokyo Br 2:11 119:20 1:20 Outwich 100 API 1:11 119:20 1:20 Bioth 100 API 1:11 119:20 1:20 Morthern Ind Improv 1:51) 1:50; 2 Outwich 100 API 1:511 1:59 Northern Issues 46 (14:5, 7:05PF 1:51) 72 (15:5) Bioth Merc ExcPf £88 (14:5, 7:05PF 1:51) 72 (15:5)

Tvzeck (W. A.) (109) 30 (15:5) USM Gro 719pcPf (£1) 810. 71epcDb 1985-91 530 (14:5) Uncorn 109st.n 1909.94 £59:; Unites Hiops 11001 40 (16:5) Truttes Hiops 11001 40 (16:5) 1991-970 (16:5) Uniter 6100 1985-88 £841, 5:pc

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532 (15 5) Victore SpcPrd (155, SpcPf (Tax free 30p) (21) 54'2 5 (16 5) Victoria Carpet Hidgs 20 (15 3) W-Y-Z

Q--R--S RFO Ge S:poPI 1211 35 7 116.5) RANG GO 71207 1211 31 11151 Rank Dragmaaron 6100CPT (51) 58 Eec 1990-95 8541; 11°51; 51 52 52 1990-95 8541; 11°51; 52 57 1990-95 8541; 11°51; 62 58 -13 175 51 60 50 50 51 51 100 51 100 50 50 51 51 100 50 50 50 50 50 50 100 50 50 50 50 50 50 100 50 50 50 50 50 100 50 50 50 50 50 100 50 50 50 50 50 100 50 50 50 50 50 100 50 50 50 50 100 50 50 50 50 100 50 50 50 50 100 50 50 50 50 100 50 50 50 100 50 50 50 100 50 50 50 100 50 50 50 100 50 50 50 100 50 50 100 50 50 100 50 50 100 50 50 100 5 Waddington (J., BpcPr (51) 6D (11:5) Wade Potteres 10pcPr (51) 95 (15:5) Walker Staff Hides (59) 30Uat 11 Walker 17. (50) 13 Waterlord Glass 11:0pLn 1076-93 564 Wareler Cameran 59 (16:5) West Broowich Spring 11.5pcFr (51) 52 (15:3) Waterier' Cameron E9 (16 5) West Bromwich Spring 11.5pCFf (61: 52 (15:3) West Bromwich Spring 11.5pCFf (61: 52 (15:3) Westiand Bottlb 1783-86 603:s (16 5) Westiand Council (H. 5upc2ndDb 1651-86 E30 (16 5) Widen Teape (UK) Bispc2ndDb 1651-86 E30 (16 5) Widen Councilv) Hiss. Poch (5:1) 644: 1: (17:5) Widen Strachan Playne EpcPf (5:1) 644: 1: (17:5) Woodhead (Jonas: SpcPf 11954,2004) (6:11 33 (11:5) Woodhead (Jonas: SpcPf 11954,2004) (6:11 33 (11:5) Woodhead (Jonas: SpcPf 11954,2004) (6:11 Widen Histic Prode 1100: 59 (16:5) Woodhead (Jonas: SpcPf 1954,2004) (6:11 33 (11:5) Woodhead (Jonas: SpcPf 1954,2004) (6:11 33 (11:5) Woodhead (Jonas: SpcPf 1954,2004) (6:11 Widen Histic Prode 1100: 59 (16:5) Woodhead (Jonas: SpcPf 1954,2004) (6:11 33 (11:5) Woodhead (Jonas: SpcPf 1954,2004) (6:11 33 (11:5) Woodhead (Jonas: SpcPf 1954,2004) (5:11 Woodhead (Jonas: SpcPf 1954,2004) (5:11

450 Vyzack (W.) Sons 7utner 30. / 450 Vyzack (W. A.) (10p) 30 (16:5)

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Uylor (14 5)

15/16 25/17 (16/3), 61202Ln 1992-97 25/0/06 25/0/06 25/0/06 20/06 25/140, 702Ln 1993-20/06 25/94, 14 70 12 Uniterer Forth sub-sta (fil2) 50 (11 5) Union Intal Sock (21) 72 (11 5) Union Intal Sock (21) 72 (14 5) Union Steel Con (5A: 180.50) 72 (15.5) Union Steel Sock (16 5) Union Steel Con (5A: 180.50) 72 (15.5) Union Steel Con (5A: 180.50) 72 (15.5) Union Steel Con (5A: 180.50) 72 (15.5) Union Steel Con (5A: 10 lapol. 1998-2003 2665: (15.5) Union Lass Hidge 74pclstMtDb 1987-00 252 (15.5) Vertore Sock (55.5) (72x free 30p)

1--U--V T1 Gre 6.8ccln 1985-94 6641, (113), 7.7ccln 1985-94 674 (1415), 8ccln 1985-94 673 (1415), 8ccln 1985-94 673 (1151) SizeCbe 1084-09 5761, (16,51) 11151, 8izeCbe 1084-09 5761, (16,51) 11151, 8izeCbe 1084-09 5764, 670 (11151, 1980-95 622, 1 Turruc CL, 1980-95 622, (183), 7ize Lylu SizeCbb 1980-85 622, (183), 7ize Lylu SizeCbb 1980-85 622, (183), 7izeCb 1085-84 6760 612, (183), 145, (145), (145), (145), (155), (145), 1980-85, (145), (14 355) "Mburgh Amaricun Assets 4':orPf £38': 14 5). 8pcLn 1075-98 (£11 5206 Unburgh Financial Wints 21 11 5) Unburgh Inv 7st Wints 27 R. 3.85pcPfd 46 11 37.0 UnCOC 1986480 £92. 7':pc

7 mailed pour 5 0000 10 51, 9 Jpc/ 2000-2005 £91, 10 Joch 2001-06 £994 (15 51) 7 massort Derret Gre 4 ZpcPf 1511 44: (16 51, 8 Jackin 1993-98 5744, (16 5) 7 minore Foundries to 8 Jpc/Pf 151 44: (11 5, 8 Jpc/n 1993-98 5744, (16 5) 7 minore Foundries to 8 Jpc/Pf 151, 34 (11 5, 10 Jpc/n 1995-2000 £801; (15 51) 7 urshouse Forte D.25c1 12MHDb 1987-02 £810 10.1cc/MtDb 1990-25 5910; (15 51) 7 more Pierrod (Midgal 5 Jpc/Pf 1952-87 151) 82 7 minore All the Start 10, 7 SpcPf 1211 4550, 00 All for 51 51

MINES-MISCELLANEOUS

Option

R P.

Gonn Gold

CALLS

 590
 145
 3

 420
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 A3
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 460
 105
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 94
 6
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 300
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APPOINTMENTS

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Three join Channel Four board

and Mr Mike Scott, programme Mr Ken Mohhs.

controller. Granada Television-are to join the hoard of the CHANNEL FOUR TELEVISION CO. The Independent Broadcasting Authority has also extended the appointment of Sir Richard Attenhorongh as deputy chair-

Michaeler a further two years. Mr Darid McCall, chief execu-tive of Anglia Televisioo and the independent producer Mr mean for a further two years. Mr David McCall, chief execu-tive of Anglia Televisioo and the independent producer Mr Roger Graef, have agreed to serve on the board for spother which take effect from July 1 are for five years. MEST NALLY has sopointed Mr Juhn S. WEST National Sports Council. from 1966 to 1970, an executive Boutes to the governors from Initiee and chairman of the Sports Solarman Stream Advisory Grown

-Mr Martin-Jonkins joins as Mr Francis V. P. Davis bzs financial director. been appointed managing direc-tor of SHOTTON PAPER SALES and a director of main newsprint manufacturing company, Shotton

manufacturing company, Shotton non-executive chairman of ing Cathay Pacific Airways, Paper. He was vice-president SCREEN SPORT, a cable sports world paper sales, of Price and network. He retired recently as Pierce International Inc., New managing director BBC TV. York.

Mr Ken Mohbs becomes chairman and managing director; Mr Gerry Grant, commercial director: and Mr Andrew Mubbs, Bob Hamilton, who is moving to Dickens.

MERCANTILE HOUSE HOLD.

Sports Science Advisory Group. Mr Duncan Bluck has been appointed a director of JOHN SWIRE AND SONS. He was chairman of the Swire Group of Mr Aubrey Singer is to be Companies in Hong Kong, includ-

Mr Colin E. Wise has been

appointed general manager of FEGASUS HOLDINGS, which Mr Roger Perkis bas joined provides equity finance and 13 a the board of LEE-INTEGER. He wholly-owned subsidiary of is a director of KES and a former Lloyds Bank. He succeeds Mr production manager of Lee-

Three new members — Mr marketing director. The com-Lloyds' branch banking division James Gatward, managing direc- pany was previously a wholly- as assistant to the general tor. TVS, Mr John Gau, chair- owned subsidiary of Busicess manager. Mr Hollidge was man of the Independent Pro- Press International, but has been manager of the bank's Mincing gramme Producers Association. sold to the managing director, Lane branch in the City. Mr F. J. Scouse has been appointed director and controller sppointed Mr Peter Seldon B5 of GNN AUTOPARTS INTER-managing director. Interlube 15 NATIONAL. He was previously a member of Siebs Gorman a director at GKN Sankey. Holdings.

appointed managing director of BEAND MANAGEMENT INTER.

* Mr Ron Hollidge has been NATIONAL At INDUSTRY SERVICES appointed general manager of INTERNATIONAL. Nuncaton, PEGASUS HOLDINGS, which Mr Roger

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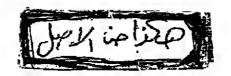
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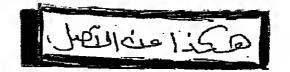
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FT LONDON SHARE INFORMATION SERVICE

| 20 | Financial | Times Saturday May 19 1994 |
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| the Scotch of a lifetime | FT LONDON SHARE INFORMATION SERVICE | HOTELS Continued |
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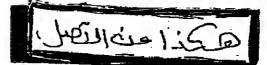
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| Financial Times Saturday | av 19 1984 | هكذا منهالتكال | |
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FINANCIAL TIMES

Saturday May 19 1984

MAN IN THE NEWS

Thinking bold and big

BY ALEXANDER NICOLL

PETER LAISTER describes himself as a prudent man. But shareholders of Thorn EMI might have had grounds to doubt the assertion this week after his announcement—less than two months after assuming the Thorn chairmansbipof merger talks with British Aerospace

Sir Austin Pearce, BAe's chairman, must have reacted similarly when his old friend from the days when they both worked at Esso broached the idea in April. "It was obviously a considerable surprise to him," Mr Laister says.

Mr Laister, 55, is described as a man who thinks big. But this has been hy far the boldest move in a career which has spanned the oil industry, industrial gases and shipping, as well as four years as Thorn managing director.

A Birmingham man with a chemical engineering degree fom Manchester University, he rose quickly at Esso Petroleum



to be chief engineer at Fawley refinery by the age of 29.

He joined BOC after 15 years at Esso and, at the beginning of

EEC move on common high-technology standards U.S. budget.

BY PAUL BETTS IN PARIS

technology industries.

EEC ministers yesterday asked the European Commission to had asked the European Com- Industry Minister, and that be draw up, by the middle of next mission to draw up by June 15 boped the meeting would briog month, concrete proposals for a programme for the develop-European-wide standards in the ment of common standards in telecommunications and elec-This would belp develop the tronics industries. European telecommunications The move is a significant step in the European Community'a

efforts to boost these highmarkets. technology growth sectors.

M Laurent Fabius, French commnn standards to enable Industry Minister, said last night there was now "an abso-European computer and communications products tn he conlutely definite political impulse" nected with each other was unanimously approved. Proamong European governments to develop common standards posals on this issue are also due \$1hn deficit with Japan," by June 15. M Fabius said. and to co-operate in higb-

M Fabius said the British He was speaking at the end of an informal meeting of EEC ministers in Paris to discuss and communications manufacfuture European collaboration in telecommunications, the development of common standards in the information to interconnect. The proposals processing and computer in-dustry, development of a European summit at the end of June, pean biotechnology industry e suggested. M Fabius said he would have inbullt EEC constraints on raw he suggested.

Annual rate of inflation stays

unchanged at 5.2% in April

and the Community's trade relations with Japan. talks

M Fabius said the ministers Norman Tebbit, the British progress in discussions nn bilateral collaboration hetween European teleconsmunications, the UK and France in telecommunications.

The ministers discussed yesmarket and enhance European terday the opening of public efforts in international export telecommunications markets in Europe on a reciprocal basis A British proposal to define and asked the Commission to assess the state of economic relations hetween Europe and Japan.

"We can't continue to have a situation where Europe has a

Also discussed were common move followed recent agreement ways of developing a stronger by 12 major European computer Enropean presence in robots and other applications of electurers to develop common stan-tronics and computers in indus-dards to enable their products try. try. M Fabius said the talks

to be drawn np by the EEC covered ways of developing a could be taken up at the Euro- stronger European hiotechnology industry by remov-

next month with Mr material prices

Further cut deficit

By David Housego and David Marsh In Paris

EUROPEAN governments yesterday increased pressure on the U.S. for further cuts in its budget deficit after the staged \$142bn (£102bn) reduction approved by the Senate on

Thursday. At a meeting in Paris of the 24-nation Organisation for Eco-nomic Co-operation and Development, ministers from industrialised countries agreed a platform of non-contentious measures to protect the recovmeasures to protect the record ery in the world economy and to guard against the past mis-takes of allowing an inflation-ary expansion of the money

approved modest

into further liberalisation of

agreements and nidden industrial and export subsidies. In addition to differences over fiscal and monetary policy at the two-day meeting, there were divisions over export credits underlined by a Franco-U.S. row over the provision of aid in

over the provision of and a export financing. Mr Donald Regan, U.S. Treasury Secretary, made a spirited defence of U.S. policy in an attempt to shield the U.S. from attacks over the budget deficit and rising interest rates. These are likely to re-emerge at today's meeting of the Group of Initial impact of the miners Ten finance ministers in Rome strike, bringing into the marand at the London summit next month.

Mr Regan rejected charges that high interest rates would choke investment and said that other factors influenced investment including tax systems, consumer demand and government policies.

Mr Nigel Lawson, Chancellor of the Exchequer, said the key households.

On export credits, the U.S. wanted to increase the mini-mum proportion of aid in socalled mixed credits from the

OFT

agree.

present level of 20-25 per cent to 50 per cent to make such loans more expensive for exporting countries. The

The sudden loss of confidence in the London equity market Index fell 10.1 to 874.4 rising off price has to be viewed in the context of still quite service and the state of still quite service and the service of still quite service of two weeks agn was scarcely an

THE LEX COLUMN

London shaken

but unstirred

isolated phenomenon. Even hefore the troubles of Conti-nental Illinois focused atten-115 tion on the weakness of the interoational hanking system, other markets bad begun to feel the pressure of rising interest rates. Indeed, the Japanese market which bad also reached an all-time high, has fallen by very nearly 10 per cent since May 4. In narrow UK terms, little has occurred this week to repair the demand for gilt-edged. In the middle of the week, it

briefly seemed - that the U.S. bond market might be giving an upward lead to London, and the return of petro-currency status to sterling persuaded the jobbers that it might be worth bidding for the short tap. The Government Broker's willingness to cut his price temporarily drew in the crowds.

However, the UK economy managed to produce a collec-tion of statistics sufficiently gloomy to choke off this revival almost as it hegan, Public borrowing showa every aign of running away - in what looks like a carbon copy of last year -and the inflation rate was fairly alarming, even allowing for its heavy content of Budget excise increases. Industrial production meanwhile showed the ket's consciousness the fear that much of this year's expected growth could be at rlsk.

There still seems, though, to be an underlying demand in the London equity market. Given the number of disquieting things emerging from the international woodwork, it is remarkable that the market to lower interest rates lay in remarkable that the market budgetary policy and that the held its ground over the week. U.S. budget deficit already ex-ceeded the savings of U.S. ing to see clouds rather than linings. as instanced by the way that the FTSE futures contracis out as far as Decem-ber are trading at a discount.

Oil prices

market's eternal broodings over lative prospect of holding gains. anything to the trin's stream of supply and demand bave been

ere overcapacity at the down-

Share 85 Luntulunlund 1984

brought into ugly focus by mis slles in the Gulf. By yesterday's close, Brent crude was being quoted in the spot market at over \$30-a good 70c up on the week-having been higher in the interim.

A complete blockage of the A complete blockage of the Gulf-taking the worst case would not be fatal, but would certainly be highly inconve-nient. Brokers Wood, Macken-zie reckon that of the 9-11m barrels per day produced in the Gulf, 6-8m b/d go through the Static of Hormuz (the rest being Strait of Hormuz (the rest being exporter by pipelinc). Perbaps half of that could be made good from ontside sources such as Nigeria and Venezuela, leaving a ahortfall of around 3-4m b/d -close to 10 per cent of an esti-mated world demand of 45m h/d for 1984.

The demand estimate. least, is pretty well agreed at present within a range of 1-2 per cent growth on last year's 44.4m h/d average. But there is, nf course, a third variablestocks. On the supply side, Saudi Arabia is reckoned to have stashed away some 55m barrels outside the Gulf, or about 15 days' supply on a worst case basis. The oil companies, for their part, bave substantialy lower stocks than last year, in keeping with the fashionable drive for lower working capital. They will have been sorely

siream end of the oll industry -as illustrated by the recent tussies over the petrol price. And given that before the cur-And given that before was some rent Gulf crisis there was some pressure on OPEC to cut prices, the scope for further upward pressure barring a further in-crease in political tension-ought to be limited.

tors at the operational level. A

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Poly Peck/Wearwell

Mr Asil Nadir's three quoted companies have been having merger discussions for so long that progress towards the actual completion of a deal has come to seem like some Turkish version of those ancient paradoxes where the arrow pever arrives at its target because there is always some inter-mediate distance to be covered first. In this case, the bectic growth of Polly Peck has repeatedly looked as if it would frustrate attempts to weigh up Polly Peck's prospective earn-ing, power, against. Wearwell's relatively tangible UK assets.

In the event, terms have been agreed which value Wearwell at nearly twice net esset value. taking Polly Peck at yesterday's 289p (down 21p on the day). This probably disarms many of the qualms about Polly Peck's quality of earnings. In any case, there can be few shareholders by this time who regarded their investment in Wearwell as anything but an option on future shares in Polly 2 305 Peck.

So far as Polly Peck's existing shareholders are concerned, the terms do not seem to 100.00 1990 - 1990 K involve. to much dilution of their earnings; this effect could lift the multiple from 4.2 to a heady 4.8-assuming profits of round 160m in the year to August. This still seems to be August, This sail seems to be within range, on the usual cornucopian growth rates. In the first half, Polly Peck has delivered £18.6m hefore tax, against £3m in 1983. A suitable note of caution has been struck in the devision here formel in the decision to leave Cornell, Dil prices in which the oil penses against the more specu- water plant at Niksar can add

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BY MAX WILKINSON, ECONOMICS CORRESPONDENT THE ANNUAL inflation rate in year fell hy about ½ per cent wages and salaries for each unit April was unchanged at 5.2 per while prices for durable goods cent, disappointing the City's rose by 21 per cent. hope of a slight fall. But the The tax and price The tax and price index, Government remains confident which measures the gross inthat the rate will again edge down during the rest of this come needed to maintain a con-

year. Figures from the Department of Employment yesterday showed that the Retail Prices Index rose by 1.3 per cent he Index rose by 1.3 per cent be-tween Marcb and April to 349.7 (1974=100). Most of the rise previously.

The official view that inflationary pressures remain subwas caused by tax increases in the Budget. Mr Tom King, Employment Secretary, said yesterday: "We remain on course to get inflation down to 44 per cent by the end of the wear" dued was supported broadly in the most recent survey of manu-facturing industry by the Confederation of British Industry. This sbowed that the of the year." Officials believe that if the Budget measures are ignored, the average underlying monthly proportion of companies expecting to raise prices, while increasing slightly, is still historically low.

However, average earnings rate of increase in prices re-mains between 0.3 per cent and 0.4 per cent although prices are rising at an underlying annual rate of 73 per cent and in April the cost of manufac-In the 12 months to April. seasonal foods showed the largturers' fuels and materials was 8.6 per cent higher than a year earlier.

est rise, up by 27 per cent. The Manufacturers bave continued cost of bousing, including mortto absorb some of their cost the unexpectedly steep rise in experting countries. 1974, masterminded BOC's con-troversial investment in the cent Meals out are 7 per cent increases by shedding labour and raising productivity. dearer than a year ago. nd raising productivity. special factors rather than any The latest Department of Em- appreciable acceleration of the On the other hand, the average price of clothing and foot- ployment figures show that underlying trend.

actually fell in January.

of output were only 4 per cent higher in March than 12 months The Government is earlier. anxious, bowever, about long the increase in productivity will continue to absorb these steen rises in costs. Britain's inflation rate is

slightly below the average of 5.8 per cent for the developed world but well above that of several competer coustries in-cluding Japan (2.5 per cent), West Germany (3.2 per cent) and the U.S. (4.7 per cent). Countries with higher inflation rates include Spain (121 per rates include Spain (12.1 per cen.), Italy (11.9 per cent), France (8.6 per cent), and Belgium (7.1 per cent). The April inflation figure generally disappointed the City where brokers had expected

some slight fall in the 12month inflation rate. Simon and Coates said the underlying rise in prices appeared to have accelerated to about 0.6 per cent for the month which was slightly worrying. However, James Capel said

in April was due to

supply. They accelerated tariff cuts under the Tokyo Round. Under the pro-gramme the reductions due in 1986 will he brought forward to early 1985. The ministers also called for studies by the OECD Secretariat

trade by removing non-tariff restrictions. These will con-centrate on such areas as monetary export restraint agreements and hidden

U.S. industrial gases company Airco. An unlikely career move followed, to be managing director at the privately-held Eller-man Lines.

Like BOC, Ellerman was seeking to diversify. The then chairman, Mr Martin-Jenkins, says of Mr Laister: "His background was with very large companies. He wanted us to grow very quickly, faster than I thought 'we should." But he stresses that Mr Laister's departure after three years to Thorn, when a non-executive directorship bloomed into an invitation to greater things, was entirely amicable.

As second-in-command to Sir Richard Cave, who had succeeded the company's founder and chairman of 40 years, Sir Jules Thorn. Mr Laister was heavily involved in making a success of Sir Richard's own daring move-the acquisition of EML.

Like the planned merger with BAe, Thorn's absorption of EMI appeared illogical to many a the time, as there was little obvious synergy between the companies. Mr Laister, natur-ally, sees the move as vindi-cated.

To critics who say that the BAe move would take Thorn into areas of far greater risk than the "safe" world of electronics. Mr Laister says: "That's a totally erroneous view. The size of risks that consumer electronics makers take is just as big as in aircraft." As an example, he points to RCA's losses on videodiscs.

Thorn's existing businesses have ample room for growth, he aays, but a merger with BAe offers the opportunity for greater corporate muscle and a better-halanced group which can compete effectively in itnernational high technology.

I addition. Thorn has done its homework and believes that the market for BA's military and civil aircraft is assured "I'm not saying that there isn't risk. There is, I'm not saying that there aren't timing prob-There are." But the lems. result of a merger would be a company of a size to accommodate them, he says.

Mr Laister, a mild-mannered man who is well liked by bis colleagues no longer gets time tn indulge his most adventurous hobby, flying planes. But as he paints the bottom of his boat tomorrow, be will be hoping that be has convinced the City that the boldest stroke of his career was not ao astomshing after all. He likes to surprise the markets, be says, but "I don't like to make them tremble."

NUM pressure Continued from Page 1

they bope to gain support. A meeting of the Miners International Federation, the you propose would be so far reaching as to affect the whole grouping of western mining country, and therefore the unions which the NUM left last whole trade union movement." Mr Lyons' reply effectively and formally ends any possi-bility of assistance from the year, is to be held on Tuesday to discuss the dispute.

Raymond Hughes writes: Mr Scargill and the NUM are to crucial power station workers take no part in the High Court - although hopes of such assistance had always been case bronght by anti-strike miners from two Nottinghamnegligible, because the power shire pits. unions agreed early in the

The pitmen are suing the NUM, Mr Scargill and Mr dispute to work normally. Mr Arthur Scargill, the NUM president and Mr Heathfield Heathfield, as representatives of the national executive. are in Paris over the weekend, The miners will ask the court

attending a meeting of the to rule that they are legally International Mineworkers' Fed- entitled to keep working, with-eration, the largely Communist out being in breach of union

dominated grouning from which rules, until an official national or Nottinghamshire area strike has been validly called.

Mr Colin Clarke and Mr Howard Sbooter, acting for the union's Pye Hill No 1 colliery branch, and Mr John Liptrot, for the Sherwood colliery branch, bave also sued Mr Ray Chadburn, the Nottin amshire area president and Mr Henry Richardson, the secretary,

prices

Mr Chadburn and Mr Richardson were in court yesterday for a brief hearing when Mr John Melville Williams, QC, their counsel, agreed the three miners' interim claim for injunctions should be heard next week, probably on

with the Pane lon Takeover

and Mr Rowland. Lontho's resolutions only re-

re-election, and so is Professor Roland Smith, chairman of Fraser, who said that the

Lonrho move was an attempt to take over Fraser using money." " without

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OFT had said that it was not in breach of the undertakings. Lonrho has also held discussions

Continued from Page 1

and Mergers. At House of Fraser there are 18 boardroom seats, hut at present there are only 14 directors including Lonrho's chairman, Lord Duncan-Sandys

quire a simple majority and Lonrho is in a strong position holding 29.99 per cent of the shares which can be voted. Mr Rowland is standing for

There are also balancing faccarnings.

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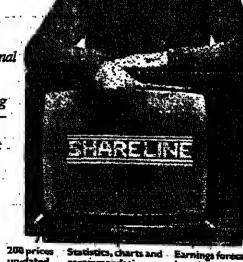
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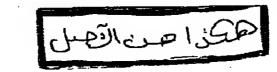
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WORLDWIDE WEATHER

Y day

aoirut Belfost Belard, Barlin Gierritz In a joint statement, the two Bombay Bombay Bordx, companies said the Nielsen family and certain beneficial trusts bad given Dun and Bradoulgn. street irrevocable proxies to **Ariatol** vote more than 50 per cent of Cairo Cardiff

Investor

the company's stock. Dun and Bradstreet is to issue 19.6m new abares, the equivalent of 26 per cent of its Cape T. Chicg.† Celegno F Conhan, S enlarged equity, to Nielsen shareholders. The ahares have recently been trading at about \$55 each.

BY TERRY DODWORTH IN NEW YORK

A. C. Nielsen, two leading U.S. loformation-processing companies, have agreed a merger clude which values Nielsen at a little more than \$1bn (£721m). The share deal is a further computer

step in Dun & Bradstreet's rapid expansion. Daring recent months, it has acquired Datastream in the UK for \$101.7m and Vereinighte Grundstucksgesellschaften, a West German

\$1.62bn last year was its business information company.

control since it was founded 60 years ago. Its main base, accounting for slightly more than half its sales, is in marketing research. It is the leading

U.S. company for information in grocery and pharmaceuticals. and has a profitable UK operation providing data on consumer goods and grocery products. It is more generally known, however, for its television ratings system, which made it a household name in the U.S.,

although this service only accounts for about 15 per cent of revenues. The company has operations in 25 countries, and bad net earnings of \$49.4m on sales of \$680m last year.

Tuesday. **Two U.S. information CHIEF PRICE CHANGES YESTERDAY** (Prices in pence unless otherwise indicated) RISES Executex Clothes... 35

companies to merge

DUN & BRADSTREET and Dun and Bradstreet is a leading U.S. provider of business information. Its interests in-Moody's Services, a business credit information agency. and a range of and marketing

services. It supplies these services to clients in the UK and elsewhere in Europe. Among other main contributors to group sales of

Reuben Donnelley subsidiary, nublisher of Yellow Pages in Nielsen is quoted on the Nasdaq, the U.S. national nverthe U.S. the-counter exchange, but has The change in Nielsen's ownership comes only a month remained firmly under family

until September.

after Mr A. C. Nielsen Jr, son of the founder, retired as groun chairman and chief executive He intends to continue as chairman of the executive committee